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Daily Telegraph

No. 40.327. LONDON, THURSDAY, FEBRUARY 14, 1985

Published daily except Sunday, Dec. 25 and 26, Jan. 1 and Good Friday. Entered as Second Class Matter Dec. 19, 1947 at the Post Office at New York under the Act of March 3, 1879 (Section 523, P.L. & R.) Price $1.75. Subscription U.S. Second Class Mail—$327.76 yearly. 50 Rockefeller Plaza. USPS 565780.

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Flurry of letters on Ponting

NO. 10 IN WAR OF WORDS

Steel and Owen join the fray

By JAMES WIGHTMAN
Political Correspondent

STILL angry a day after her veracity was was questioned by Mr Kinnock in the Commons, the Prime Minister last night continued her unprecedented letter-writing to convince him and other politicians that she had not been involved in the decision to prosecute Mr Clive Ponting in the Belgrano secrets case.

Mrs Thatcher and officials drew up her third letter to the Labour leader in 24 hours demanding that he should substantiate his allegation or withdraw his remarks in the House.

She also composed different letters for the Alliance leaders, Mr Steel and Dr Owen, who yesterday joined in one of the gravest political rows since Mrs Thatcher became Prime Minister.

Her fury at Mr Kinnock—who told her across the despatch box on Tuesday that he did not believe her assurance about the Ponting prosecution — increased yesterday when he sent her a second letter replying to two of her's the night before, saying that he stood by his words.

Although some M Ps thought that the two main combatants were overplaying their hands, both Mrs Thatcher and Mr Kinnock received declarations of support and encouragement from their own M Ps yesterday.

Tory MPs backed the Prime Minister's repeated calls for Mr Kinnock to withdraw what she called "a very grave accusation indeed."

But the Speaker, Mr Weatherill, rejected calls by some Conservative M Ps in the Commons for him to order Mr Kinnock to withdraw his remarks during Question Time the day before.

Call for dismissal of Ministers

He said that the Labour leader's words were an expression used in this House almost daily."

Labour and S D P-Liberal politicians called for Mrs Thatcher, rather than Mr Heseltine, Defence Secretary, to be the principal Government speaker in an emergency Commons debate on Monday about the Belgrano case.

Role of Attorney General, and other Ponting case news—P2

They also continued to call for the dismissal or resignation of Mr Heseltine and his junior Minister, Mr Stanley, Minister of State, Armed Forces.

The word from the Prime Minister was that she was standing by both Ministers and that people looking for Ministerial blood could "put away their Dracula teeth."

So Both Government and Opposition are braced for the row, the like of which many senior M Ps say they have not seen before, continuing in the Commons chamber during Prime Minister's questions this afternoon.

In his second letter to Mrs Thatcher, Mr Kinnock noted that she had repeated her statement that she was not involved in the decision to prosecute Mr Ponting, and went on:

That decision involved a number of stages, including firstly, of course, the decision not to fulfill the arrangement by which Mr Ponting had been given to understand that he would not be prosecuted but allowed to resign; secondly the subsequent submission of the police report to the Director fo Public Prosecutions and thirdly their decision to authorise proceedings.

You will recall telling me, in your letter of 19 September, 1984, enclosing a copy of your letter of the 14th September to David Owen,

Continued on Back P, Col 4

Events set out in detail

IN her letter to Mr Kinnock the Prime Minister set out, in greater detail than she had done the day before, the events leading to the prosecution of Mr Ponting.

She concluded with the words that in view of that explanation: "I now ask you to withdraw your charge that I was involved in the decision to prosecute Mr Ponting."

The letter said:

You have asked for a full explanation of the events leading to the prosecution of Mr Ponting and of the decision itself. We have already corresponded on this matter, but in view of your request, I will set out these matters again, covering the further points raised in your letter:

When the two Ministry of Defence documents sent to Mr Dalyell were given to Mr Heseltine by the chairman of the Foreign Affairs Committee on 26 July, he arranged for them to be forwarded to the Director of Ministry of Defence security.

It was decided that an investigation should be undertaken by the Ministry of Defence police into the circumstances in which the documents had come into the hands of Mr Dalyell. No Ministers, of course, took part in that investigation in any way.

The police investigation resulted in an admission by Mr Ponting at about 1800 hours on Friday, August 10 that he had sent the documents in question to Mr Dalyell. You say that Mr Ponting stated on oath that he was told that he would not be prosecuted but allowed to resign.

The Principal Establishments Officer of the Ministry of Defence, Mr Hastie-Smith, has stated on oath that at his interview with Mr Ponting, on the afternoon of 10 August, at no time did he offer him immunity from prosecution in return for a confession.

From his previous experience as head of the legal secretariat in the Ministry of Defence until March 1984, Mr Ponting would have been aware that in this kind of case a decision on prosecution would not be taken within the Ministry of Defence.

It is, of course, a matter for the law officers. In addition, When Mr Ponting came to see Mr Hastie-Smith on 14 August, he was handed a letter telling him that the possibility of prosecution was still under consideration. The question of immunity from prosecution in return for his statement of admission was not mentioned. Ministers were not involved in any way in these discussions.

Oval report

Following Mr Ponting's admission and in view of the prima facie evidence of a breach of the Official Secrets Act, an oral report was made to the Director of Public Prosecutions by the senior Ministry of Defence official concerned, Sir Ewen Broadbent, at 1100 hours on Monday, 13 August; and after consultation with the Solicitor General, the director asked for a very early police report.

At about lunchtime on 13 August, Sir Ewen Broadbent was telephoned by the Solicitor General about the case. It was not until that afternoon after the matter was therefore in the hands of the law officers, that Sir Ewen Broadbent reported to Michael Heseltine who was

Continued on Back P, Col 3

DPP's own version

DAILY TELEGRAPH REPORTER

GOVERNMENT ministers had no time to influence the decision to prosecute Mr Clive Ponting, which was made during the course of a telephone call, the Director of Public Prosecution, Sir Thomas Hetherington said last night.

In a lecture at Preston Polytechnic, he told an audience of law students and local magistrates that he was confident Mrs Thatcher's version of events was correct.

"In my opinion this was a case in which the evidence was sufficient and in which the public interest required a prosecution, and that was my recommendation to the law officers," he said.

Sir Thomas first took his recommendation to Sir Patrick Mayhew, Solicitor-General. Sir Patrick wished to consult the Attorney-General, Sir Michael Havers, who was away on holiday, and so telephoned him in the presence of Sir Thomas.

No obligation

"While I was with the Solicitor-General, the Attorney-General gave his consent. The decision was taken there and then before anyone had the opportunity to consult anybody else and I thought that was the right way to do it," said Sir Thomas.

"The law officers could have consulted other ministers if they wished but they were not obliged to do so.

"I am absolutely satisfied the Attorney-General did not consult anybody when he consented by telephone to the prosecution I was recommending. That is the whole story of how the Ponting prosecution started," he said.

Heseltine denial

Speaking at Rosyth dockyard last night Mr Heseltine emphatically denied having had any previous knowledge of the decision to prosecute. "I was in no way part of the decision nor did I influence it in any way," he said.

"The Attorney-General was not in touch with his political colleagues who played no part in the decision and neither the Prime Minister nor myself have anything to answer for."

Students in protest

OUR EDUCATION STAFF writes: Chanting students prevented Mr Heseltine from making a speech at the University of Strathclyde in Glasgow yesterday. About 200 students demonstrating against government defence spending blocked corridors leading to the debating chamber in the university's student union block.

Police keeping pickets at bay as the first lorry-load of Yorkshire coal left Silverwood colliery near Rotherham yesterday bound for Cottham power station, Notts.

Kasparov 'too ill to continue match'

By B. H. WOOD Chess Correspondent

THE world chess championship in Moscow was thrown into confusion last night after the 49th game was postponed "for technical reasons" without a clear explanation being given.

There were rumours that the 35-year-old defending champion, Anatoly Karpov, was having "psychological problems," and could not continue his match with his 21-year-old challenger, Gary Kasparov.

Karpov's backers were reported to have approached Kasparov's camp with a proposal to call the match a draw, share the prize money of one million Swiss francs (£329,000) and start another match next autumn.

The match has already lasted five months and is by far the longest in championship history.

Karpov, who has held the title since 1975, led 5-0 at the end of November and needed only one more win to retain his championship.

Anatoly Karpov

Gary Kasparov

But the score is now 5-3, and Karpov played very poorly in the last game.

He is exhausted, losing weight, and unableto sleep—bearing out the prediction of the American former world champion Bobby Fischer, that "Karpov is not robust enough for hard chess—he has a weak handshake."

It was noted yesterday that in his 1978 title match against his arch-rival, Viktor Korchnoi, Karpov fell ill when leading by five games to two.

Korchnoi then won three games in succession and it was said Karpov only managed to win because his rival's form lapsed.

HEINZ SHEDS 1,200 JOBS

Heinz, the food company, is to shed 1,200 jobs as a result of a £60 million modernisation at its factory at Kitt Green, Wigan, Lancs. The redundancies will be phased over five years.

And in Liverpool the brewer, Arthur Guinness, is to make 219 people redundant with the closure of two factories. The job losses are said to be part of a "company shake-up."

BRITONS SAFE AFTER ANGOLA TREK

Three Britons captured by Unita guerrillas in northern Angola six weeks ago have arrived safely at the organisation's headquarters at Jamba camp in the south of the country after a trek of more than 800 miles.

Reports from Jamba said they were in good health and would be freed without conditions as soon as arrangements could be made through the International Committee of the Red Cross.

The men, Mr Glen Dixon, a foreman, Mr Paul Huggins, an aircraft loadmaster, and Mr John McMichael were working under contract to the London-based Mining and Technical Services Company and had been engaged on repair work following an earlier Unita raid.

PERCY THROWER ILL

Percy Thrower, 70, the gardening personality, was said to be "stable" in the Royal Shrewsbury Hospital last night following a mild heart attack. He has been fitted with a temporary pacemaker.

REAGAN "FIRST"

By Our Strasbourg Correspondent

President Reagan will become the first American leader to address the European Parliament when he visits Strasbourg on May 8 during a tour of Europe.

TOUGH TIME FOR YOUNG OFFENDERS

By T. A. SANDROCK
Crime Correspondent

ALL British detention centres for young offenders are to adopt tough "short sharp shock" methods, Mr Brittan, Home Secretary, announced yesterday.

The tougher régime, involving military-style parades and inspections is to be introduced in 18 detention centres for 14-20-year-olds from March 6, following the evaluation of the system introduced at two centres in 1980.

Mr Brittan, answering a written question, said the importance of the impact on offenders in the first few days of detention had been confirmed.

The initial two-week programme would be "particularly brisk and structured."

He said: "Greater emphasis will be placed on parades and inspections. High standards of cleanliness, tidiness, discipline and personal effort, will be required."

Detainees will spend an average of an hour each weekday on physical education.

The 18 detention centres in England and Wales take about 1,500 young offenders serving between three weeks and four months.

LATE NEWS

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$ SHAVES MORE OFF STERLING

By FRANCES WILLIAMS
Economics Correspondent

THE strength of the dollar clipped a further 10 points off sterling yesterday for another record low of $1·0860 at the close, but the pound held its own against other currencies.

The dollar also reached a 13-year high against the mark at DM 3·3057.

Reports that the Japanese and German central banks had intervened early in the day to support their currencies had a two-pfennig impact on the American currency, but the dollar soon recovered to push through the psychological DM 3:30 level.

Rates edge up

The pound kept pace with other curencies, such as the Deutschmark, its trade-weighted index losing just 0·1 to 70·9.

In the London money markets, interest rates edged slightly higher but borrowing costs were under no immediate threat. Shares perked up, with the FINANCIAL TIMES 30-Share index gaining to 7·8 to 977·9. Government stocks lost some ground.

Government figures published yesterday show that factory output rose nearly 3½ per cent. last year, the fastest rate of growth for more than 10 years.

City Details—P21

BALTIC OFFER BEARS NAME OF ILL CHERNENKO

By NIGEL WADE
in Miscow

A mesage published yesterday in the name of President Chernenko, who has not appeared publicly this year, renewed standing Soviet proposals for a Nordic nuclear-free zone.

Officials are using statements of this kind to keep his name to the fore. While foreigners have been told officially that Mr Chernenko, 73, is ill, the Soviet Press continues to give the impression that he is hard at work.

If Scandinavian countries banned nuclear weapons from their teritories, yesterday's message said, Russia "would be prepared to discuss with interested sides the question of granting non-nuclear status to the Baltic Sea."

CRUISE BASE BUYS CHURCH LAND

The Peterborough diocese is selling nearly two acres of land next to the prposed cruise missile base at R A F Molesworth, Cambridgeshire, t the Ministry of Defence, a diocesean spokesman confirmed last night.

The diocese says the Ministry wants the land as part of a plan to rationalise the base boundaries.

Today's Weather

GENERAL SITUATION: Cold E. airstream will cover most areas.

LONDON, S.E., CEN. S., N.W. ENGLAND, MIDLANDS, E. ANGLIA, WALES: Bright intervals, dry. Wind E. to N.E., light or moderate. Max. 34F (1C).

E., N.E. ENGLAND, S. SCOTLAND, N. IRELAND: Bright spells, light or moderate snow showers. Wind N.E., moderate or fresh. 36F (2C).

CHANNEL Is, S.W. ENGLAND: Occasional snow, but rain in places. Wind E. or N.E., moderate or fresh. 37F (3C).

S. NORTH SEA, STRAIT OF DOVER: Wind E. or N.E., force 4, locally 5. Sea slight, locally moderate.

ENG. CH. (E.): E., 4 or 5, locally 6-7. Moderate.

ST GEORGE'S CH.: E., 6-7. Rough.

IRISH SEA: E. or N.E., 4 or 5, locally 6-7. Moderate.

OUTLOOK: Very cold, some snow, otherwise dry.

Weather Maps—P34

Police raid Walesa meeting

By ROBIN GEDYE
in Warsaw

POLISH police burst into a meeting of top Solidarity activists, headed by Lech Walesa, yesterday and detained seven people who had gathered to discuss a call for a national 15-minute strike in two weeks' time.

A spokesman for Mr Walesa, leader of the banned Solidarity union, said about 20 security policemen, some in plain-clothes, raided the flat where the meeting was being held in a Gdansk suburb. Mr Walesa and his driver were allowed to leave.

The national strike, called for Feb. 28 is the first since the summer of 1983. It is intended as a protest against proposed 13 per cent. price rises and a new system of working hours under which workers can be co-opted into overtime and will be compensated by being granted free time instead of payment.

The group co-ordinating the strike had held a similar meeting last Tuesday which had not been interrupted.

New mood

The detention of some of Solidarity's best-known names represents the first time the authorities have moved against the union's leaders on such a scale since thousands were rounded up and interned under martial law.

Those detained yesterday included Mr Adam Michnik, a co-founder with Jacek Kuron of the dissident intellectual movement Kor, and Mr Bogdan Lis, leader of the Gdansk underground during and after martial law.

Mr Andrzej Gwiazda, Solidarity's deputy leader, was yesterday given an additional two months in jail to add to a three-month sentence he is already serving for taking part in a demonstration.

Yorkshire miners to obey courts

By JAMES O'BRIEN

MINERS' leaders in Yorkshire decided yesterday to comply with a High Court injunction banning organised mass picketing at 11 pits.

In a further significant decision, pickets in Yorkshire will not be paid in future. The area N U M has previously distributed nearly £4 million in "turnout money," fines and legal costs.

The injunction, sought by 19 working miners in Yorkshire, was granted two days ago and limits the number of pickets or demonstrators at each pit entrance to six.

The number of pickets outside the 11 pits subject to the court order varied yesterday, but the average was about 70.

For the first time yesterday coal was moved by road from collieries in Yorkshire, and 35,000 tonnes will go this week to power stations, schools and pensioners.

The movement of washed coal from preparation plants is now possible with 6,951 N U M members at work in Yorkshire pits. This is 14 per cent. of the total workforce.

Two convoys each day are now leaving Thurcroft and Silverwood collieries, near Rotherham, with coal for Cottham power station, Notts.

Before the strike, coal from the two pits went to British Steel's works at Scunthorpe.

But that contract has now been lost to importers of foreign coal.

Talks hope—Back Page;
Other pit news—P2

2,000 JOBS THREATENED BY FLOODING

Two thousand pit jobs were in danger last night as rapidly rising floods threatened the future of the biggest mining complex in outh Wales.

N U M officials at the Oakdale Colliery, in Mr Kinnock's Islwyn constituency, said safety cover would not be restored despite the oal Board's warning that one of three faces was already "feared lost."

Safety men were withdrawn from the pit on Monday when three miners went to work at Oakdale for the first time since the strike started.

KNIFED Pc IMPROVES

By Our Crime Staff

The condition of P c George Hammond, 45, who was stabbed three weeks ago by a theif in Dulwich, was improving last night after an operation for a bowel haemorrhage.

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WELSH MINERS SEEK NATIONAL CONFERENCE

By COLIN RANDALL

LEADERS of 19,600 miners in South Wales, where the strike has held firm despite the growing revolt in every other coalfield, yesterday demanded a National Delegates' Conference of the mineworkers' union to discuss the deadlock in the dispute.

The move, which attracted overwhelming support from 600 lodge officials at a coalfield conference in Porthcawl, was seen as recognition of the prospect that without an early initiative, the strikers could soon find themselves outnumbered by working miners.

After the conference, Mr Emlyn Williams, area president, was bitterly critical of most of the trade union movement for its failure to deliver effective aid to the miners.

Paying tribute to the "loyalty, dedication and sacrifices" of the South Wales NUM membership, he said: "We have remained rock solid here and have the right to ask for a national conference to have a complete discussion about all aspects of the dispute."

Mr Williams insisted that South Wales miners would not return to work without an amnesty for all miners sacked during the dispute throughout the British coalfield.

Court ruling

But he displayed a more mellow attitude towards the rôle of the law in disputes. Although lawyers acting for the union announced yesterday that an appeal was being lodged against the High Court judgment on picketing, Mr Williams said the order would be "carried out to the letter" in the meantime.

Working miners won an ruling on Monday from Mr Justice Scott who ordered the NUM in South Wales to issue instructions that a maximum of six peaceful pickets should be allowed at or near the entrances to five named collieries.

When asked if the union intended to stop organising mass picketing at any of the five pits, he replied: "I have said nothing of the sort. I said we would carry out instructions of the judge."

South Wales working miners behind the court action are waiting to assess the NUM's response to the order, on the picket line itself, before deciding whether to return to the High Court.

Despite murmurs of discontent among miners at some of the 28 South Wales Collieries, there have been few real signs of this being translated into a massive return to work. Yesterday, as on Tuesday, only 401 miners—just over two per cent. of the South Wales workforce—went to work.

Mr Williams flatly denied that the area union leadership would unilaterally decide to lead a return to work without a settlement.

The conference had reaffirmed its support for the national leadership, he said, and South Wales would be the last area to try to opt out of backing the union nationally.

He added: "I am very critical of the lack of support from the rest of the trade union movement. The miners have shown an example. We have carried out TUC policy. Mr Scargill was acclaimed in Brighton and yet we have had no positive assistance except from three unions. Even financial support is almost at a trickle."

DETENTION FOR 3 WHO KICKED WORKING MINER

Three youths who attacked a miner and broke three of his ribs after he led a return to work were sentenced to detention at Newcastle Crown Coourt yesterday. Judge John Johnson said he accepted that they had not been trying to theaten or intimidate Mr John Wakenshaw, 31.

Graeme Jefferson, 19, and Garry Brown, 18, both of Cramlington, Northumberland, were sentenced to three months' youth custody. William Harbottle, 17, also of Cramlington, was sent to a detention centre for three months.

The court was told that the day after Mr Wakenshaw returned to work, the youths threw mud at the windows of his home. When he came out to remonstrate they kicked and punched him.

NUM SEEKS MISSING £5 MILLION

By JOHN LICHFIELD in Strasbourg

THE National Union of mineworkers is considering taking legal action to clarify the whereabouts of £5 million of its funds reportedly recovered by the High Court receiver from a Luxembourg bank, an NUM - sponsored Labour Euro-MP said yesterday.

Mr Norman West (Yorkshire South) said inquiries by Labour Euro-MPs had cast doubt on the receiver's claim last month that he had recovered the cash as part of the High Court's attempt to seize all the union's assets.

Mr West said it appeared that the bank, or its West German parent company, may have handed over a similar amount to the receiver but the NUM cash remained intact in the Luxembourg account.

Speaking at a Press conference in Strasbourg, Mr West, a former miner, alleged that this transaction followed political pressure from the Foreign Office on the Luxembourg government. He also alleged that the German bank, Industrie Kredit of Hannover, had been worried that the legal dispute over the cash might have repercussions on its London branch.

Legal right

He said he and other Labour Euro-MPs had obtained information that the West German bank had taken out insurance against the possibility that the NUM might eventually prove its legal right to the cash still held in Luxembourg.

In the meantime, the Luxembourg bank, Nobiz Finanz Bank, had not responded to written and telephone inquiries from the union about the fate of the cash.

He said the NUM was considering launching legal proceedings in Luxembourg to force the bank to reveal the contents of the union's account.

Mr West's allegation follow a protracted legal battle, first by the High Court sequestrators and then by the receiver, Mr Michael Arnold, to seize NUM funds in Luxembourg.

Fine for contempt

A court in the Grand Duchy decided last year to freeze £200,000 of the NUM cash, equivalent to the fine originally imposed on the union for contempt of court. But a ruling on the legal ownership, under Luxembourg law, of the remainder of the union's funds was deferred.

Mr Arnold, the Receiver, informed the High Court last month that he had recovered the whole of the £5 million.

But Mr West said that, according to his inquiries, no date had yet been fixed for a judicial hearing on the ownership of the NUM cash. "As far as we can tell, the money has not left Luxembourg" he said.

He said that the cash which Mr Arnold claimed to have recovered came, according to his information, from the funds of the parent bank in West Germany.

UNSEASONAL TREE

Exeter's Christmas tree is still standing in the city centre more than a month after Twelfth Night. A spokesman for the chamber of trade who bought the tree said the city council had so far been too busy to move it.

CEGB 'seek balanced mix of power stations'

By JOHN SHAW

THE MINERS' strike had shown the need to ensure diversity in fuel supplies for producing electricity, Mr MICHAEL FITZGERALD, QC, told the Sizewell B inquiry at Snape Maltings, near Aldeburgh, Suffolk, yesterday.

When coal supplies to power stations were interrupted during previous strikes in 1972 and 1974, the Central Electricity Generating Board had used oil-fired plant, he said. But that was no longer economically viable because of the high cost of burning oil.

"It is public knowledge that in the present emergency the board has been obliged for many weeks now to run with a high oil burn. It needs to be able to diversify into more economic fuels is evident."

Mr FitzGerald, appearing for the board, recalled that previous strikes resulted in power cuts and the three-day working week.

Because there had been no such difficulties in the present dispute, the Council for the Protection of Rural England, one of the objectors, had invited the inquiry to regard the problems of disruption from industrial action as no longer serious.

"This invitation to play CPRE roulette, with, in recent years a two in three chance of disruption to electricity supplies, is one which, in the interests of its consumers, the board must respectfully decline."

Mr FitzGerald said that in normal times more than 80 per cent. of electricity was produced from coal-fired plant, and the board wanted to secure a better balance of coal and nuclear power stations in the 1990s "and beyond."

A total of 3,400 megawatts of old nuclear plant would come to the end of its life in the 1990s and three power stations the size of Sizewell B would be required as replacements. Further new capacity would be needed in the future to replace old coal-fired capacity.

He said the proposal to build Sizewell B, a pressurised water reactor, on the Suffolk coast would make a modest contribution towards fuel diversification beyond 1990.

Nuclear power reduced dependence on one fuel supply, provided a lever which could help contain energy prices and reduced the risk of a severe disruption in energy supplies.

All three of the board's studies of future world energy needs assumed a picture in which nuclear power made a substantial contribution.

The loss of that contribution in the next century would not mean that alternative energy could not be found, "but would mean significant extra pressure on energy prices and security of supply would be less."

The board was presenting its closing arguments on day 330 of the inquiry into its application to build a £1·2 billion nuclear power station at Sizewell.

The inquiry was adjourned until today.

MPs SEEK SECRETS ACT CURB

By Our Legal Correspondent

A 10-MINUTE RULE Bill to make a public interest defence available to those prosecuted under Section Two of the Official Secrets Act is to be introduced in Parliament soon by the all-party civil liberties group of MPs.

It will also seek to reverse Mr Justice McCowan's direction in his summing up to the jury in the Clive Ponting trial, that the interests of the State means the policies of the Government of the day.

The Official Secrets (Amendment) Bill 1985 will be introduced by Mr Steven Norris, Conservative MP for Oxford East, with the backing of other Conservative members of the all-party civil liberties group including its Chairman, Mr Geoffrey Rippon, MP for Hexham and Mr Jonathan Aitken, MP for Thanet South.

Protest vehicle

While the Bill has almost no prospect of becoming law, the MPs see it as a vehicle for drawing attention to what they claim are deficiencies in the present Official Secrets Act and interim measures that could be taken for its reform.

The Bill will provide that the grounds for raising a public interest defence to a charge under Section Two would include but not be limited to exposing crime, fraud, deliberate misrepresentation of material facts or other substantial misconduct.

It would not alter the law which makes national security disclosures a criminal offence

Attorney General's dual role an issue in Ponting affair

By NICHOLAS COMFORT Political Staff

THE political furore surrounding the acquittal of Mr Clive Ponting has called into question both the constitutional position of the Prime Minister and also the dual role of the Attorney-General as lawyer and politician.

At the centre of the angry exchanges over whether Mrs Thatcher did have any part in the decision to prosecute—which she firmly denies—is the acceptance on all sides that for a Prime Minister to have any say in such a matter would be grossly improper.

It is a fundamental part of Britain's underwritten constitution that the executive and the legal authorities have separate existences, even though the Lord Chancellor, Attorney General and Solicitor General have separate functions in respect of each.

Stemming from this is the axiom that a criminal prosecution is brought on legal and not political grounds, and that the government of the day, as a political and executive entity, has no standing in the matter.

The technically correct procedure, which Ministers and law officers insist was followed, is that the Director of Public Prosecutions decides whether there is evidence to warrant charges, and that if he reckons a case has been made out where the Official Secrets Act is concerned, the Attorney General in his legal capacity must give his consent for a prosecution.

Thatcher 'hostage'

Senior lawyers at Westminster believe the Prime Minister offered up a hostage to fortune when she told MPs on Tuesday that she had been on holiday when the decision to prosecute Mr Ponting was taken.

Mrs Thatcher would have been better advised, they feel, to say simply that the matter was none of her business, as the answer as she gave it could have implied that had she been at her desk she would have been consulted.

It is also argued that the strongest evidence against the decision to prosecute having been taken on political grounds was the verdict of the jury.

The argument runs that a political judgment on whether a jury would convict when national security was not involved and the Official Secrets Act was far from popular might well have been negative.

However, the point the DPP had to consider was whether there had been a breach of the law, and on the evidence before them both he and the Attorney-General would have had to conclude that in strict terms there had been.

It is acknowledged that the Attorney, Sir Michael Havers, would have been bound to exercise some "residual political judgment" in taking his decision, but this would be as an individual and not as a member of the Government.

The Attorney General, through what MPs see as a skilful and open explanation of his role to the Commons on Tuesday, has attracted far less attention for his part in the proceedings than has Mrs Thatcher.

Duty to Parliament

It is stressed by colleagues at the Bar that immense pains are taken by the DPP and his staff to ensure that an Attorney is not placed in a position of having to uphold a decision to prosecute on the basis of other than legal considerations.

And the arrangement is reckoned to have worked without obvious abuses for longer than the system of Cabinet Government into which the law officers have become subsumed.

The point is made that the Attorney General is legal adviser not to the Government in the first instance, but to Parliament, and that although he may attend Cabinet meetings he has to exercise this broader function.

At the same time it is acknowledge that no matter how scrupulously an Attorney General separates his legal and politicical duties, the very fact that he is elected as a partisan MP will open him to scrutiny by his opponents.

Two coal ships are 'blacked' by unions

By MAURICE WEAVER Industrial Staff

ATTEMPTS to re-start the movement of coal by sea from Northumberland to power stations in the London area were stopped yesterday by "blacking" action by two unions on Tyneside.

Two coal ships — the Wilmington berthed at Jarrow and the Steyning tied up at nearby Blyth were "blacked" and Mr Geoffrey Egglestone, regional organiser of the Transport union, said: "Every coal port in the region will be sealed by our members."

Transport union loaders employed by the Coal Board had loaded part of the Wilmington's scheduled 4,000-ton cargo from a local coal stockpile yesterday when they were ordered to stop by Mr Egglestone.

There were said to be some protests from men who stand to lose money, but they were told the ruling was in line with TUC guidelines.

Seamen's support

Shortly after loading of the Wilmington had been stopped, and amid fears that the Coal Board was planning to move in a new team to break the strike, the Seamen's Union said that its men would not move either ship even if they were loaded.

Mr Vincent Allison, regional official of Seamen's Union, said: "The Wilmington has been tied up on the Tyne for months on end, apparently waiting for the order to pick up the coal.

"But my union's ruling is that it won't be taking it anywhere while the NUM strike continues."

A Coal Board spokesman conceded that a successful shipment from the North East to Thames power stations would be regarded as a breakthrough.

About 70 per cent. of Northumberland and Durham production is traditionally taken by the Central Electricity Generating Board.

Yesterday the Coal Board said 36·9 per cent. of the NUM's workforce in the coalfield was working—a total of 8,141 men at pits and workshops.

Mr Egglestone, of the Transport union said: "If the situation arises that more than half the local miners are working we will consider our position.

"It would be futile, I accept, to try to maintain a blockade if only a minority of NUM members were out. But until then we feel it is our duty to back them."

WHITE COLLAR UNION FIGHT SHIFT WORK

White collar workers should resist the introduction of shift work and demand a 25 per cent. shift premium, shorter working hours and longer holidays if it is introduced, a union said yesterday.

TASS, which represents more than 170,000 white collar engineering workers in manufacturing, said in a policy statement that besides playing havoc with family and social life, shift work made employees ill by upsetting the rhythm of the body's internal clock.

"Many people can have disturbing medical reactions, exacerbated by the common problem of sleep deprivation and additional stress," said the statement, published as a booklet called "Shift Work and the White Collar Worker."

Limits on rate-capped councils relaxed

By JOHN GRIGSBY Local Government Correspondent

MR JENKIN, Environment Secretary, yesterday relaxed the limits on the rates which four of the rate-capped local authorities may charge.

The move was interpreted by the leaders of the authorities as a sign that he was prepared to negotiate, but they insisted the concessions did not go far enough.

The draft proposals on the rates' limits are likely to be debated by the Commons next week. A total of 13 councils are involved — all Labour-controlled except Brent.

Conservative - controlled Portsmouth Council has now agreed to its rate limit.

The Local Government campaign Unit, which represents the 18 rate-capped councils and other Labour authorities, said Mr Jenkin had conceded that the scale of the cuts he was demanding would have been devastating in councils like Hackney and Leicester.

"These concessions do not go far enough. All the councils will continue to put pressure on his department to secure the financial justice they all seek."

The statement marks a considerable change in the position of the rate-capped councils which new believe that they can negotiate with the Environment Secretary. He says they can only do so as individual councils.

Hackney and Leicester Councils have gained most from the revisions. Mr Jenkin has increased the rate limit available to Hackney from 114·09p. to 147·18p in the pound because the council had told him that the district auditor had warned of a likely deficit in its budget for the current financial year.

In Leicester, the limit has been raised from 16·27p. in the pound to 25·23p because of the further information which the Government has received about the council's financial reserves.

Th rate limit for Lewisham has been increased from 87·49p to 99·66p and that for Islington from 111·21p to 112·07p.

Other councils affected by the limits imposed yesterday are: Basildon, Thamesdown, Sheffield, Camden, Greenwich, Lambeth, Lewisham, Southwark, Brent and Haringey. Draft orders have now been set for another 13 of the 18 rate-capped authorities.

Parliament has already approved the limits for the four precepting authorities of the GLC, the Inner London Education Authority, Merseyside and South Yrkshire. The GLC has said that it intends to challenge its limit.

The new rate limits are (percentage changes in brackets) are: Basildon 50·35p (17·36%; Portsmouth 26·88p (—1·18%; Leicester 25·22p (—52·75%; Thamesdown 37·22p (5·59%; Sheffield 207·07p (—0·56%; Camden 92·02p (—0·09%; Greenwich 96·42p (—19·02%; Hackney 147·18 (22·24p; Islington 112·07p (—8·69%; Lambeth 107·37p (—12·07%; Lewisham 99·66p (—13·89%; Southwark 112·69p (—24·74%; Brent 196·42p (1·55%; Haringey 222·17p (—3·64%; Merseyside 91·96p (27·48%; South Yorkshire 81·52p (—2·39%; GLC 36·32p (—0·08) and ILEA 77·25p (—3·44).

'ALARMING DROP' IN NEW HOMES

By Our Commercial Correspondent

Britain is heading for a housing crisis because of an alarming drop in new building, the Building Employers' Confederation say in a report to the Government today.

Only 198,000 new homes were completed last year compared with an average of 304,000 a year during the 1970s. For the past seven years, the annual figure averaged 100,000 fewer than the total required.

Ponting-trial juror on Left-wing council

By TERENCE SHAW Legal Correspondent

PRE-TRIAL vetting of potential jurors in the Clive Ponting secrets case failed apparently to reveal that a member of the jury that acquitted him is a member of Labour controlled Islington council that last year called for the prosecution to be dropped.

In the report on the results of the jury vetting sent by the Director of Public Prosecutions to the Attorney-General, there was no mention of the fact that Miss Lynne Oliver, 38, had supported the resolution passed unanimously by the Left-wing council.

When she was called to serve on the jury at the trial which ended with Mr Ponting's acquittal at the Old Bailey last Monday, she was not challenged and asked to "stand by" at the request of the prosecution.

Pre-trial vetting of the jury in the Ponting case was authorised by Sir Michael Havers, QC, Attorney-General, because part of the evidence was a document involving national security and known as the "Crown Jewels." The court heard the evidence in camera.

Under the Attorney-General's guidelines for jury vetting laid down in August 1980, it is provided that checks on potential jurors that go beyond the investigation of criminal records may be necessary in terrorist cases and cases that in which national security is involved and part of the evidence is likely to be given in camera.

Particular aspects of these cases which may make it necessary to seek extra precautions are, in security cases, a danger that a juror may make improper use of evidence which because of its sensitivity has been given in camera.

MacDonald toppled in court row

Daily Telegraph Reporter

THE controversy aroused by Mr Kinnock's allegation that the Prime Minister was involved in the decision to prosecute Mr Ponting has prompted memories of a row in 1924 which brought down the first Labour Government.

Mr Ramsay MacDonald, then Prime Minister, was accused in Parliament of having fallen into the hands of extremists within his own party when charges against a Communist of incitement to mutiny were withdrawn.

Despite denials by Mr MacDonald, the Government lost a motion of confidence in the Commons and resigned, losing the ensuing General Election three weeks later on Oct. 29 to the Conservatives under Mr Stanley Baldwin.

It was "An Open Letter to the Fighting Forces" in the Communist WORKERS' WEEKLY, on July 25, 1924, written by John Ross Campbell, 29, its editor, which was to lead to the Government's downfall.

The article urged members of the Armed Forces to refuse to use their weapons against fellow workers involved in industrial disputes.

Campbell appeared at Bow Street on Aug. 5 charged under the Incitement to Mutiny Act, 1797. Labour MPs protested in the Commons against the prosecution. A week later the prosecution dropped the case.

Defence differs

The prosecution said the object of the article had not been to seduce Servicemen from their allegiance, but rather "comment on armed military forces being used by the State for suppression of industrial disputes."

The Communist party issued a statement saying that the Campbell defence would have been justification.

It added that sole responsibility for withdrawing the charge rested on the Labour Government acting under "severe pressure" from some of its MPs.

Obout the same time the Government had signed a treaty with Russia, another indicator to the Opposition that Mr MacDonald had fallen under the influence of extremists.

On Sept. 20, Sir Patrick Hastings, the Attorney-General, was asked why the prosecution had been dropped.

He gave varring reasons, saying the accused had a good war record, that he was not the responsible editor, that the article was a quotation, and that the Government did not want to make martyrs.

Conservative MPs pointed out the discrepancy between his statement and that given in court by the Crown prosecutor at the time of withdrawal. The outcome was a Conservative motion of censure.

2 ON TRIAL OVER LONDON BOMBS CAMPAIGN OF '81

By IAN HENRY Old Bailey Correspondent

THE biggest ever terrorist arms cache found on mainland Britain yielded the clues which trapped two alleged IRA men responsible for a deadly bombing campaign in London in autumn 1981. Mr ROY AMLOT, prosecuting, said at the Old Bailey yesterday.

A man and woman died in a nail bomb blast outside Chelsea Barracks, a bomb disposal expert was killed while defusing a bomb in an Oxford Street Wimpy bar and Sir Steuart Pringle, then Royal Marines Commandant General, lost a leg in a car bomb.

THOMAS QUIGLEY and PAUL KAVANAGH, both 28 and from Belfast, were part of an IRA unit which carried out the bombings, said Mr Amlot.

Sir Michael Havers, Attorney General, and his wife escaped another bomb planted by the unit on Nov. 13, 1981, the court was told.

Mr Amlot said that in October 1983 a forestry worker at Whitchurch, Pangbourne, Oxfordshire, found a buried dustbin which contained "the most comprehensive collection of terrorist material."

"The items could be used to mount a prolonged and deadly campaign of violence involving the use of explosive devices that were radio-controlled, command-wire operated, anti-disturbance, short-time delay, long-time delay, and also incendiary devices," said Mr Amlot.

He said that following the seizure it seemed the bomb-making materials were very quickly replaced because in January of last year a second terrorist cache was discovered, split into two buried dustbins at Salcey Forest in Northamptonshire and Annersley Forest in Nottinghamshire.

Second campaign of violence

Quigley had by that time been arrested in December 1983 and police had been keeping track of the movements of his alleged partner, Kavanagh, another named as Natalino Vella and two others, which led them to the arms finds.

Mr Amlot said: "The Crown alleges this equipment was in the possession of Kavanagh and the others and was available for use in this country for another campaign of violence."

It took 40 minutes yesterday to swear in the jury from a panel of 93, after defence objections and disqualifications ordered by Mr Justice MCCOWAN.

Mr Amlot told the jury there were strong links between the Pangbourne arms discovery and equipment used in the bombings. The cache included 112lb of high explosives wrapped in newspapers dated September and October 1981.

Quigley's fingerprints were found on a transceiver, a reel of plastic-coated wire and documents and Kavanagh's prints were found on two plastic carrier bags and a document, he said.

Detailing the series of bombings, Mr Amlot said the explosions were the work of one IRA unit in a compaign which lasted just over a month.

On Saturday, Oct. 10, 1981, a coach carrying Irish Guards from duty at the Tower was following an established route towards Chelsea Barracks, and as it passed a white van in Ebury Bridge Road, the van exploded, killing two pedestrians and injuring 35 others, including many of the soldiers in the coach.

Abandoned car yielded clues

The bomb had contained 20lb of explosives, and the van had been packed with nails and nuts, to cause maximum injury.

After the explosion, it was discovered that a 500ft-long command wire ran from the van over scaffolding to a safe distance from where the bomb was detonated manually by battery switch.

Mrs Nora Field, 59, a widow, died instantly, and Mr John Breslin, 18, died from his injuries three days later.

Witnesses had earlier seen two men in boiler suits and another with long hair, probably a woman, in the vicinity. They had made their getaway in a green Volkswagen Beetle car later found abandoned in Knightsbridge and found to contain traces of explosives.

Mr Amlot told the jury that keys found at Pangbourne fitted the van ignition and door locks, and also the Beetle locks, and cable from a reel matched that used as the control wire.

Mr Amlot then described the explosion which injured Sir Steuart Pringle a week later. Sir Steuart had no garage, his car was parked outside his West Dulwich home.

On Saturday morning he got into the driving seat of his car, put his dog in the back, started the engine and moved a short distance. He heard a roar, saw his legs move and heard the sound of falling bits and pieces and then silence.

Sir Steuart "suffered terrible injuries, his right leg was amputated just below the knee. It is amazing he came out of it alive."

Bits of the car were thrown in all directions: the bonnet ended up on the rool of a house 60 feet away. Experts estimated two or three pounds of gelignite had been attached to the wheel arch by a powerful magnet and detonated by the movement of a mercury tilt device.

Bomb expert killed instantly

The next explosion was on Monday, Oct. 26 following a phone call to Reuters News Agency. Police went quickly to an Oxford Street Wimpy bar and found two packages in the corner of the toilet.

Mr Kenneth Howarth, a very brave and experienced explosives officer, arrived at the scene and was told that the news agency received a warning at 3.05 p.m. that the bomb would go off in 30 minutes.

Mr Amlot said that by that time, it was 3-40 p.m., and Mr Howarth remarked: "It should have gone off by now, then."

He collected his protective clothing and went into the building, but after about two minutes, there was an explosion, which killed him instantly and caused considerable damage.

"I hope you will allow me to pay a tribute to explosives officers like him," said Mr Amlot. "If his courage is inspiring, Mr Peter Gurney's is almost overwhelming."

"That explosives officer arrived 10 minutes later, went down into the basement and saw what was left of his colleague, saw that nothing could be done and went straight to the bomb in Debenhams, which he defused and then returned to the Wimpy bar to carry out a thorough examination."

Experts examining the debris from the Wimpy bar bomb found it had been booby-trapped with an anti-handling device. The slightest movement of the timer would have activated the bomb.

"It apparently took Mr Howarth by surprise, because it is unusual in this country for bombs to be booby-trapped," said Mr Amlot. It contained 5-7 lb of explosives.

Bombers foiled heavy security

The equipment used in that bomb was the same as that found in the Pangbourne cache.

The Debenhams bomb had been planted in a third-floor toilet inside a locked cubicle on top of the cistern. It contained 7lb 6oz of explosives, with a 60-minute timer, and Mr Gurney used a knife to prise entry to the cubicle before rendering the bomb safe by what was described as a "disruption" technique. That bomb had also identical equipment to that found in the first cache.

The fourth explosion took place late in the evening of Nov. 13, 1981, at the home of Sir Michael Havers in Wood Hayes Road, Wimbledon.

"That explosion demonstrates the persistence of the Provisional IRA," said Mr Amlot.

"Because despite heavy security involving, among other things, a 24-hour guard by a uniformed officer in a special booth at the front of the house, two bombs were planted at the back of the house in precisely the right part of a large building."

Mr Amlot told the jury: "The Crown suggests this was the work in London of one unit because all four explosions took place within just over a month.

The trial was adjourned until today.

Ten charges denied

Paul Kavanagh, 28, unemployed from Beechmount, Belfast, and Thomas Quigley, 28, an unemployed labourer, of Glenalena Road, Belfast, deny a total of 10 charges.

Both are charged with the murders in October, 1981, of Mrs Nora Field, 59, and Mr John Breslin, 18, outside Chelsea Barracks and the murder on Oct. 26, 1981, of Mr Kenneth Howarth, a bomb disposal officer, in Oxford Street.

They also are accused of the attempted murder in October, 1981, of Sir Stewart Pringle, then Royal Marines Commandant General, outside his home in South Croxted Road, West Dulwich.

They are further charged with committing an act in October, 1981, with intent to cause an explosion likely to endanger life at Debenhams, Oxford Street.

They are accused of causing an explosion likely to endanger life at the home of Sir Michael Havers, Attorney General, in Woodhayes Road, Wimbledon, in November 1981.

They are also charged with possession between August, 1981 and October 1983 of explosives and firearms with intent to endanger life.

Kavanagh alone faces two further charges of possession between October 1983 and January 1918 of explosives, firearms and ammunition with intent to endanger life.

Mrs Joan Slade, sub-postmistress at Ardley, near Bicester, one of eight people to receive an award for bravery presented by Sir Ronald Dearing, Post Office chairman, in London yesterday.

Pc milked farmer of money, court told

A DAIRY FARMER was "milked" of his money by a policeman he had befriended, the farmer's son, Mr GEORGE CALLINGTON, alleged in the High Court yesterday during an action over the farmer's will.

Mr Callington, who was disinherited in favour of Pc JOHN KELLY, told Mr Justice Peter Gibson: "My father was manipulated . . . he had a high regard for policemen."

Mr Callington, 65, of Aldridge Road, Hinckley, Leicestershire, is challenging his father's final will, which gave the policeman half of the old man's £62,000 estate, and left him with nothing.

The will, made in August, 1978, two years before Mr Percy Callington died, aged 86, left the remainder to his daughter, Mrs Margaret Cherry, of Harts Farm, Gurnard, Isle of Wight.

She and her brother want Mr Justice Gibson to rule in favour of an earlier will, made in March, 1978, in which they share the money, with an extra £5,000 going to George.

Mr George Callington told the judge that Mr Kelly first came to the farm, Crossways Farm, Burton Hastings, Warwickshire, in 1973 when he stabled his horse there. Although he never moved in, he began to stay more and more.

'Cheques for £1,750'

His father gave Mr Kelly cheques amounting to £1,750. "It seemed to me in common terms that Master Kelly was milking my father."

His father "seemed to be under the control of Master Kelly. He was being manipulated."

Mr Callington said he worked on the farm without pay or pocket money until he married in 1943 at the age of 23. Then for the next 30 years he had only four weeks' holiday and a maximum of £15 a week.

"Knowing my father as I do, it was a very hard job to squeeze one pound out of him. He did not even buy me a wedding present. It was taken that the harder I worked the more I would have at the end of the day."

'Cooked and cleaned'

Mr KELLY, 27, of Grewcock Close, Claybrooke Magna, Leics, who is now an agricultural consultant, said: "I cooked, cleaned, ironed, washed and drove Mr Callington about in my car and bathed him. His general cleanliness left a lot to be desired.

Mr Kelly said he fetched and carried for the farmer, but denied he had "assumed authority" over him or called him "a silly old bugger."

He said the children did not care for their father much and his life was boring. "They neglected him until the last few months of his life. It was I who looked after him."

Mr Kelly agreed under cross-examination that he quit the police force in 1982 after he was convicted of stealing a bag of carrots.

The case was adjourned until today.

BREAST IMPLANT SURGEON SUES

A plastic surgeon has filed a $30 million (£27 million) lawsuit against the 3M Co. after patients complained that breast implants marketed by the firm deflated and leaked.

Dr Robert Kropp said he used the 3M product in about 55 operations in Seattle between 1977 and 1979 and was forced to perform second operations for 43 because of "spontaneous deflation."—UPI.

ST VALENTINE'S POISONING

Japan's cyanide candy extortion gang planted poisoned sweets with threatening messages on supermarket shelves on the eve of Valentine's Day when Japanese women send sweets to men as a love sign.

The latest letter from the gang, which has evaded police for nearly a year, was addressed to confectionery firms, saying: "You don't care about causing tooth decay and diabetes. You only care if sweets sell well."—Reuter.

6,600 TELECOM SHARES BLOCKED

About 6,600 applications for British Telecom shares were rejected as suspected "multiple applications," Mr John Butcher, Junior Trade and Industry Minister said yesterday.

"We are considering whether further action would be appropriate in respect of certain of these applications," he said in a Commons written reply.

Shotgun raid postmaster given award

By HEATHER MILLS

A SUBPOSTMASTER, who refused to hand over any money to two masked gunmen even after a shotgun was fired at him from point blank range, was presented with a Post Office bravery award yesterday.

The shotgun was only loaded with blanks but Mr John Gilhooly, 50, still suffered burns. He grabbed the gun and struggled with one of the gunmen.

Another shot was fired and he gave chase as the two men fled from the Gilmerton Dykes subpost office in Edinburgh. The driver of the robbers' getaway car then tried to run him down.

Mrs Joan Slade also received a bravery award, at a ceremony in London, for tackling two armed raiders who burst into her sub post office at Ardley, Bicester, Oxon.

Hands slashed

As one grabbed her by the throat and pointed a shotgun at her chest, Mrs Slade, a mother of two, threatened to set her two Alsatians on the men. The dogs started barking and the men fled.

Mr Frederick Calvert, a six-foot, 15½-stone rugby-playing postman of Killingworth, Newcastle upon Tyne, proved too much for two men who tried to snatch his postbag. He received an award for holding on to the bag while the man kicked him and slashed at his hands with a knife.

Mr Albert Barnett 56, and his wife, Hilda, were given awards for struggling with a would-be theif in their sub-post office at Bowling Green, Falmouth, Cornwall. The man, dressed with a pair of red underpants on his head, was wielding a knife.

Others to receive Post Office bravery awards yesterday were Mr Glenn Hipgrove, a postman from Eastbourne who foiled two robbers; Mr Robert Ellwood, a sub-postmaster from Ilkley, Yorkshire, who fought off a robber and Mr William Gibson, a postman from Glasgow, who chased a knifeman who had attempted to rob Wardlawhill sub-post office.

From the Edinburgh Sheraton, the golf course is less than two miles. (As the birdie flies.)

It's amazing how they found room for Edinburgh at all. (There are twenty-eight golf courses in and around the city).

A room at the Edinburgh Sheraton puts them all within easy reach.

Maybe you won't win the Open, but after dinner overlooking the castle you'll soon forget that unfortunate incident with the nine iron back at the 16th.

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RUSSIA AND U.S. IN TALKS ON MIDDLE EAST

By FRANK TAYLOR in Washington

AMERICAN and Soviet officials are to hold talks on the Middle East in Vienna on Tuesday. But Washington has assured Israel it is not in search of a superpower accord that might be detrimental to Jerusalem's interests.

Mr Richard Murphy, Assistant Secretary of State, will lead the American delegation. The Soviet side will be headed by Mr Vladimir Polyakov, the Kremlin's Middle East expert.

The talks come at a time of growing diplomatic activity aimed at getting direct negotiations started between Israel and the Arab countries on the Palestinian issue.

President Reagan proposed last year that Washington and Moscow should begin a series of bi-lateral contacts on regional issues aimed at reducing world tensions.

He formally suggested the round on the Middle East when he met Mr Gromyko, Soviet Foreign Minister, last autumn. The Russians gave their agreement when Mr Shultz, Secretary of State, held talks with Mr Gromyko in Geneva last month.

Afghan issue

Informants said yesterday that the Middle East situation would be taken up by Mr Murphy. He would also raise the conflict in Afghanistan, and emphasise the need for the Russians to agree to a formula to pull out their occupation forces.

Mr Murphy will also stress the need for the big powers to keep out of the Iran-Iraq war.

American officials have sought to calm Israeli nervousness about the American-Soviet talks.

Like Israel, the United States still firmly opposes an international conference on the Middle East, called for by the Russians and some Arab governments.

Mr Reagan's policy is to wait for some new initiative on the part of the Arabs that would lead to direct negotiations with Israel. The Arab countries would prefer to see Washington take up the role of intermediary again.

The State Department is still uncertain about the "framework" for peace talks said to have been worked out by King Hussein of Jordan and Mr Arafat, the Palestine Liberation Organisation leader.

No details of the agreement have been disclosed, and some officials are deeply sceptical that it represents a breakthrough.

Mr Reagan left the White House yesterday for a four-day holiday in California.

FAHD VISIT

Weinberger talks

King Fahd of Saudi Arabia, in Washington for five days of talks, met Mr Weinberger, Defence Secretary, yesterday.

The Saudis have told Washington they would like to buy at least 40 more F-15 jet fighters and new supplies of air-to-air missiles. No decision on whether to seek Congress's approval of such a deal will be made until the wide-ranging review of Middle East security needs has been completed.

Flowers of remembrance in Dresden yesterday for the victims of the 1,000-bomber raid which devastated the German city 40 years ago.

DRESDEN AIR RAID RECALLED

By MICHAEL FARR in Bonn

THE 40th anniversary of the wartime destruction of Dresden in a 1,000-bomber British and American raid was marked yesterday in the rebuilt East German city.

The Communist State's commemoration took the form of a mass rally addressed by Herr Honecker, the East German leader, followed by the re-opening of the imposing Semper opera house

There were also wreath-laying ceremonies yesterday at a cemetery where many of the air raid's victims are buried. At least 35,000 died in the raid

Editorial Comment—P16

Tyre 'collaborator' shot dead in street

By JAMES MacMANUS in Tyre

THE car moved slowly behind the young man walking along the pavement and hooted once, giving the killer a perfect shot at the turning figure.

Mohammed ao-Yian, 27, was dead before he fell to the roadside in a splash of blood, the latest victim in Tyre this week, of the war against Israeli "collaborators" in southern Lebanon.

Describing the scene with evident satisfaction, local merchants said that the victim had helped Israeli intelligence track down militant members of the dominant Shi'ite community in Tyre.

Two such murders take place every week in the city and even though the Israeli army is not due to withdraw from the area until later this year, there are few troops around to stop the revenge killings.

The Israeli army prefers the relative safety of heavily fortified positions on the outskirts of Tyre, leaving the 40,000 population of the once prosperous port to police themselves.

So the grim hunt for agents of the occupying forces continues among the impoverished local community.

A merchant, who like many others welcomes the Israeli invasion of June, 1982, and a liberation from the brutal rule of the Palestine Liberation Organisation, said:

"Many of the Israeli agents are former members of the PLO who have been warned to leave the area or face elimination. All collaborators get warned."

Many defections

The revenge killings have caused large-scale defections from the ranks of the Israeli-sponsored South Lebanese Army, the largely Christian militia begun by the late Major Saad Maddad.

Major-Gen Uri Orr, who heads Israel's northern Command, said in a radio interview yesterday that the numbers of the militia had fallen by a third in recent weeks due to the fear of further reprisals after the Israeli pull-back.

The militia now numbers no more than 750 men as against a peak of 3,000 men, and the remnants are now grouped in a narrow strip of Lebanese territory north of the international border which Israel is unlikely ever to abandon.

Certainly there is no sign of either the Christian militia or the Israeli Army in Tyre.

'Left to rot'

The main fear that the Israeli withdrawal next week to the Litani River line, a few miles north of the city, will leave the port and its immediate hinterland more isolated than ever.

A prominent businessman in Tyre said the people already felt cut off, but at least we can travel to Sidon 15 miles to the north. After the withdrawal next week as the Israeli lines come closer this will be impossible.

"We feel we shall be boxed in here and left to rot."

Trading permits and fishing licences are hard to obtain from the Israeli military authorities, so the port lies idle, except for occasional shipments from Cyprus of whisky and other consumer goods.

As a result there is little activity in the rainshackle city by day, and as dusk falls on the Mediterranean shoreline the streets are cleared.

There is no curfew, but the harsh occupation of the port by the PLO from 1976 to 1982, and the subsequent arrival of the Israeli Army has left behind plenty of well-armed young men seeking vengeance for past wrongs.

'Ill-discipline' blamed for Uganda toll

By DAVID SHEARS in Washington

TENS of thousands of Ugandans reportedly died as a result of insurgency and the government's military crackdown with "ill-disciplined" troops, according to an American State Department report released yesterday.

Furthermore, half a million Ugandans had been forced from their lands, losing almost all their possessions, the report said.

The 1,453-page survey is the ninth annual report to Congress on human rights around the world.

Among the 164 countries were:

RUSSIA — "Soviet performance in the realm of human rights fails to meet accepted international standards. The regime's common response to efforts to exercise freedom of expression it too incarcerate those concerned in prisons, labour camps or psyshiatric hospitals."

IRAN. — While "serious abuses" continued, with probably several hundred political killings in 1984, the situation had improved since the early days of Ayatollah Khomeini's rule.

Police violence

EL SALVADOR—Political killings by "death squads" and other groups had declined dramatically last year, from a monthly average of 444 in 1981 to an average rate of 46 a month in the last half of 1984.

SOUTH AFRICA—At least 200 people died last year fighting government abuses as police used violence against urban protesters.

The report also covered West European countries and it praised Britain's human rights practices as "exemplary, with few, if any, demonstrated abuses by the government or opposition."

But it noted that in Northern Ireland human rights traditions had been "put to the test" in resisting terrorism and violence.

DEATH-CRASH BRITON FACES JAIL IN SPAIN

By Our Madrid Correspondent

A Spanish judge was yesterday considering prosecution demands to send a Sussex lorry-driver to prison for two years and ordering him to pay £60,000 compensation after a Christmas Day road crash in which a family of four died.

David Price, 59, of The Kingsway, Selsey, appeared in court for half an hour in Albacete, south-east Spain, charged with criminal negligence for allegedly causing the crash in which a young Spanish couple and their two children died.

Mr Price, who has been in custody since the accident, said he could not explain why his vehicle veered across the road to hit the family car head-on. The judge has five days to announce his verdict.

Leningrad leader rises to challenge Kremlin 'heir'

By NIGEL WADE in Moscow

MR GRIGORI ROMANOV, 61, the former Communist party chief in Leningrad, seems to be the principal rival to Mr Mikhail Gorbachev, 53, heir-apparent of the ailing President Chernenko, 73, in Kremlin succession battle.

Foreigners have now been told officially in Moscow that Mr Chernenko is ill.

Mr Gorbachev, the youngest member of the ruling Politburo, was groomed by the late President Andropov but lost to Mr Chernenko in the succession tussle a year ago.

He is an agricultural specialist who has risen spectacularly despite the continuing failures of farm production in the Soviet Union.

Mr Gorbachev, a law graduate, impresed powerful figures in the Kremlin leadership by his performance as a provincial party boss in the Stavropol region of the North Caucasus.

Visit to Britain

He aligned himself with Mr Andropov's demands for discipline, efficiency and modern reforms in industry, agriculture and party administration.

In the year since Mr Chernenko took power, Mr Gorbachev has emerged as party Number Two, and bolstered his prestige by his recent successful visit to Britain.

His chief rival in the younger half of the 11-man Politburo is Mr Romanov, who shares with Mr Gorbachev and Mr Chernenko the distinction of being a member of the powerful secretariat of the party central committee as well as a member of the Politburo.

In the past, the chosen leader has always held these two posts.

But Mr Romanov is widely regarded as ambitious and arrogant, and it is believed that Moscow party officials fear he might bring a "Leningrad Mafia" to power if named party leader.

Mr Romanov's experience with defence industries located around Leningrad is believed to give him strong ties to the military, and there was speculation that he might have taken over as Defence Minister when Marshal Ustinov died in December.

Mr Gorbachev seems to have the upper hand over Mr Romanov now but, in the event of a disputed succession, Mr Romanov could pose a strong and determined challenge.

If the party central committee, however, again decided to choose an older man, Mr Viktor Grishin, the Moscow party boss, is seen as a possible choice.

'REFUSENIKS'

Signs of change

OUR POLITICAL STAFF writes: An all-party group of MPs has just returned from Moscow, and a series of meetings with Soviet Jews barred from emigrating to Israel with the firm impression that some change in the status of "Refuseniks" may be imminent.

The group was led by Mr Roy Mason, the former Labour Northern Ireland Secretary.

Some of the 37 "Refuseniks" whom the group met spoke of beatings in prison for those of their number who had been convicted on charges of anti-Soviet activity and "hooliganism."

But there were also signs of leniency in sentencing, and of a reduction in harrassment at a time when Russia was promoting a new "thaw" in East-West relations.

France makes special grant to Unesco

By MICHAEL FIELD in Paris

WHILE Britain will decide next autumn, whether it will remain a member of Unesco, France will make a special voluntary contribution this year of 20 million francs (£1,800,000) to help with the deficit caused by America's withdrawal.

The announcement, made at a meeting of the world body's executive board in Paris yesterday, was welcomed by Mr Amadou Mahtar M'Bow, the director general, as a "specific example and token of what can be done."

The gesture was evidence of France's continuing support for the United Nations Educational, Scientific and Cultural Organisation since America's withdrawal and Britain's announcement that it, too, would leave at the end of this year unless there were substantial reforms.

The move which was gavourably received at the meeting yesterday by representatives of several Third World countries, shows France's determination to maintain trade, cultural and political relations with the countries of French-speaking Africa, most of which are its former colonies.

At Unesco yesterday, Mr William Dodd, Britain's chief delegate, said more progress was needed on reforms which were not yet adequate, and it would be difficult as things stood to justify Britain's continued membership.

The situation will be reviewed after October's general conference in Sofia, he said.

Commenting on Mr M'Bow's request for voluntary contributions he said they had a role to play but were not the complete answer to the basic problem.

Mr Dodd "significant cuts in expenditure" were inevitable. Administrative and staff expenditure should be attacked first. "Urgent" programmes should not, however, be cut.

Gulf attacks dent Exocet reputation

By DESMOND WETTERN Naval Correspondent

IRAQ'S Exocet missiles have not been as successful against tankers in the Gulf War as they promised to be during the Falklands conflict.

There are three main reasons for their poor performance recently.

In many instances the missiles have not exploded, due to apparent warhead failures.

Even the missile which sank the British destroyer Sheffield in the Falklands did not detonate, though the impact and the weapon's unspent fuel were enough to start a major fire.

The second reason for the missile's inability to sink tankers stems from the design of the ships.

Experience in 1939-45 showed that a tanker can be a most difficult ship to sink even with a torpedo below the waterline, because the honeycomb construction of cargo tanks limits flooding to the area immediately around the point of a missile's impact.

But radar-guided Exocets tend to home high up on the most prominent feature, such as the bridge, funnel and superstructure at the stern.

Although a fire will usually occur, it is unlikely to reach the cargo tanks forward and below the bridge deck if swift measures are taken to fight it.

Difficult to ignite

The third reason why so few tankers have been sunk by Exocets is that crude oil, unlike petrol and refined light oils, is very difficult to ignite.

A missile penetrating a cargo tank would be unlikely to generate sufficient heat over a long enough period to set the oil alight.

It is significant that some of the worst damage has occurred in other types of ships or empty tankers, where residual highly-inflammable gas can build up in cargo tanks.

EEC seeks extra cash for budget

By JOHN LICHFIELD in Strasbourg

BRITAIN may have to contribute an extra £250 million to bale out the EEC budget this year, according to new figures presented to the European Parliament yesterday.

Mr Henning Christopherson, EEC Budget Commissioner, told the Parliament that the estimated gap between Common Market income and revenue in 1985 had widened since Euro-MPs rejected the original budget plans last December.

According to the most recent Commission forecast, normal EEC revenues would fall £1·2 billion short of financing Community spending this year.

This compared with the shortfall of ...750 million which led Euro MPs to reject the budget put forward by EEC governments befor eChristmas.

Mr Christopherson attributed the increase to extra spending on the Common Agriculture Policy caused by deferred payments from last year and increased farm production.

To resolve the budget dispute with the European Parliament, EEC governments are almost certain to be asked to repeat the emergency contributions made to cover the deficit in EEC spending in 1984.

Britain's share of the £1·2 billion sought by Mr Christopherson would be about £250 million, compared to a £120 million extra contribution last year.

SPECIAL MEETING

Kershaw's citiism

Criticism of "arthritic" delays in Common Market aid to Sudanese famine victims stung the EEC commission yesterday into calling an emergency meeting next Monday to review its food shipments.

In a BBC Radio interview in Khartoum, Sir Anthony Kershaw, chairman of the Commons Select Committee on Foreign Affairs, said the EEC was doing little to relieve the famine in the Sudan or to help refugees from neighbouring Ethiopia and blamed the slow arrival of EEC food consignments on bureaucratic "arthritis" in Brussels.

POLIO CAMPAIGN

By Our Helsinki Correspondent

A new type of vaccine is being prepared to innoculate the population of Finland against the polio-5 virus, thought now to be carried by at least 200,000 Finns. A 17-year-old boy has died of the disease.

14 TAMILS KILLED

By Our Colombo Correspondent

Four Sri Lankan soldiers and 14 Tamil separist guerrillas were killed yesterday in a five-hour battle at Kokkillai, a village on the north-east coast. Two soldiers were died in a landmine explosion.

DELHI RESHUFFLE IN CIVIL SERVICE

By Our New Delhi Correspondent

Mr Rajiv Gandhi's government announced a sweeping reshuffle of top civil servants in New Delhi yesterday in which at least 30 secretaries (heads of departments) were moved.

Most of the changes were horizontal, but some clearly involved promotions in the wake of resignations and retirements following Mrs Gandhi's assassination and the spy scandal.

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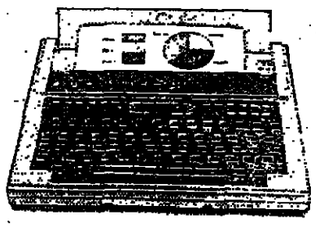

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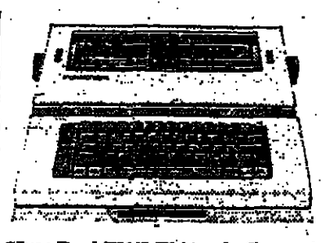

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AUSTRALIANS SHARE SECRETS WITH LANGE

By DENIS WARNER in Melbourne

IN an effort to keep defence links with New Zealand alive and well, the Australian government has decided to continue for the time being supplying Wellington with all primary intelligence gathered from its own sources.

This follows conflicting reports about the Pentagon's supply of intelligence to New Zealand and the denial by Mr David Lange, Prime Minister, that there had been any cuts.

Other reports from New Zealand indicate that American signals intelligence to Wellington has either been cut or reduced.

Australia's fairly limited and regional signals intelligence flows from the monitoring of signals in the South East Asia region, and its own intelligence agents, who are both regional and limited in number.

The Hawke government will make its long-term decision on intelligence sharing with New Zealand on the basis of a paper to be presented to Cabinet soon.

This was disclosed yesterday by the Foreign Minister, Mr Bill Hayden, following the report in Jane's Defence Weekly that both the United States and Britain had stopped passing on top-level intelligence to New Zealand because of the Lange government's ban on nuclear-armed and nuclear-powered ships.

Satisfactory exchange

Mr Hayden declined to say whether the United States had imposed a ban on the exchange of intelligence with New Zealand, saying that any announcement should come from the two countries involved.

The satisfactory exchange of intelligence between the United States and Australia continued.

"In fact that exchange would have to continue," he said.

If the intelligence flows were to be suspended, then two of the most important facilities the United States has in association with us—just about anywhere in the world—would have to close down. So fairly obviously there will be no cessation of intelligence."

Mr Hayden was referring to two major intelligence gathering American installations at Pine Gap and Nurrungar in central Australia.

He spoke strongly in defence of Australia's right to share information that it had itself collected with New Zealand.

Cultural ties

New Zealand, he said, was one of Australia's nearest neighbours. It was also one of Australia's most important markets, second most important in terms of exports.

"There are long and historical and cultural reasons why we are particularly close to New Zealand," he said. "There are very deeply sentimental, sensible reasons why we are. We believe those attitudes are reciprocated.

"As far as I am personally concerned, nothing has occurred, or is likely to occur, which would in any way impair or depreciate that deep commitment I have to New Zealand."

Lange denies reprisals over Anzus rift

By OUR AUCKLAND CORRESPONDENT

A SUGGESTION that American intelligence information was being withheld because of New Zealand's nuclear warships ban was denied yesterday by Mr David Lange, New Zealand's Prime Minister.

He said the suggestion in the British JANE'S DEFENCE WEEKLY that routine signals intelligence was no longer being provided by the United States was incorrect.

"We have observed no change," said Mr Lange.

But his government is writing to New Zealand exporters in case of repercussions from the Anzus alliance disagreement. Mr Mike Moore, Minister of Overseas Trade, is sending letters to exporting companies outlining the government's reasons for banning visits to New Zealand by American warships which are, or could be, nuclear-armed.

The circulars, which have Mr Lange's approval, suggest counter-arguments if trade retaliation is threatened.

There has been no evidence of a trade backlash, but some government officials say New Zealand's position is being described by a number of American news services as an abrogation of New Zealand's obligations under the Anzus treaty.

Mr Lange has told American journalists that his country is committed to the Anzus treaty between New Zealand, Australia and America.

He denied reports in the NEW YORK TIMES yesterday that his country would be less willing to co-operate militarily with the United States if economic sanctions were imposed against New Zealand.

The head of the Catholic Church in New Zealand, Cardinal Thomas Williams, endorses the government's ban on nuclear ships yesterday.

He said he was delighted by the stand, on what was a moral issue.

Algarve health pledge to holidaymakers

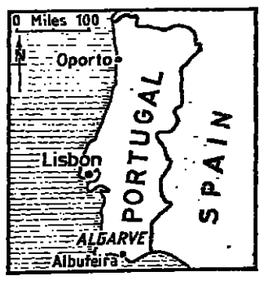
By DAVID FLETCHER Health Services Correspondent

HEALTH risks for British visitors to the Algarve coast of Portugal will be solved by the Spring providing sewage disposal work is completed, health authorities said yesterday.

Professor Rodney Cartwright, a consultant microbiologist and director of Guildford Public Health Laboratory, has inspected and approved the new sewage treatment plant near the resort of Albufeira, and is to make a final inspection in May.

He expressed satisfaction that chlorination of drinking water, coupled with the plant and plans for an extended outflow pipe to the sea, would overcome pollution caused last year by untreated sewage discharged into the water near the beach.

Last summer hundreds of swimmers suffered gastro-enteritis.



Flights cancelled

Scandinavian tour operators cancelled flights to the Algarve, and British holiday companies were worried about sending holidaymakers there this year.

Prof. Cartwright said yesterday: "I am pretty sure it is going to be all right this year. I am banking on the work being finished by May, and have no reason to suppose it will not be.

"Once it is completed the beach will be safer than a lot of places in this country. Even if for any reason the work is not completed on time, the health risk will be nowhere near as great as last year."

He said he had worked closely with Algarve health authorities on providing better sewage treatment and disposal, and was preparing a report on the situation for the Department of Health.

Prof. Cartwright was accompanied on his recent visit to Albufeira by Mr Harry Chandler, president of Britain's Tour Operators' Study Group.

Mr Chandler said the final stage of the work at Albufeira was to extend a sewage outlet pipe 500 yards out to sea, in place of the present pipe which discharges 50 yards from the coast.

MORE BOOKINGS
Spanish prices rise

KENNETH POTTINGER in Lisbon writes: Senor Fernando Barata, an Albufeira hotel owner, said yesterday: "By the summer not one drop of untreated sewage will enter the sea along the beaches of Albufeira."

Bookings from Britain this year were higher than previous seasons. Official statistics show that in 1984 700,000 Britons visited Portugal, 12 per cent. more than in 1985. Tour operators expect greater demand this summer because of steep price increases in Spain.

LISBON DRAFT DODGE LAW

By Our Lisbon Correspondent

Portugal's Parliament has passed legislation to deal with the problem of 25,000 people who refuse to do their 18 months' compulsory military service. The Bill defines conscientious objection and alternative forms of community service.

Portugal's rate of draft resistance is, according to the Council of Europe, second only to West Germany among Nato countries. Military sources are investigating an alleged racket in granting conscientious objection status in Portugal.

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The fireman's ladder falls short and the screaming woman is only moments away from death. She was among 26 people who died in a fire which swept the 11-storey Regent of Manila Hotel in the Filipino capital yesterday.

Persecuted Turks in Bulgaria want to return home

By DAVID ADAMSON
Diplomatic Correspondent in Ankara

TURKEY may ask Bulgaria to allow part of its Turkish minority to return home, Mr Vahit Halefoglu, the Turkish Foreign Minister, said yesterday in Ankara.

He claimed there had been serious reports from Bulgaria of the violent repression of minority Turks.

Letters smuggled out of the country claimed that a number of Turks had been killed during protests against the Government's attempts to force them to change their names to Bulgarian ones.

There had been allegations, too, of interference with Islamic religious practices, and a campaign to stop circumcision.

Mr Halefoglu noted that there had been an agreement between Turkey and Bulgaria on Turkish emigration in the 1950s. "We might think about a second agreement to bring some Turks to Turkey to join their families," he said.

Birth rate rising

Pressure for emigration from Bulgaria is growing. When Mr Turgut Ozal, Prime Minister, met a group of Bulgarian Turks this week, he was told that all 600,000-700,000 still living there would leave if given the chance.

The pressure on Bulgarian Turks to change ther names is linked to a census due to be held soon.

The Turks birth rate is higher than that of the rest of the Bulgarian population, and the government sees enforced assimilation as preferable to the steady growth of an identifiable Turkish minority which already forms about 10 per cent. of the population.

Sir Geoffrey Howe, Foreign Secretary, who flew home to London yesterday at the end of a two-day visit to Ankara, brought with him from Sofia on Monday a message from the Bulgarian government, saying they wanted to maintain good relations with Turkey.

AMNESTY REPORT
Torture in Turkey

ALAN COPPS writes: Torture of prisoners remains routine in some police stations and military jails in Turkey, according to an Amnesty International briefing sent to Sir Geoffrey Howe, Foreign Secretary, before he began his visit.

It says that Amnesty is concerned at reports of torture, capital punishment, and the jailing of hundreds of prisoners of conscience. "There are no indications of any significant improvements since the 1983 elections," it says.

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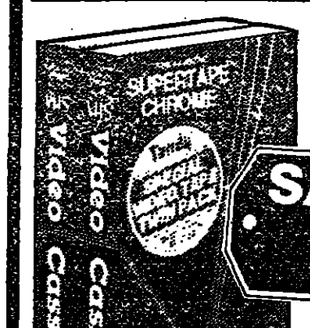

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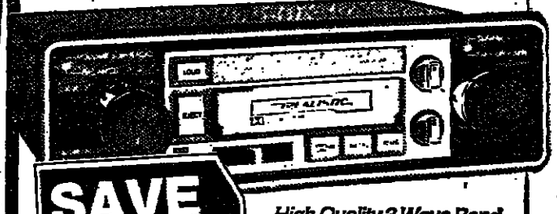

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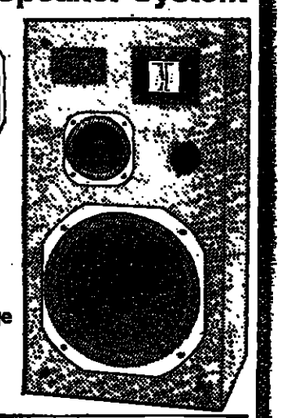

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DIVORCE DISPUTE SOLICITOR DENIES STEALING PAPERS

By GUY RAIS

A SOLICITOR was party to theft by private inquiry agents of documents in a financial dispute following a divorce, Mr C. WILSON-SMITH, prosecuting, said at Winchester Crown Court yesterday.

ANDREW EDWARD PATTERSON, 31, of Redcliffe Street, Bristol, denied stealing documents and photographs and handling stolen property including documents, a cheque book and a photograph.

Mr Wilson-Smith said Patterson had been a partner in a Bristol firm of solicitors which he had since left.

In May or early June, 1981 he acted for a Mrs Ward in divorce proceedings after which she claimed her husband had not made full disclosures of his financial status.

Patterson advised her to instruct inquiry agents and she went to a firm called Foster Ltd run by Mr David Gregory and a Mr Stephens. Then broke into her husband's office and stole personal papers.

The agents reported their discovery and the manner in which it was made to Patterson.

Mr Wilson-Smith said that Patterson later wrote to the Law Society telling them that inquiry agents had stolen some documents and a cheque book.

He received a reply advising him that his firm should no longer act for Mrs Ward and he wrote to the agents telling them of his firm's withdrawal.

Mr Wilson-Smith went on: "Patterson did see police, but not the officers involved in investigating the burglary. He chose to go and speak to an officer who knew nothing at all about the burglary.

"In the most general terms he explained to the officer that he was concerned about the manner in which inquiry agents had obtained evidence."

It was not suggested that Patterson knew in advance about the burglary, but he did know of it very shortly afterwards. He could have gone to the police at once, but did not.

Mr Wilson-Smith said that the matter came before police after a hearing before a Registrar relating to financial matters of the Wards.

During this Patterson was asked a question which necessitated him looking through his bundle of papers in which Mr Ward noticed a cheque book, which was among items stolen.

The trial was adjourned until today.

Suzie and her litter of six cubs well wrapped up in their fur coats to knock the spots off the cold weather at Whipsnade. One of the youngsters was the hundredth cheetah to be born at the zoo.

Shotgun victim 'had death premonition'

SHOTGUN victim Mr Colyn Bedale-Taylor had a premonition seven years before his death that a neighbour would kill him, Bristol Crown Court heard yesterday. He feared that the person who was planning to kill him would do so to cover up another crime, it was alleged.

Mr DAVID BULMER, a printer, was giving evidence at the trial of Graham Backhouse, a farmer, who is accused of murdering Mr Bedale-Taylor.

Backhouse, 44, is also accused of trying to kill Mrs Maggie Backhouse, 38, his wife, with a car bomb in April last year. The prosecution alleges that Backhouse killed his 63-year-old neighbour as part of an elaborate plan to divert suspicion from himself for the bombing.

Mr Bulmer said that in 1977 Mr Bedale-Taylor told him that he was upset by a long-running dispute with a near neighbour over a right of way past his home, "The Gatehouse," in the Cotswold village of Horton.

"He came to the conclusion that at some future date the man would kill him. I suggested that this was a bit extreme . . . but he said the man was as strong as a bull and had a very deep cunning."

'Tell police'

Mr Bulmer, of Staple Hill, Bristol, said that Mr Bedale-Taylor told him the name of the "neighbour" but he could no longer remember it.

The court has heard that Backhouse blasted Mr Bedale-Taylor with both barrels of a 12-bore shotgun. Backhouse who denies murder and attempted murder, says he fired in self-defence when his neighbour attacked him with a Stanley knife slashing his face and chest.

During his evidence Backhouse said he loved his wife, despite having a long-standing affair with a shepherdess from a nearby farm, Miss Gillian Lippiatt, about which he never told her.

"I was not in love with Miss Lippiatt," he said. "I suppose I was flattered. She was about half my age."

He denied having told police he had a number of extra-marital affairs with women in the early days of his marriage. He admitted twice having "heavy petting" sessions with a friend, Mrs Caroline Hodkinson.

Backhouse insisted that the only women with whom he had been involved since his marriage were Miss Lippiatt and Mrs Hodkinson. He explained a reference to relationships with women while touring dairy shows around the country by saying these all occurred before his marriage, by which time he had stopped showing cattle.

He agreed that he had experienced sex with Miss Lippiatt, 26, over about nine years, the last occasion being about six months before the explosion. They had sexual intercourse two or three times a year, "purely when the occasion arose," usually in daytime when he visited her farm to give her advice on her sheep.

His wife did not know of the affair. Asked to reconcile the relationship with his love for Mrs Backhouse, he said: "I was in love with my wife, not with Miss Lippiatt.

Backhouse said on both of the occasions when he had "heavy petting" sessions with Mrs Hodkinson they had been drinking. He was fond of her, but only as a friend.

He said he and his wife had a good relationship, including a happy sex life.

The trial was adjourned until today.

Gallup Poll

Tory popularity at three-year low as Alliance gains

THE Conservatives have dropped back to their lowest level of support since the pre-Falklands period while the Alliance has risen to its highest, and is now running neck and neck with Labour.

This is the main finding of the latest Gallup Poll conducted exclusively for THE DAILY TELEGRAPH.

At the same time Mr Kinnock's personal popularity has fallen to a new low point with a majority thinking he is not proving a good leader.

The replies to Gallup's standard voting question: *"If there were a General Election tomorrow, which party would you support?"* were:

	Today	Jan	Dec	Nov
Cons	35	39	39½	44½
Labour	32	33	31	30
Lib/SDP	31½	25½	27½	23½
Other	1½	2½	2	1½

The current level of support for the Conservatives, down 9½ points in four months, is the lowest since April 1982 when it stood at 31½ per cent. On the other hand, support for the Alliance has risen 8 points since November and stands at its highest for three years.

Best policies

Despite this shift in voting intentions, the Conservatives continue to do best so far as questions on which party has the best policies and the best leaders are concerned.

On the question of leaders, the Conservatives (43 per cent.) are comfortably ahead of the Alliance (25 per cent.), with Labour in third place (18 per cent.). Their advantage on policies is not so great, 36 per cent. against 25 per cent. for Labour and 22 per cent. for the Alliance.

Labour's poor placing on the leadership question is reflected in Mr Kinnock's personal popularity. Replies to the question: *Do you think Mr Kinnock is or is not proving a good leader of the Labour party* were:

	Today	Jan.	Dec.	Nov.
Is	31	36	36	39
Is not	54	49	49	44
Don't know	15	15	15	17

Even among Labour supporters, only 55 per cent. think Mr Kinnock is proving a good leader and 28 per cent. think he is not.

The current state of the parties is almost certainly attributable to the declining pound, rising interest rates, and, in particular, to the recent rise in mortgages.

Gallup put four questions about the economy. The first of these concerned how long it would be before there were tax cuts right across the board. Only six per cent. thought they would occur within the next six months. A further 28 per cent. said it would be within three years time, that is, before the next election, and 21 per cent. said it would take longer. A substantial minority, 19 per cent., said it would never take place.

The public's view of the possibility of the standard rate of income tax dropping to 25p in the pound was even more pessimistic, with 40 per cent. saying it would never happen.

They also remain gloomy about the prospects of a drastic reduction in unemployment: 25 per cent. thought it might happen within the next five years. Almost as many, 18 per cent., said it might take up to 10 years, 19 per cent. over 10 years, and 20 per cent. said never.

Tax cuts

Even on the wider question of a substantial improvement in the economic situation, one in three (37 per cent.) think it will be at least five years, perhaps never, before it will take place.

Gallup also asked its standard question on cutting taxes versus extending public spending. A substantial majority, 59 per cent., wanted Government services to be extended even if it meant some increases in taxes. Less than one in five, 18 per cent., wanted the balance left as it was, and slightly fewer, 16 per cent., wanted tax cuts even if it meant some reductions in Government services.

Among Conservatives, 46 per cent. opted for more Government services, 25 per cent. for the *status quo*, and 25 per cent. for tax cuts.

Mrs Thatcher's personal standing has fallen slightly compared with last month, and she has lost 11 points since November. The public's rating of Dr Owen shows a slight improvement over last month, while that of Mr Steel remains static.

The full details of the popularity questions were:

"Do you approve or disapprove of the Government's record to date?"

	Today	Jan.	Dec.	Nov.
Approve ...	31	35	34	41
Disapprove	55	54	52	46
Don't know	13	13	14	13

"Are you satisfied or dissatisfied with Mrs Thatcher as Prime Minister?"

	Today	Jan.	Dec.	Nov.
Satisfied ...	37	40	43	48
Dissatisfied	57	54	52	48
Don't know	6	6	5	4

"Do you think Mr Steel is or is not proving a good leader of the Liberal party?"

	Today	Jan.	Dec.	Nov.
Is	57	57	57	56
Is not	24	26	27	27
Don't know	18	17	16	17

"Do you think Dr Owen is or is not proving a good leader of the Social Democratic party?"

	Today	Jan.	Dec.	Nov.
Is	55	52	55	54
Is not	21	27	25	23
Don't know	24	21	20	23

This latest Gallup Poll was conducted between Feb. 6 and 11, with a nationally representative quota sample of 1,154 electors in more than 115 districts. The "don't knows" excluded from the voting figures amounted to nine per cent.

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RAF early warning decision 'was wrong'

By Air Cmdre C. S. COOPER Air Correspondent

THE decision to replace the RAF's airborne early warning force of Shackletons with Nimrods was probably wrong in hindsight, Air Chief Marshall Sir John Rogers, Controller Aircraft, told the Defence Committee yesterday.

At yesterday's Parliamentary enquiry into the troubled £100 million Nimrod Early Warning programme, he said the decision, however, was the right one when made in 1977.

There was no sign then that Nato would agree in time a joint Airborne Warning and Control System programme that Britain could have joined.

Had the Defence Ministry waited to buy a share in today's Nato AWACS force, the cost would have been about the same but the RAF would not be having to wait at least two more years for an operational Nimrod AEW squadron.

Updating system

Another factor in the Nimrod decision was that the Boeing aircraft, the E-3A, would not have met the Royal Navy's requirement on air and surface ship activity at sea.

The first estimate of the cost of converting 11 available Nimrods for a predominantly maritime AEW role was £247 million. This was later updated to £306 million, and then set at £480 million in 1979 when the final specification was agreed.

Converted to 1985 prices, that £480 million became £980 million, of which £817 million was due to be spent by the end of last year. Estimates of the total programme cost range from about £1,100 million to £1,300 million, indicating an overrun in cost of about 25 per cent.

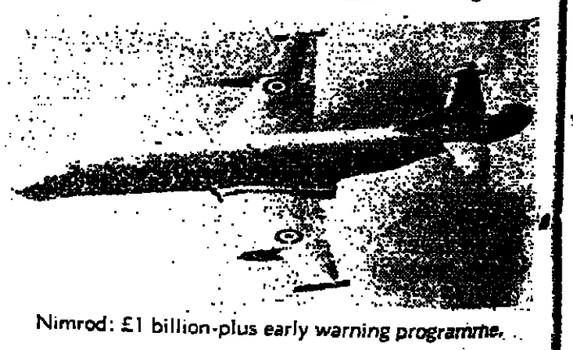
The RAF clearly believes that Nimrod AEW can be made to work well. This view is shared by foreign manufacturers looking for a cheaper way to provide countries with an AEW capability than AWACS.

TORNADO WORK
Britain lose out

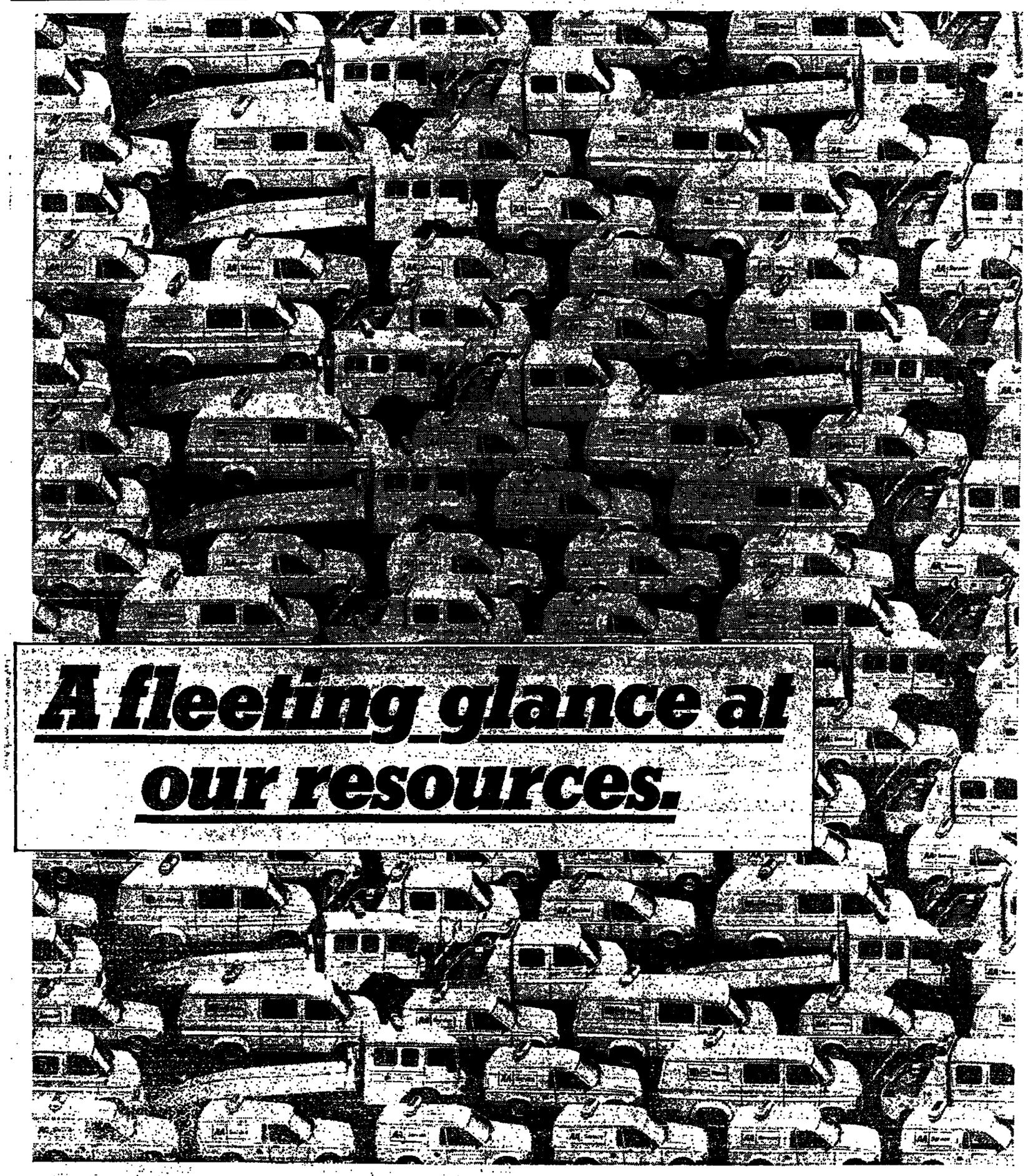
Britain has failed to insist on getting its full share of work in the Tornado programme, according to a report published by the all-party Commons Public Account Committee.

The MPs say the UK's work-share has turned out to be £250 million less than that required on the proportionate basis agreed with the two other partner-countries, West Germany and Italy.

The imbalance in work-share arouse because of a change in the number of aircraft taken by West Germany, together with changes in relative pay and price levels, and in exchange rates.



Nimrod: £1 billion-plus early warning programme.



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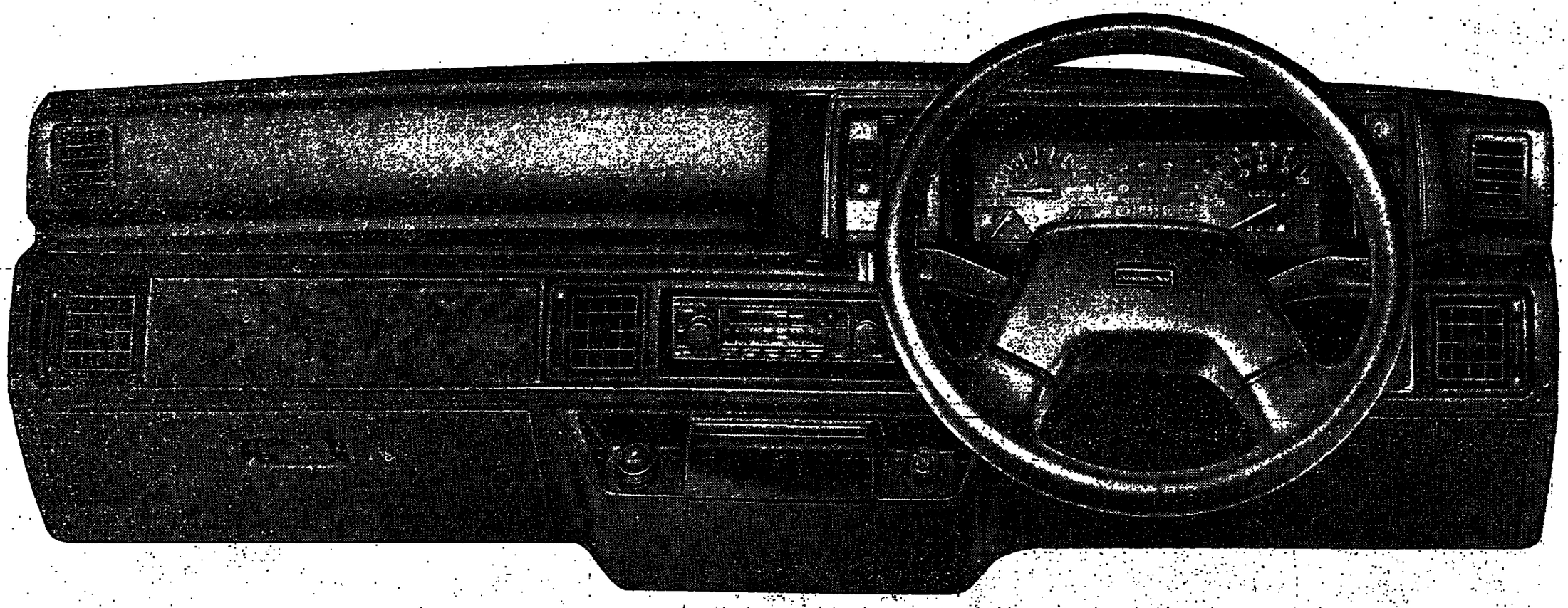

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D.O.T figs: Metro 1.0 HLE simulated urban cycle 48.1 mpg/5.9L per 100 km. Constant 56 mph 67.6 mpg/4.2L per 100 km. Constant 75 mph 46.4 mpg/6.1L per 100 km. Metro 1.3 VDP simulated urban cycle 35.1 mpg/8.1L per 100 km. Constant 56 mph 53.0 mpg/5.3L per 100 km. Constant 75 mph 40.5 mpg/7.0L per 100 km. Prices correct at time of going to press excl. number plates and delivery.

Synod debates Christian beliefs

BISHOP OF DURHAM'S VIEWS 'CREATING CRISIS OF CONFIDENCE'

By GERALD BARTLETT

THE Bishop of Durham's publicly proclaimed doubts about the Virgin Birth and the Resurrection have caused pastoral difficulties for countless Anglican clergymen and created a leadership "crisis of confidence," the Church of England General Synod was told yesterday.

They also prompted yesterday's tough and wide-ranging debate on "The nature of Christian belief," in which bishops, clergymen and laymen variously demanded "Hands off the Bishop of Durham" (the Rt Rev. David Jenkins) or charged him with redefining Christian doctrine.

Bishop Jenkins sat throughout the debate, but did not speak.

Mr P. A. LOVEGROVE (Chorleywood, Herts) called for a bar on the appointment of bishops "who stand up to read the Creeds—and give the impression that they have their fingers crossed behind their backs."

Urging that the House of Bishops reflect on the debate and report back, Mr Lovegrove said: "What we need is their considered reflection. We want a response and we want it very soon."

Crisis time

The Rev. DAVID HOLLOWAY (Newcastle Diocese) denounced the Bishop of Durham's views as a "cancer" in the Church.

He said: "We are living at a crisis time for the Church of England and we have a crisis of confidence in the leadership of the Church.

"What is now needed is a clear statement from the archbishops and bishops reaffirming that they and the Church of England do believe that Jesus Christ was born of a Virgin mother and that on the third day, when Jesus Christ rose from the dead, the tomb of Joseph of Arimathea was empty as a result."

The Resurrection was not some formula to be played around with or redefined by the House of Bishops. "It is the heart of the Gospel.

"The Church of England is at a crossroads. If it has no doctrinal discipline, there will be growing disunity, numerical decline and—sooner rather than later—financial deficits, as Church members vote increasingly, not only with their feet, but also with their cheque books."

There were two options—a trauma in the House of Bishops as they responded to bishops who preached and taught contrary to the doctrine of the Church of England, or a trauma in the whole Church.

Doctrines 'not in doubt'

The ARCHBISHOP OF CANTERBURY, Dr Robert Runcie, tried hard to defuse the controversy by insisting that Anglicanism needed both conservatives and radicals among its leaders — but he mentioned no individuals and devoted the bulk of his speech to defining the responsibility of bishops.

"The Church of God has a gospel to proclaim, a faith to affirm," he said. "Even though the entire course of Church history has been marked by controversies on issues great and small, the Church is still not a debating society but the people of God, called to witness boldly to his goodness in creation, to his inestimable love in redemption."

The doctrines of the Incarnation and Resurrection were not in doubt among bishops, said Dr Runcie. Issues about the limits of interpreting credal statements which had concerned them in recent months were far from new.

"A nerve has been touched and exposed with painful effect, but not for the first time."

Talking of the responsibilities of bishops, Dr Runcie said that first he was the guardian of tradition. From the earliest times the Bishop's essential, dekening role had been that of teacher and expounder of God's word.

"If he is to be true to his vocation, the bishop must regard himself as pre-eminently the trustee of tradition in his diocese and with his fellow bishops in the Church at large."

Faith and doubt

The bishop was also the interpreter of tradition, a representative figure standing within the Church representing the Church to the Church, sharing its life, thought and actions. He was no more exempt from the need to examine, test and explore the truth of his faith than any Christian, ordained or lay.

He was not an automaton but a man of flesh and blood, a man of doubt as well as faith, a man seeking and finding, a man as far from the clear certainties of the celestial city as the rest of the pilgrim church."

A vigorous Church needed leadership which was a mixture of conservative and radical, heir and critic. "We need shepherds not only to feed wolves from the fold, but also to lead the flock to new and more fertile pastures."

"Churches do change," said Dr Runcie. "The most unchanging of Churches change. Churches are habitually engaged in correcting their own past; but such change is done by emendation, by development, by re-emphasis, and not by repudiation."

"The Church is not like a school teacher who must expel a boy from school lest he influence the others to wickedness. It is not like a king who must expel a troublesome subject.

The Bishop of Winchester, the Rt. Rev. JOHN TAYLOR, said that no one was on trial, although he accepted that the debate had been prompted by the controversy surrounding the Bishop of Durham's views and those of other liberal theologians.

During the past decade, in all walks of life, he had watched the broad middle ground being eliminated. "The extremists occupy the field, compromise is a term of abuse and confrontation is the order of the day.

"Anyone with clear eyes can see that this is a recipe for self-destruction both in the nation and the Church."

CANON D. W. GUNDRY, CHURCHES CORRESPONDENT, WRITES: Yesterday's debate did not turn out to be a trial of Bishop Jenkins, though there were a few sharp references to him.

The Rev. David Holloway, Vicar of Jesmond, and Mr Philip Lovegrove, a businessman, came nearest to a condemnation, but they hardly showed an understanding of the philosophical questions underlying the interpretation of Christian doctrine today.

The Bishop of London, Dr Graham Leonard, and Mr Oswald Clark, chairman of the House of Laity, rose above condemnation of Bishop Jenkins but pleaded for obedience to the traditional creeds.

Yet even they did not seem to appreciate the modern dilemma voiced by the Dean of Lichfield, the Very Rev John Lang, who said he found in himself both a Christian to his bones but also a Twentieth Century agnostic.

Two speeches near to the heart of the matter came from the Dean of Durham, Dr Peter Baelz, and Canon Leslie Houlden, of King's College, London. They wrestled with the problem that underlines Christian belief, that of the interpretation of that belief.

Dr Baelz said the key issue was the status that the Church was prepared to give to the findings of historical science, while Canon Holden maintained that doctrine was inevitably changing and pluriform.

Yet later Dr Gareth Bennett of Oxford University warned against taking academics too seriously. He saw modern liberal theology as relying too much on abstraction whereas the first Christian preaching was of supernatural divine acts.

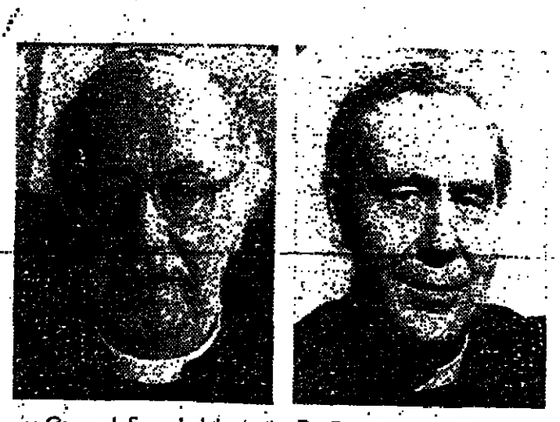
Bishops as interpreters

The Archbishop of Canterbury, Dr Runcie, said the Archbishop of York, Dr Habgood, defended the compreshensiveness of the Church of England. Dr Runcie hinted at a rebuke of the Bishop of Durham when he spoke of bishops as the guardians of tradition, but then moved on to bishops as the interpreters of that tradition.

Marriage decision

The Synod accepted the Bishops' recommendation that decisions on church marriages for divorcees be left to the parish priest, who should consult with his bishop.

Editorial Comment—P18



General Synod debaters—Dr Runcie, Archbishop of Canterbury and (right) the Rt Rev. John Taylor, Bishop of Winchester.

SHEATH DEBATE IN EIRE

By CHARLES LAURENCE

A DUBLIN government Bill to legalise the sale of contraceptives in the Republic of Ireland to anyone over the age of 18 has met with ferocious opposition led by senior Roman Catholic bishops.

The Bill, put forward by Mr Barry Desmond, Health Minister, would allow over-the-counter sales of condoms and spermicides at chemists and health centres without prescription or proof of married status.

It is to go before the Dail today and the Fine Gael coalition of Dr Garret FitzGerald expects a narrow majority on a whip vote, despite warnings of rebellion by at least three backbenchers.

The Church has denounced the Bill as a "licence to fornicate" and called for deputies—MPs—of all parties to listen to their Catholic consciences and vote against it.

Their forceful opposition led by the Archbishop of Dublin, Dr Kevin McNamara, has triggered renewed debate over the roles of Church and State in the overwhelmingly Roman Catholic republic.

Bitter fruits

Dr McNamara said the Bill would be an invitation to the young to "turn from the paths of self-discipline" and indulge in pre-marital sex.

"The bitter fruits of such a policy — moral decline, the growth of venereal disease, a sharp increase in the number of teenage pregnancies, illegitimate births and abortions — are all evident in other countries," he said.

Dr Michael Murphy, Bishop of Cork and Ross, said it was not the function of the State to "impose" Christian values but the State had "a duty" to foster the moral values on which its society was based. Contraception would be "detrimental to the common good."

Dr Jeremiah Newman, Bishop of Limerick, accused the government of mounting a secular attack on the Church. He said that Catholic politicians had a duty to follow the bishops in areas where the State influence overlapped with that of the church.

"Catholic politicians are strictly bound to take account of what the bishops teach where that touches on faith or morale," he said.

Street demo.

The bishops' protests were taken on to the streets in Dublin yesterday with a demonstration outside the parliament building. About 100 mainly middle-aged women paraded with placards and crucifixes and singing hymns.

There were reports that MPs supporting Dr FitzGerald's coalition had received threats that their family homes would be burnt down.

GO-AHEAD FOR 'BUG-EYE' AIRCRAFT

By Our Air Correspondent

A new privately-funded British aircraft combining the observation qualities of a helicopter with the economy and efficiency of a light aeroplane has been granted its certificate of airworthiness by the Civil Aviation Authority.

The Edgley EA 7 Optica, nicknamed the "Bug-Eye" because of its large bulbous observation cabin, was designed by Mr John Edgley to fly at speeds so slow that most fixed-wing aircraft would stall.

It can be used for many tasks for which helicopters are normally used at much higher cost. Deliveries start next month from the factory at Old Sarum, Wilts.

AIR RAID SHELTER AS CND BASE

A wartime air-raid shelter in Peterborough has been given to CND rent-free by the city council as a legal advice centre for demonstrators arrested at Molesworth, the proposed cruise missile base 15 miles away in Cambridgeshire.

The decision to grant CND use of the one-room shelter for three months was taken by Mr Ken Winfield, Labour, who used his discretionary powers as chairman of the council's leisure and amenities committee.

Free lodging offer

Labour councillors at Corby, Northamptonshire, are offering free overnight accommodation to anti-nuclear marchers on their way to take part in a demonstration at Molesworth.

'Crowded field' faces hopefuls for America's Cup

By IAN BALL in New York

THE chairmen of the 24 yacht syndicates from around the world who are spending well over £100 million to try to win the America's Cup in 1987, will meet in Bermuda later this month to decide how a single challenger will be selected.

Organising the elimination trials has become progressively more complicated since the 134-year-old event ceased to be an almost exclusively Anglo-American contest in 1962.

In the last series, sailed in Rhode Island Sound in 1983, the Royal Perth Yacht Club's wing-keeled Australia II had to outsail six rival syndicates to challenge, and eventually defeat, the New York Yacht Club's defender, Liberty.

Since then, yachting's oldest and grandest contest has become an even more cosmopolitan event with, by the standards of yesteryear, an almost unimaginably crowded field.

No fewer than 10 American syndicates have been formed in a hang-the-expense effort to ensure that it is a Yankee challenger that sails against the Australians in the Indian Ocean off Perth in January, 1987.

Britain involved

Italy has four would-be challengers and America's Cup syndicates in Britain, France, New Zealand, West Germany and Scandinavia are well advanced in their design and fund-raising efforts.

No one can predict at the moment how the elimination trials will be organised to pick a single challenger from the field of 24. Each syndicate has its own ideas.

The Bermuda meeting, to be held in one of Hamilton's luxury hotels on Feb. 20, will provide the first opportunity for an exchange of views among the contenders for the challenger's berth.

The Royal Perth club and the rival Australian Defence syndicates have been invited to send observers who can provide information on conditions and facilities in Perth.

For the first time since the schooner America won the trophy that became the America's Cup in a race around the Isle of Wight in 1851, the venerable New York Yacht Club will not be in charge of a major America's Cup affair.

Challenger chosen

Comandante Gianfranco Alberini, of the Aga Khan's Costa Smeralda Yacht Club in Sardinia and the club selected by Royal Perth as the Challenger of Record for the 1987 Cup series, will be in the chair at the Bermuda meeting.

The host for the Challengers' Conference will be Mr Leonard Greene, chairman of the Courageous Syndicate, one of the American groups competing against the New York club for the honour of doing battle with the Australians two years hence.

The Courageous Syndicate has made Bermuda its winter-training headquarters.

"We must decide how the 24 different boats are going to compete against each other to determine the ultimate challenger as well as outline the scheduling," said Mr Greene.

"And, of course, the solution to this puzzle must be fair to all entries."

The meeting will also review the rules for challengers and tackle such matters as costs, sponsorships, media rights, photography, and so on.

£3·7m restoration for Brighton seafront

By JOHN GRIGSBY Local Government Correspondent

BRIGHTON would have an Indian-style building on its seafront and a rebuilt theatre at the end of the Palace Pier under a £3,700,000 redevelopment scheme to be considered by the planning authorities.

The Noble organisation, the leisure group which bought the pier last March, wants to make the best use of its commercial potential while still retaining its most important features.

The Indian-style theatre at the end of the pier is to be dismantled this year, and as much as possible of the original building, dating from 1903, used in the replacement.

The structural steel supports at the end of the pier, now in danger of collapsing, will be replaced.

Mr Roy Worskett, of Architectural and Planning Partnership, the architects for the building a multi-purpose hall rather than a theatre. But we do have the original drawings and we will be restoring it to its original appearance."

No entry fee

The new building on the front would not require an entrance fee, as the rest of the pier does, and is expected to finance much of the rebuilding and restoration of the pier.

Mr Worskett said that it would reflect the character of the Indian architecture in the part of Brighton around the pier. This would be emphasised by trellis work decoration in glass reinforced plastics.

The scheme still needs the approval of the planning authorities. But the Royal Fine Art Commission has given its sanction, and most members of local amenity societies are believed to be in favour.

Police prompted £8m Ordnance security

By A. J. McILROY

POLICE forces warned the newly privatised Royal Ordnance factories that unless they stepped up security they could not give them the backing necessary to get operating licences, it was disclosed last night.

An official source said that this was responsible for speeding Tuesday's announcement that the Royal Ordnance has ordered an £8 million security programme for its 11 factories.

The Government has insisted that although for the foreseeable future the Defence Ministry police will provide security, the cost of the new programme must be met by the industry.

"The police simply refused to co-operate unless steps were taken to make decided improvements in security," the source said. Before privatisation the factories did not need police approval to get operating licences.

The £8 million programme is in addition to the existing arrangement with the Defence Ministry, whose police will be used for at least three more years before a decision is reached on whether to hand control of security over to the industry.

The cost of security provided by the Ministry is estimated at £12 million over the next three years, and this will also be borne by the industry.

A Royal Ordnance spokesman said yesterday: "You are not the first to ask where the money is coming from and all I can say is that I cannot discuss financial arrangements."

A Defence Ministry spokesman said that the industry would be funding the security programme.

Mr Charles Henn, the Royal Ordnance organisation and planning director, said that the programme followed detailed consultations with local police.

Most improvements to physical security would be completed this year, he said.

Metal detectors

At Radway Green in Cheshire, where a rocket launcher and more than 100,000 rounds of ammunition were stolen by a senior employee, metal detectors costing £10,000, extra security lighting, improved intruder detector systems and closed-circuit television are being installed.

All employees have agreed to undergo random tests by metal detectors.

The security measures fall into two categories: To strengthen external safeguards, including perimeter fences against peace protesters, and to cut down pilfering.

Is snoring dangerous?

The very Russian Vishnevskaya.

Taking the pain out of parking.

Which university?

Should the state keep a child from its family?

These and other pressing matters are explored in the March issue of Good Housekeeping.

It would be unfortunate to miss it.

GOOD HOUSEKEEPING

The Essential Magazine

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Yesterday in Parliament

TORIES FAIL TO GET CHANGE IN KINNOCK RULING

By PETER PRYKE Parliamentary Correspondent

THE SPEAKER, Mr Weatherill, rejected attempts by Conservative backbenchers in the Commons yesterday to persuade him to change a ruling made in the heat of exchanges between Mrs Thatcher and Mr Kinnock on the Ponting prosecution.

He stood by his decision on Tuesday that Mr Kinnock's statement that he "did not believe" the Prime Minister did not amount to calling her a liar, an unparliamentary expression which the Leader of the Opposition would have been called on to withdraw.

The words used by Mr Kinnock were an "expression used in this House almost daily," the Speaker said.

He was replying to appeals from several senior Conservative M Ps that he should reconsider his ruling that Mr Kinnock's response to the Prime Minister's denial of involvement in the decision to prosecute Mr Ponting had not been unparliamentary.

The Speaker made a counter-appeal to M Ps not to attempt to draw him into the party battle. "It is not for me to get involved in political discussions across the Chamber," he said.

Mr WEATHERILL: I stand by what I said.

Sir BERNARD: The situation cannot be left where it is.

Precedent claimed

There were more heated inter-party exchanges after the issue had been raised by Mr IVOR STANBROOK (C., Orpington), with Labour M Ps suggesting that "the Tory heavy gang" had been briefed to divert attention from the real issues of the Ponting case.

Mr Stanbrook recalled that on Tuesday the Speaker had ruled that M Ps could not impugn dishonour to one another, but that Mr Kinnock's statement, that he did not believe the Prime Minister, was a different matter.

He claimed that a precedent had been set when Mr Willie Hamilton (Lab., Central Fife) had said of a Conservative M P: "I do not believe her."

It had been ruled that it was difficult to distinguish between doubting someone's word and calling him a liar, and Mr Hamilton had been asked to withdraw the expression, and had done so.

Mr Stanbrook asked for a ruling that Mr Kinnock had been out of order and should withdraw.

'Got away with it'

Mr DENNIS SKINNER (Lab., Bolsover) said there had been many cases in which M Ps had doubted the veracity of statements made by others.

Amid laughter, he said that the most glaring example had been when he had asked if it was in order for "somebody to say that the Prime Minister would not recognise the truth if it was sprayed on her eyeballs —and I got away with it."

Sir BERNARD BRAINE (C., Castle Point) said that in 35 years in the House he could not recall events such as the Leader of the Opposition accusing the Prime Minister of not telling the truth and then failing to substantiate the charge.

"Perhaps unwittingly he made a slur not merely on the Prime Minister but on every M P. When we speak we may be mistaken, we may be misled, but the assumption is we are speaking in good faith."

Declaring that "the situation cannot be left where it is," Sir Bernard said that Mr Kinnock should either put down a motion of apology, or a motion that went a long way to substantiating what he had said, which could be debated, or have a Commission of Inquiry.

Stopped by Speaker

Mr GEORGE FOULKES (Lab Carrick) said he could give the Speaker a list of occasions on which the Prime Minister had not told the truth on this issue.

He was halted by the Speaker who said that that was just the kind of remark which should be avoided in a highly-charged atmosphere.

Mr ERIC HEFFER (Lab. Walton) said it was clear that Conservative M Ps had been putting up "an enormous smokescreen" to avoid the issue that two Ministers had deliberately misled the Commons.

Told by the Speaker that that was out of order, Mr Heffer said he would withdraw "deliberately." Conservative M Ps were trying to deflect the real issue of a decision made in the courts and the Ministers concerned who should resign, he said.

The SPEAKER said that when the House had chosen him it had made it clear it expected him to be totally impartial and to do his duty, however uncomfortable and difficult. "Yesterday I had to do that."

A careful watch

He had looked at the precedents and they were not similar to the one at issue.

"I was watching very carefully to ensure no expression of lying of that kind, no un-Parliamentary words, were used. It was not my judgment that the words used—"I do not believe it" is an un-Parliamentary expression.

"I stand by what I said yesterday."

Mr HARVEY PROCTOR (C. Billericay) asked if Mr Kinnock had asked to make a statement denying charges that during the Ponting trial his office had received information from a Councillor Oliver, a Labour councillor in Islington and a member of the Ponting jury.

The SPEAKER retorted: "Of course not. You are seeking to involve the chair in what is a highly political matter. That is not my role."

Reporters stage Select Committee walk-out

By JOHN PETTY Shipping Correspondent

REPORTERS walked out of a Parliamentary Select Committee yesterday when Mr Bernard Conlan (Lab., Gateshead E) waved an arm at them and said: "The Press tells lies —and they admit it."

The incident happened when members of the Trade and Industry Committee of the Commons were accusing Mr Graham Day, chairman of British Shipbuilders, of undue secrecy in disposing of some shipyards.

Mr Day denied there had been secrecy, saying all plans for closures had been reported in the Press, giving ample time for any interested party to make a takeover offer.

Record losses

Mr Conlan said he did not always believe what he read in newspapers and then added the remarks which led to representatives of THE DAILY TELEGRAPH, the TIMES, the FINANCIAL TIMES and Thomson Regional Newspapers leaving after registering a protest.

The committee had been pressing for more information on why British Shipbuilders closed Grangemouth ship repair yard instead of advertising it for sale.

Mr Day said that when he was appointed chairman of British Shipbuilders its total losses were running at record levels and fast action was needed to cut them. The yard was closed and the assets taken over by its management.

Whenever a closure was planned, British Shipbuilders had to give three months' notice of redundancy to the workers and that made it public news.

Last week, Grangemouth Dockyard reported that in its first year it had made enough profit to pay off loans from British Shipbuilders for equipment it had taken over. It was the first of several repair yards which British Shipbuilders sold to management and workers.

Sir Peter Emery (C., Honiton), the acting chairman of the committee, later apologised for Mr Conlan's intervention. He said Mr Conlan's comments about the Press were not the views of the committee as a whole, "nor of any other member."

Today in Parliament

HOUSE OF LORDS

3: Third rdgs of Companies Bill, Business Names Bill, Companies (Insider Dealing) Bill and Companies Consolidation (Consequential Provisions) Bill; Prosecution of Offences Bill, report; Redundancy Payments (Varn. of Rebates) Order.

HOUSE OF COMMONS

2.30: Representation of the People Bill, ctiee.

Move to help disabled cast votes

By WILLIAM WEEKES Parliamentary Staff

MR MELLOR, Home Office Under-Secretary, told the Commons yesterday that he would look at ways of making it easier for disabled people to cast their votes at elections.

He was replying to a debate on the committee stage of the Representation of the People Bill in which members on both sides drew attention to the lack of wheelchair ramps and other facilities at many polling stations.

Mr PETER BRUINVELS (C., Leicester, E.) said that, during the 1983 General Election, two people in his constituency were unable to enter the building to vote.

Mr MELLOR said the Government had a general policy of improving access to buildings for the disabled.

A circular was issued in 1981 advising Returning Officers that the Treasury would meet half the cost of portable ramps at polling stations provided the local authority paid the rest.

Old buildings

Returning Officers had to make use of existing facilities as polling stations, many of them old buildings built before the interests of the disabled were paramount.

The Minister said he could not accept "lock, stock and barrel" a new clause proposed by Mr John Hannam (C, Exeter) specifying that provision should be made for the disabled at polling stations insofar as this was both reasonable and practicable.

But he indicated his willingness to bring forward an amendment at a later stage of the Bill to ensure that the needs of the disabled were taken into account when polling stations were designated.

Scooper plan for dogs

DOG owners whose pets foul pavements may have to carry "scoopers" or face fines if new bye-laws come into force, Baroness TRUMPINGTON, a Government spokesman, told Peers during Question Time yesterday.

She said that Mr Brittan, Home Secretary, had agreed to a pilot project to test the effectiveness of a bye-law which would require a person in charge of a dog to remove any faeces deposited on pavements and in parks or recreation grounds.

If the pilot project, based on a New York law, was successful, Mr Brittan would be prepared to recommend a model bye-law for use by other local authorities, she said.

Lord SOMERS (Ind.) complained that a "ridiculous fuss" was being made about pets. "It is absurd to say you have to train a dog not to relieve itself."

Lady TRUMPINGTON disagreed.

TRANSPORT BILL DELAY CONCEDED

By Our Parliamentary Staff

The Government's Bill to throw bus services open to competition was given a second reading in the Commons by 288 votes to 205, a Government majority of 83.

As reported in later editions of the DAILY TELEGRAPH *yesterday, Mr* DAVID MITCHELL, Transport Under-Secretary announced that the Government was prepared to delay the setting up of the Standing Committee on the Transport Bill for two days so that a report by the all-party Select Committee on public transport finance could be available.

An amendment declining to give the Bill a second reading until there had been an opportunity to study the report was defeated by 290 votes to 210, Government majority 80.

Three Conservative M Ps voted against the Government on the amendment and a dozen others abstained.

YOUTH CORPS PROPOSED BY CYRIL SMITH

By Our Political Staff

Every young person in Britain should be able to join a National Environmental Corps which could prepare them for "life" as National Service had done once, Mr CYRIL SMITH (Lib. Rochdale) told M Ps yesterday.

He also proposed appointing a Minister for Young People as well as insisting on firms offering a statutory number of apprenticeships to be paid for through tax incentives, rebates and grants.

Mr Smith's suggestions were revealed in his Employment of Young People Bill which was introduced under the 10-minute rule.

TREASURY POST

By Our Political Staff

Mr Howard J. Davies, 35, has been appointed special adviser to Mr John Moore, Financial Secretary to the Treasury, in succession to Mr Michael Portillo, newly elected Conservative M P for Enfield Southgate, it was announced yesterday.

AIDS may become notifiable disease

By WALTER ABURN Parliamentary Staff

THE Government was actively considering whether AIDS should become a notifiable disease, said the Earl of CAITHNESS, a Government Health spokesman, in the Lords yesterday.

He was answering questions about the extent of international collaboration to halt the spread of Acquired Immune Deficiency Syndrome.

Lord Caithness said we were learning by the week but the information had to be consolidated before guidelines were issued.

He added that if it was made notifiable it would be the only sexually transmitted disease so treated. "We do not want to categorise these people as lepers."

He assured Baroness Masham (Ind) that there were international contacts about AIDS between the various centres for disease control, including those in the United States and that of the World Health Organisation in Paris.

'Serious problem'

Interim guidelines on the dangers and other information on the disease had been drawn up.

Lord ENNALS, former Labour Social Services Secretary, said AIDS was an extremely serious problem and doctors saw the Government response to it as derisory.

Lord CAITHNESS disagreed. Funds had been given for researching the disease and more would be available. As for risks faced by those caring for patients he said that handling them was not that different to those with hepatitis.

This was the most researched sexually transmitted disease in the world at the moment.

In a later debate on the Social Services he denied any undermining of the Health Service by the Government. Nothing was further from the truth. More patients had received treatment and the hospital waiting lists had been reduced.

Value for taxes

By March last year waiting lists in the service were 60,000 down on the 1979 total. Numbers would have fallen more but for the industrial dispute in 1982 which pushed them up again.

Total spending had more than doubled and £600 million more was to be spent in 1985-86 under plans which provided for a one per cent. increase over the inflation forecast for each of the next three financial years.

Figures demonstrated Government determination to maintain a Health Service which could meet the needs of the people.

Lord WINSTANLEY (Lib.) voiced concern at the growth of private sector medicine which could prove very damaging not by taking resources and doctors from the NHS but by taking its most articulate and influential patients.

Lack of treatment

The need was to improve public sector provision. Then we would not need to worry too much about private medicine.

Lord WELLS-PESTELL, a former Labour Health spokesman, regretted that so many disadvantaged people needed help which they could not get. Too many remained on hospital waiting lists.

Lady MASHAM called for more monitoring of the world's drug problems and of Aids which was of special concern to haemophiliacs as a high risk group.

Drug addicts too were at risk from Aids and hepatitis. It was urgent for general practitioners to know what advice to give and where to send them for treatment.

PRISON INQUIRY RULED OUT

A judicial inquiry into conditions at Styal women's prison, Cheshire, following a series of suspected sexual assaults has been ruled out, Mr DAVID MELLOR, Home Affairs Under Secretary, said in a Commons written reply yesterday in response to a call from Mr Alex Carlile (Lib, Montgomery).

Mr Mellor said there had been 20 incidents of "bullying" in the year to last November and two further cases had since been reported. But there had been an improvement in the situation which was being watched closely.

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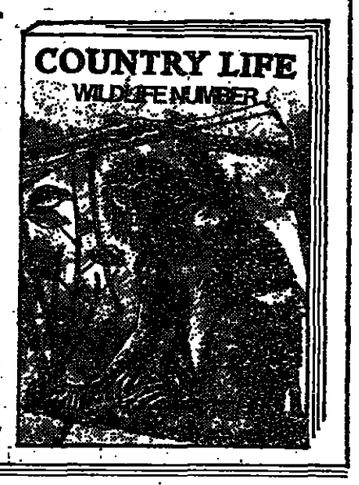

Wildlife worldwide—from The Gambia seen through the photographs of Stephen Dalton, to Canada and the harvesting that threatens the existence of Manitoba's garter snakes; and from Brazil's rain-forests, where the habitat of golden lion marmosets is endangered, to the astonishingly varied marine life below the waves around Britain.

All in this week's Wildlife Number of Country Life, together with the judges' report of the magazine's Farming and Wildlife Award competition.

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Roofing Specifications

c£16,000 + Inc comm — Enfield, Middlesex

To help further our impressive growth with special emphasis on high performance roofing systems, we have created this key new role. Managing the technical sales and service for the company within the UK in an expanding market sector, you will be supported by a team of two Area Technical Sales Managers and ten field technical sales staff. You will report to the Marketing Director and your team will be responsible for promoting our products and service to major specifiers; architects, national contractors and other relevant authorities. Aged 30-45, you must have proven sales management experience backed by contacts within the specification side of the building industries. Your expertise, initiative and professionalism will be rewarded by earnings of c£16,000 pa (including commission) company car, BUPA, five weeks' holiday and relocation expenses.

Please write with full cv, or phone for an application form to: Susan Giles, Personnel Manager, Ruberoid Building Products Ltd, (A member of the Ruberoid Group of Companies), Brimsdown, Enfield, Middlesex EN3 7PP. Tel: (01) 805 3434.

Area Sales Manager

c£12,000 + car including bonus — NW London

My clients' import fork lift trucks and equipment. Area Sales Manager required, responsible for all products. Sales experience required in this or similar industry.

Send full cv to Sue Kellaway, PER, 4th Floor, Rex House, 4-12 Regent Street, London SW1Y 4PP.

Sales Promotion Services Co-ordinator

c£12,000 — Newbury

Signode, the world leaders in tensional strapping and product identification systems, require a young person with a general agency background to liaise with marketing managers and advertising agents, co-ordinate sales literature, advertisements, bulletins and assist in organising exhibitions throughout Europe. You should be an effective organiser and co-ordinator with, ideally, experience in industrial advertising. Negotiable salary plus usual company benefits.

Write in confidence to Mr CT Haller, President, Signode Europa GmbH, Ringway House, Kelvin Road, Newbury, Berks RG13 2BD. Telephone (0635) 49987.

Area Sales Managers

Negotiable salary — Scotland & N of England

AEG, one of Europe's most prestigious manufacturers of top-of-the-range domestic appliances, wish to appoint additional high-calibre Area Sales Managers, aged 25-45. With a client list already featuring many of Britain's blue-chip retail names, it is essential that you are experienced in negotiations at the highest level in the domestic electrical appliance retail business/build-in trade. A highly competitive salary is offered together with an attractive bonus scheme plus all the benefits provided by a large progressive company.

Contact Mrs E M McClure, Personnel Manager, AEG-TELEFUNKEN (UK) Ltd, 217 Bath Road, Slough, Berks SL1 4AW. Tel: Slough 872359.

AEG-TELEFUNKEN

Export Sales

Northern Home Counties

A leading furniture manufacturer has an exciting opportunity for a top-class salesperson to cover markets worldwide. To develop sales to markets both inside and outside Europe, a proven ability to sell direct to customers is necessary combined with the management ability to sell to and control agents and distributors. Applicants should have experience of exporting coupled with linguistic ability; fluency in German is essential; be energetic, resilient, a good communicator and have the desire to progress. An attractive package is offered commensurate with the task which is a demanding but potentially rewarding one.

Send full cv to Jill Warner, PER, 56-62 Park Street, Luton LU1 3JB.

Service Sales Engineer

Lifts — Midlands

Professionalism and reliability have earned Stannah Lifts a sound reputation for quality products backed by first-class service and workmanship. An opportunity now exists in the Midlands for a Service Sales Engineer to contribute to an increased growth in business, and have responsibility for maintenance of contracts with existing clients, development of new customers for contract maintenance, repair work and modernisation and renovation of existing lifts. Apart from your obvious skills in lift engineering, your previous experience should include responsibility for visualisation and realisation of lift modernisations and major repairs. Your communication skills should portray your ability to initiate sales opportunities and convert these into definite work orders. The salary range, which is dependent upon previous experience and performance, is likely to be within £8,500 - £10,000 basic together with sales commission and a healthy company performance bonus, car, pension and life assurance. If you are seeking the satisfaction of knowing that your contribution will be identified as a key component in the company's overall performance and success then:

Please apply with full cv to Mr R Prail, Stannah Lifts, Unit 7, Vauxhall Trading Estate, Dolman Street, Birmingham.

Senior Development Engineer

Salary £18,000-£20,000 — Aberdeen

This major company provides an engineering, manufacturing support and service capability to the oilfield industry, both offshore and onshore in the UK and overseas. The company wishes to appoint a Senior Development Engineer who will report to the Divisional Manager, Special Projects. The successful candidate will be responsible for the evaluation and formation of new projects and the development of new products applicable to the oil industry. A wide experience both "hands on" and technical expertise to degree standard is required. An ability to communicate effectively at all levels is essential. The post will be both challenging and rewarding, and an excellent salary is offered, together with related benefits. This position is likely to satisfy an ambitious engineer who wishes to become involved in an advanced technological engineering environment serving the oil industry.

Telephone or write to Jim Davis, PER, 181 Union Street, Aberdeen AB9 1BH. Tel: (0224) 574393.

Chief Accountant

Excellent Opportunity for a Chartered Professional

To £15,000 + car

This well-established company, located in Tyne & Wear, has recently been acquired by a major group, engaged in the business of timber and building supplies. A vacancy exists for a Chartered Accountant to provide a complete accounting service to the company, and make a positive contribution to its management. Applicants, probably aged in their late twenties to early thirties, will ideally have previous experience in a commercial role and the potential for further development.

Phone Aidan Lynn at PER Newcastle upon Tyne for a job description and application form on (0632) 618418.

Marketing Manager

£12,000-£14,000 + car — N Bucks

Expanding company, specialising in building materials and chemicals manufacture, requires candidates with proven experience in similar position. Aged 28 to 35 years, with degree or equivalent in marketing.

Phone Mary Walters or Debbie King, PER Luton, on (0582) 417562.

Sales Manager

c£12,500 — North West Midlands

Ourcelist is a successful company in the North West Midlands manufacturing a range of horticultural products which are sold nationally through wholesalers and garden centres. A Sales Manager is required to head up a small sales team to be responsible to Board level for the effective control of the sales team and development and expansion of the business. The successful candidate is likely to be around 30-45 years of age, with a broad sales management background and record of successful achievements. Salary offered is £12,500pa plus car and good benefits package. Interested?

Send full cv to Brett Hanson, PER, Lambert House East, Clarendon Street, Nottingham NG1 5NS.

Area Managers

Tied and Tenanted Trade — North London

With our committed management style and progressive retail marketing policy, Taylor Walker are determined to maintain a leading position in London's leisure market. We now seek talented people to fill the above positions. The successful applicants will be responsible for advising and motivating our managers/tenants in the successful retailing of the company's products through our pubs. They will be involved in areas such as marketing, recruiting, financial control and licensing law. Ideally you should have a background in brewery management or a related industry. If you're aged between 25-45, educated to at least 'A' level standard, with a persuasive personality, we'd like to hear from you. We offer a competitive salary depending on experience, company car and all the benefits of a large company.

Please write with a full cv indicating present salary and stating which vacancy you wish to be considered for, to Mrs Susan Thompson, Personnel Department, Taylor Walker, 77 Maxwell Hill, London N10 3PH.

Sales Engineer

Attractive salary + car — Berks/Hants/W Sussex/Surrey

International Valenite Modco (UK) Ltd, provides comprehensive range of indexable carbide inserts and tool holders, offering both a standard range of turning, boring, milling, threading and grooving tools and custom-designed tooling. Highly successful they now wish to add to their sales team an additional enthusiastic person aged 28-35, with a machine shop background and familiar with manufacturing methods, who can represent their products effectively to machine shop, production engineering and purchasing experts in this key territory. The successful applicant should live within the area specified. Technical sales experience would be preferred but is by no means essential.

Send full cv to Mary Walters, PER, 56-62 Park Street, Luton LU1 3JB.

Electrical Project Engineer

Attractive negotiable package Snodland, Kent

This is an important post in a progressive three machine paper mill with a good record of capital investment, energy conservation and cost control, which has enabled the company to achieve a competitive position in an important industry. The person appointed will be responsible to the Chief Electrical Engineer for investigation, design, installation and commissioning of all types of electrical equipment. This demanding position requires a capable engineer with at least Associate Membership of the IEE and a minimum of 5 years' industrial experience. The work will involve power generation, HV and LV distribution systems, AC and DC drives, motor control gear, cabling systems and industrial electronics as employed in paper making or similar heavy industry.

Please telephone for an application form to RJ McKenna, Townsend Hook Limited, Snodland, Kent. Tel (0634) 240285.

Administration Manager

c£16,000 — West Country

Enjoying considerable success in international markets, this leading automotive component manufacturer offers a responsible and interesting challenge within a small engineering division in the West Country. Working closely with the Managing Director, you will have total responsibility for all aspects of the division's administration including finance, personnel and general office management. Close liaison with group HQ will be maintained at all times. Applicants must have proven experience of the day-to-day running of a small organisation - combining commercial flair and management skills with confidence, commitment and the personality needed to liaise closely with customers. If you can make your mark as a member of the management team of this dynamic, highly successful organisation - the rewards will fully match your efforts.

Send full cv to Wyn Jones, PER Management Selection, Grove House, Grove Place, Swansea SA1 5DH.

PER MANAGEMENT SELECTION

Production Manager

c£12,000-£15,000 + car — North Hampshire

Part of a major British group, this company manufactures a variety of maintenance and cleaning products to a wide range of industry, wholesale and retail outlets and important 'own label' operations. Your prime responsibility will be to raise production to optimum levels of efficiency and productivity. The shopfloor will be expected to reflect the company's high standards, particularly when on show to potential major customers. Aged up to 35 and qualified to HNC, your production engineering experience should ideally be from a chemical or related industry. Experience of installing new equipment would be an asset. The company is seeking a positive and committed approach to this key position. In return they offer an attractive benefits package and excellent prospects for further advancement.

Send full cv to Frances Waterworth, PER, 20 The Butts Centre, Reading RG1 7QB.

Area Sales Manager

Five figure salary + car — Mid/NW England

Schott Process Plant Ltd, supplies borosilicate glass process plant to the chemical, pharmaceutical and other industries. Expansion has created the need for an additional Area Sales Manager to be responsible for sales in an area covering Lancashire to Suffolk. Duties will include identifying potential applications and users of the company's products and services, regularly visiting clients to discuss their future needs, to generate and to follow up enquiries and to liaise with professional engineers on the design and operation of glass chemical plant. Aged 26+, applicants should be qualified Chemical Engineers with some industrial experience, preferably in the chemical, pharmaceutical or food industries. Prospects for the successful candidate are excellent.

Please apply in writing to Bob Draper, Schott Process Plant Ltd, Drummond Road, Stafford ST16 3EL.

SCHOTT PROCESS PLANT

Accountant

Five figure salary Cambridge/Suffolk Border

My clients, a successful group, specialising in timber, require an ambitious Accountant to take responsibility for all finances. Must be qualified, with industrial experience and the potential for Directorship.

Send full cv to Trisha Holmes, PER, Norfolk Tower, Surrey Street, Norwich NR1 3PA.

Oil & Gas Measurement Services

Part of the worldwide SGS Group, Moore, Barrett & Redwood provide a highly professional technical consultancy to the petroleum industry. Continuing expansion has created new opportunities for experienced Engineers.

Chemical Engineer

Aged around 30, honours degree with good communication skills. Experience in the petroleum/petrochemical process industry would be an advantage. Cheshire based c£12,000 + car. This position will provide the opportunity for rapid development into a management position.

Instrumentation/ Metering Engineers

HNC level - overseas - aged 25-40 with experience of oil, gas or condensate flow measurement using electronic instrumentation. Salary negotiable + excellent benefits, BUPA and relocation where appropriate.

Write or phone for application form to Miss Audro George, PER, Greene House, Derby Square, Liverpool L2 7SP. Tel: (051) 236 2444.

SGS

Plastics Processing — Cheshire

Expansion and diversification at this established UK market leader in packaging have created two key and influential appointments, both offering attractive remuneration packages including a car and exceptional prospects for growth.

Works Manager Designate

Responsible to the Works Director you will manage a team of 30. Production planning, process control, equipment and technique development with responsibility for quality, cost efficiency, safety and IR practices will be involved. Aged 32-45, qualified to HNC in a scientific discipline, you will be experienced in production management in plastics extrusion and/or foam conversion.

Chief Engineer

Reporting to the Technical and Works Director, you will discuss new product developments, reviewing existing equipment and process plant, preparing feasability studies, sourcing, modifying, improving and designing specialised items. Installation and commissioning will be involved, later introducing a planned preventative maintenance programm for several sites. Aged 30-40 qualified to at least HNC level, you will have extensive related experience.

Both opportunities are for self-motivated, industrious candidates with strong influencing skills able to offer a major contribution to the growth of this important company. Interested?

Phone Dorothy Thompson, PER Warrington, on (0925) 52153.

Works Manager

Negotiable to £15,000 — Wetherby, W Yorks

This very successful and rapidly expanding private organisation comprises two separate companies operating from the same modern premises in Wetherby. One company has an unrivalled international reputation in tooling reclamation - meticulously restoring damaged tools to their original condition. The other company manufactures a range of high quality, specialised production tools for world markets. This senior new position involves responsibility to the MD for the overall control of the works management and production function - primarily work study, production planning and progress and quality. You will be involved in problem solving and customer liaison and will advise the Board on all matters affecting production. Aged 35-45, you will have at least 5 years' relevant experience in a medium-sized engineering company where the highest standards of customer service are paramount. Professional qualifications must be supported by genuine staff-management skills, a proven record of production planning in a highly skilled environment and the ability to contribute significantly to further development of the company's products and services. The rewards - open to negotiation - will fully reflect the importance of the job and the prospects are exciting with a dynamic and very progressive organisation. Relocation assistance where appropriate.

Send full cv to Selwyn Jones, PER, Pennine House, Russell Street, Leeds LS1 5UF. Tel: (0532) 445131.

Accountants

c£13,500 + car

The retail division of this major group, a leader in the leisure and catering business, is based in Chiswick. The division senior management team includes a small financial management group which is being enlarged to provide additional support to the operating companies.

Management Accountant Financial Accountant

These two new appointments represent outstanding opportunities for personal development and progress to more senior levels of financial or line management in a major UK based international organisation. The main responsibilities of these positions will be the consolidation of accounts, monitoring and control of capital expenditure, preparation of annual budgets and three year profit plans. In both opportunities, the ideal candidate will probably have one to three years' experience since qualifying, be prepared to demonstrate a high level of enthusiasm, commitment and personal industry. A flexible approach, the ability to communicate effectively at all levels to win the respect and gain co-operation of others are also essential. Some travel will be required and the ability to speak German would be a distinct advantage. An excellent big company benefits package is offered. Applications from men and women equally giving brief details of qualifications, experience and how requirements are met should be sent to the company's selected consultants.

Peter Jones Personnel Services, 85 Kennel Ride, Ascot, Berks SL5 7NW. Tel: (0344) 883787 (24 hour telephone message answering).

PJPS

Sales Executive

Excellent package + car — London/H Counties

Industrial Audiology Services, part of the international Bilsom Group, market a comprehensive range of hearing and eye protection services. Age 20-30, based close to M25, your successful sales record and excellent personal presentation will enable you to develop new accounts, and maintain existing relationships with a variety of customers. This is a first-class opportunity with an expanding international group.

Send full cv to Frances Waterworth, PER, 20 The Butts Centre, Reading RG1 7QB.

Bilsom

Sales Engineers

JH Carruthers & Co Ltd, manufacturers of the "Monobox" crane, invite applications for the post of Sales Engineers for:

1. London & South West England: area to include South Midlands, South Wales, Avon, South Coast and to be bounded on the eastern side by a line through London.
2. North East England: area to include territory from Scottish border to Humberside, including North Yorkshire and Cumbria. Handling the sales of electric overhead and Goliath travelling cranes in a capacity range of up to 150 tonnes, the successful applicants should have a sound engineering background preferably in a field related to the crane industry, and should be able to demonstrate a track record of success in the sales of capital equipment. These positions offer excellent opportunities for persons with genuine enthusiasm and technical inclination allied to a strong sales drive to join a small team of similarly minded sales engineers in promoting the sale of a unique style of modern crane, and backed by a modern production facility and design organisation. Conditions of employment are good and include company car, expense allowance, etc. A good salary will be paid commensurate with qualifications and experience.

Applicants should write giving full details of qualifications and experience to: Mr GH Snider, Sales Director, JH Carruthers & Co Ltd, Peel Park Place, College Milton, East Kilbride, Glasgow G74 5LR. Telephone (03552) 20591.

Career Opportunities

Flexible Packaging

A major European manufacturer of flexible packaging continues to expand and invest in high technology creating these new positions.

Technical Manager — Cheshire

Liaising with customers, production and sales management, you will ensure that all products meet market requirements. Process development, method improvement, the specification and selection of new plant and equipment could be involved. Aged 30-45, qualified to HNC level, you will have at least 5 years' in-depth experience of the application of polyethylene film packaging.

Sales Representative — Home Counties

You will service existing accounts, many with household name companies and expand penetration into all markets. Aged 25-40, you will have a minimum of 5 years' successful sales experience gained in plastics packaging, ideally polyethylene film. Self-motivated, practical, industrious candidates will be offered excellent rewards including cars, for attainment. Interested?

Phone Dorothy Thompson, PER Warrington, on (0925) 52153.

As a major international company with sales in excess of £900,000,000 we are already leaders in our field.

Now, to continue our expansion we are looking for a successful, career orientated person to fill the following position.

Technical Sales

Southern England

Basic Salary £9,000 + Car

Reporting directly to the National Sales Manager you will be responsible for enlarging our distribution network and dealing directly with major accounts e.g. Electricity Boards and the M.O.D.

Based in the Glos/Oxon/Bucks/Herts/Berks area and ideally aged 28-35 your successful sales experience will have been gained in a professional entrepreneurial environment and you will probably have a technical background with an electrical bias.

Rewards are excellent! In addition to a basic salary of £9,000 plus car, the incentives/benefits package is that which you would expect of a major organisation.

This, linked to the knowledge that, within an expanding company, management opportunities will be high, presents a major opening to progress in your career.

For further information telephone our recruitment consultant Anthea Wood on 021-643 3368 or alternatively write to her at:

SSA RECRUITMENT DIVISION
Elizabeth House, Suffolk Street, Queensway, Birmingham B1 1LS.

Applications are invited from both men and women.

CBI GROUP Executive Selection

HAWKER SIDDELEY

SALES EXECUTIVE

For

H.D.A. FORGINGS LTD.

We are a major manufacturer of hand and precision die forged components in aluminium alloys, titanium and other modern metals for leading international companies operating within the aerospace, defence and general industrial sectors.

An experienced Sales Executive is now required for an existing established territory in the South of England (Home Counties) where he/she will be based.

The successful applicant should preferably be in the age range of 27-35 years, have an Engineering background with a recognised technical qualification, and the ability to demonstrate a disciplined approach to selling in a technical market, ideally in the Forging or Metals industry.

Activities will embrace an on-going liaison with commercial and technical personnel of existing customers engaged in established development projects, and to research and create sales opportunities within potential new markets.

A salary commensurate with qualifications and experience with excellent conditions of service will be offered, and a company car provided.

Please write giving details of age, qualifications, experience and present salary, to:

The Personnel Manager, H.D.A. Forgings Limited, Windsor Road, Redditch, Worcs. B97 6EF.

A direct line to the executive shortlist

InterExec is *the* organisation specialising in the confidential promotion of Senior Executives.

InterExec clients do not need to find vacancies or apply for appointments.

InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially.

For a mutually exploratory meeting telephone:

InterExec

London	01-930 5041/8	19 Charing Cross Rd. W.C.2.
Birmingham	021-632 5648	The Rotunda, New St.
Bristol	0272 277315	30 Baldwin St.
Edinburgh	031-226 5680	47a George St.
Glasgow	041-332 3572	180 Hope St.
Leeds	0532 450243	12 St. Paul's St.
Manchester	061-236 8409	Faulkner Hse, Faulkner St.

The one who stands out

CLASSIFIED ADVERTISING can be submitted by TELEX No. 22874

YOUR SALES CAREER

If you take it seriously, entrust it to us

We've achieved and maintained pole position as the market leading manufacturers of kitchen furniture for the house-building industry.

As a result of promotion and in order to further develop our current position we are looking for Sales Representatives aged at least 24. One to be based in North London, one in South East London, East Sussex, East Surrey and Kent and the other in Avon, Dorset, Devon and Cornwall. These positions will be filled by people with proven skills and an impressive record of sales achievement.

To pave the way for continued development we are also looking for Trainee Sales Representatives, aged over 21, preferably graduates with commercial or sales experience who are mobile and prepared to relocate.

So if you are serious about your sales career, talk to us. We can provide all the conditions you need to succeed — high earnings, car, generous expenses, full support and scope for development (all career paths lead to management and we pride ourselves on producing powerful executive talent).

Phone our Personnel Officer now on (0937) 842394 or write with full career details, including current salary to:

GEO. A. MOORE & CO. LTD.,
THORP ARCH TRADING ESTATE,
WETHERBY,
WEST YORKSHIRE LS23 7DD.

MOORES FURNITURE GROUP

GENERAL MANAGER

North London — c.£20,000 + car

Manufacturing and marketing a range of specialised engineering products for the petro-chem, shipbuilding and energy industries, this thrusting, successful British company now wishes to strengthen its team by the appointment of a General Manager to take responsibility for the day-to-day running of the business and to assist the Managing Director in maintaining their record of sustained growth.

Employing around 60 people, generating an annual turnover in excess of £6m, the company has a jealously guarded reputation in home and overseas markets, based on quality, service and the ability to meet customers' individual needs promptly and consistently. You will play a key part in maintaining and further developing that reputation.

If you are at least 35, possess clear leadership qualities and can demonstrate a progressive career record including management experience in such areas as production, sales and purchasing, you may well be the person needed for this demanding and rewarding appointment. Sound, practical knowledge of budgetary control, production control and the wider aspects of administration would be additional advantages.

A generous commencing salary will be offered, together with a car and the usual fringe benefits. Re-location costs available if needed.

Please send full details (no application form will be issued) including a convenient telephone number, in strict confidence to Malcolm Green at the address below...or, if you would like a brief exploratory discussion, please feel free to ring me outside office hours on 0386 45605.

Executive Selection and Personnel Consultancy Services, Arlington House, 10 Highfield Road, Evesham WR11 6PU.

Applications open to both men and women.

Malcolm Green

Area Sales Managers

North & Midlands — Earnings c £15,000+Car

This is an exciting opportunity to join a small, profitable and well established Company, undertaking an agressive programme of product diversification.

Our client, part of a rapidly growing UK PLC, is a £4m+ northern based Company, undisputed market leader in its traditional business sector. Recent and planned additions to the product range, both in-house and through acquisition, demand the development of a small professional sales team with clear objectives of sales growth.

Area Sales Managers will be responsible for total territorial management in selling the range of mechanical and electro-mechanical products into both the public and industrial market sectors. Dealing up to senior levels of account decision making, the job will focus on establishing new business contacts, negotiating the closure of orders from detailed quotations and maintaining regular contact relationships. There will also be a close involvement in further new product development and marketing.

Candidates should be aged around 30 with a demonstratable professional sales track record. You will have particular direct experience of selling to senior levels in the P.S.A., Government Departments, Nationalised Industries & Local Authorities; also to specifiers, to major building contractors and to industrial site management. You will be ambitious, self-motivated and seeking the commercial challenge that this realistic but demanding business development opportunity provides.

Please send comprehensive curriculum vitae or telephone for an application form quoting reference number DP/536 to:

Roger Styles,
THE JOHN DALTON PARTNERSHIP LIMITED,
4 Post Office Avenue,
SOUTHPORT PR9 0US.
Tel: Southport (0704) 39776

(Applications are open to both male and female candidates)

THE JOHN DALTON PARTNERSHIP LIMITED
Management Selection & Recruitment Consultants

UNITED TECHNOLOGIES PRATT & WHITNEY CANADA

Senior Metallurgists

PRATT & WHITNEY CANADA is a high-profile technology firm, respected and well-known throughout the world for our innovations and leadership in the development and manufacture of small gas turbine engines.

Challenging and demanding opportunities exist presently in our Material Control Laboratory for experienced Metallurgical specialists. These new positions are a result of the introduction of a Metallurgical Control at Source system and require creative professionals who are capable of handling the following responsibilities:

- Controlling the metallurgical quality of raw materials.
- Performing metallurgical surveys with casting and/or forging sources.
- Creating and maintaining close liaison with casting and/or forging manufacturers for metallurgical problem solving.
- Interacting with Material Engineering and Purchasing for approval of processes and investigation into Production problems.

Experience required:

- University degree in metallurgy or equivalent.
- A minimum of eight (8) years experience ideally in a production-oriented environment, with basic laboratory background, either in the casting or forging industries associated with aerospace materials.
- A working knowledge of processing involving heat treatments, coating and surface finishings, will be advantageous.

These positions **located in Montreal** involve frequent travel.

Pratt & Whitney Canada is situated on the outskirts of Montreal, employing over 7500 personnel. We take pride in offering top competitive salaries and an excellent benefit programme, including a health and dental plan, life insurance scheme, non-contributory pension plan, educational-assistance and other important fringe benefits.

As well as a salary on the generous transatlantic scale, we will pay for most of your removal expenses, provides assistance in finding the right accommodation, and a passage allowance for yourself and your family. We encourage applications from older specialized candidates.

All applications will be treated in the strictest confidence.

Complete résumé including home or office telephone numbers, should be sent immediately to:

PRATT & WHITNEY CANADA
c/o AD PLAN, Ludgate House, 107/111 Fleet Street, London EC4 A 2AL.

YOUNG ELECTRONICS & SOFTWARE ENGINEERS

Come to 1066 Country...

Computing Devices, based on the East Sussex Coast, offers the kind of future that every ambitious engineer should consider carefully. This is an opportunity to develop both your career and your lifestyle... where heritage and high technology meet – in the heart of 1066 Country.

Before Computing Devices lies a full order book and a great future – one we would like you to share. Our contracts include the design and development of Airborne Reconnaissance Digital Image Processing and Stores Management Systems for military aircraft. Our constant pioneering of uncharted territory often becomes tomorrow's technology.

All around us you will find unspoilt natural beauty in one of the most historic regions of Britain. All our applicants receive a colour brochure showing the wealth of interest and olde worlde charm waiting to be discovered in 1066 Country. Behind us you will see a record of dynamic growth, together with the formidable resources of the Control Data Corporation.

We are a young company with an informal friendly management style, offering the young engineer a real opportunity to influence events, where your achievements will be quickly recognised. To fuel our future growth plans we now seek graduate-level men and women with 1-5 years' experience in any of the following:

• HARDWARE • SOFTWARE • SYSTEMS

We are involved in high reliability and high speed hardware and software design. Our current projects utilise INTEL and ZILOG 8 and 16-bit microprocessors. The software is written in CORAL 66 and Assembler but we envisage moving to ADA shortly.

In addition to a competitive salary, you can expect an exceptionally good range of company benefits and you will be pleasantly surprised by house prices in East Sussex.

Please telephone or write for an application form, brochure and information to: Nigel Perks at Computing Devices Company Limited, Castleham Road, St. Leonards on Sea, East Sussex TN38 7NJ. Tel: (0424) 53482. Interviews are held locally in most cases.

CONTROL DATA

COMPUTING DEVICES

...Where heritage & high technology meet

Gas Coordinator

Conoco (UK) Limited are recognised as one of the most successful and progressive companies in the United Kingdom oil and gas industry. Our current activities include operation of the Murchison and Hutton fields and interests in other North Sea projects, including responsibility for gas offtake from the UK sector of the Statfjord Field.

We are now looking for an individual with in-depth experience in the processing/conditioning of natural gas for sale, to monitor gas offtake from the Murchison Platform and the UK sector of the Statfjord Field. You will also assist in formulating and implementing contractual agreements with a view to reaching settlement on the values to be credited to Conoco.

Daily gas production quotas are set through liaison with the British Gas Corporation and failure to meet these will result in financial penalties for Conoco. Your aim is to ensure that these are minimised and revenue from gas sales is maximised. Occasionally, you will be required to travel to Norway and visit the Statfjord Field.

Aged 30 plus, you should be qualified to degree level, and have around 5 years' experience in the processing/conditioning of gas for sale, preferably including experience of gas accounting systems and procedures, and involvement in related multi-ownership negotiations. Supervisory experience is desirable, and the ability to deal effectively with people at all levels is essential.

Conoco offers an excellent salary and related benefits package, including a non-contributory pension scheme, free life assurance, share ownership scheme and staff restaurant. This position is Aberdeen based and where necessary, generous relocation assistance is given.

If you feel you can meet our challenge, please telephone or write for an application form to: **Lesley Cook, Personnel Division, Conoco (UK) Limited, Rubislaw House, Anderson Drive, Aberdeen AB2 4AZ. Telephone Aberdeen (0224) 574631.**

conoco

Senior Reliability Engineer

Defence Communication Systems

With a range of customers demanding predictable reliability of communications products which are required to operate in some of the world's harshest conditions, our client stakes its reputation on the performance of their reliability team.

As a key figure in that team you would play a leading role in the assessment of designs for reliability, the prediction of failure rates and the preparation of maintainability and availability plans. Considerable involvement with other engineering functions and customers will be required.

With a degree or equivalent in a numerate discipline you will have at least 5 years experience in a reliability function, not necessarily in communications.

Together with a very competitive benefits package, you will receive a salary up to £14,000. Your career development will match your enthusiasm and ability in one of two areas – scientific or managerial.

Austin Knight UK have been retained to handle initial applications. Please telephone Barry Witt for an application form on Birmingham (021) 455 6255 or write to him at Austin Knight Selection Limited, Tricorn House, 51 / 53 Hagley Road, Edgbaston, Birmingham B16 8TP quoting reference 913.

Austin Knight Selection

Electronics Engineers

Air Defence-Saudi Arabia over £25,300pa tax-free

IAL, the leading suppliers of aviation specialist services – worldwide, are assisting a major Saudi Arabian organisation with the operation and maintenance of the Kingdom's Integrated Air Defence System.

In addition to maintenance the task also involves the supervision and implementation of training for Royal Saudi Airforce personnel in all aspects of the system. We therefore seek experienced Engineers, degree/HNC (or equivalent) level, with at least 5 years relevant supervisory experience, ideally gained in the forces, to assist in this programme.

Radar Engineer

For long-range, early warning, three dimensional air defence systems with computerised height, plot extraction and SSR. You should have specific experience on long range early warning radars. Ref. G214/01.

Data Handling & Display Engineer

For on-line, real time data handling and radar display systems. Your experience must cover computer controlled systems and large screen, multi-colour, projected displays. Ref. G214/02.

These are accompanied status posts offering tax-free salaries of c£27,400 at current rate of exchange including end of contract bonus. Attractive benefits include free accommodation, return flights to the UK, life assurance and medical cover.

For further details contact The Recruitment Executive. GENA, quoting appropriate reference number.

IAL

Aviation Services
Manpower Services

Aeradio House, Hayes Road, Southall, Middx UB2 5NJ. Tel: 01-574 5000

A MEMBER OF THE STANDARD TELEPHONES AND CABLES P.L.C. GROUP

Sales Engineer

Controls Industry

c.£13,000 + car + benefits South Midlands/South

A pioneer in process control, this long established and profitable company operates world-wide with manufacturing, sales and service facilities covering all major processing industries.

A tenfold expansion of the division concerned is programmed for the next five years and therein lies an unequalled career opportunity for the right individual. To seriously contend you'll need to have that spark of individuality and presence which combined with your product knowledge spanning identification, instrumentation and central control systems wins through against the toughest competition.

You may be degree qualified, in your late 20's or early 30's, but what will really win the day will be the tenacity, enthusiasm and ambition to meet and surpass your targets.

For further details why not call me, Tim Grundy on (0992) 552552 for an off the record chat or send me your C.V. direct at Macmillan Davies Personnel Consultants, The Old Vaults, Parliament Square, Hertford, Herts. SG14 1PL.

Macmillan Davies Personnel Consultants

SALES CAREER ADVANCEMENT WITH CTT

Following the promotion of successful members of our sales team to area managers and the reduction in size of existing territories, we are offering career advancement to ambitious salesmen/women in the following areas:

1. **NORTH WEST (Merseyside/Manchester)**
2. **NORTH EAST (Newcastle/Middlesbrough/Leeds)**
3. **SOUTH (Reading/Basingstoke/Southampton)**
4. **LONDON (Home Counties north of the Thames)**
5. **SCOTLAND (Glasgow/Edinburgh)**

CTT is a successful and expanding company specialising in cable accessories and heatshrink products and these positions merit above average remuneration which includes an attractive salary, commission, incentive bonus, expenses, B U P A cover, pension scheme, initially a Cavalier car and a minimum of 4 weeks holiday.

These are important appointments which we wish to fill without delay so please telephone Fiona Buckley on Bristol (0272) 211071/277720 for an application form.

CTT Limited.
178 Hotwell Road.
Bristol. BS8 4RP. England.

ctt

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CROWN LIFE

SALES DEVELOPMENT MANAGER

INVESTMENT BONDS

UP TO £15,000 + COMPANY CAR
UNLIMITED BONUS POTENTIAL

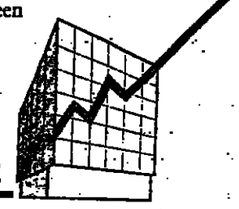
Crown Life is one of Britain's fastest growing financial services companies. In fact our funds under management have grown at over 60% p.a. compound over the last five years. And we're well on course to become one of the small group of companies which by the end of the Eighties will dominate the financial services sector.

Our growth means dynamic career progression for the right people. We now need an experienced investment orientated person with proven sales ability and/or a successful background in training. You will be responsible for sales and technical training with particular emphasis on investment bonds and lump sum investment products. As you will be liaising closely with our direct sales force, brokers and general agents, we'll look especially for a talent for motivating others.

This is a senior position, reporting to our Bond Product Manager, Jim Butler. For someone with flair and ambition it offers real career prospects within one of the industry's most innovative and successful marketing teams. In addition to a starting salary of £12,000-£15,000 we are offering an attractive remuneration package to include company car, unlimited sales bonus, free life assurance, excellent pension arrangements and mortgage subsidy.

In view of the importance of the job, we would be prepared to go above the indicated salary range if we find an exceptional candidate.

If this is the career challenge you've been looking for please write with full details and quoting ref no 142 to Andrew Rudge, Manager, Human Resources, Crown Life Assurance Group, Crown Life House, Woking, Surrey GU21 1XW.



CAREERS WITH CROWN LIFE

Mechanical/Structural Engineers

Aerospace/Defence ★ Power and Process ★ Offshore ★ Automotive Testing

To £17,000 p.a.
BUPA
Life Insurance
Other Benefits

Highly Respected Consultancy in the application of CAE

Growth opportunities with excellent career prospects

SDRC is an established expanding International Engineering Consultancy offering services in Analysis, Design, Testing and Software. It is acknowledged as a world leader in these fields.

Continued expansion has created opportunities for several young engineers. You will probably have a good honours degree in Mechanical or Civil Engineering, and have about two years' experience in the appropriate area.

The positions offered have excellent progression prospects and a high level of job satisfaction. Some knowledge of Finite Element Analysis of Modal Testing is desirable but not essential. Above all you will have the professionalism and commitment to work in a motivating team environment. There is an attractive benefits package including B U P A and life insurance.

The offshore position will be based in the S D R C Aberdeen Office, and the others in Hitchin.

For immediate consideration telephone David D'Ath or Ian Dabney on Hitchin (0462) 57111.

Alternatively submit a C.V. to the Hitchin office.

SDRC

S D R C Engineering Services Limited,
York House,
Stevenage Road,
Hitchin, Herts.
SG4 9DY

BUSINESS DEVELOPMENT EXECUTIVE

Arabian Gulf c. £28-30,000 p.a. tax free

★ Our Client is a well established and respected trading and contracting organisation which is located in a pleasant part of the Arabian Gulf. They have expanded their operations over the last few years, especially in contracting, and would now like to enter a phase of consolidation and expansion of their trading and project development division.

★ To achieve this the appointment of an executive aged 30-45 years with approximately 10 years business and marketing experience is required. The successful candidate will be closely involved and of key importance to this development phase.

★ Experience in the engineering or oil and gas industries, especially in the Middle East, is desirable and a knowledge of Arabic would be useful.

★ A competitive expatriate executive package will be offered including a tax free salary, accompanied status, free accommodation and assistance with children's education fees.

Please telephone Nigel Beaumont for a preliminary discussion or write in strict confidence to the address below quoting reference PA 852/DT.

Ashbrittle Limited

Seabrook House, Wyllyotts Manor, Darkes Lane, Potters Bar, Herts EN6 2HO, England. Tel: Potters Bar (STD 0707) 42406. Telex: 299328 Ashbar G.

Recruitment Consultants - UK & Overseas.

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Capital & Provincial Advertising Limited

Today's Careers - Tomorrow's Technology

SALES/DEVELOPMENT MANAGER

Electrical/Electronics South West Hampshire

Consider the benefits. A growth company. A leading component manufacturer. The opportunity to take a leading role in developing their business. Overseas Travel. Tremendous potential for personal growth.

Our Client is looking for a self-motivated professional to develop their share of the UK market for electronic lighting and motor controls, power electronic capacitors and professional fillers supported by a sales team.

Additionally you will target specific overseas markets to sell their capacitors and RFI filter products.

Applicants aged 28 to 45 should have at least 5 years sales experience in the Electrical/Electronics industry and have an H.N.D. or degree in a relevant subject.

An attractive 5 figure salary is negotiable + car + 25 days holiday, relocation and pension.

Write now with full C.V. to Andrew Woods, Capital and Provincial Advertising Ltd, 16 Hockerill Street, Bishop's Stortford, Herts CM23 2DW.

SALES REPRESENTATIVES

All areas of England

Due to the continued expansion of B&R Electrical Products Ltd, one of the leaders in the manufacture of RCCB's and Relays in the U.K., further Representatives are now required for the following divisions.

Electronics Components Division
Selling mainly relays, switches etc to OEM's & specifying bodies.

Electrical Division
Selling residual current circuit breakers to all aspects of industry including OEM's, Wholesalers, Electrical Contractors, specifying bodies and also now to the retail trade.

Applicants under the age of 45 must have electronic/electrical knowledge, but need not necessarily have selling experience.

A first class salary is offered + car, BUPA, car, medical scheme, and the usual benefits.

Please write or phone for application form to:- Mr. S.R. Ainforth, General Sales Manager, B&R Electrical Products Ltd, South Road, Temple Fields, Harlow, Essex CM20 2BG. Phone (0279) 24561.

SALES CONSULTANTS

High Technology Basic To £18K (OTE £25K) + Car and benefits

Dataport, part of the Unitech Group, are the leading U.K. manufacturers of portable workstations in the fast-expanding data capture market.

As part of our current expansion programme, we need two more professional sales consultants to join our marketing operation in an exciting and demanding environment.

If you are under 35, have a proven sales record in hardware/software in the computer industry and have negotiating experience at senior and director level, we want to talk to you.

If you feel you match these requirements, you owe it to yourself to find out more.

Please write giving details of your current career experience to David Russell, Sales Manager, Dataport Microsystems Ltd., Dataport House, Upper Icknield Way, Tring, Herts. HP23 4JX.

ENGINEERING MANAGER

Tape Cassette Manufacturer Aylesbury, Bucks.

CBS Records, a multi-national leader in the music industry, seeks an Engineering Manager who will lead a team of technicians maintaining 1" mastering, tape duplicating, despooling and finishing equipment, and will evaluate and plan the installation of new equipment.

We require an experienced manager with a thorough understanding of all aspects of audio and electronic engineering, capable of carrying through full diagnostic works so that the plant delivers completed product on time to required quality standards.

Candidates will be qualified to HNC or equivalent in electronics, with relevant management experience.

Salary and large scale Company benefits reflect the importance of the position.

Write enclosing details of career to: Personnel Department, CBS Manufacturing, Rabans Lane, Aylesbury, Bucks.

MANAGING DIRECTOR

Fibre Optic Lans In Communication & Control c £27,000 + Car S. England

This challenging opportunity is to further develop and exploit our client's lead in Fibre Optic Local Area Network technology with particular application to advanced Process Control and Data Communication systems.

The appointment – reporting to the Group Board – is to take overall control of a newly established subsidiary company. In particular, to plan and develop an aggressive market attack; to establish manufacturing capability and to control on-going product development.

The task calls for a proven record in introducing microprocessor based industrial products to market – coupled with the ability to manage, motivate and make a positive technical contribution.

The appointment offers a realistic salary plus negotiable benefits package which includes: Share Option; Company Car; Pension; Life & Health Insurance and Relocation Expenses.

For Confidential discussion please call Mike Garnet, ref: 432, on 0638 742244 or send full C.V. to ELECTRONIC COMPUTER & MANAGEMENT APPOINTMENTS LTD, The Maltings, High Street, Burwell, Cambridge. CB5 0BH.

SALES ENGINEERS

M4 South & Midlands c £12K

Schrack Limited, the British Subsidiary of a substantial Austrian based Company, require two excellent Sales Engineers to implement the UK sales plan. These challenging positions will involve generating significant OEM business through your efforts help establish Schrack as a respected name in the electronics industry. We are looking for professional Sales people, but a good technical background is essential.

The Reward – Attractive negotiable salary, generous bonus, non contributory pension scheme and quality company car.

To discuss these positions or to request an application form telephone David Dix on 01-864 9827 or send a comprehensive C.V. to D.L. Dix, General Manager, 35-39 Lowlands Road, Harrow, Middlesex HA1 3AN.

DOLBY LABORATORIES

Dolby Laboratories manufacture a range of professional audio noise reduction equipment which is used by major recording companies, in cinema industry and broadcasting authorities throughout the world.

PRODUCTION ENGINEER (ELECTRONICS)

The person appointed will join a small team which is responsible for technical support to the production department as well as interfacing with sales and design engineers on product improvement and new developments.

The successful applicant – aged between 25 and 35 – will be an electronics engineer with an enthusiastic, practical approach backed up by a degree or HNC and several years experience in electronic equipment manufacturing. A keen interest in audio electronics and experience with ATE and CAM would be an advantage.

TEST DEPARTMENT SUPERVISOR

Reporting to the Production Manager the person appointed will be responsible for planning the flow of products through the department, providing technical support and ensuring high quality. The 17 staff test and trouble-shoot analogue circuits to component level, using ATE where appropriate. The position, which is both demanding and rewarding, would suit a graduate engineer aged 25-40 with supervisory experience in a similar environment.

Salaries will be commensurate with qualifications and experience and assistance towards relocation is given in suitable cases.

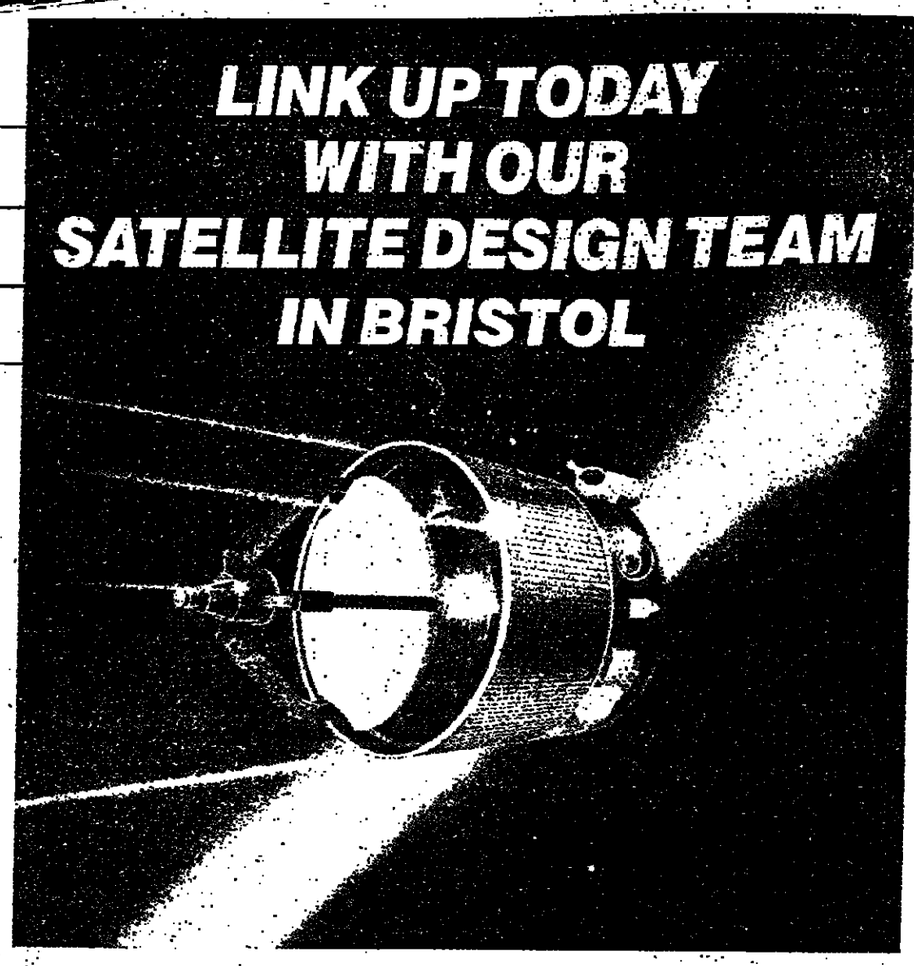
The company operates a free life insurance and pension scheme.

For application form write or phone: Sarah Kennedy, Dolby Laboratories Inc. 346 Clapham Road, London SW9 9AP. 01-720 1111.

ALL OF THE ABOVE VACANCIES ARE OPEN TO MALE AND FEMALE APPLICANTS.

Capital & Provincial Advertising Limited 16 Hockerill Street, Bishop's Stortford, Herts — Contact: Andrew Woods Tel: (0279) 56831

LINK UP TODAY WITH OUR SATELLITE DESIGN TEAM IN BRISTOL



A group of dedicated professionals have been working together for a number of years producing some of the most sophisticated and technologically advanced space systems in the world.

Systems like GIOTTO featured above, scheduled to be launched next July to rendezvous and photograph Halley's comet in March 1986.

Now, due to an increasing world demand for our highly regarded products, we need the following well-motivated, experienced engineers, mathematicians and physicists to join the team moving into the next century.

SENIOR MICROWAVE ENGINEER

The post offers the opportunity for a Senior Microwave Engineer with an appropriate degree to apply his/her experience to the development of microwave instruments for space applications at frequencies up to 200 GHZ.

ANTENNA DESIGN ENGINEER

An experienced Microwave Antenna Design Engineer with qualifications, probably to degree level, is required to work in high technology systems. This will involve the design and analysis of the system and the preparation of technical reports and proposals.

ELECTRONICS ENGINEERS

Preferably qualified to degree level with several years' experience in one or more of the following: Digital and Analogue Design; Power Supplies Design; Hardware and Software Design of microprocessor based systems. Responsibility will include complete systems design and detail design of data handling, attitude and orbit control and power systems.

FAILURE MODE ANALYSIS ENGINEERS

Qualified with a degree in engineering, you should be familiar with computational and mathematical techniques involved in the analysis of potential failure modes in complex assemblies such as Spacecraft.

SENIOR SYSTEMS ENGINEER

An experienced Systems Engineer is required with at least 5 years' experience in space technology, for our New Projects Department. Responsibilities include the management and technical leadership of system design studies, ranging in depth from initial concepts to detailed system design and covering payloads, scientific missions and satellite systems. You should have considerable experience in preparing technical proposals for future business.

MECHANISMS DESIGN ENGINEERS

Engineers with at least 2 years' relevant experience are required for the Design and Development of precision mechanisms for space applications. Candidates should have served a recognised apprenticeship in the field of mechanical engineering and should preferably be qualified to degree level. Experience of conceptual design of mechanisms, analysis of mechanisms performance and detailed design is desirable.

STRUCTURAL ANALYSIS ENGINEERS

Engineers educated to degree level with experience of structural analysis using finite element techniques and fracture mechanics are required to work in the Mechanical Design Department on a variety of satellite projects. Knowledge of NASTRAN would be an advantage.

If you think you could meet the challenges offered by these opportunities, PHONE TODAY on FREEFONE 9918 Ext. 3936 and speak to Julie Perkin. Alternatively, send a c.v. to her at the Recruitment Department, Ref. 434/JMP, FPC 104, British Aerospace PLC, Dynamics Group, FREEPOST (BS 3666), Bristol BS12 7BR. No stamp required.

BRITISH AEROSPACE
DYNAMICS GROUP

Our client, Haden King Limited of Stevenage, is a leader in the design and installation of mechanical handling systems and equipment world-wide. The company is exanding rapidly and several new opportunities now exist in the following job areas:

Senior Project Managers

Candidates, aged around 35 and with at least 7 years' experience in the contracting and mechanical handling industry, must be capable of working on their own initiative and have a good track record of managing medium to large contracts. Experience of running contracts in mechnical handling systems a distinct advantage. They must be capable of handling the complete contract from original conception to final handover.

Senior Mechanical Handling Design Engineer

Candidates, aged around 35, should have at least 7 years' experience in the contracting and mechanical handling industry. They must also be capable of working on their own initiative and be able to handle complete mechanical handling systems from original conception to final handover.

Buyer

A Buyer is required to be responsible to the Purchasing Manager for purchases from approved suppliers and sub-contractors in the electro-mechanical component and equipment and services field. At least two years' engineering sub-contract buying experience coupled with the ability to read engineering drawings will be essential.

Salaries are negotiable and will reflect the importance placed on these jobs. Benefits are those associated with a large Company which is a leader in its field and in the case of the Project Managers, a company car is also offered. Where appropriate, assistance will be given with relocation expenses.

In the first instance, candidates should forward comprehensive career, qualifications and relevant personal details to: Ref. MA557, Robert Marshall Advertising Ltd., 44 Wellington Street, London WC2E 7DJ.

Robert Marshall Advertising Ltd

CHARRINGTONS CONTRACT HIRE LIMITED

require a

SALES EXPERT

to sell contract hire in the South of England.

The ideal candidate will:

(1) Have a successful sales record in a professional sales environment.
(2) Have sold or be conversant with leasing/contract hire.
(3) Have an abundance of drive and initiative.
(4) Reside in Greater London or the Home Counties.

This type of candidate can expect to receive:

(a) A career with one of the U.K.'s most successful contract hire companies (and British at that).
(b) A compensation package which should see earnings approaching £20,000 p.a. including a five-figure basic.
(c) A prestigious 1·6 Ford Sierra Ghia company car.

Apply in writing with c.v. to:

Mr Peter Judson, Charringtons Contract Hire Ltd., Clough Street, Hanley, Stoke on Trent, Staffs.

A member of the Coalite Group of Companies.

JOB HUNTING ?

END OF CONTRACT ? NEED A NEW POST ? AT HOME, CONTINENTAL OR OVERSEAS ?

We are able to assist as we are constantly requiring professionally qualified Engineers, all disciplines, to fill a variety of largely unadvertised positions.

Ring or write: Peter Jesoy of Brimham Associates, 8 High Street, Leatherhead, Surrey KT22 8AN. Tel. 0372 372361. (Agency)

GRADUATES-the unique challenge and opportunity of a major new enterprise

Royal Ordnance plc is just six weeks old – yet it has a wealth of experience dating back to the reign of Queen Elizabeth the First. Graduates joining this year will face the challenge of developing and building the organisation to meet the demands of the world's defence markets over the next decade and beyond. This will include developing the resources of our 16 diverse manufacturing units, which are involved in the design, development and production of all types of defence systems and equipment, many of which are at the state-of-the-art and already world leaders.

The 100 graduates we recruit this year will play leading roles in an ambitious and far-reaching plan to expand and develop our organisation. Our main requirement is for professional staff – graduates in science, engineering and non-technical disciplines – who can make positive contributions in various areas. These will include research, operational analysis, development and production, finance, personnel and procurement. Many of the company's "managers of the future" will come from this year's graduate intake.

Opportunities exist throughout the UK. Wherever you start, you will find an environment which is designed to develop individual potential to the full. Excellent career development machinery will ensure that talent is identified and a combination of practical and formal training will provide the foundation for a satisfying and progressive career. Where relevant, this will include obtaining professional qualifications.

To apply, you must have, or expect to obtain in the current academic year, a degree (preferably with honours) in an appropriate discipline or an equivalent or higher qualification.

For further information, including details of the highly competitive salaries, please write, quoting Ref: 101/DT, to: The Recruitment Manager, Royal Ordnance plc, PO Box 288, London WC2N 5BB.

Royal Ordnance is an equal opportunity employer.

ROYAL ORDNANCE
Defence systems, sub-systems and components

Variable Speed A-C & D-C Drives

APPLICATIONS ENGINEERS

At Allen-Bradley we lead the world in our field of industrial automation – building our reputation on the quality and endurance of our products and a real commitment to back-up services at all levels. We are growing fast.

Continued expansion of our Drives engineering interests has created several new positions in the design of electrical/electronic equipment for projects in the process industries – variable speed drives, analogue and digital control equipment, and associated logic systems.

We offer variety, responsibility and exposure from the customer specification stage through systems design to final commissioning in a wide range of industries – including steel, paper, rubber, printing and packaging. You will grow with a first-class product training in the UK and Europe. Some UK travel will also be necessary.

If you are a highly practical engineer, with 2 years or more relevant experience in one of our customer industries and are qualified to HNC level, we'd like to hear from you.

To find out more, please write to or call our recruitment advisors: T.A.L., 232 Portland Road, London SE25 4SL, telephone 01-656 9323, quoting ref. 2041.

T.A.L.

Technical Sales Representative

East London GLC area, and part of Kent

and Sales Representative

North, South, West Yorkshire and Humberside

Top quality roofing and waterproofing products

Permanite Limited is the UK's largest manufacturer of waterproofing systems with new products successfully launched into the high performance roofing market and more to follow soon.

We can now offer these two excellent career opportunities to experienced sales professionals with proven ability.

For both positions successful applicants will report to a Regional Sales Manager and work as part of an established team. They will work to pre determined sales volumes using initiative and be rewarded by an incentive scheme. Duties will include attendance of trade shows and active participation in formal customer presentations.

TECHNICAL SALES REPRESENTATIVE

Selling architectural products, the successful applicant will be responsible for a number of key accounts, particularly local authorities and PSA's. He/she will be expected to make a significant contribution to the overall technical sales development of the region.

The ideal candidate will be aged between 25-50 years and will have gained a minimum of three years experience either negotiating roofing contracts with local authorities, or selling architectural products to specifiers, LA's and the PSA.

SALES REPRESENTATIVE

The person appointed will sell to builders' merchants, roofing contractors and other specifiers. He/she will be responsible for developing new business throughout the territory.

Applicants should be capable of demonstrating a good record of selling in a competitive environment and whilst experience of roofing and waterproofing products would be useful, it is not essential since product familiarisation will be provided.

The remuneration package

In addition to highly competitive salaries there is an incentive scheme which reflects sales achievements, plus company car and other benefits associated with a successful organisation.

Interviews will be held locally, but in the first instance telephone the relevant Regional Sales Manager as detailed below for an informal discussion between 9 am – 6 pm on Thursday 14th February.

Technical Sales Representative post Nick Ridout, on 0491 34484.

Sales Representative post Glyn Fairhurst, on 0756 69592.

Alternatively, contact Yvonne Peat for an application form on St. Albans (0727) 30121 or write to her, with cv at:-

Permanite Limited, 93 St. Peter's Street, St. Albans, Hertfordshire AL1 3EN.

Permanite — A member of the Tarmac Group

Challenging opportunities in telecommunications at BNR Limited

Based in Canada, BNR (Bell-Northern Research) enjoys a considerable international reputation for incorporating advanced software engineering with the latest digital electronic technology. Since opening our first European R & D laboratory in Maidenhead last year, business growth in the U.K. has been remarkable.

We are currently developing international versions of Northern Telecom's digital switches and require experienced professionals to help us sustain our present rapid growth rate. Excellent opportunities are now available for people with demonstrated experience in the following disciplines:

Software designers
With knowledge of one or more of these areas:
- systems software
- real time systems
- call processing
- maintenance systems
- distributed processing
- packet and circuit switched data
- voice/data network design
- network signalling systems
- international telecommunications standards.

Communication system and features testers
You will create, automate and apply applicable tests to ensure the quality of software and hardware releases, and provide testing support to software designers. A BSc or equivalent experience in either a hardware or software test environment is needed.

Product simulation specialist
You will update and maintain a central office switching system; identify and install product hardware. 2-4 years experience in hardware testing and maintenance is essential.

VM systems specialist
To write new software tools and software support packages using VM-SP-CMS, evaluate back-up systems, install and update software, provide on call problem solving and information services to users.

Hardware development engineers
We are looking for engineers with 3 years design experience and knowledge of:
- digital switching systems
- digital circuits
- analogue/digital conversion and PCM
- analogue interfaces
- transmission systems

Development data base specialist
To be responsible for all functions relating to Data Base management and systems support to end users. A knowledge of CP-CMS running under VM-SP is essential.

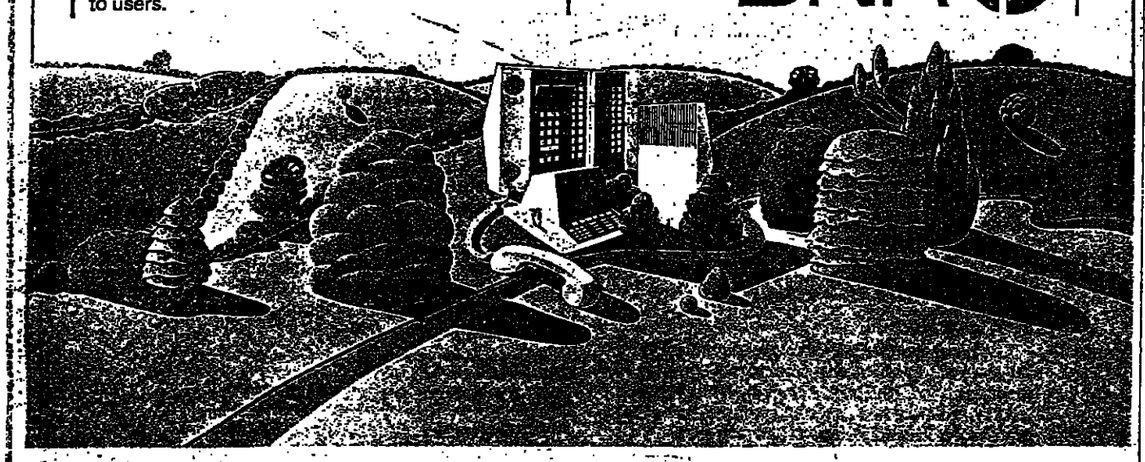
Manager, computer centre
You will manage a staff of 5 in providing service to both internal and external users. Seven years of data processing experience, knowledge of mainframes and CP-CMS running under VM-SP software is required.

Telecommunications network planning engineers
To define the evolution of telecommunications networks in the areas of:
- voice/data network design and interfaces
- PABX/PSTN switching systems
- network signalling systems
- network planning
- International telecommunications standards

Qualifications
Unless otherwise stated, you should have an honours degree in computer science, electronic engineering or the applied sciences.

Salaries are extremely competitive and reflect creative contribution.
Please forward your C.V. to:
Manager, Human Resources,
BNR Limited,
Dept. M112,
St. Mary's House,
17 St. Mary's Walk,
Maidenhead, Berkshire SL6 1QX.

BNR



Electronics & Software Engineers
Move into Consultancy

AIM Cambridge is a high technology consultancy company, growing rapidly in size and reputation. We are part of AIDCOM International plc – one of the largest design groups in the world. Our staff work in a highly creative environment which gives them the opportunity and challenge of working alongside gifted professionals from a wide range of disciplines. Our low staff turnover is an indicator of the rewards and enjoyment to be gained in providing top level R & D services to major national and international companies.

We are currently growing by 50% each year and in the spring we will be moving to the elegant Georgian mansion set in 16 acres of parkland, pictured below. Our recruitment programme for 1985 requires us to find a large number of high flying Electronics and Software Engineers. We are looking for outstanding graduates with design experience in image processing, measurements, real-time systems and robotics. These will be engineers with high levels of motivation, creativity, flexibility and interpersonal skills, who can command salaries up to £20,000 per annum. We will offer a substantial remuneration package which will include assistance in relocating to the Cambridge area.

If you have a proven record of success and the ambition to join a company at an exciting stage of development, then you may be ready for a career in consultancy with AIM Cambridge.

Interested? Then send your curriculum vitae or telephone for an application form, quoting AIM/85, to Geoffrey King, Managing Director of Cambridge Recruitment Consultants who is advising us on these appointments which are open to both men and women.

Cambridge Recruitment Consultants
1a Rose Crescent, Cambridge CB2 3LL. Telephone: 0223 311316.

ADT is an American based multi-national company with over a ¼ million clients made up mainly of Banks, Jewellers, Blue Chip Companies and large retail outlets. It is the largest and oldest security company specialising in high tech security systems and fire detection for home and industry. As part of a planned expansion programme in the UK, and a more aggressive approach to the market, the company wishes to increase its sales force.

Major Accounts Managers

London
Midlands & North

c.£25k

Probably between 30 and 50, you will have a proven ability to develop major accounts with large retail outlets. Experience in our industry is not essential as full product training will be given either here or in the States but an ability to assimilate technical knowledge is essential. Your market place will be from among the top 500 companies in the UK.

Territory Sales Consultants

London Manchester
Birmingham Nottingham

c.£20k

Selling to high risk, regionalised retail outlets, industry and liaising closely with police, fire and insurance companies you will probably be between 20 and 45, with a proven sales record and enough technical awareness to assimilate product knowledge based on high tech electronics. We will wish you to aggressively build up our market share in your region quickly.

In return, for both positions, we offer an excellent salary based on a guaranteed basic and unlimited commission, quality car and the usual benefits associated with a highly respected multi-national company.

Applicants, male or female, should write with full cv stating clearly which position they are applying for and quoting ref no 515 to Mercuri Urval Limited, 1 College Road, Harrow, Middlesex, HA1 1YZ.

Mercuri Urval

Sales Manager
Fast growth technology company

This small, yet fast growing firm is a wholly owned subsidiary of a large multinational group and is a major UK supplier of paper handling equipment. In light of its rapid success, the company is raising its sales targets and restructuring its senior management team in order to recruit a technical sales manager.

Reporting to the Executive Director, the individual will have overall responsibility for the generation of sales, liaising with corporate customers, sales distribution and related administration. As a key member of the firm's management team, this will also include significant travel throughout the UK and considerable technical/sales management.

The requirement is for a graduate, with significant experience of sales management, coupled with a strong technical background – ideally in the print, finishing and engineering fields. The ability to deal effectively with all levels of personnel is also sought, combined with strong management skills.

A highly competitive salary commensurate with experience, plus commission, car and other benefits will be offered.

Location: south west London.

Please write in confidence to Maureen K Mallozzi (Ref 0531).

TMC KMG
Thomson McLintock Associates
70 Finsbury Pavement London EC2A 1SX

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THE ARTS

THEATRE / A fragile period piece

AND NOW, from another time, another world, there comes bouncing into the Adelphi a slap-up revival of the smash-hit show of 1937, "Me and My Girl," once famous for a couple of tunes and a star performance from ebullient and acrobatic Lupino Lane.

Easy enough to see why it was so popular. It introduced a jaunty, loud-mouthed costermonger into a stuck-up aristocratic household — he has come into a dukedom. It thereby brought some honest vulgarity into the effete theatre of 50 years ago. The fresh heir let in some needed fresh air.

This fragile period piece is still stuck in polite musical-comedy land, with hordes of chorus girls and boys basking in the sun of some inexplicable and interminable house-party. But the intrusion of Bill Snibson and his girl Sally from Lambeth does get things off to a rousing start.

Robert Lindsay's jolly barrow-boy Bill lets fly with ear-piercing yells and is soon squawking a parody of the posh folk when not eating the trimming off a lady's hat. And the large, versatile Emma Thompson, whom we have known in Cambridge revue, gives a bracing impression of his naive Cockney sweetheart, producing London's widest grin when she hears of Bill's inheritance and cries: "I'll 'ave me 'air done and we'll go to—Ostend!"

Their duet and tap-dance to the title-song brought down an enthusiastic house, and they took a second trick with composer Noel Gay's other good number, "Doing the Lambeth Walk," though it went on long enough to get them all to Brighton, if not to Ostend.

Then, suddenly, that was all. His grand new relations persuade Sally she is not good enough, and she disappears . . . to return at curtain-fall dressed to the nines, and talking proper. Until that happy moment, it is eked out with slapstick, lessons in manners for Bill, a tum-ti-tum tune or two, a costume parade of Bill's ancestors, and such dialogue as I thought I would never hear again: "Have you ever been in love?" "No. I'm married."

Lupino Lane's charm, and all those hundreds of performances, accomplished more with the gag of getting tied up in the ducal robe, and the gag of hiding in the tiger-skin rug, than falls within Mr Lindsay's scope. But his material is thin, and the score has had to be bolstered up with songs from elsewhere.

In a big energetic company, Frank Thornton's limp dude and every minute, but which aunt stand out in a show which is bright and jolly at all times an devery minute, but which after the explosion of its one bull-in-a-china-shop idea has the greatest difficulty in finding anything to be bright and jolly about.

John Barber

MUSIC / Dmitri Alexeev

A SOURCE of constant dismay to admirers of Dmitri Alexeev is the wilful, and mysterious refusal of the concert going public to acknowledge his true stature as one of the half-dozen or so most remarkable pianists of the day.

Whereas it fills to capacity halls twice the size for some more superficially fashionable, musically immature performers, the Queen Elizabeth Hall was on Tuesday night again half empty for a recital which others during the season may perhaps equal, but few, if any, are likely to surpass.

The audience may have been small, but whether in Prokofiev, Schubert or Schumann, and on through the matchless Rachmaninov magnificent Brahms and magical Chopin of his encores, it was held enthralled by playing that once more combined superlative pianism, searchingly articulate musical and imaginative insight, superb intellectual control, and a quite extraordinary individuality of sound.

Nor is that sound simply unique in itself, but also to the personal tone and character of each composer.

In Schubert's A minor sonata D.845 its almost visionary, perfectly sculpted beauty created an engrossing effect of strangeness and isolation, its four movements presenting as it were the same wintry landscape, but seen from different viewpoints and perspectives. Just as faithful to the authentic spirit of the music was his richness and grandeur in Schumann's C major Fantasy, its impassioned emotional thrust, its moments of poetic musing and intrepid daring.

In striking contrast to both these was his flawlessly idiomatic sharpness and wry cunning in Prokofiev's "Visions Fugitives." Yet to single out any one quality is to do less than justice to the way in which each informs, and is identical with, the other, in playing which seems to be mysteriously recreating itself anew in the very moment of performance.

Robert Henderson

LPO, Tennstedt

TENNSTEDT and the London Philharmonic Orchestra now have such a close relationship that the players willingly respond to the smallest detail required by their conductor's individual way with the music in hand. So it was at the Festival Hall on Tuesday night, when, in Mahler's First Symphony, Tennstedt's very personal vision of the work was made manifest through the dedication of the orchestra.

The woodland sounds of the opening movement were gracefully shaded, the sense of all nature awaking sublimely suggested. In the Scherzo with the trio strongly contrasted, was the very incarnation of earthy Austrian revels.

But it was perhaps in the flexible, surging re-creation of the finale's great D flat major outpouring that Tennstedt's freedom over phrases was most potently and poignantly felt. This was cogently set against the screaming dissonances that prefigure so many others in Mahler's symphonies.

In Tennstedt's reading, the closing exultation is strong, granite like, not particularly happy; and perhaps that is right. As a whole the performance was on that elevated and spontaneous plane which makes this conductor's concerts such vital events in the London musical calendar and endears him to his audiences.

By comparison, the account of Mozart's "Jupiter" in the first half was a little ordinary, the playing none too spruce, the conductor's approach a shade too peremptory at least until the finale. There the eternal originality of Mozart's startling counterpoint produced an answering sense of awe from the performers.

Alan Blyth

Musikverein Quartet

THE MEMBERS of the Vienna Musikverein Quartet (Rainer Kuchl, Eckhard Seifert, Peter Gotzel and Franz Bartolomey) drawn from the two leading Viennese orchestras, gave an evening of chamber music at its best at Wigmore Hall on Tuesday night.

Nothing was taken for granted in the wonderful scores of their programme, the sumptuous tone of these musicianly players being held in reserve or fully exploited with consummate artistry. The strength of this team lies in the delicate balance between the leader and the cellist with the subtle and pervasive support of the other instruments.

In Dvorak's E major, Op. 80, there was incisiveness in the dotted rhythms of the fifth movement, and a mood of tranquility in the variations of the slow movement. The chordings in the short first movements of Schubert's G minor D.173 were given with brilliant attack and there was a delicious gaiety in the minuet which owes so much to Mozart.

For Beethoven's F major, Op. 59 No. 1 "Rasumovsky," the full volume of four powerful instruments was heard in an electrifying account of the Scherzo. In the heartfelt Adagio the conversations between first violin and cello proved to be a revelation of artistry at its highest.

David Money

Some reviews appeared in yesterday's later editions.

ART GALLERIES

AGNEW GALLERY, 43, Old Bond St. W.1. 629 6176. 112th ANNUAL WATERCOLOURS EXHIBITION. Until Fri. Feb. 22. Mon.-Fri. 9.30-5.30; Thurs. until 6.30.

ALPINE GALLERY, 74, South Audley Street, W.1. Jo Jones, Paintings Retrospective. 4th-16th Feb.

BRITISH LIBRARY/BRITISH MUSEUM, Great Russell Street, W.C.1. ANGLO-SAXON ART 966-1066. Until March 10 whdrs 10-5 except Feb. 13 when exhib. closes 1 p.m. Sundays 2.30-6. Adm. £2.00. Recorded info 01-580 1788.

BRITISH MUSEUM, BRITISH LANDSCAPE WATERCOLOURS 1600-1850. Mon-Sat. 10-5. Sun. 2.30-6. Adm. free. Recorded info 01-580 1788.

DORA HOLZHANDLER Exhibition of recent oils and watercolours. 13 Feb-9 March at Crane Kalman Gallery, 178, Brompton Rd. SW3. tel. 01-584 7566. Mon-Fri 10-6. Sats 10-4.

FISCHER FINE ART, 30 King St., St. James's, S.W.1. 839 3942. EILEEN LAWRENCE—Recent Work. Until 8 March. Mon.-Fri. 10-5.30.

PARKIN GALLERY, 11, Motcomb Street, S.W.1. 01-235 4144. CORNWALL 1925 to 1975. Until 16th March. 10-6.

ROYAL ACADEMY, Piccadilly. 01-734 9033. Open 10-6 daily inc. Sun. CHAGALL—until March 31. Adm. £2.50, £1.70 concessionary rate and until 1.45 p.m. on Sun. ELISABETH FRINK—until March 24. Adm. £1.50, £1.00 concessionary rate.

THACKERAY GALLERY, 18 Thackery St. W.8. 937 3583. LINDSAY BARTHOLOMEW — Watercolours. Until 1 March.

VICTORIA & ALBERT MUSEUM, S. Kensington. JOHN FRENCH FASHION PHOTOGRAPHER. Until 10 March. Adm. £1. Library closed until 5 March. Adm. Weds 10-5.30, Sun. 2.30-5.30. Closed Fridays. Recorded Info. 01-581 4804.

EXHIBITIONS

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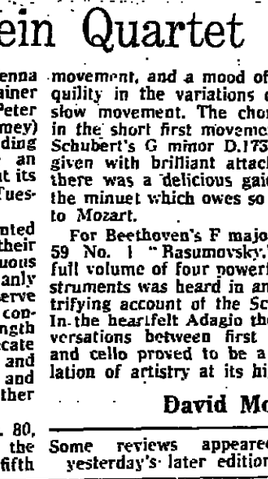

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Diana Rigg in "Little Eyolf" at the Lyric, Hammersmith

TELEVISION / Only teasing . . .

"MEN are more scared of us than we are of them," declared Rebecca Randall, who is a stripper. She could say that again. I vividly recall the first—and, as it turned out, last—time I was lured to an afternoon strip club in Soho. As the lady artiste whirled past, shedding her brassiere, my chin sank ever lower into my beer. On her third time round, she flung me a word of discouragement. "Well, don't look so bloody bored, mate," she grated.

That was a year or two before Rebecca was born. You couldn't imagine her or any of her fellow performers featured in Grin And Bare It (B B C-2) descending to such repartee. Apart from being too polite, they are all dauntingly articulate.

Jane Oliver's film was screened in the "Open Space" slot, which normally goes in for sociology and black consciousness. Presumably the excuse for this spicier outing (apart from the need to win viewers) was that it analysed human behaviour. The strippers came out on top, no question.

"The girl must have the upper hand," explained Rebecca, seen at a stag night where the customers are allowed to touch. "The punters are scared stiff they'll get picked out and made fools of in front of their mates."

Like humour, stripping tends to disintegrate under the glare of analysis. It is, after all, a somewhat limited art form. Hence the rather desperate variations; as one practitioner noted: "It's pretty damn boring if she's just a naked girl." I admired their verve, while wondering whether it mightn't have been channelled to something more worthy of their talents.

Blott On The Landscape (B B C-2) is such a crude apology for a comic novel — it comes out like P. G. Wodehouse being parodied by a demented teenager — that you wonder how anyone, let alone the fastidious Malcolm Bradbury, could have thought of it as a television adaptation.

As so often happens with inferior literature, on the screen I find it almost watchable. Partly this is because the dialogue has been slightly improved, chiefly it's because of the richness of cast and location. The Cleene Gorge and the market town of Worford (actually Ludlow) are a pleasure.

So are such redoubtable character actors as Geoffrey Chater, John Welsh, and John Junkin in their respective minor parts. Most intriguing of all is Geraldine James, whisked from the glamour of "Jewel in the Crown" to play the Wordenish Lady Maud, but as compelling in her vigour and versatility as ever.

Nothing can reconcile me to the sight of George Cole strapped to his flagellant's bed—sexual perversity isn't really very funny, only sad—but I have to admit that "Blott" is one of those oddball dramatic events I shall probably tune to each Wednesday, even if a bit furtively.

Which does not, I fear, apply to the new weekly serial from Pebble Mill, Inside Out (B B C-1). It seems to have come from the same creative stable as "Driving Ambition"; two youngish women, newly released from prison, can't settle to a job, so they decide to set up their own agency to advise other ex-cons looking for a job. Disbelief set in after 15 minutes of Episode One. Pebble Mill regularly gives us marvellous drama like "Threads" and "Anna of the Five Towns"; every so often they flip.

Richard Last

La Pasionaria—a humourless heroine

OUT OF the political blue (or rather red), Pam Gems comes up at the Newcastle Playhouse with a play (or rather pamphlet) about Spain in the 1920s and 30s, as viewed and used by a woman Communist.

Miss Gems asserts that "La Pasionaria" is not a documentary and it may very well veer from the facts from time to time. But it seems more interested in history than in character—in the struggles of the oppressed to shed their oppressors, in the rights of man (and especially of woman) before the rites of drama.

It specialises in the way one woman became an inspiring leader rather than what became of her. This heroine, Dolores Ibarruri, is still in fact alive having spent decades of exile in Russia; and her story, as a Basque who became in this attempt to dramatise her a reportedly stirring figure, could be described theatrically as Mother Discourage. There is a lot of gloom and misery about. Each half of the evening begins with a dirge.

Yet her achievements were remarkable. So what has gone wrong? Well, too much is attempted for a start—to show us the poverty of the peasants, the smugness of the parliamentarians, and the wretched lot of woman and their children. We are often left wondering where we are as time rolls by and regimes come and co. It is there in the programme but who has a torch?

The real trouble, though, is that Miss Gems presents a stereotype of any humourless political revolutionary with ideals instead of making an obviously astonishing woman astonishing on the stage. It is not Denis Black's fault that she can bring no more than gritty determination to this scourge of the fascists whose children were sent to be educated in Russia.

There are intermitten parallels shaky but worth pondering, between the treatment of the miners in the "north" in those days and modern Britain, and the Cortes in 1936 sounds even rowdier than the House of Commons.

Some consolation lies in the songs by Paul Sand which seem tonally indebted to Paul Dessau and Kurt Weill, just as the writing is spiritually indebted to Brecht. There is also a glimpse of Flamenco in Sue Dunderdale's production on a large stage imposingly designed by Alexandra Byrne.

Otherwise the evening is just a doddingly sincere and over detailed account of a woman whom we feel we have failed to meet.

Eric Shorter

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50	54	5,319	2,803	3,085	11,207	5,266
55	59	5,250	2,767	3,045	11,062	4,935
60	64	5,198	2,739	3,015	10,952	4,315
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(b) Are you receiving, or have you received within the last twelve months, any medical treatment? YES ☐ NO ☐
(c) Do you participate in any hazardous occupation or activity (such as private aviation or deep-sea diving)? YES ☐ NO ☐
(d) Has a proposal on your life been declined, postponed, or accepted on special terms by any life insurance company? YES ☐ NO ☐

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COURT AND SOCIAL

Court Circular

BUCKINGHAM PALACE Feb. 13

Mr R. O. Miles was received in audience by The Queen this morning and kissed hands upon his appointment as Her Majesty's Ambassador Extraordinary and Plenipotentiary at Luxembourg.

Mrs Miles had the honour of being received by The Queen.

His Excellency Monsieur Ferdinand Léopold Oyono was received in audience by The Queen and presented the Letters of Recall of his predecessor and his own Letters of Credence as Ambassador Extraordinary and Plenipotentiary from the Republic of Cameroon to the Court of St James's.

His Excellency was accompanied by the following members of the Embassy, who had the honour of being presented to Her Majesty: Monsieur Alexis Boum (First Counsellor), Monsieur Elias Bah Chamfor (Second Counsellor), Monsieur Peter Choo Fonso (Second Counsellor — Cultural Affairs), Monsieur Levid Ngnia (Second Counsellor — Chief of Financial Service), Monsieur Daniel Dang (First Secretary), Dr Nyamndi Buma Ndifontah (First Secretary), Monsieur Noël-Claude Njoya Mouchili (First Secretary — Economic Affairs) and Monsieur Jean-Pierre Amougou Nkolo (Second Secretary — Treasurer).

Madame Oyono had the honour of being received by The Queen.

Mr Ewen Fergusson (Deputy Under-Secretary of State for Foreign and Commonwealth Affairs) who had the honour of being received by Her Majesty was present, and the *Gentlemen of the Household in Waiting* were in attendance.

Mr S. J. Barrett was received in audience by The Queen and kissed hands upon his appointment as Her Majesty's Ambassador Extraordinary and Plenipotentiary at Prague.

Mrs Barrett had the honour of being received by The Queen.

Her Majesty held a Council at 12.40 p.m.

There were present: the Viscount Whitelaw (Lord President), the Baroness Young (Minister of State, Foreign and Commonwealth Office) and the Right Hon. Nicholas Ridley, M.P. (Secretary of State for Transport).

The Baroness Seear, Sir Frederic Bennett, M.P., Sir Bernard Braine, M.P., and the Hon. Sir Brian Neill (Lord Justice of Appeal) were sworn in Members of Her Majesty's Most Honourable Privy Council.

Mr Geoffrey de Deney was in attendance as Clerk of the Council.

The Viscount Whitelaw had an audience of The Queen before the Council.

The Queen this afternoon visited "The Golden Age of Anglo-Saxon Art" Exhibition at the British Museum.

Her Majesty was received on arrival by the Mayor of Camden (Councillor Barbara Hughes), the Chairman of the Trustees of the British Museum (the Lord Trend) and the Deputy Chairman of the British Library Board (Mr K. R. Cooper).

Lady Susan Hussey, the Right Hon. Sir Philip Moore and Lieut-Col Blair Stewart-Wilson were in attendance.

The Duke of Edinburgh, President of the Federation Equestre Internationale, held a meeting of the Federation at Buckingham Palace today.

The Princess Anne, Mrs Mark Phillips, Colonel-in-Chief, The Royal Corps of Signals, today at Buckingham Palace received Major-Gen. W. T. Macfarlane upon his appointment as Representative Colonel Commandant.

CLARENCE HOUSE Feb 13

Queen Elizabeth The Queen Mother was present this evening at a Concert given in aid of the Church of England Children's Society at St James's Palace.

Lady Elizabeth Basset and Sir Alastair Aird were in attendance.

KENSINGTON PALACE Feb. 13.

The Prince of Wales, Colonel-in-Chief, The Royal Regiment of Wales (24th/41st Foot), this morning at Kensington Palace received Lieut-Col J. M. Grundy upon relinquishing command of the 1st Battalion.

His Royal Highness, President, The Prince's and Royal Jubilee Trusts, presided at a meeting of the President's Committee.

The Prince of Wales this evening attended a Dinner given by the Architecture Club at the Royal Institute of British Architects, 66, Portland Place, W.1.

The Hon Edward Adeane was in attendance.

KENSINGTON PALACE Feb. 13

The Duke of Gloucester, as Colonel-in-Chief, took the salute this morning at The Royal Pioneer Corps Changing of the Badge Ceremony at Simpson Barracks, Northampton.

Lt Col Sir Simon Bland was in attendance.

YORK HOUSE, Feb. 13

The Duke of Kent today visited The School of Maritime Operations at HMS Dryad, Portsmouth, Hampshire.

His Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by Sir Richard Buckley.

The Duchess of Kent this evening attended the Bar Musical Society's Concert given by the Royal College of Music String Ensemble at the Middle Temple Hall, London.

Miss Sarah Partridge was in attendance.

The Queen, accompanied by the Duke of Edinburgh, will unveil the statue of Field Marshal Earl Alexander of Tunis at Wellington Barracks, and tour the newly built barracks, on May 9. Queen Elizabeth the Queen Mother will also be present at the unveiling.

The Duke of Edinburgh will attend a gala charity performance of "Turandot," being held jointly by the Rotary Club of Windsor St George and the Windsor and Eton Operatic Society, at the Farrer Theatre, Eton College, on April 1.

A memorial meeting for Baroness Stewart of Alvechurch will be held in the Council Chamber, Fulham Town Hall, Fulham Road, S.W.6, on Feb. 27 at 5 p.m.

A service of thanksgiving for the life of Sir Emile Littler will be held on Thursday, March 21, at noon at St Martin in the Fields.

A service in memory of Major Derek Wigan will be held at 11.30 a.m. on Tuesday, March 5, in the Guards Chapel, Wellington Barracks.

TODAY'S BIRTHDAYS

The Hon. R. Hanning Philipps is 81 today; Mr A. W. H. Stewart-Moore is 70; Mr Justice Forbes 68; Dr Albert Sloman 64; Sir Derrick Holden-Brown 62; Countess Mountbatten of Burma 61; Sir John Clark 59; Mr D. M. Stewart 55; Lord Rossmore 54; and Mr Jocelyn Stevens 53.

Forthcoming Marriages

Mr D. J. Davies and Miss S. E. Marsden
The engagement is announced between John, son of Mr and Mrs L. J. D. Davies, of Pannal, Harogate, and Elizabeth, only daughter of Mr and Mrs M. T. Marsden, of Bullhouse Lodge, Penistone.

Mr A. P. Whitaker and Miss E. S. J. Seal
The engagement is announced between Anthony, son of Mr and Mrs Trevor Whitaker, of Green Lane House, Butcombe, near Bristol, and Sarah, younger daughter of Mr and Mrs David Seal, of Holmbury, Trinity, Jersey.

Mr R. Milton and Miss R. Brock
The engagement is announced between Robert, elder son of Douglas Milton, of Woking, and Mrs Ruth Milton, of Stokenchurch, and Rosalind, youngest daughter of Mrs Betty Brock and the late Geoffrey Brock.

Mr N. Gretton and Miss I. L. Soar
The engagement is announced between Nicholas, son of Mr and Mrs D. R. Gretton, of West Clandon, and Isobel Louise, elder daughter of Mr and Mrs J. Soar, of Hinchley Wood, Esher.

Mr J. P. Simpson and Miss F. M. Sinclair
The engagement is announced between John Paul, son of Mr and Mrs J. Simpson, of Buckden, Cambridgeshire, and Fiona Margaret, daughter of Mr and Mrs K. L. G. Sinclair, of Nairobi and Edinburgh.

Mr A. J. Binnian and Miss H. Piotrowski
The engagement is announced between Andrew, eldest son of Mr and Mrs J. A. Binnian, of Whitchurch, Herefordshire, and Helen, daughter of Mr and Mrs C. Piotrowski, of Headingley, Yorks.

Mr D. A. Cockrane and Miss F. C. E. Fisher
The engagement is announced between David, only son of Mr and Mrs T. Cockrane, of Wardington, Oxfordshire, and Flora, daughter of Mr and Mrs I. F. Fisher, of Moreton Pinkney, Northamptonshire.

MOUNTBATTEN FESTIVAL OF MUSIC

Countess Mountbatten of Burma was the principal guest at last night's Mountbatten Festival of Music performed by the Massed Bands of Her Majesty's Royal Marines at the Royal Albert Hall in aid of the Malcolm Sargent Cancer Fund for Children, Royal Marines' and other selected charities.

The annual Festival is a tribute to the late Admiral of the Fleet Earl Mountbatten of Burma, formerly Honorary Life Colonel Commandant Royal Marines.

The Commandant General Royal Marines and Mrs Wilkins were the hosts. Other guests included:

The Ambassador of the Netherlands and Mme Huydecoper, Lady Pamela Hicks, Adml Sir Simon and Lady Cassels, Vice-Adml Sir Derek and Lady Reffell, Lt-Gen. Sir John and Lady Chappie, the Masters of the Armourers' and Braziers', the Stationers' and Newspaper Makers' and the Musicians' Companies, Mr D. A. Trippier, M.P., and Mr J. Ward, M.P., and their ladies.

SHERBORNE SCHOOL FOR GIRLS

The following Academic awards have been made by Sherborne School for Girls.

First Scholarship: Ann Ledward (St Michael's, Jersey). Second Scholarship: Elizabeth Ropper (Lord Digby's, Sherborne). Third Scholarship: Sophie Kelly (Leaden Hall, Salisbury); Charlotte Rawlins (Clayesmore, Blandford).

Exhibitions: Amelia Headlam (St Christopher's, Burnham-on-Sea and Sherborne School for Girls); Philippa Hutchen (The Downs, Wraxall and Sherborne School for Girls); Charlotte Penny (St Christopher's, Burnham-on-Sea).

The following music awards have been made:

First Scholarship: Madeleine Towsley (St Mary's, Shaftesbury). Second Scholarship: Philippa Martin (Wardell, Taunton). Exhibition: Julia Larcombe (Wells Cathedral School and Sherborne School for Girls).

Latest Wills

DARVELL, J., Chesham, Nr Bucks ... 536,209
FORBES, Sir John Stewart, 6th Bart., Allargue, Aberdeenshire ... 105,527
NEALON, Mrs Helen M., Meads, East Sussex ... 302,632
PEARSON, B. H., Stratford on Avon ... 326,153
ROBERTSON, Maj. C. A. A., Bayswater ... 994,811
SMYTH, V. H. J., Epsom, Surrey ... 391,667

Forthcoming Marriages

Mr M. Clark and Virginia, Marchioness Camden
The engagement is announced between Michael Clark, CBE, of Braxted Park, Witham, Essex, and Virginia (Ginny), Marchioness Camden, of King's Road, Chelsea.

Major N. J. W. Parsons and Dr L. J. S. Austin
The engagement is announced between Nicholas, son of Colonel and Mrs Geoffrey Parsons, of Kiln Green, Berkshire, and Jane, daughter of Mr and Mrs Anthony Austin, of Ashton-under-Hill, Worcestershire.

Dr N. J. Cooling and Dr E. L. Daly
The engagement is announced between Nicholas John, eldest son of Mr E. N. G. Cooling, of Athens, and Dr R. M. Cooling, of Shaldon, Devon, and Elizabeth Lynne, daughter of the late Mr R. J. Daly and Mrs I. M. Shaw, of Bolton, Lancashire.

Dr P. W. Bull and Miss J. M. Lethebee
The engagement is announced between Philip, son of Mr and Mrs Roy Bull, and Julia, eldest daughter of Mr and Mrs Colin Lethebee.

Mr W. M. C. Grant and Miss K. M. Towneley
The engagement *is* announced between William, younger son of Sheriff Douglas and Mrs Grant, of Drumellan House, Maybole, Ayrshire, and Katharine, third daughter of Mr and Mrs Simon Towneley, of Dyneley, Burnley, Lancashire.

Mr R. H. L Gray and Miss M. A. F. Packard
The engagement is announced between Randal, only son of Mr Roger Gray, Q.C., of Kensington, W.11, and Mrs Gray, of Chelsea, S.W.3, and Mary, only daughter of Brigadier and Mrs John Packard, of the Barbican, London.

Mr J. F. P. Lloyd-Jones and Miss S. L. Brooks
The engagement is announced between Jeremy, elder son of the late Col J. Lloyd-Jones, and of Mrs M. Lloyd-Jones, of Ash Vale, Hampshire, and Sarah, eldest daughter of Mr and Mrs S. G. Brooks, of Eastbourne, East Sussex.

Mr C. L. T. Temple-Richards and Miss V. J. Scott
The engagement is announced between Charles, son of Lt-Cdr and Mrs Leofric Temple-Richards, of Vale Farm, Stibbard, Fakenham, Norfolk, and Virginia, daughter of Mr David Scott, of Johannesburg, South Africa, and Mrs Jill Scott, of 48, Peel Street, London, W.8.

Mr N. A. Featherstone and Miss V. L. Moon
The engagement is announced between Nigel, son of Mr and Mrs R. Featherstone, of Misterton, South Yorkshire, and Vanessa, daughter of Major and Mrs J. H. Moon, of Wokingham, Berks.

Mr A. Whiting and Miss J. Bickley
The engagement is announced between Adrian, son of Mr and Mrs Whiting, of Abbey Hill Road, Winchester, and Julia, daughter of Captain and Mrs M. Bickley, of Rewlands Drive, Winchester.

Mr J. C. Burchell and Miss K. C. Grunfeld
The engagement is announced between Jonathan, son of Dr and Mrs G. Burchell, of Shenfield, Essex, and Karina, daughter of Mr Thomas Grunfeld, of Woodhatch, Godalming, Surrey, and Mrs Marianne Grunfeld, of Bargate Wood, Godalming, Surrey.

Mr N. E. G. Ackthun and Miss F. C. J. Innes
The engagement is announced between Normann, only son of the late Mr W. G. Ackthun and of Mrs L. Ackthun, of Knoppieslaagte, South Africa, and Francesca, only daughter of the late Mr P. C. Innes, M C, and of Mrs E. Innes, of South Hill, Saltwood, Kent.

Mr S. N. Mace and Miss D. L. M. Ralph
The engagement is announced between Simon Noel, eldest son of Mr John K. Mace and Mrs Irene E. Mace and grandson of Baroness Elisabeth de Watteville, and Donna Lynne Maria, daughter of Mr and Mrs Edward L. Ralph.

Mr G. F. Wady and Dr the Hon. Emma Mitford
The engagement is announced between George, younger son of Mr and Mrs G. Wady, of Frinton-on-Sea, Essex, and Emma, eldest daughter of Lord and Lady Redesdale, of St Mark's Square, London.

Mr R. M. Richards and Miss C. A. Jolly
The engagement is announced between Robert Michael, elder son of Mr and Mrs Derek Richards, of Torquay, South Devon, and Cleonagh Ann, only daughter of Mr and Mrs David Jolly, of Wing House, North Weald, Essex.

Mr S. Watts and Miss J. Fay
The engagement is announced between Stephen, only son of Mrs J. M. Watts, of Hastings, Sussex, and Jane, elder daughter of Mr and Mrs R. E. Fay, of Crowborough, Sussex.

Mr T. J. Price and Miss A. R. Moore
The engagement is announced between Timothy, only son of Mr and Mrs P. J. Price, of Bedford, and Ann, younger daughter of Mr and Mrs A. E. Moore, of Verwood, Dorset.

Mr R. S. Elwell and Miss T. M. Webber
The engagement is announced between Robert, elder son of Mr and Mrs Cyril Elwell, of Alwoodley, Leeds, and Teresa, elder daughter of Mr and Mrs John Webber, of Banbury, Oxfordshire.

Mr T. M. Adams and Miss L. J. Collingridge
The engagement is announced between Timothy Mark, younger son of the late Mr Philip Adams and of Mrs Adams, of Walton-on-Thames, Surrey, and Lucinda Jane, younger daughter of Mr and Mrs Barrie Collingridge, of Esher, Surrey.

Mr S. J. R. Moore and Miss P. M. Dyson
The engagement is announced between Simon, eldest son of Mr and Mrs J. M. Moore, of Crowborough, East Sussex, and Paula, daughter of Mr and Mrs R. J. Dyson, of Tunbridge Wells, Kent.

Mr R. J. Cassidy and Miss H. M. Summerlin
The engagement is announced between Roger, son of Mr and Mrs J. E. Cassidy, of Bournemouth, and Heather, daughter of Mr and Mrs D. R. Summerlin, of Whitchurch, Bristol.

Mr F. J. N. Matthew and Miss J. A. Manning
The engagement is announced between Francis, elder son of Mr and Mrs J. W. Matthew, of Winchester, Hants, and Jane, only daughter of Mr and Mrs V. R. Manning, of Great Somerford, Wilts.

Mr R. Nelson and Miss E. C. Pughe
The engagement is announced between Roy, youngest son of Mr and Mrs J. Nelson, and Elaine, only daughter of Mr C. Pughe and Mrs J. Channing.

WAY OF THE WORLD

Pontingiana

KEPT indoors by a feverish cold, I indulged myself (if that is the right word) by occasionally watching a television set; a thing I seldom do in the ordinary way. I mostly watched news programmes, which do have one advantage: you can study the faces and facial expressions of people in the news.

I was struck by Mr Clive Ponting's odious smirk of self-satisfaction as he appeared at a celebratory party after his acquittal; as he spoke at a news conference, where his legal and other advisers had the same smirk, though not quite so odious; and as he confirmed (good reason for smirking) that he will soon be publishing what will no doubt be a very profitable book about the affair.

I found myself wishing, unkindly that something would happen to wipe the smirk from Mr Ponting's face. But I can see little hope of it.

Watching Mrs Thatcher, I got the impression that she was telling the truth; watching Mr Kinnock, I thought that although he might believe she was *not* telling the truth he knew he was on to a good thing and could not help showing it.

A copy of the FEUDAL TIMES AND REACTIONARY HERALD arrived and diverted my attention from the electronic device. It has a thoughtful leader on the Ponting Case.

One of the points it makes is the need for reform of the jury system, which, as it says, now allows all sorts of people without a stake in the country, including foaming radicals and other political agitators, to decide the outcome of an important trial. As a first small step in the right direction, it recommends immediate restriction of jury service to ratepayers.

It observes that since the quarrel between Mrs Thatcher and Mr Kinnock involves a matter of honour, it should be settled by a duel. But, it points out sadly, since neither of the people concerned—another sign of our degenerate times—is a gentleman, this is impossible.

In a rare approach to levity, it quotes the old saying, sometimes attributed to Henry James: "Although a lady may sometimes behave like a man, she can *never* be a gentleman."

Snack Horror Chaos

FROM next year, if a new plan is approved, sit down meals in the restaurant cars of Inter City trains will be restricted to first class passengers. Second class passengers will get a "buffet car" service and "snacks" (described in the plan in hideous detail and definitely "not for the squeamish") wheeled to their seats on trolleys.

This has caused a lot of anger among second class passengers. But it is surely essential to maintain a distinction between railway classes. If it were not that most of the first class passengers on Inter City trains seem to be bagmen, or sales representatives as they are now called, I would suggest that second class passengers should be compelled—perhaps with a small reduction in their fares—to wait on the first class passengers and be allowed to keep the tips.

This would enable the railways to dispense with stewards — a great saving. Alternatively the railway authorities might consider adopting what used to be — and perhaps still is — the system of classes on the excellent Indian railways. There were five classes, as well as "Servants" — a small box on the end of the train.

There was also a sixth, unofficial class of non-paying passengers who travelled on the roofs of the carriages in spite of crudely bloody posters warning them of what would happen to them when the train came to a tunnel. Some of these defiant and ingenious people, I was told, used to club together and bribe the engine-driver to stop just short of a tunnel, allowing them time to get off, then steam slowly through it and wait for them to catch up with the train at the other end.

The cumulative effect on time-tables would have been so disastrous that I am inclined to think this story is untrue.

Old Timers

THE death of the entertainer and song-writer Leslie Sarony will recall to many of us old-timers the names—and in several cases even the words of some of his most popular songs—"I Lift Up my Finger and I Say Tweet Tweet," "The Dicky Bird Hop" and "Don't Do That to the Poor Puss Cat." Here is an innocent inanity amounting to genius.

There are moments—always inopportune—when the words of the chorus of "I Lift Up My Finger" come into mind unbidden. They can be expelled only by deep breathing and an internal performance of a few bars of Bruckner, causing a strange rictus to distort my normally austere impassive features.

Incidentally "I Lift Up My Finger" was the anthem of the supporters of Stretchford United ("the Deckchairmen") before the last war. They were as distinguished for their quiet respectability in those days, though the team was just as hopeless, as they are noted for their bestial violence now, when their main theme song is the Horst Wessel Lied, set to English words of outstanding obscenity.

I AM sorry to say that Michael ffolkes has broken his right arm through falling on ice and will not be able to draw for this column for a few weeks. As you proceed, gasping, through deserts of print with only an occasional mirage of tigers and handbag-swinging ogresses to raise false hopes, sympathise with him in the worst misfortune which can befall an artist.

Peter Simple

Obituary

HUGH GOODSON

HUGH LASSAM GOODSON who has died aged 79, was a leading yachtsman who was chairman of the Royal Yacht Squadron syndicate which challenged for the America's Cup in 1958 with their yacht Sceptre. The challenge was fended off by the American yacht Columbia.

He was also the first chairman of the Sail Training Association which organised the Tall Ships Race and later developed the idea of a 300-ton sea-going training ship. This idea bore fruit in 1965 when the schooner Sir Winston Churchill was launched to be followed in 1968 by the Malcolm Miller.

A younger son of Sir Alfred Lessam Goodson, a Devon magnate, he was educated privately and was a sufficiently skilled landscape painter to hold an exhibition at the Walker Galleries in 1932.

A member of the Royal Yacht Squadron from 1939, he was chairman of the sailing committee from 1952 and by the time of the Sceptre challenge, was probably the most experienced helmsman in Britain for 12-metre class yachts. 1958.

In 1945 he married June, daughter of Major Joseph Charles Hunter of Knaresborough, and had two sons and two daughters.

Maj. Gen. Norman Annesley Coxwell-Rogers. At Cheltenham aged 88. Commissioned, Royal Engineers 1915, served 1914-18 War, France and Belgium. Awarded O.B.E. 1933 as Field Engineer in charge construction of Gandab Road, North West Frontier during Mohmand Operations. Served 1939-45 War, France, North Africa, Sicily, Italy, Chief Engineer, Allied Armies in Italy 1943. Retired 1946. Colonel Commandant, Royal Engineers 1956-61. D.S.O. 1940, C.B.E. 1943, C.B. 1944.

Major General Antony John Dyball who has died aged 65, was *Chief of Staff, Northern Ireland,* when the Civil Rights campaign developed in 1967-69. He was Deputy Director of Operations there in 1969-70.
He was appointed an O.B.E. in 1966 and a C.B.E. in 1970. Since 1979 he had been director of the Printers' Charitable Corporation.

TODAY'S EVENTS

THE QUEEN and Prince Philip attend premiere of "Ordeal by Innocence" in aid of King George's Fund for Sailors at Classic, Haymarket (eve). Prince Philip unveils memorial to Earl and Countess Mountbatten of Burma at Service in Westminster Abbey, 3.25.
Queen's Life Guard mounts, Horse Guards, 11; Queen's Guard mounts, Buckingham Palace, 11.30.

TOMORROW'S EVENTS

Queen's Life Guard mounts, Horse Guards, 11.
Theatres, Cinemas—Page 35.

PERSONAL

THE AIR TRAVEL ADVISORY BUREAU. One call keeps the airfare small. 01-636 5000 or Manchester 061-832 2000.

HUTCHINSON, SARAH JANE HUTCHINSON, Spinster, late of 4 Derwent Street, Stanley, Co Durham, died in Consett, Co. Durham on 21st July 1983. (Estate about £3,000.) The MOTHER of the above-named is requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

PONMAN, formerly McKIE née WILKINSON, RUTH PONMAN formerly McKIE née WILKINSON, late of 6 Hawksmoor House, Maroon Street, Poplar, London E.14, died at Whitechapel, London E.1 on 30th October 1983. (Estate about £2,740). The HUSBAND AND KIN of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

OLD DINNER SERVICES, complete, or part odds, also any old wooden box decorated (teddy, writing etc). Please write 125 Twickenham Road, Milber, Newton Abbot, Devon.

ITN is working on a special programme to commemorate VE Day. I would be grateful if any readers who have memorable stories could get in touch. I am particularly interested in accounts of bombing in the last weeks of the war, of the liberation of concentration and POW camps, of German surrenders and encounters with Soviet troops. Nick Pollard, ITN, 48 Wells Street, London, W.1.

PRIVACY & INDEPENDENCE in RETIREMENT in attractive buildings with lovely gardens; combined with the feeling of security offered by the 24 hour warden & alarm service are the hallmarks of THE ENGLISH COURTYARD ASSOCIATION. Price range £60-£80,000. Details of current developments will appear in the property page shortly. 8, Holland St, London W8 4LT, 01-937 4511.

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POGGENPOHL DISPLAY KITCHENS at ½ price. Quality appliances 30% off. Watford 0923 50334.

LARGE furniture rmd. &c. 01-459 3374.

CHAIRS. Set of 6 or 8 Georgian or Victorian wanted. 01-398 4986 or write C.S.4944, Daily Telegraph, E.C.4.

SAMPLERS, Lace and Tablecloths Wanted; will call personally. Write to J. Brookes, Cleeve Hall, Cleeve, Avon.

HOMELESS DOGS AND CATS cared for while we find new homes — however long it takes. Help us save these lives, with your donation or bequest. For details, write Animal Welfare Trust, Tyler's Way, Watford by-pass, Herts WD2 8HQ.

ROLEX watches wanted, all kinds, working or not. Tel. 01-328 8606.

BRIDGE. — Private lessons, practical classes.—G. C. H. Fox, 61, Pont St., Knightsbridge, S.W.1. 584 2844.

DENTAL GOLD WANTED. £150 oz. cash by return. Hove Metals, 113, Dyke Road, Seven Dials, Brighton 0273 734631/724401.

TENERIFE. Simply superb beach apts., quiet location. 1st class 747 flight incl. 2 wks. from £199 p. person. 01-247 1982. ATOL 370.

LEARN TO PAINT on holiday in the Highlands. Prospectus, Iris Wroughton, ARCA, ARWA, Innismore Lodge, Carsaig, Mull, PA70 6HD, Scotland.

SEED PEARL NECKLETS, etc. wanted any condition, also any old brooches, trinkets. Tel. 0895 38107 or write S.P.15038 Daily Telegraph, E.C.4.

ROUND WORLD fm £789. Jnb fm £399. Syd fm £666 both rtn. Columbus, 85, London Wall, E.C.2. 01-638 1101.

CORNISH SEASIDE COTTAGE to let. Call Falmouth 0326 250330.

PERSONAL

Private £5 per line. Charity appeals £4 per line. Trade £9·50 per line.

GOD is able to make all grace abound toward you; that ye, always having all sufficiency in all things, may abound to every good work.
2 Corinthians IX, v. 8.

KEN. I'm very sorry. Forgive me.—Love, Monica.

E.J.D. — Obev85o. Forever.—M.H.R.

MISSING YOU.—A.B. T.Q. D.A.

JB (MALTA). Don't go in anger. Pl let me explain. — P.

J.L.—I remember. I love you.—X.J.

DARLING — Read your message in stages, nothing has changed.

ANNE-MARIE FERGUSON (The Nice Kid) is 21 Today. Love and congratulations.—Mum, Duncan and Chris.

ST JUDE AND BVM. Grateful thanks for prayers answered over many years. Nothing is impossible. Every confidence in continued help and support. R.W.

ST JUDE grateful thanks.—R.P.

MANY THANKS to St Jude for 3 great favours received.—E.N.C.

CHELTENHAM GOLD CUP. Luxury flat slps. 4. £160 + deposit. Cheltenham 527772.

MARCASITE silver jewellery wanted. 1920s-60s. 01-622 8079.

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If you are making your will, please think of BLESMA. We care for all ex-Service men and women who have lost limbs in the service of this Country. Inquiries to The Chairman, British Limbless Ex-Service Men's Association, c/o Midland Bank plc, 60, West Smithfield, London, EC1A 9DX.

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IMPERIAL CANCER RESEARCH FUND

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A.—Til all the seas run dry darling.

A.B.—T.L.C. with B.R. makes the going easier.

ACE.—I luv u M.U.Y.F.A.—PORTER.

ALADDIN.—Lvly. Vintn. sdly. ilu.—SJW.

ANDY—electric dreamers 4. ever.—JX.

ANGELA.—Remember our fairy tale.

ANJI.—You're my world — you're my everything.—PETER.

ANTHONY. — Thinking of you. — JULIET.

B.—Love you lots always Buddy.—SHE.

BARRY.—I do, really, I do.—CAROLE.

BLACK GIPSY.—I adore you and will love you for ever.—M.

BLUE EYES. — My forever love. Thank you my darling for all the happiness you give me. Always yours.—James 1st

BUSH BEAR loves Bushy.—BUSH BABY.

BUTTERFLY—Please settle with me, I'll love you forever.—Luv N.

C.-A.—Love, till tonight.—J.

C.C.—Love you always. Our first of many Valentines.—O.B.E's.

CANDY W.—Nothing grows in our garden. Only washing and babies.—Michael W.

CAPED CRUSADER. — It will never die, beautiful man.—CRAZY LADY.

CAROLE.—Love always.—Saxon.

CARSON. — Lots of love from Kit and her. — Kittens.

CHARLES.—Please ring.—MAGGIE.

CLIFF WATCHER.—To a passing sailor you are the sun, the moon and the stars on this and every day.

COLIN—Love You Always—Lisa.

D.—Make love AND tea.—J XXX.

DARLING.—Take care of us be safe and please, please be my Valentine for ever, deepest love, always.—Toady XXXX miss you already.

DARLING—4 is you, you are 2 4, today and 7. 2 Valentine 5, 6.—4 Devoted 7.

DARLING JERRYBEAN—All my love—Christa.

DEREK.—Bring your suitcase anytime. Love you.—BARBARA.

DIZ darling—yours forever.—LOCHIE.

DOT—Love you all over—Dash.

E.—Glorious memories. Does green rabbit still shine in the dark.—W.

EARTH has not anything to show more fair than you, my lovely Valentine. Upon my Wordsworth! But I prefer the bridge at Hampton Court. On Hampton Court Bridge, with the Thames 'neath our feet. On Hampton Court Bridge your kisses were sweet. All my love darling.—G.

EDUCATED EDWARD.—I would love the opportunity to show a Foreigner for the longest time!

FANG—Be my Valentine, love always—DICK.

FAT CAT.—Love you lots now and forever. Your very own.—BEAN BAG.

FAVOURITE—I love you, but this is no substitute for oral communication yours forever, Favourite.

F.E.R.R.E.T.—Can't wait to see you again Debbie Doodlenut. In March (this time I hope) W.Y.B.M.V.—Love ?.

F.H.—Happy Valentine's Day, darling. Keep smiling. All love. 646.

FOREVER YOURS.—Will you be mine.—Lover, sweetheart, Valentine.

FROM J to K with L. I'm very you, you're very me. Need you.

FROZEN QUEEN—Miss you—ROYAL W

G—Ever, my Valentine—EX.

G34 Loves G33.

GERALDINE.—Be my private collection—Butterfly.

GEOFF—143 darling—SQUEEZY.

GILL my eyes adore you—share a strawberry again soon?—CHIP.

GLO.—I Cor. 13, 4. Be my Valentine. —Love, CUDDLES.

GNOME—Are you always going to be my Ared, poms?

GOLDEN VALENTINE.—Albert and Ivy.—M. and M.

H—I love you.—P.

HI MONSIEUR.—We all need a little divine intervention, the wind beneath our wings. Happy Valentines Day.—J.

HB.—WYBMV. ILYD.—KJ.

"I.H.—Love 2m Lovely Di.—JV10."

JAN.—You are the wind beneath my wings. Happy Valentine.—John-Dimbran.

IN CAMERA.—Love BOOFIE.

J.—Wherever you may go, your listening heart will know My life belongs to you.—H.

J.—My Dearest and Only Love. xxxx 1

JAYNE.—Just a thought.

JANE.—Ever only.—JANE BILL.

J.—Picture us together with stars of love.—Meanie X.

JMR.—Come live with me and be my love . . . (whichever version you like). I'm a Changed Man. See you soon. Ami.—CMB.

JAMBO MOLEFACE.—I.L.Y. 4 EV.—C.U. NBI the svk?—STABILISING INFLUENCE.

JEAN Please write poste restante, Appleby, Cumbria—Harry.

JEAN.—This day and into the hereafter I will love you.—JIM.

JOAN "E"—Always love on Lady's day.—L.A.

JOHN—Thank you for you—Cloris.

K.—Will you marry me one day soon in the mellow afternoon sunlight?—D.

KATHERINE.—Sam and I think you are a super Mum, love James.

KAETHE.—1 + 2 auf immer, immerhin.—AG.

KATE.—Happy Valentine's Day.—Your Z.

KIPPERFEET—All love always, Softy.

LADYBIRD—a secret, quiet smile and so much love.

L.D.—Love you now and always.—M.R.

LESLIE.—Darling T.B. Ever and Always my ONLY Valentine.—Liza.

LIONEL—Much more than a trivial pursuit—love Katie.

LITTLE MUFFIN. — Peter's Pantry to EverEverland. I.X.U.—BIG MUFFIN.

LITTLE ONE.—All my love now and always.—BIG ONE.

LIZ.—Toujours plus heureux que Moser et Merckx—coureur tres rapide.

LOOBY LOO Love you lots.

LOTUS.—Darling with all my love.—MICHAEL.

LOVED AND LOVING.—MY CURLY GIRL.

LOVELY LADY.—As always.—J.

LYNDA.—My forever Valentine with the lovely legs.—Love O.G.

MERRY L — Loves — SABLE B.

MR BROWN EYES.—I'm so in love with you!

MRC (Frog) I do, always.—J.

M.R.—My love for you will never die you're in my heart and that won't lie.—L.D.

M.W.—I.L.Y. Today and forever.—V.

MAGGIE loves Charlie—Forever.

MELTED ICEBERG.—Fond fond memories.

MICHELE LE COQ.
You are so beautiful and so lovely.
It hurts when we are apart.
But you are always in my thoughts,
And for ever in my heart.
—John.

MISHA.—Feeling delightfully Harassed by love in all its forms.

MO—Fond, fond memories.

MOOTSIE.—I.L.Y.—BEASTIE.

MR WONDERFUL—Old Girl loves you.

MRS ROBINSON—Sufficient just to say Hallo.—Love PERCY.

MUM-BEAR.—Love forever and always. Love DAD-BEAR.

MY BEAUTIFUL 'NANA — Love is desperate need for you. Please come darling. Please say yes. — B.B.

MY DARLING WIFE, SHONA Happy Valentine's Day. I Love You.—MIKE.

MY J.—Night and day I love you so.—Your D.

MY LOVE is like a red red rose that only blooms for you. (Yours) Your Darling.

MY P.B.B. — Love you always. — Your NANA.

MY RUGGED ANTIQUARIAN.—I love you so.—From your BUZZINGTON.

MY 2 ICICLES.—A Valentine XXX.

NICK S.—Billy Bacons best friend sends lots of love and affection. X.—R.

NIMBUL PIG.—Much loved by Scoutmaster.—MY LATE VALENTINE.

NONI, At last! A bungalow by the sea. Happy Valentine's Day. Love from Terry.

O.P.—I thought you only read this for the crossword!—Love RATBAG.

OLIVE.—marry me, marry me, marry me.—Love GEOFF.

ONLY *four months tomorrow*. RATBAG.

P. U.G.H. M. DYLM.

P.—This is my card and rose. I think of you most days. If you read This you still care too. My true love.—G.

P.—Happiness is being loved by you.—S.

P.A.S. loves J.B.C.

P.B.—Don't ever stop linking my life with you magic. Love you dearly.—P.B.

PELICAN.—Come fly with me.

FEB. — It's time you were organised.

PRINCESS—From F.I. Love as always.

PARIS IN JUNE. I love and miss you very much. XX.

PAPILLON. Be my Valentine; Make me tentbules every day!! Love you.—The Lark.

PETER.—I love you.—NOO XXX.

PETER.—You are my love.—Jigger.

PETER.—Darling I love you. Always. I'm so happy when I'm with you. S.J.

PETER.—Your stuffed pillow loves you.—XXX.

PETITS FOURS.—Love you, a great deal. As always.—N.

PINK.—I love you more and more.—BLUE.

POODIE—Be my Valentine—PIE

POOH—TO WHO? to Pooh! yes pooh—with love TUBBY D.

PRECIOUS FIELDMOUSE. — I just called to say I love you.—GOLDEN FLEECE.

PRUJLLIENT? CORRIBENGEBLE!

PUTTY LOVES PROSPEROUS.—E.J.M.

R.—Even more wonderful!—LOOBY.

R.—Nobody can do it better.—Love RAT FINK.

R.S.—Love you more than life.—L.W.C.

RITA D. — My eternal Valentine, my heart forever thine.—J.D.

SALLY & *Gemma*—Love 2 U 2. Charles.

SALLY.—Beautiful crowded hours. Lots for bath and library.—BILL.

SAUSAGE.—Thank you for being my friend. Lots of love.—WWP. *FORP/SP.*

SARAH.—2 yrs still strong. I love you.—RICHARD.

SCORPIO. — Never forgotten dearest. Love to see you—18 or 10. PISCES.

"SCAB.—Old levy may have nothing in it for train spotters—and you?"

SHEILA W.—With love.—JOHN.

SHIRLEY ANN.—'No detergent' Kid.

SOFT LAD.—Yesterday and today. I believe in you.—B.E.

SPROCKET—Ditto, ditto that much all my love, your grizzly bear.

SPRUTE—Love you—Randy Pixie J.

STEPHEN GUNN.—I love you (he, he, he).—SUZAN HAYLEY.

T—Love you so much darling. Hugs and kisses just for you. — S.

T.—I love you today — the same as yesterday and tomorrow — completely with all my heart!—BEEFL.

T—Happy Valentine's Day, darling poppet, love today and always.—T.

TFC.—I love my DOM, always.—ELF.

TEDDY BEAR.—Y.F.G.—Love forever. V.

TICKLES—Loves Bunch of Fives.

TIGER.—Engulfed but loving you.—P.

TIGER.—I love you lots, lots and lots.—One day.—J.

TIGER LILY.—You are still my Valentine.—Love BINKS.

TINKERBELLE—Lub U.—WONKY

TO A THERMAL DELUSIONED . . . (a well wrapped up mad "American hospital supply co." salesperson!) I hope you're in Newcastle and not London when you read this because I've prepared your favourite speciality for tonight (no not Micky!) Keep eating the health food! For my Valentine. Love—EDWARD. X.

TO DERRY.—Thank you, again, for 4 lovely children and 25 happy years. From your Valentine Boy.—PAT.

TO MY UNROMANTIC, pot-bellied banjo player. Thank-you for making me happy, don't stop. See you on the other side of the minefield!

TO THE WOLF without the red roses. I love you—wish you were mine. Still waiting—TWTX.

TO YOU I send much love.—XQD.

TONY.—I love you darling.—S.

TSAREVICH.—Always.

U.—My love is as the Sun, eternal, bright and new each day. I worship you.—J.

V.A.G.A.—Happy Birthday Valentine.

VICTORIA.—Habitue loves Signaller.

WALID — You put the sunshine in my life I.L.Y. forever.—Your PRINCESS.

WHALEYBIRD goes Swiss this Summer. A RIEI welcome Kate I.L.U.

WHY—Just here to say I Love You. Happy Valentine's Day—WHY.

WILD BOY OF NEWBURY: you're very special, O.K. (Howzat for nan?)

WILLIS—Love is sharing the decorating. I love you madly.—Lum.

XQD.—My Valentine everyday.—J.T.

YY.—You are my love, my life. I adore you.—R.

"ZENA—You are my Valentine RATBAG!—TEX."

1616. — Thinking of blues/white and magic you are.—1223 1399.

9—R. love eternal, from a child of our Lord God, to another. M—10.

هكذا من الأصل

هكذا من الأصل

Clearing the table, in champion style...

Fifteen-year-old Stacey Hillyard of Bournemouth, the current Ladies World Amateur Snooker Champion. Lauded by Steve Davis she likes to think of herself as a future Jimmy White.

BY CAROL THATCHER

TELEVISED snooker and the Christmas present of a junior table launched the career of one of Britain's most promising female snooker players, 15-year-old Stacey Hillyard.

At the tender age of eight, Stacey used to sit glued to the television, absorbing every frame of a snooker match and when she first lifted a cue it was obvious that she was a natural. "She just instinctively knew what to do," said her mother, Mrs Pauline Hillyard.

Three years ago the Hillyards bought Stacey a £2,500 full-sized second-hand table and added a £10,000 extension to their Bournemouth home to accommodate it.

It was a tremendous family vote of confidence in the talented youngster who last year won the World Ladies Amateur Snooker Championship.

Stacey's coach, Bob Davis, said the top dog in the game, Steve Davis, predicts that she will go far and has never seen a woman player like her.

Practice is the secret of success in snooker and every day Stacey hurries home from nearby Highcliffe Comprehensive to pot balls for hours on end, the solitary business of honing up her shot selection. Walking round the table hitting balls, pulling a piece of chalk from her jeans pocket to take the shine off the cue every few shots, she already shows a champion's dedication to the task.

Stacey likes to think of herself as a future Jimmy White, the flamboyant Tooting player, and already has some elements of his game, such as the tendency to go for the flashy, ambitious shot. "Jimmy goes for a lot of pots and pots them when other people play safe; he's a very fluent player," she said.

She gets extremely nervous before matches and tunes into Michael Jackson music on her personal stereo during the drive to tournaments to calm herself down and, she says, stop her legs turning to jelly.

In April Stacey will be competing in the World Junior Amateur Championships and can expect some strong competition from her male counterparts, which she is looking forward to as an opportunity to improve her standard of play. Her competitive fixture list this year also includes defending her World Ladies Amateur title and taking on the under-16 and under-19 amateur boys.

Stacey could be what women's snooker needs to put itself on the map. Television has already generated an enormous interest in this hitherto male-dominated sport. According to a spokesman for BBC Television's "Pot Black" programme, which is in its 15th year, eight per cent more women than men watch it.

The problem facing aspiring women players is finding a table to play on. There are still innumerable clubs all over the country which won't admit either women or players who are under 16, according to Sue Lewis, secretary of the World Ladies Billiards and Snooker Association, which promotes the game at grassroots level.

Another regular player, Gaye Jones, said: "In the south the main culprits are the Conservative, working men's and ex-servicemen's clubs."

Women players are fiercely discriminated against by the "old school," still entrenched in stone-floored, old-fashioned smoky halls, but welcomed and encouraged in the new, carpeted leisure centres which have sprung up with snooker facilities.

At competition level, ridiculous incidents of discrimination are still frequent. Gaye Jones said that she was competing in a match at a Reading club in which she soundly defeated her male opponent who then asked her to leave because women weren't allowed and claimed the point for the frame she had won.

She also mentioned the occasion when a woman referee arrived at a match in Newcastle upon Tyne and wasn't allowed in until a round of telephone calls arranged a compromise.

When women get round the table they don't have an easy time, Gaye said. "When I started playing matches I wore a skirt, but it invited so many lewd comments that I took to wearing trousers."

But most male players have no answer to Stacey Hillyard's feat, which few of them could emulate.

She scored a break of 114, with total clearance of the table, potting 30 balls one after the other: a girl clearly on her way to the upper echelons of the game, and an example which will inspire others.

EATING IN: WITH THE WHOLEFOOD COOK

Taking the mystery out of yeast

WHEN it is snowing, raining or blowing a gale outside, there is nothing better than barricading yourself in and filling the kitchen with the warmth and delicious aroma of home-made bread.

There is nothing complicated or mysterious about yeast cookery; if you respect the yeast for the living organism that it is and treat it kindly. Do not scald it or freeze it. Like you, it likes to be at blood heat, and it also likes time to get to work.

I must confess to preferring fresh yeast to dried. It always seems to give lighter results, but I think that this is partly due to my lack of patience. You can use fresh yeast as soon as tiny bubbles come to the surface when the yeast is mixed with warm water.

For any bread, even one that is intended to be sweet, a small amount of salt is necessary for a good nutty flavour. I use a sea salt or natural rock salt.

The last, but essential, ingredient of good bread is the flour. Use a good quality wholewheat flour for most breads. This is also called wholemeal flour.

Granary bread meal is not a wholewheat flour. Some of the bran has been removed and it has a very high gluten content. However, the malted grains of wheat and rye do give it a very special flavour and its baking qualities are superb, so it is well worth using occasionally.

Gail Duff

THE RECIPES

WHOLEMEAL LOAF

INGREDIENTS: 1 pint warm water; 1 teaspoon honey if using dried yeast; 1oz fresh yeast or ½oz dried; 2 teaspoons salt; 1lb wholewheat flour, plus extra for kneading.

METHOD: Put half the water into a bowl. If you are using dried yeast, dribble in the honey. Crumble in the fresh yeast or sprinkle in the dried. Leave the mixture in a warm place to become frothy, about 15min. Dissolve the salt in the remaining water.

Put the flour into a bowl and make a well in the centre. Pour in the frothy yeast and gradually mix in some of the flour from the sides of the well. Add the salt water and mix everything to a dough. Turn it on to a floured board and knead it until it is quite smooth and no longer feels sticky. To knead, push the bread away from you with the palms of your hands and bring it back with your fingertips. Do this several times. This makes a fat sausage shape. Take the ends and bring them to the middle, turn the dough round and repeat. You may well need to flour your hands several times. Kneading usually takes about 3min.

When the dough is ready, put it back into the bowl and make a cross-cut in the top. This will help it to rise evenly. Cover the bowl with a clean, dry tea-cloth and put it into a warm place for about 1hr for the dough to double in size.

Heat the oven to 400F (Gas 6). Oil a 1lb loaf tin. Knead the dough very lightly again, only for about 1min. Form it into a long shape and put it into the prepared tin. Knock it down very lightly with the back of your hand. Cover with the cloth again and leave the dough until it has risen above the top of the tin. This is called proving and will take about 20min.

Bake the loaf for 50min or until it has a golden crust and sounds hollow when tapped. Turn it out on to a wire rack and leave it until it is completely cold before slicing.

QUICK WHEATGERM BREAD

INGREDIENTS: 1lb 2oz wholewheat flour; 2oz wheatgerm; ½oz fresh or ¼oz dried yeast; 1 teaspoon honey (if using dried yeast); 16fl oz warm water; 2 teaspoons sea salt.

METHOD: Mix the flour and wheatgerm in a bowl. If you are using fresh yeast, crumble it into a bowl and pour on half the water. If you are using dried yeast, dissolve the honey in half the water and sprinkle in the yeast. Leave the yeast in a warm place to froth. Dissolve the salt in the remaining water. Grease two 1lb loaf tins.

Make a well in the centre of the flour. Pour in the yeast mixture and mix in a little of the flour from the sides of the well. Add the salt and water. Mix everything to a dough. Knead the dough in the bowl. Divide the dough between the two prepared tins and press it down lightly. Put the loaves in a warm place. Cover them with a clean tea-cloth and leave them for 30min or until the dough has risen to 1in above the edge of the tins.

Heat the oven to 400F (Gas 6). Bake the loaves for 40min and turn on to wire racks to cool.

GRANARY MALT LOAF

INGREDIENTS: ½oz fresh yeast or 2 teaspoons dried; 6 tablespoons warm water; 3 tablespoons malt extract; 12oz granary bread meal; 1 teaspoon fine sea salt; 4oz raisins; 1oz butter, plus extra for greasing; 1 egg, beaten.

METHOD: If you are using fresh yeast, crumble it into a bowl and pour on the water. If you are using dried, dissolve 1 teaspoon of the malt extract in the water and sprinkle in the yeast. Leave the yeast in a warm place to froth.

Put the bread meal into a bowl and toss in the salt and raisins. Put the malt extract into a saucepan with the butter and melt them together on a low heat. Cool them but keep them liquid.

Make a well in the centre of the flour. Pour in the yeast mixture. Mix in a little flour from the sides of the well. Add the butter and malt and the egg. Mix everything to a dough. Turn the dough on to a floured board and knead it well. Return it to the bowl, make a cross-cut in the top and cover it with a clean tea cloth. Put it into a warm place for 1hr to double in size.

Heat the oven to 400F (Gas 6). Knead the dough again. Put it into a buttered 1lb loaf tin and press it down lightly. Cover it with the cloth again and leave it in a warm place for 20min or until it has risen ½in above the top of the tin.

Bake the loaf for 40min. Turn on to a wire rack to cool.

KENTISH HUFFKINS

INGREDIENTS: 1oz fresh yeast or ½oz dried plus 1 teaspoon Barbados sugar or honey; ½ pint warm milk mixed with ½ pint warm water; 1lb wholewheat flour; 1 teaspoon fine sea salt; 1½oz soft lard (or butter or vegetable margarine).

METHOD: If you are using fresh yeast, crumble it into a bowl and pour in the milk and water. If you are using dried, dissolve the sugar or honey in the milk and water and sprinkle in the yeast. Leave the yeast in a warm place until frothy.

Put the flour into a bowl. Add the salt and rub in the lard. Make a well in the centre. Pour in the yeast mixture. Knead everything to a dough. Turn the dough on to a floured work surface and knead it well. Return it to the bowl. Make a cross-cut in the top. Cover it with a clean tea-cloth and leave it in a warm place for 1hr or until doubled in size.

Heat the oven to 400F (Gas 6). Knead the dough again. Divide it into 16 pieces. Form each piece into a round bun. Push your forefinger through the centre of each one.

Lay the buns on a floured baking sheet. Cover them with the cloth again and leave them in a warm place for 10min or until they have risen by about one third. Bake the buns for 20min or until they are just beginning to colour.

Instead of cooling them on wire racks, wrap the buns in several layers of thick linen tea cloths or aprons until they are cool. This will give them a soft crust.

VALENTINE BUNS OR PLUM SHUTTLES

INGREDIENTS: 1oz fresh yeast or ½oz dried; 4 fl oz warm water; 1 teaspoon honey or Barbados sugar; 1lb wholewheat flour; 1 teaspoon fine sea salt; 2oz lard or butter (can use vegetable margarine if wished); 4fl oz warm milk; 1 egg, beaten; 4oz currants; 1 tablespoon caraway seeds.

METHOD: If you are using fresh yeast, crumble it into a bowl and pour in the water. If you are using dried, dissolve the honey or sugar in the water and crumble in the yeast. Leave in a warm place to froth.

Put the flour and salt into a bowl. Rub in the lard or butter. Make a well in the centre. Pour in the yeast mixture and mix in a little flour from the sides of the well. Add the milk and egg. Mix everything to a dough. Turn the dough on to a floured work surface and knead it well. Return it to the bowl. Make a cross-cut in the top, cover it with a clean tea-cloth and leave it in a warm place for 1hr to rise.

Heat the oven to 400F (Gas 6). Knead the dough again and work in the currants and caraway seeds. Divide the dough into 16 pieces and form them into shuttles (long, with a point at either end). Lay the shuttles on a floured baking sheet. Cover them with a cloth again and leave them in a warm place for 10min or until they have risen by about one third. Bake for 20min and cool on a wire rack.

Take A Cooking Holiday With The Experts

Winkfield Place Cookery School will again be holding their popular 5-day Holiday Courses in Cordon Bleu Cookery in April and August 1985.

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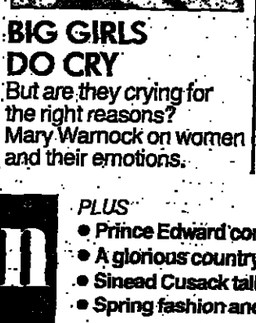

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AN ARGUMENT ON FAITH

THE CHURCH OF ENGLAND has been so pulled apart by the recent statements of the Bishop of Durham and others that a single debate on doctrine, which took place yesterday at the General Synod, was unlikely to put it together again. The question remains whether the Bishops of the Church of England, and perhaps above all its Archbishops, comprehend the confusion into which some untheological minds have been thrown as the consequence of statements which seemed to cast doubt on the literalness of the Virgin Birth and the Resurrection.

There is of course an Anglican tradition, referred to yesterday by the Archbishop of Canterbury, Dr ROBERT RUNCIE, of a Broad Church which can accommodate both radicals and conservatives. Dr RUNCIE would perhaps, like the Church to take the Bishop of Durham in this tradition. It can at least be said of Bishop JENKINS (who for once in his life remained silent yesterday) that he seems to believe in a recognisably Christian God, even if he has a little trouble with one or two specific doctrines, whereas others such as the Rev. DON CUPITT appear only to approve of the idea of God. At all events the traditional broadness of the Church of England cannot be made to accommodate virtually anyone almost irrespective of his beliefs—though equally it should not exclude those who are anxious to believe.

But somewhere lines have to be drawn. Dr RUNCIE, for one, is understandably not anxious to draw them. He sees himself, in an historically accurate way, as *primus inter pares*, unwilling (to judge by yesterday's performance) to antagonise or to criticise his peers. Yet where a Bishop conducts himself as though engaged in a perpetual (and ineptly condescending) seminar addressed to theological students there must be scope for a little archepiscopal advice. Both Dr RUNCIE and the Rt. Rev. JOHN TAYLOR, the Bishop of Winchester, spoke yesterday of the traditional role of Bishops as the guardians of belief. Surely people have a right to look to their Bishops for some confirmation of their faith rather than for its undermining—which Mr CUPITT will happily supply on television.

ONE NIGHT IN DRESDEN

THE BOMBING OF DRESDEN according to Western estimates cost 130,000 human lives. Those and not the Baroque finery of the annihilated city are what we should remember. Art and architecture are not important. The children, women and male civilians of a city associated, not with rocketry but ceramics, were the unimaginable trophy of a single night's area bombing on Feb. 13-14, 1945, by which time the war was won and no utility could be spun from superfluous death. The war which we fought against the Nazis was a just and a necessary war. It carries, as a whole, a moral credibility denied the 1914-18 War. We know that some Germans (not *The* Germans) at Auschwitz and Treblinka and in smaller places—the massacres of citizens at Lidice and Marzabotto—committed crimes beyond belief. However, the other man's evil is not a universal and eternal cover for our own duty to the human race. It is a great fallacy to say "in wartime terrible things happen." In wartime individuals resolve to do terrible things.

The policy of area bombing, eternally associated with Sir ARTHUR HARRIS, was wrong, militarily and morally. It was not a response to the Blitz or to the bombing of Coventry. In Coventry fewer than 600 lives were lost. The total of fatalities from German bombing of British cities stands (at 60,000)—at less than half the roll call for Feb. 13-14, 1945, in Dresden. Area bombing and specifically the wiping out of Dresden, left the rest of us to defend the indefensible. War corrupts; since it is the most intense form of power, it must. It also coarsens. Things became acceptable in wartime which to rational men afterwards are pure horror—men on fire, deliberately confected firestorms intended to pull people by violent suction into the furnace—they are shrugged off as a rough parenthesis. But right and wrong exist as concepts in English as well as German. Herr WILLY BRANDT, often mistaken in other matters, did something for Germany when he knelt at the Auschwitz memorial.

We need not make a physical gesture, but we can say out loud that we were wrong, that the circumstances of war led us into an act for which we are sorry. No nation is diminished by humility, by acknowledgement of a desolating and dreadful act.

EUROPE'S TERRORISTS

IT CAN NOW BE SEEN that those grim prophecies about 1985 being the "year of terrorism" in continental Europe after seven years of relative peace were not so wide of the mark. Not without reason the recent and extraordinary spate of bomb attacks, arson and assassinations in several European countries—perhaps as many as one hundred incidents—is causing serious concern. In Paris a general is murdered. Nato ships are mortared in Lisbon harbour. A West German arms expert is shot in Munich. A bar full of American servicemen near a Nato base is blown up in Greece. There is a pattern here: these are Nato and defence-related targets.

Though there may be some disagreement in assessments of the strength, and direction, of the new threat there is plenty of evidence suggesting closer co-ordination among the terrorist groups operating in northern Europe. This is alarming. If West Germany's Red Army Faction, France's Direct Action, and Belgium's so-called Fighting Communist Cells have formed some kind of alliance, however loose, and also have links with Italian, Portuguese and Middle East terrorists, then E E C governments are confronted by a new threat against which they have no collective mechanism.

The Foreign Ministers' meeting in Rome has made a start, notwithstanding Italy, quite rightly, ruffling feathers by suggesting that France was less than vigorous in dealing with the terrorist threat and was willing to grant sanctuary to all sorts of scum posing as political refugees. Inevitably the Rome discussion was pretty generalised but at least there was some agreement on moves to counter the peril. There will now be a marked increase in formal and informal contacts between top European policemen and lawyers to exchange intelligence and discuss anti-terrorist measures. Professionals on the same network will prove much more useful than E E C summits producing high-sounding declarations.

An eagerness to forget the thirties, the Berlin Wall and two opposed political systems have given a nation schizophrenia, says JOHN IZBICKI

How many divisions has Germany?

JUST five kilometres from Weimar, where German culture blossomed, there is a forest of great beauty. A brisk walk over crackling twigs and carpets of moss leads to a clearing and a gate over which one may still read quite clearly the words: *Arbeit Macht Frei* (work liberates). Through the gate . . . and silence.

The birds one has left behind in the forest do not fly over this clearing; rabbits stick to the shelter of the beech trees; the silence of that which lies beyond the gate is frightening; not a single living thing, not even a worm, can be seen, though there are times when one imagines that one can hear screams echoing through history. For this is Buchenwald, one of the notorious concentration camps where many thousands lost their lives during the holocaust.

And it is just five kilometres from the birthplace of Goethe.

Walter Laqueur, co-director of the Wiener Library in London and chairman of the International Research Council at the Centre for Strategic and International Studies in Washington, grew up in the Weimar Republic and lived through five years of Nazi rule, one year fewer than I. Like me, he returns periodically to the country of his birth and keeps his eyes and his notebook wide open.

In his latest account of contemporary Germany*, Laqueur makes much play of that nation's collective hypochondria. "Once heroism was in fashion, now it is *Angst*," he writes and I find it difficult to disagree with him, though I should have considered schizophrenia a more likely diagnosis.

I respect the German people for what they have achieved since 1945 and what they are continuing to achieve despite growing unemployment. The *Wirtschaftswunder*, the economic miracle that was given a bump-start by America's Marshall Aid programme, has become a pleasant memory. But the schizophrenia—where Buchenwald and Belsen find themselves in juxtaposition with Brahms and Beethoven and where laughter accompanied the burning of the works of Heine—that also remains.

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HYPOCHONDRIA and *Angst* are certainly to be detected, particularly among those of riper years who, like ancient mariners, insist even now on pleading their innocence, indeed their ignorance, of what "had happened" and their fervent hopes that such "events" should never, never be repeated.

The young are quite different. Like youth in many parts of Europe, they are loud in their demonstrations and their arguments, place the blame for most of their nation's problems upon capitalism and conduct verbal battles (and some non-verbal ones) against racism and the Right and in support of women's lib, the "gays," equal opportunities for everyone and ecology (the "Greens"). It is an international movement that appears to share the same slogans and chants wherever one goes.

For me, dealing as I do with education, there is a particular significance in the street corner arguments in West Berlin, where students mingle with older residents to "discuss" the political situation. West Berlin has retained much of its pre-war coffee house charm. The Café-Konditorei Dobrin is no longer there but there are the others still: Kranzler, Kempinsky and Moehring, all crowded and alive with talk.

In fact, there are today more than 5,500 restaurants, (including those that sport their very own slaughter houses) bars and coffee houses. But the heavy discussions with voices raised ("Why don't you go and live in the East Sector where you belong?"; "When did you crawl through the Wall?" and so on) goes on at the corners of the Kurfürstendamm, that most famous of Germany's great boulevards.

West Berlin has the biggest university in the country with 50,000 students and, as Laqueur reminds us, it is also a major employer with 13,000 of the city's citizens working in its offices and lecture theatres. So intellectual discussions abound and are sure to be political. West Berlin is, after all, an island of freedom in the midst of a red sea.

East Berlin is where I was born, though it was not then part of the Communist empire. Frankly, it has changed far less from its pre-1939 days than West Berlin. Apart from the pulsating Alexanderplatz with its ultra-modern hotels and stores, the streets of East Berlin are generally drab and dark yet echo the earthy humour of the Weimar Republic's finest cartoonist, Zille, who portrayed the Cockney-like Berliners with needle-sharp perception and great affection.

One, I always hold dear, shows two ragged urchins standing in the courtyard of their Berlin tenement and shouting up to the seventh-floor flat: "Eh, Ma, look out of the window a minute will ya? Charlie don't believe that you squint!"

Well, the tenements are still there, on both sides of the Wall, though the trams no longer clang-clang their way through the West. It was in the East sector that I used to play and watch those trams from my window, their sparks flying from the overhead lines as they turned the corner of my street, the street where, on Nov. 9, 1938, the shop windows of Jews were smashed.

That *Kristallnacht* must be another example of Germany's schizophrenic nightmare. Today, only the old and infirm are allowed to leave and cross the Wall into the neon lights and juke boxes of the West. It was an elderly woman who had not been allowed to attend her mother's funeral in West Berlin who told me in her little East Berlin flat: "This must be the only place in the world where one looks forward to growing old."

East Berliners speak differently to those living only a few hundred yards away. It is strange that the *Ba'linah Schnauze* accent is more pronounced in the capital city of the German Democratic Republic than it is in the West. Can it be that, because of the influence of American and British television and music, the influx of Turkish *Gastarbeiter* (West Berlin is now the third-biggest Turkish city in the world) and the waves of incoming West Germans (tax concessions are given in West Berlin), the language and accent are actually changing while those of East Berlin are being preserved?

In a few more years perhaps, there will be no need for the Wall. East Germans will have been totally brainwashed, immersed in slogans and Newspeak, and Germany will become two genuinely separated countries, like Austria and Germany, with their own passports and their own languages.

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WEST BERLIN, unlike East Berlin, is a rapidly ageing city. Any evening at Kranzler on the Ku'damm will show just how old Berliners are becoming. It has more people aged 65 and over than any other part of the Federal Republic and, despite its many students, has fewer people aged 21 and below. More couples get married in West Berlin than anywhere else in the country and there are fewer divorces. As for Berlin's seamier side, there must be more homosexuals, strip clubs and freak joints than in London.

But it is no longer the capital it used to be. And much less interesting. The guards on both sides of Checkpoint Charlie have grown bored with each other and with themselves. And how different from the '30s Berlin of Isherwood. Then the theatres were bustling and the cabarets daring; and people lived in fear of their neighbours, even their own children, and of the knock on the door in the middle of the night.

Perhaps in East Germany things have not changed all that much. There, perhaps, the schizophrenia, the hypochondria and the *Angst*, still go hand in hand.

*"Germany Today" A personal report by Walter Laqueur; Weidenfeld, £12·95).

LONDON DAY BY DAY

And now farewell to Centigrade

THE B B C's weather men, fresh from their public mauling over the present cold spell, are shortly, I forecast, to find themselves in trouble again.

From next Monday they are to abandon all mention of the Centigrade scale and refer to it instead in the transatlantic manner after Anders Celsius, the Swedish astronomer who invented Centigrade in the 18th century.

Celsius is already used here by the armed forces and has, indeed, been familiar to television viewers in the South East since my own weather guru Ron Lobeck, a former navy forecaster, introduced it to his T·V S weather spot three years ago.

Lobeck tells me he endured considerable "flak" from the public when he first forsook Centigrade, but that people quickly became accustomed to it. The B B C forecasters, their stock already low with the consumers, may find it will take a little longer.

I, predictably perhaps, have always been a Fahrenheit man.

Back to 'Nam

A DECADE after they left so ignominiously American veterans are being allowed to return to Vietnam to revisit their old haunts.

Under the terms of an agreement reached with the Hanoi government, a group called the Vietnam Veterans of America will be given the freedom to visit the battlefields of the South and they will also be allowed to go to Hanoi itself for the first time.

The inaugural trip is planned for next month, but the veterans will find much has changed — swinging Saigon is now drab Ho Chi Minh City, and the bar girls who used to ply their trade there have all been "re-educated."

Delegates attending the Left-wing "Target Labour Government" conference in the Midlands this weekend will find a creche for their offspring organised by a group called "Birmingham men against sexism." They have, apparently, absented themselves from the meeting, to be addressed among others by Anthony Wedgwood Benn, with the lame excuse that it is time to give women the opportunity for a greater say in the movement.

Not Poles apart

THE VISIT of the Polish primate, Cardinal Glemp to Britain next week at Cardinal Hume's invitation will help foster the Polish Church's contacts with the outside world at a time when the Communist government is cracking down on recalcitrant Roman Catholic priests.

Glemp's itinerary across the country will take him to Polish communities living in the great industrial towns but allow for sightseeing in the Lake District. It will also give him the opportunity to thank those who helped get aid to Poland during the economic misery of martial law.

The culmination of the trip will be a mass at Westminster Cathedral celebrated in English, Latin and Old Church Slavonic, attended by ecclesiastical dignitaries from all over Europe, east and west. In part this is a tribute to Cardinal Hume, twice elected to chair the European bishops' conference, and tipped in some quarters as a future pontiff.

Changing times

I AM NOT alone in taking an interest in the changing fashions for names parents give their children. The Russian newspaper IZVESTIA reports that, in a comeback for traditional Russian names, Alexander is the most popular boy's name in Moscow and Ekaterina the most frequent choice for girls.

The runners-up are Ivan, Alexei, Sergei, Dmitri, Anna, Maria, Elena, Olga and Tatyana and interestingly the fashion for politicised first names has died out. Babies, apparently, are no longer being dubbed Radar or Tractor, Electron or Sputnik.

Some politicised names are still around, however, including that of Melor Stura, one of IZVESTIA's top writers who takes his name from an acronym meaning Marx-Engels-Lenin-October-Revolution. Even here there has been some adjustment because in the 'thirties his name was Melsor — the S was for Stalin.

In harmony

TODAY'S lunchtime recital at the City University by the cellist Rafael Wallfisch marks the start of a remarkable new partnership which is indebted to the philanthropy of Norman Anderson, the former director of music at Gordonstoun.

A year ago Anderson gave the university's new music department a 17th-century Grancino cello worth some £60,000 as well as some other valuable instruments. To celebrate its arrival the department's head, Prof. Malcolm Troup, invited Wallfisch to play the cello, whereupon he fell in love with the instrument and offered to become the university's resident cellist.

As a result the cello will not, as was first feared, merely moulder in a bank vault and as an added bonus students will have a chance to practise alongside it.

Memory of war

ON A VISIT to France a couple of years ago the writer David Hughes spied the carefully preserved devastation of the village of Oradour and was inspired to write his novel "The Pork Butcher," which won the £4,000 W. H. Smith literary award yesterday.

Oradour was the scene of a hideous massacre in which 642 men, women and children were indiscriminately murdered by the S S in June 1944. It is now kept as a chilling monument to the war. Hughes's own novel concerns the return of a participant in the slaughter to a thinly disguised version of the village.

"The Pork Butcher" is something of a double triumph for Hughes and his publishers, Constable. The Book Marketing Council have also chosen it as one of 20 classic works, old and new, to be promoted in May as part of their "Writers on War" series.

"A Valentine . . . ?"

A dentist from Wembley has dropped a line to say that one day a few years ago, he had three appointments in his book—for a Mr Cumming, a Mrs Gowing and a Miss Wendt.

Top of the trotters

AS EUROPE'S leading black pudding manufacturers limber up for the leading festival of their craft, next month's Concours du Meilleur Boudin in Normandy, their greatest interest is likely to centre on the festival's rarely-held pig race, the Grand Prix Porcin.

The competition takes place over an 80-metre course "avec obstacles" according to my race card, with the beasts being encouraged onwards at a fast amble by their owners rattling pails of food at the finishing line.

Previously, entrants have included the highly-fancied Boudingras — whose name roughly translated means "Fat Black Pudding" — Goret ("Piglet") and Grasdouble ("Tripe"), all of which have now taken their places in the sausages of France. Fortunately for future consumers, the grand prix race card warns: "Doping Interdit."

Domestic cuts

I WAS intrigued by a recent advertisement in the CHICHESTER OBSERVER. It read: "Wanted, Small guillotine for home use only."

PETERBOROUGH

A FUTURE IN DEVELOPMENT

SIR—Your unemployment series provided a welcome and timely addition to the current debate (Jan. 29 and 30). There was, however, one aspect which I feel received inadequate coverage. This is the impact on employment of a switch in emphasis from process innovation to product innovation.

Most unemployment theories stress the need for an adequate level of demand or emphasise the trade-off between unemployment and inflation over the long term. Few, however, seem to tackle it from the point of view of changes in aggregate supply.

Since it is fashionable to compare current trends with those of the 1930s, it perhaps should be pointed out that the preferred policy prescription at that time was for a tight fiscal and slack monetary régime.

The lowering of interest rates which this policy mix produced stimulated demand, but an even greater boost to output and subsequently employment came from the improvements in supply as new industries were created producing new products.

It was not, however, until the income gained from the new industries offset the income lost from the old industries which were in structural decline, that unemployment began to fall on a sustained basis.

Then, as now, I feel we may have to wait for this condition to be fulfilled. In the transition period, many of the employment support measures, including the various training programmes outlined in your articles, seem appropriate policy responses.

It is wholly inappropriate at a time of such secular change to argue for a demand boost. Over the last two years, the indicators of aggregate supply in the United Kingdom economy, be they productivity, capital investment, or new company formation, have told a more encouraging story than those covering demand. The beginnings of a "supply-led" improvement do therefore seem to be present.

This supply improvement is generated by new product design and development. It seems to me that the product innovation/employment link is a much more persuasive argument than the Treasury's recent attempt to establish a real wage/unemployment link, the evidence for the latter coming from an analysis of a period in which the United Kingdom was in secular decline.

Given that new product prices tend to fall over time, it may also be that the Phillips' curve analysis of a long-term relationship between unemployment and inflation is consistent with this new product/employment linkage.

This argument does not hold out the prospect of a sharp fall in unemployment over the near term, rather it supports the idea that the policies now being pursued are the most appropriate for a period of structural change, the factors behind which are not directly under any Government's control.

MICHAEL HUGHES
Great Bentley, Essex.

Step towards politicising the Civil Service

SIR—As a retired Ministry of Defence Civil Servant, I must admit to some surprise at the verdict of the jury in the Clive Ponting case. But are the longer term implications fully appreciated?

For many years, the basis of the system in this country has been that an impartial Civil Service should loyally serve the Government of the day.

The corollary of the jury's decision will surely be that, as in so many other matters, we will follow what is done in the United States. There are already a few precedents for business men or political supporters to be brought into Whitehall to do what were previously Civil Service jobs.

If the loyalty of the Civil Service cannot be depended upon, we are likely to see the whole of the higher Civil Service being politicised.

G. E. SWAIN
Egham, Surrey.

Sensitive implications

SIR—In 35 years as a civil servant, my duties included drafting Ministers' answers to Parliamentary questions and attending at the House to hear the replies. It was always accepted that Ministers might amend the final draft for political or other reasons and omit or qualify certain facts.

From their recent comments we are led to believe the present leaders of the Opposition parties would, if they ever gained power, drop this established practice regardless of sensitive political and wider implications for which they would be responsible.

G. A. B. LORD
West Wittering, West Sussex.

Acceptable to 'leak'

SIR—The acquittal of Mr Clive Ponting must surely be a travesty of British justice and an insult to the majority of decent, upstanding civil servants. How can any Government function satisfactorily now that it is acknowledged as "acceptable" for employees to "leak" any information which does not reflect their personal views or political outlook?

Instead of publicly celebrating his release, I suggest it would have been more in keeping if the man bowed his head in shame and retired to Outer Mongolia, never to be heard of again.

SUSAN G. STEPHENS
Bridport, Dorset.

Tell the truth

SIR—In your leader on the Ponting trial (Feb. 12), you pose the question "Will every civil servant in future feel free to reveal anything, however secret, to any M P, however irresponsible?"

With respect, I would suggest that the more relevant question of prior importance, should be, "Will every Government Minister in future feel duty bound to tell the truth to the House of Commons, however embarrassing?"

PETER GLENNIE
London, N.13.

The American model

From Prof. MARK ROBERTS

SIR—If "Pontingfication" now becomes common, as seems likely, will not governments seek increasingly to ensure that senior civil servants, at least, are of their own political persuasion? If so, shall we not be heading for a Civil Service on, say, the American model, where large numbers of appointment holders change with each change of Government?

MARK ROBERTS
Shrewsbury.

Commonsense and decency

SIR—At last the people—in the form of 12 good people and true—have shown an ever more dominating Establishment that the inhabitants of our land have more commonsense and decency than those in power could ever dream of.

ALASTAIR BLACK
Lee-on-Solent, Hants.

The cost of loyalty

SIR—When will the high principles of "leaking" civil servants extend to refunding that part of their salaries pertaining to loyalty?

M. CARTER
Lympsham, Somerset.

Children's games

SIR—In your issue of Jan. 11 you refer to our desk diary as showing what you call many quaint Arab customs ("London Day by Day"). You single out the game called "Bou Sbeit—are you alive or dead?" and suggest that it may have fatal results.

We like to point out that what you call "quaint Arab customs" are mostly, as anyone can see, games played all over the world by small children, Arab or British or Chinese. Children remain the same all over the world.

As regards the game, you may like to know that it has developed in Qatar and other Gulf countries as a drill in breath holding in preparation for pearl diving which, until the 1940s, was the main occupation of Gulf people.

We have never heard of a fatal accident resulting from the game.

ABDULLA M. SADIQ
State of Qatar.

Nato is denied a vital source of intelligence

From Sir VICTOR GOODHEW

SIR—Mr Christopher Munnion's report from Simonstown (Feb. 6), drawing attention to the effect of arms embargoes upon South Africa's capability for rescue and patrol missions on the Cape Sea Route, is gravely disturbing.

But it is no surprise to those who for many years, both inside and outside Parliament, have recognised the importance of this area to all Nato countries, particularly those on this side of the Atlantic.

As an officer of the Conservative Defence Committee in Parliament for many years, I was delighted when Mr Edward Heath declared at a Commonwealth Prime Ministers' conference that his Government would put Britain's interests first, even, if necessary, by supplying weapons to friendly governments.

However, I was disappointed that nothing was done to replace South Africa's ageing Avro Shackletons with Hawker-Siddeley Nimrods which could have guaranteed continuing surveillance of the Cape routes as well as invaluable rescue capability in that area.

It is patently absurd to pretend that these sophisticated reconnaissance aircraft could be used in any way for internal anti-insurgent purposes, and to deny the West such a vital source of intelligence in that area for fear of so-called "world opinion" is nothing short of criminal lunacy.

It may be too late to persuade the United Nations that the gentlemen in the Kremlin, who constantly label the South African Government as the most oppressive régime on this planet, in fact fulfil that rôle themselves. But if we really believe in deterrence rather than war, is it not time we plugged this gap in our defences?

VICTOR GOODHEW
London, S.W.3.

The Baha'is of Iran

SIR—Having lived in Iran, I am terribly concerned at the fate of those of the Baha'i faith there.

They belong to a gentle worldwide faith, believing in the equality of women, universal education and that the main religions come from God as a progressive revelation. They are considered heretics in Iran.

Many have been executed and many lynched, for instance, by being burned alive. One man captured in hospital after surgery had his stitches ripped out on the way to gaol.

Unbelievably, not content with dismissing them from their jobs they are being required to pay back salaries and pensions.

Seven hundred of their leaders who are in prison and have been tortured are being "persuaded" to sign confessions damning the Baha'is as "warring against God," a crime punishable by death.

Some human rights experts fear the Iranian Government is paving the way to a "final solution" as drastic as the holocaust Hitler planned for the Jews.

It seems that Iran can be influenced by international opinion. It is, therefore, urgent that Western and Moslem governments join together to express their outrage and make it clear to Iran how badly she would be affected internationally by this massacre.

The inevitable revulsion after the deed would come too late to help the 300,000 Baha'is in Iran.

(Mrs) L. DUNCANSON
Sussex.

Crufts and others

SIR—I disagree with your report (Feb. 9) that Crufts is the premier and largest show in the dog world.

Certainly it is the best known; but in size it is exceeded by a number of other championship shows including the Ladies' Kennel Association Championship Show where last December 14,611 dogs gave a record total of 21,212 entries.

PAMELA HARRIS
Kirtlington, Oxon.

An indirect tax

SIR—The copyright laws act as a censorship of some published material. Jazz recordings fall into this category: these are usually unique and inimitable and the public cannot buy them unless the owner of the copyright chooses to make them available (deleted gramophone records are an example of this). Neither can they legally copy and exchange them.

In view of this, copyright protection should be forfeit if the owner does not exploit it—*i.e.* by marketing his product. This, I believe, is already the case with patent rights.

I agree with your correspondents who think it preposterous that civil servants should be employed to collect and redistribute an indirect tax to a privately owned industry and only one favoured one at that. Reasoned opposition is not, however, having much success with the Government.

A. K. BIGG
Oxshott, Surrey.

هكذا من الأصل

Chaos and misery all the way from Spain to Scandinavia

Minus 17C...and big freeze shows no sign of ending

DAILY TELEGRAPH REPORTER

FORECAST: *Mostly dry, but still very cold.*

BRITAIN'S big freeze continued yesterday after a night in which temperatures plunged to minus 17 C in some areas.

The Midlands and parts of Hampshire and Sussex were once again the coldest spots and the motoring organisations issued further warnings about treacherous conditions, particularly off the main roads and motorways.

On the railways, Southern Region blamed frozen points for long delays on many lines into London.

And the Post Office has warned of slow mail deliveries because trains are running behind schedule and road and pavement conditions are making deliveries and collections difficult.

In Wales, police believe an icy road caused the death of a tractor driver found pinned beneath his vehicle near Lampeter Dyfed.

The tractor is thought to have slid off the road. The driver has not yet been named.

In Gloucestershire, "icebergs" several feet wide were seen drifting down the River Severn for the first time since the winter of 1963.

Meanwhile, as the London Weather Centre warned that the freeze could continue for the rest of the week, the rest of Europe was also counting the cost.

Even the Mediterranean countries, often sought out as havens of warmth, have had record-breaking low temperatures.

From Spain to Scandinavia and from the Baltic to the Balkans the winter of 1985 is likely to be remembered for its extremes.

Our correspondents throughout Europe have sent these accounts of current conditions:

Poles 'can cross ice to Sweden'

Robin Geaye in Warsaw writes: Eastern Europe is suffering one of its worst winters since the war with Arctic temperatures and storms causing widespread disruption.

According to Swedish coastguards, most of the Baltic Sea has frozen, making it possible for Poles to walk the 50 miles to the Swedish island of Bornholm.

"It is now possible to walk across the ice from East Germany or Poland," one coastguard said.

The last time the Baltic froze was during the 1939-45 war.

However, the region's worst-hit country is Rumania, where temperatures touching minus 40C, the lowest since 1945, have been recorded in Transylvania.

Most industry in Rumania is on a five-day instead of seven-day week with severe power restrictions affecting daily output.

Cinemas, theatres and restaurants must close by 9 p.m. and there is no street lighting in most towns and villages, including many parts of Bucharest.

The national power grid has come close to collapse several times and the majority of homes are without heating and electricity for two to three days a week.

The problem is made worse by the system adopted in most Eastern European cities of piping hot water to all public buildings from central heating stations.

Several residential areas in the Polish capital, Warsaw, have been without hot water for two to three weeks at a time.

Warm welcome from Muscovites

Nigel Wade in Moscow writes: Moscow is enjoying a cold, crisp winter with plenty of snow, conditions which Muscovites prefer to the mud and slush of the half-frozen winters of the past three years.

Temperatures in Moscow have been well below freezing for most of this winter and the entire Soviet Union is snow-covered. Unusually cold weather in southern Russia and Georgia has caused damage to crops and orchards.

In the far north, an ice-breaker has been used to free about 1,000 white whales trapped by Arctic pack ice.

Crops devastated as Italy shivers

LESLIE CHILDE in Rome writes: Even by Italian standards the winter has been exceptionally severe, with some areas recording the lowest temperatures in living memory.

Government officials estimated yesterday that the damage to crops had reached the "thousands of millions of pounds" level with regions famed for their benign winter climate devastated.

And in the snow-blanketed northern Italian city of Trieste the high wind—known as the "bora" — reached a speed of more than 60 m p h.

Coldest since 1940 as fjords freeze

JULIAN ISHERWOOD IN COPENHAGEN writes: Scandinavia has had its coldest months since 1940.

With constant sub-zero temperatures since last December the seas, fjords and inland lakes of Denmark, Norway, Finland and Sweden have frozen, causing for the first time, all national ice-breakers to have been kept busy since early February.

Dangerous conditions on the autobahns

MICHAEL FARR in Bonn writes: West Germany is having to cope with one of the harshest winters in its history.

The Siberian weather has brought great hardship to those living on social security, particularly pensioners, who are having to decide between buying food or fuel.

The industry most seriously affected is building, which for the second time this year has had to suspend activity. Last month's stoppage was a principal factor behind the jump of almost 300,000 in the number of jobless in January to 2,620,000, a post-war record.

Many roads, in particular the autobahn network has become highly dangerous, with Germans, unused to speed limits reluctant to slow down there have been spectacular pile-ups as a result of freezing fog or black ice.

France hoping for weekend thaw

MICHAEL FIELD in Paris writes: The return of cold weather in France was received with trepidation by those who feared there might be a repeat of January's record sub-zero temperatures which caused 50 deaths.

But the weather bureau's prediction that northern France in particular would be severely hit, but not for long, appears to have been accurate.

With bright sunshine in Paris and over most of the North yesterday, and continuing higher temperatures south of the Loire, particularly on the Riviera, the thaw is now expected by the weekend.

Flood alert as rain hits Spain

TIM BROWN in Madrid writes: Unlike last month, when snow fell on the beaches along the Costa Brava and in Majorca and Ibiza, Spain has escaped the second wave of Arctic weather to hit Europe.

But the weather was still causing problems in several parts of the country yesterday, with flood alerts in various areas following torrential rains

Record death toll in Austria

OUR VIENNA CORRESPONDENT writes: A record number of 22 Austrians have frozen to death so far this winter as temperatures have reached minus 39C, the lowest in 60 years.

The demand on the electricity grid has been so great that only large-scale imports have saved the situation.

Peterborough—Facing Page

Jasper Utley, the British Council's first cultural secretary, hitting out at a slippery spinner as Hugh Davis, Commercial Counsellor, gets his skates on behind a tricky wicket as the British Embassy shows how it is done on the frozen lake of the Summer Palace in Peking. The temperature: a cool 10deg. F.

Astor home will be reborn as an hotel

By Our Arts Correspondent

CLIVEDEN, the former home of the Astor family, overlooking the Thames near Maidenhead, Berkshire, is to become a hotel under a unique deal between the National Trust and Blakeney Hotels.

The company has negotiated a 45-year lease and plans to open the building in December. The Trust had been seeking £80,000 a year rental.

About £2 million is to be spent on restoring the interior, the work being carried out in consultation with the Trust. It will have 27 bedrooms and suites which will be named after former owners such as Frederick, Prince of Wales, the Dukes of Buckingham, Sutherland and Westminster and Nancy Astor.

Edwardian style

The style will be Edwardian, recalling the days when Nancy and her husband, the 2nd Viscount Astor, made it one of the great centres of European and literary society.

Mr Julian Prideaux, regional director of the Trust, said: "We are delighted, because this future use of Cliveden will enable us to preserve the house to the highest standards while still enabling visitors to see the interior on a regular basis." The Astor family had expressed support for the scheme.

Certain rooms would continue to be open to visitors on two afternoons a week as before, and access to the magnificent grounds, open daily from March to December, would not be affected.

11pc WATER RISE

An 11·4 per cent. increase in charges from April agreed by the Southern Water Authority yesterday would have been just 5·2 per cent. but for a Government direction making authorities charge more, said Sir Godfrey Taylor, chairman.

TINY BRUEGHEL PAINTING SOLD FOR £78,000

By Our Art Sales Correspondent

An unframed painting on metal by Jan Brueghel the Younger of "A Paradise Scene" measuring only about seven inches by six fetched £78,000 at Sotheby's old master sale in London yesterday. It was bought by Mr van Haeften, the London dealer, for more than three times its estimate.

A silver-plated bronze Venus, partly in the shape of a giraffe, by Dali went for £3,200, and one of his limited edition "Surrealist Eyes"—architectural sculptures with eyes that light up—made £2,300, at Sotheby's Impressionist and Modern picture and sculpture sale.

£8,500 for tallboy

A Queen Anne walnut tallboy more than doubled its estimate when it fetched £8,500 in Christie's furniture sale at South Kensington.

FARMERS LOYAL TO THE UNION

By GODFREY BROWN
Agriculture Correspondent

ULTRA-CONSERVATIVE farmers voted yesterday to retain "union" in their organisation's title, despite the word's associations with radical Left-wing militancy that would give most of them apoplexy.

Delegates to the National Farmers' Union annual meeting in London decided overwhelmingly that the name that had served them well for 76 years was good enough now. It was well-known and recognised in Government and European circles alike.

Positive benefits

Indeed, one of the many opponents of change claimed the word "union" had brought positive benefits by acting as an "open sesame" to spring vital supplies of badly-needed animal feed from West Country ports hit by a dock strike a few years ago.

A union card was the only way to get into the docks, he explained.

A change of name was suggested as one way to help restore agriculture's image, which has taken a severe bashing in the past year or so, with farmers variously accused of ruining the countryside to swell the Common Market surpluses, while lining their pockets from grants and subsidies at the taxpayers' and consumers' expense.

'Starving' widow's £1·25m for RSPCA prosecutions

By ROBERT BEDLOW Estates Correspondent

AN elderly widow who died in a Jersey hotel last May with no friends or relatives by her side as "she wasted away" has left around £1,250,000 to the RSPCA for prosecuting people who have been cruel to animals.

Mrs Aetheldreda Hadow, widow of Major Hubert Hadow, died on May 17, leaving £1,758,550 net (£1,756,575 gross), all of which, after personal legacies of £22,950, will go to the RSPCA.

The widow, thought to be in her 70s, was described by staff at the Royal Hotel, St Helier, her last address, as an "eccentric".

At the Hotel de Paris, another three-star hotel where she stayed regularly, for several years, she is remembered for "always querying the bill" of her bed and breakfast £20-a-night double room.

Mrs Julie Anderson, reservations manager of the Hotel de Paris, said: "She could be described as an eccentric. She normally stayed between March, or April, until November.

"Then she went to Switzerland. She was always on her own and never had any visitors. Every time she returned she would have an enormous pair of skis, which were looked after by the hotel porter.

"She had no communication with any of the staff, and kept to her room for most of the day. Breakfast was the only meal she took."

The RSPCA said: "We do not even think she was a member but the bequest is the largest in our memory."

According to hotel staff Mrs Hadow never showed any interest in animals "not even feeding the birds," but she stipulated in her will that the money should be given "specifically to that department which deals with the prosecution of cases of cruelty to animals."

Latest Wills—P16

Early band rebuilding 'best for morale'

By MICHAEL FARR in Bonn

RAF GERMANY is hoping its band, 17 of whose members were burned to death in Monday's motorway accident north of Munich, will be playing again in a month.

Air Marshal Sir Patrick Hine, C-in-C RAF Germany, said the Royal Air Force intended to rebuild the band as soon as possible. "It would be the best thing for the morale of the surviving bandsmen."

Eighteen of the 24 survivors began two weeks' leave yesterday. Six remain in hospital, two of them still very seriously ill.

The bodies of the 18 RAF dead, one of them an RAF Police corporal, were at RAF Wildenrath yesterday, after arriving from Manching airfield, near Munich, late on Tuesday. Some of the dead were so badly burned that only dental records could identify them.

Their families now have to decide whether the dead should be returned home or laid to rest at the RAF cemetery at Wegberg.

Sir Patrick recalled the 1958 Munich air crash, which decimated the Manchester United football team. "The same way as they rebuilt the team after the tragedy of 1958, we will try and rebuild the band which has brought such great pleasure."

Although fixtures in the next few weeks would have to be cancelled, musicians from Britain would be brought in.

And the Association of North-Rhine Westphalia Coach Operators, representing 620 companies including the one in Viersen from which the double-decker bus involved in the accident was hired, presented Sir Patrick with a cheque for DM 25,000 (£7,000) for the bereaved families.

THE QUEEN'S ADC

Admiral Sir Peter Stanford, 55, takes over today as Flag aide-de-camp to the Queen from Admiral Sir Desmond Cassidi, 60.

INFANTRY FREEDOM

The Freedom of Taunton Deane, Somerset, is to be given to the Light Infantry Regt on June 12 and not June 8 as was reported.

Two superb new office developments, Stuart House and Monkstone House, standing in the shadow of the 12th Century cathedral, are available in Peterborough at £9 a square foot, inclusive of rates, rents and services. Thomas Cook, TSB, Pearl and

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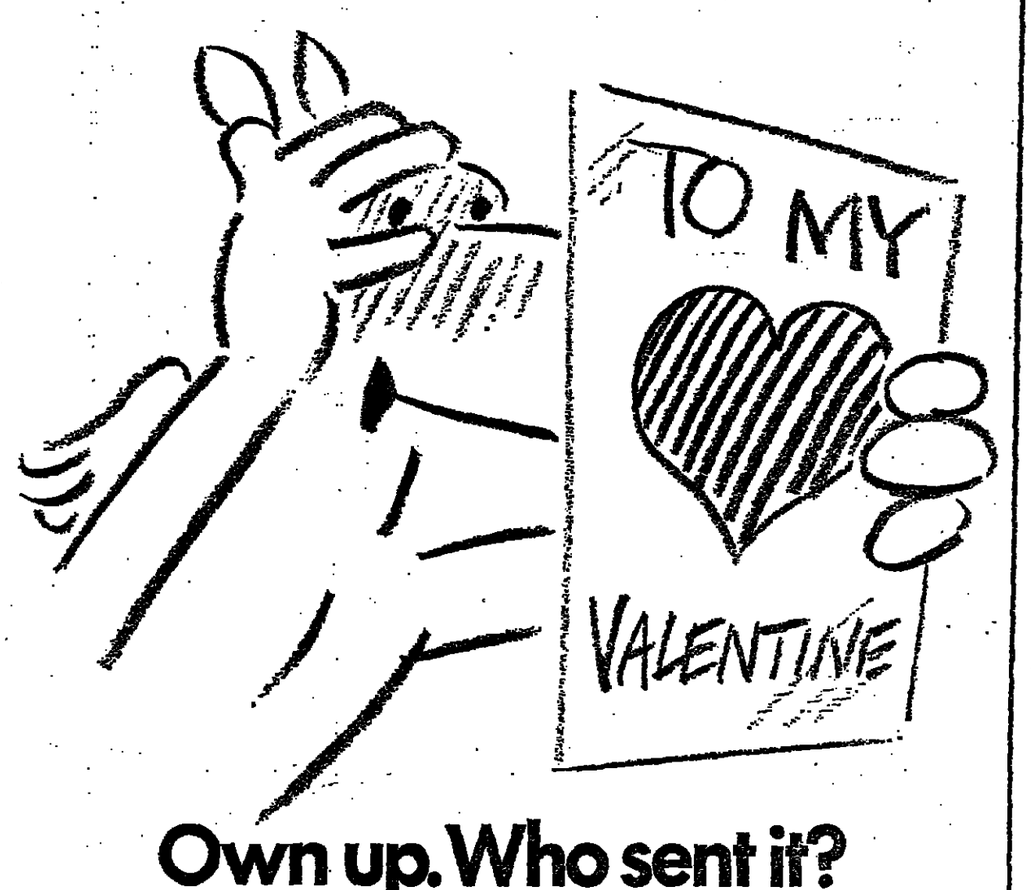

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From the Listening Bank

FOR WRITTEN DETAILS CONTACT: GRIFFIN, MIDLAND BANK PLC, P.O. BOX 2, SHEFFIELD.

Equities regain poise

ACCOUNT: February 11-February 22.
PAY DAY: March 4.
BARGAINS TRANSACTED: 24,061.
RISES: 302, **FALLS:** 448.
UNCHANGED: 1,026.
EQUITY TURNOVER (February 12): Number of bargains 22,187, value £416·27 million. Shares traded: 216·1 million.

F.T. STOCK INDICES, February 13, 1985

	Index	Change	1984-85 High	1984-85 Low
Indust. Ord.	977·9	+7·8	1024·5	755·2
Govt. Secs.	79·29	−0·01	83·77	75·72
Gold Mines	493·1	−0·4	711·7	439·5
Fixed Int.	83·38	−0·04	87·48	80·43
Ord. Div. p.c.	4·39	−0·03	5·29	4·22
Earn Yld p.c.	10·95	−0·05	12·39	9·60
FT-SE 100:	1282·0	+9·0	1305·7	986·7

STOCK markets quickly shook off the effects of Tuesday's sharp reaction as buyers came to take advantage of lower price levels. Sentiment was helped by receding fears of another rise in base rate and by the feeling that the market was in healthier condition after the closure of speculative positions by short-term operators.

Government securities had a mixed session, with final values well below the best, but the industrial sectors were encouraged by continued action on the takeover front.

Yesterday's main event was Ward White's offer for **Foster Brothers Clothing**, whose shares soared 48 to 186p; **Ward White** ended 6 easier at 248p.

The electrical sector remained under the shadow of the £168 million rights issue from **Standard Telephones and Cables**, down another 10 at 190p, but there were signs of resistence in the sector, with **G E C**, at 196p, and **Plessey**, at 168p, up 6 and 8 respectively. The overall condition of the blue chips was described as "quite satisfactory" and the main indices recovered some of the ground lost on Tuesday; the "30" index closed 7·8 up at 977·9 and the "100" index 9 higher at 1282.

The gilt-edged market took due note of an early modest improvement in sterling and stock quotations recorded widespread gains of up to £⅜, but the subsequent deterioration in the currency made for renewed nervousness at the close. Some market experts were suggesting that the authorities may have abandoned the idea of dearer money moves in order to stabilise sterling since previous action has proved negative. The printed price lists showed losses extending to £½.

Leading bank shares failed to maintain early momentum and the final picture was one of small mixed changes. There was another flurry of takeover speculation in **Britannia Arrow**, which ended 4 up at 104p, after 105p, while **Wagon Finance** improved to 64p ahead of today's results.

Solid investment buyers were again nibbling at **Pilkington Brothers**, which ended 8 higher at 313p, after 315p. Demand was also noted, albeit in more speculative vein, for **Wiggins Group**, 5 better at 41p, and **Ruberoid**, 3 firmer at 211p.

Imperial Chemical Industries, whose second quarterly is due on February 28, recovered to 867p before closing 5 better at 864p. Other leaders to finish on a firm note included **Beecham Group**, 9 higher at 361p, **Hawker Siddeley**, 6 better at 433p, and **B A T Industries**, 5 to the good at 380p.

Speculative support in thin and sensitive dealing conditions left **Brook Street Bureau** 15 up at 116p, after 118p, **Reed Executive** also 15 higher at 140p. Trade sources discounted suggestions that Blue Arrow could be interested in making an offer for either of the aforementioned companies, but intimated that Manpower, the United States controlled company, had been examining the British employment agencies.

Some operators remained convinced about potential takeover developments in **T I Group**, hence a further rise of 8 to 244p, while there were similar thoughts concerning **Debenhams**, 3 firmer at 222p, after 223p. **Manor National** hardened to 12½p on the bid discussions with **C D Bramall**, while Press comment left **Cocksedge Holdings** 10 higher at 58p.

Jaguar were sold down to 335p, but the shares were rallying in late business and closed 2 easier at 340p. **Pentland Industries** hit a peak to close 10 higher at 440p, while **Westland** attracted some interest after the annual meeting and finished 4 firmer at 115p.

Dealers reported speculative demand for **Valor**, 10 up at 198p, and **Aitken Hume**, 19 to the good at 166p, while takeover favourite, **D R G** hardened to 160p on revived whispers of "possible developments." Jobbers were trying to find a support level for **Lex Service Group** and the shares were lowered 15 to 265p.

Acquisition news helped **Wolstenholme Rink**, 13 better at 278p, but profit-taking left its mark on **Associated Newspapers**, 25 down at 790p, **Daily Mail Trust**, £½ off at £12⅝, and **Brikat**, 15 lower at 360p.

On the company news front, **B O C Group** advanced to 307p on satisfaction with the quarterly report before closing 12 higher at 304p. Dealers were also pleased with the full year's results from **Crest Nicholson**, which ended 7 up at 93p, while **Stonehill Holdings** continued to reflect Tuesday's good figures with a further improvement to 104p.

Cable & Wireless, initially weaker at 490p, soon responded to bargain hunting and closed with a rise of 10 at 510p. **Highland Electronics** made further headway to 104p, while better levels also prevailed for **Racal Electronics**, 6 up at 196p, and **Crystalate**, 10 up at 190p, after 193p. On the other hand, **A B Electronics** were on offer and closed 17 down at 395p.

Butterfield Harvey improved to 26½p on the increased offer from Technology Incorporated. **Spencer Clark** were favoured at 46p, up 5, while buyers also showed interest in **Jones & Shipman**, at 67p, **Vickers**, at 233p, and **Metal Box**, at 418p. Following Tuesday's advance on hopes of a bid from **Bunzl**, **Brammer** reacted 10 to 316p.

United Real Property Trust rallied 10 to 495p on further consideration of the interim report, while other property issues held fairly steady in quiet trading. **Espley Trust** were suspended at 15p pending an announcement.

Booker McConnell ended 7 up at 260p on revived hopes of a new takeover offer from **Dee Corporation**, 3 easier at 208p. **Avana Group** ran into profit-taking and reacted 20 to 600p, while **Pauls** were 10 down at 350p after the company's rejection of the offer from Harrison & Crosfield.

Buyers held the stage in oil shares. There was revived talk that Broken Hill Proprietary could decide to make a bid for Lasmo, hence a 13-point rise in the latter's shares to 365p. "**Shell**" **Transport** were a good market at 763p, up 10, while **British Petroleum** ended 8 better at 563p. Speculative buyers favoured **Saxon Oil**, 25 up at 425p, and **South West Resources**, 8 better at 50p.

Gold shares were firmer although trading remained very quiet. Bullion hardened 50 cents to $303.

Tailpiece

WE HAVE had several letters about the recent disappointing performance of the old TAILPIECE favourite, **British Car Auction**, which have slipped to their current 84p. They were last mentioned here at 102p.

The explanation is simply that bad weather at home and in the United States has affected the auctions. This is nothing new to the business, which has always put up a better performance in the second-half.

We expect the company to enjoy another successful year, especially since there should be a considerable boost in dollar earnings. Holders may have noticed the recent strength in Attwoods, which has just completed a major acquisition of a Florida-based waste disposal company, the second-largest in the state. British Car Auction owns a 39·7 p.c. stake in Attwoods and is very happy with the new acquisition.

BRITISH FUNDS

Short-dated (up to five years) · Medium-dated (five to fifteen) · Long-dated (over fifteen) · Undated · Index linked

[illegible]

COMMONWEALTH & AFRICAN STOCKS

[illegible]

CORPORATION STOCKS

[illegible]

FOREIGN STOCKS

[illegible]

DOLLAR STOCKS

[illegible]

BANKS, DISCOUNT, HP

[illegible]

BREWERIES

[illegible]

BUILDINGS & ROADS

[illegible]

z ex-div · x ex-scrip · ‡ ex-rights · ex-all · *** quotation temp suspended · a ex-capital return · z unlisted security · ° Tax free to non-residents

CHEMICALS, PLASTICS

[illegible]

CINEMAS & TV

[illegible]

DRAPERY & STORES

[illegible]

ELECTRICAL & RADIO

[illegible]

FINANCIAL TRUSTS

[illegible]

FOOD & CATERING

[illegible]

INDUSTRIALS

[illegible]

INSURANCE

[illegible]

INVESTMENT TRUSTS

[illegible]

LEATHER & SHOES

1984-85 High	1984-85 Low	Stock	Price	+ or −
525	332	Church & Co.	500	..
262	190	FII Group	228	..
200	103	Garner Booth	197	..
48	33	Headlam Sims	33	..
205	104	Lambert Hth.	200	..
133	71	Newbold&Brtn	88	..
98	70	Pittard Grp.	95	..
273	103	Strong&Fisher	134	..
185	79	Stylo	170	..

MINING

[illegible]

MOTORS & AIRCRAFT

[illegible]

OIL SHARES

[illegible]

PAPERS & PUBLISHERS

[illegible]

PLANTATIONS

1984-85 High	1984-85 Low	Stock	Price	+ or −
235	124	Anglo-Indonesia	228	..
1101¼	315	Assam Dooars	960	..
265	125	Bertam Holds	153	..
115½	84	Cons. Plant	106½	+½
170	95	Harrisons-Mly	118	+2
113	77	Highlnd&Low	87	−1
97	58	Jitra Rubber	65	..
107	78	Kuala Lumpur	91	+1
185	77	Kulim	84	+2
6161½	715	Lawrie Plant	£14½	..
184	107	Malakoff	122	+2
310	148	McLeod Russ	292	−3
790	365	Moran	780	..
91	63	Rowe Evans	81	−1
725	215	Western Dooar	676	−35
620	297	Williamson H	580	..

PROPERTY

[illegible]

SHIPPING

[illegible]

TEXTILES

[illegible]

TOBACCOS

1984-85 High	1984-85 Low	Stock	Price	+ or −
385	175	BAT Inds.	380	+5
86	54½	Carroll Inds.	88	..
220	157	"Imps"	215	..
201	113	Rothmans	188	..

RIGHTS ISSUES

Issue Price	Stock	Price	+ or −
370	Bunzl (nil pd)	77 pm	+2
88	Fst.Castle Elec.(nil pd)	17 pm	−5
150	McCorquodale (nil pd)	14 pm	..
80	Nwmn Tonks (nil pd)	7 pm	−3
39p	Renold (nil pd)	9 pm	..
210	RLBk.of Scot.(nil pd)	33 pm	−2
650	Saunderson Film (n pd)	380 pm	..
33½	Sanners (nil pd)	7 pm	−1
178	Westpac (nil pd)	65 pm	..

RECENT ISSUES

Issue Price	Stock	Price	+ or −
160	Access Satellite Intnl	210	..
100	Alexandra Wkwr Plc	125	..
140	Allda Holdings	164	..
10¼	Bennett Fountain	14	..
90	Blue Bird Toys	128	−2
150	Brit. Telecom (50p pd)	126½	..
160	Candover	200	..
105	Codel Tern. Inv.	101	−1
115	CratonLeex KnightGr	183	..
—	Eurolnvst Bnk (8paid)	190⅞	+⅞
£101	Exch. 10½ 2005 (£45pd)	£39⅝	−⅛
28	Healthcare Services	23	..
—	Inds. Scotland Emer	140	..
—	Johnson Mt 8% C Pref	140	..
—	Kinnaier & Forster	55	..
—	Monument Oil	23	..
55	Optometric (USA)	47	..
130	Penney & Giles Intl.	153	−7
92	Process Systems	82	..
—	Racal 7% conv	108	..
20	Rex Williams	26½	−½
—	Sanners 11% Conv. Ln	7	..
88	Stafax TV	98	−2
174	Suncase	215	−5
95	Whitworth Food Gp.	126	..

TOURIST RATES

Australia	1·451 dollars
Austria	24·60 schillings
Belgium	70·50 francs
Canada	1·452 dollars
Denmark	12·70 kroner
Finland	7·45 markkaa
France	10·78 francs
Germany	3·52 marks
Greece	147·00 drachmae
Holland	4·00 guilders
Iceland	*46·00 kronur
Ireland	1·142 punt
Israel	725·00 shekel
Italy	*2,180 lira
Japan	285 yen
Malta	*0·573 pounds
New Zealand	2·32 dollars
Norway	10·20 kroner
Portugal	*191·00 escudos
South Africa	*2·00 rand
Spain	*195·00 pesetas
Sweden	10·06 kronor
Switzerland	2·93 francs
Turkey	503·00 lira
United States	1·0330 dollars
Yugoslavia	*287·00 dinars

Rates indicate approximate foreign currency bank notes obtainable for sterling in Britain. *Subject to limit

LONDON FINANCIAL FUTURES

		Close	Day's range	Contracts traded	High-Low
Long Gilt	Mar	103·04	103·20—102·28	3133	106·02—101·22
	June	103·09	103·16—103·06	66	106·19—101·24
US T-bond	Mar	71·27	72·02—71·20	1445	74·06—59·25
	June	—	—	—	72·16—69·24
3 month £	Mar	86·36	86·60—86·33	2066	90·64—86·32
	June	87·67	87·95—87·65	348	90·13—87·40
3 month Euro-dollar	Mar	90·64	90·66—90·55	3874	91·36—88·05
	June	90·00	90·02—89·89	1536	90·89—89·63
Sterling	Mar	1·0818	1·0915—1·0815	26	1·2770—1·0818
	June	1·0715	1·0760—1·0710	81	1·1438—1·0000
D-mark	Mar	0·3032	0·3063—0·3030	287	0·3437—0·3032
	June	0·3066	0·3076—0·3060	7	0·3088—0·3085
Swiss Franc	Mar	0·3568	0·3589—0·3589	1	0·4013—0·3568
	June	—	—	—	—
Yen	Mar	—	—	—	0·4109—0·3853
	June	—	—	—	—
FT-SE 100	Mar	127·70	128·20—126·65	458	131·00—112·00
	June	—	—	—	131·00—120·40

Contracts specifications include: Long Gilt—notional 20-year stock with 12 pc coupon and face value of £50,000. US T-bond—notional 15 year stock with 8pc coupon and face value of $100,000. 3 month sterling eurodollars—£250,000. US$ 1 million with cash settlement option.
Currencies are quoted against the dollar with face values of £25,000. Dm 125,000, Swf. 125,000 and Yen 12,500,000.
FT-SE 100 quoted one-tenth the index with face value of £25 per index point. Settlement cash only.

LONDON TRADED OPTIONS

[illegible]

TOTAL CONTRACTS: 7,799

هكذا من الأصل

هكذا من الأصل

SHIPPING

TEXTILES

TOBACCOS

RIGHTS ISSUES

RECENT ISSUES

TOURIST RATES

INVESTMENT & BUSINESS

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Daily Telegraph
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Booker rejects £328m revised bid by Dee

By JOHN RUDOFSKY

ALEC MONK'S Dee Corporation last night slapped in a £328 million bid for Booker McConnell, renewing his attempts to take over the international food group which first started in May last year.

The original terms were worth around £250 million when the Monopolies and Mergers Commission stepped in with a seven-month investigation.

Mr Monk's takeover ambitions were finally cleared by the commission three weeks ago and under City rules he had until midnight to renew his bid or wait until next June, the first anniversary of the referral of the original bid.

Booker McConnell, which has fought hard to maintain its independence from the acquisitive Mr Monk, immediately turned down the offer. "It is not even a serious bid," declared managing director Johnathan Taylor.

"He is not offering a price that even begins to value us in terms of our current performance or future prospects."

The new terms are 125 new Dee shares for every 100 Booker shares. Alternative terms of 100 new shares and £50 of 9 p.c. convertible loan stock are also available.

With Dee Corporation closing 5p lower at 208p last night the deal is worth 260p a share, bang in line with Booker's closing price which was 7p higher on the day.

There is yet another alternative, although that is certainly not serious—a 191p a share cash alternative way below the value of the paper offer.

This has been made to comply with City rules which insist on a cash alternative if the bidder has bought more than 15 p.c. of its target during the previous year.

Dee had bought 20 p.c. and its top price was 191p a share. In fact, Dee has in the last few days cut its holding by 4 p.c. to 16 p.c., selling through the market.

That bought Booker's top price down from 275p and Dee warns that it might sell again if it thought the Booker price was getting too high.

Such share sales also enable Dee to raise cash while the buy-back via its offer would use Dee paper.

The move immediately alerted the Booker camp, who along with advisers S. G. Warburg speculated that the whole Dee bid might be a way of Dee selling off its shareholding without upsetting the share price.

The maximum number of shares Dee would issue is 136 million which would represent some 27 p.c. of Dee's enlarged share capital.

Dee said last night its formal offer document would contain a profits forecast for the year to April 27. A final dividend of not less than 3·5p a share is promised compared with 3p last time, making the total at least 5·75p.

If the bid succeeds Dee will take on board Booker's food distributions, health foods, agriculture and cash and carry businesses. But one or two minor perations which include the famous authors business which gives rise to the Booker Prize may be up for sale.

Savory lures Wedd team

IN the latest of a series of recent "team signings" in the City, most of the international dealing team at leading jobber Wedd Durlacher are moving over to brokers Savory Milln.

The move came shortly after Wedd started its international dealership and indications from within the firm were that, although the defection would not seriously affect the new venture, it would prove a considerable inconvenience.

Neither side is giving any indication of the transfer fees which tempted at least five of the Wedd dealers to move to Savory.

BOC soars

BOC Group's first-quarter profits to Dec. 31 have exceeded expectations with a pre-tax rise of 47 p.c. to £38m. Both industrial gases and healthcare have performed strongly, the latter having corrected the problems which depressed it in 1983-84.

Questor—P.23

Crest rises

CREST Nicholson's property development division made all of the running in the year to Oct. 31 with a performance which took full year profits up to £8·5m against £7m. The commercial and industrial contribution dipped sharply from £2·1m to £901,000.

The final dividend of 2·5p net (2·1p), payable April 12, has raised the total by 12 p.c. to 3·75p net.

Questor—P 23

Securicor up

SECURICOR Group reports pre-tax profits of £12·5m for the year ended Sept. 28, compared with £11·5m, and is raising its final dividend from 1p to 1·1p, making 1·59p (1·44p) for the year.

Its 59·7 p.c.-owned Security Services reports pre-tax profits of £16·1m for the same period against £8·9m and is paying a final dividend of 1·98p against 1·8p, making 2·98p (2·7p). Dividends payable April 2.

Questor—P23

Society chief

NATIONAL & Provincial Building Society, Britain's sixth largest, has ended its five-month search for a new chief executive by appointing John Richardson, who has been acting chief executive since Brian Holmes left unexpectedly last September.

Mr Richardson, 50, who was chief general manager of the Burnley before it merged with the Provincial to form the current society two years ago.

When accounts for 1984 are published, National & Provincial's assets will be shown to have risen by only 13·6 p.c. during the year to nearly £4·5 billion

Telecom rejects

A TOTAL of 6,600 applications for British Telecom shares were rejected because they were suspected to be multiple applications, breaching the sale rules, Mr Butcher, Junior Trade and Industry Minister, disclosed in a Commons written answer yesterday.

He said the Government was still considering whether to take further action over "certain of these applications."

Excelsior offers

HONGKONG LAND has withdrawn from the market the 951-room Excelsior Hotel in Hongkong which has been the subject of sales negotiations since October last year.

David Davies, managing director of Hongkong Land, said: "The highest tender for the Excelsior did not meet our disposable criteria which have been sharpened following our recent successful sale of the Hongkong Electric shares."

WORLD MARKETS

AMSTERDAM (ANP CBS Gen.)	198·8	+ 0·7
BRUSSELS (Stock Index)	1,099·28	+ 4·67
FRANKFURT (Commerzbank)	1,156·9	+ 4·4
HONGKONG (Hang Seng)	1,336·32	−20·90
NEW YORK (Dow Jones)	1,297·92	+21·31
PARIS (CAC General)	198·90	− 0·30
SYDNEY (All Ordinaries)	773·9	+ 6·2
TOKYO (Nikkei Dow)	12,025·71	− 2·16
ZURICH (Credit Suisse)	335·0	+ 0·90

U.S. COMMODITIES

GOLD (Comex): Feb. 302·80 (301·80), March 303·60 (302·60), April 305·70 (304·70), June 310·20 (309·20), Aug. 314·80 (313·90), Oct. 319·70 (318·70), Dec. 324·90 (323·90), Feb. 330·50 (329·50), April 335·90 (334·90), June 341·90 (340·90), Aug. 347·60 (347·10). Est. sales: 27,000 contracts.

SILVER.—Feb. 627 (620·7), March 629 (623), April 635·4 (627·4), May 638 (631·9), July 648 (641·6), Sept. 658·6 (652), Dec. 676 (669·1), Jan. 681·9 (674·9), March 695·7 (686·5), May 706·5 (699·1), July 719·6 (712), Sept. 733·4 (725·6), Dec. 754·2 (746·1). Est. sales: 25,000 contracts.

COPPER: Feb. 62·55 (61·80), March 62·50 (62·05), April 62·95 (62·50), May 63·40 (62·95), July 64·10 (63·65), Sept. 64·75 (64·55), Dec. 65·70 (65·35), Jan. 66 (65·70), March 66·60 (66·35), May 67·25 (67·05), July 67·90 (67·75), Sept. 68·55 (68·45), Dec. 69·50 (68·45). Est. sales: 13,000 contracts.

FT—ACTUARIES INDICES

Industrial Grp	623·36	(+2·10)
"500"	672·74	(+3·39)
All-share	615·59	(+2·21)

AT THE RATE the dollar is advancing, reaching record highs against a number of European currencies including the pound yesterday, it may not be long before sterling drops to $1.

Last night the currency closed at $1·0860, down a mere 10 points. In terms of Continental currencies the pound roughly held its own, so the effective exchange rate index dropped only 0·1 to 70·9.

Two weeks ago, when bank base rates were dramatically raised to 14 p.c. the pound stood at $1·1115 and the effective exchange rate index was 70·5. Thus higher interest rates in themselves have done nothing much to protect the pound.

North Sea oil prices, too, are stronger than they were at the end of the month. In other words there has been no petrocurrency effect recently.

What we are witnessing, then, is sheer dollar strength. Naturally President Reagan sees the matter the other way round. He said in Washington: "The main problem is not the strength of the American dollar, it is the weakness of foreign currencies." But in the foreign exchange markets the irresistible dollar is the main feature.

Yesterday the American currency reached a 13-year high against the Deutschemark and a 10-year high in terms of the Swiss franc. It also attained record levels against the French franc, lira, guilder, peseta, escudo and the Scandinavian currencies.

There was some intervention by central banks — by the Bank of Japan and by the German and Dutch central banks, but the amounts expended in defending their currencies was small.

Central bank intervention has made the exchange markets more riskier than they were for speculators, but the underlying sentiment in favour of the dollar remains very strong. The adage going round the market is: Wait for a dip in the dollar and buy.

Meanwhile, in the London money markets rates began to rise again.

CITY COMMENT

Sheer strength carries dollar to new peaks

Three-month deposits swapped between banks were trading at fractionally under 14¼ p.c. Thus it was inevitable that the Government's latest issue of short-dated gilt-edged stock should have had few takers.

Those who applied for the new stock, 11 p.c. Exchequer 1990, were allotted in full at £97·50. But dealers were saying last night that the stock was about one point too dear. Indeed, it seems to be taking the gilt-edged market a little time to get used to 14 p.c. base rates.

Getting closer to China

HONGKONG'S resilient economy is looking to the China trade to take up the running if the American market becomes harder going over the next 12 months.

Final figures yesterday showed that Hongkong's trade grew by 32 p.c. last year. United States took 40 p.c. of Hongkong's domestic exports for the second year running, but China is easily the territory's second-best market. Direct sales to China rose by more than 80 p.c. in 1984 while transit trade more than doubled.

There are still doubts in Hongkong over the long-term political future, but there is a mood of optimism over the economic prospects as China extends its agricultural reforms to industry and trade.

Last year's Sino-British accord now gives Hongkong a "special relationship." It is ideally placed to supply equipment, especially telecommunications, which China needs to modernise, and consumer goods to help motivate Chinese workers as well as the expertise in packaging, marketing and quality control and the trans-shipment and handling facilities China will need to open up its economy.

There are a few cautious folk who wonder if China is blundering along the same path as Mexico and Brazil in the seventies, and if Hongkong will be paid for showing Big Brother how. But that is not widely seen as a problem for the moment in a place which has shown its ability to adapt to changing circumstances.

If China runs out of ready cash the enthusiasts seen no reason why the Chinese authorities should not float off some shares in Bank of China or China Resources, its trading company in Hongkong, on the local stock exchanges or offer Chinese government - guaranteed bonds to Hongkong investors, who lack a gilt-edged market of their own because the Hongkong government does not borrow.

Marks-Tesco edge-of-town

THE PARTNERSHIP between Marks and Spencer and Tesco to find and develop edge-of-town sites is beginning to bear fruit. The two retail giants announced yesterday, three months after joining forces, that they have their eye on Chesthunt, the Hertfordshire town sitting astride the A10.

They are still in the talking stage with Broxbourne Borough Council but as Tesco already has a superstore in operation on the edge of Cheshunt the chances of Marks and Spencer being allowed to build alongside on land partly belonging to the council seem good.

The move highlights the ever-growing danger to the traditional high street, a danger spelt out clearly in Marks and Spencer's annual report which acknowledged the importance to its customers of using the family car for shopping.

Chairman Lord Rayner said then that where local authorities had recognised this need and worked with retailers to improve parking facilities and access roads the public continued to prefer to shop in the high street. But where local authorities failed to respond to the requirement of the car-shopping public the importance of the high street would decline.

Judging by the actions of the multiple retailers in general that decline has already started. In 1983 almost 60 p.c. of new superstores were sited in greenfield locations on the edge or out of town, compared with only one quarter of openings three years earlier.

The attractions are clear enough. The cost of buying and developing such sites are comparatively low and it is easy to provide adjacent surface car parking, something which is increasingly being demanded by today's shopper. This sort of development requires space, 12 to 15 acres for Marks and Spencer and Tesco, and there must be very few local authorities however eager to co-operate who can provide that area on their high streets.

But it is not just food retailers that find edge-of-town sites preferable. Furniture and do-it-yourself retailers are also pulling the car-borne shopper away from the centre.

Factory output growth best for ten years

By FRANCES WILLIAMS

FACTORY OUTPUT rose by nearly 3·5 p.c. last year, a faster pace of expansion than at any time for more than ten years, helped by the fall in sterling which has improved industry's competitiveness and boosted exports. This follows an increase of 2·5 p.c. in 1983 and a half per cent. in 1982.

The output of the production industries as a whole, which include the energy sector as well as manufacturing, recorded a rise last year of only 1 p.c.

Excluding the loss of coal production due to the miners' strike, however, which is thought to have reduced overall industrial output by about 3·5 p.c. in the second half of 1984, the pace of growth was almost 3·75 p.c., slightly up on the previous year.

The figures will provide welcome encouragement for the Chancellor in the run-up to the budget that the recovery remains on track, though the impact of the latest 4·5 jump in interest rates has yet to make itself felt.

Industry's performance has been substantially better than assumed in the Treasury's Autumn forecast. This showed manufacturing production rising by only 2 p.c. last year, with a 2·5 p.c. increase envisaged in 1985.

Last month's survey by the Confederation of British Industry shows considerable optimism among manufacturers on prospects for exports, in particular, and a pickup in output from late last year. But the CBI has warned that higher interest rates could put growth prospects in jeopardy.

The brighter picture on manufacturing output emerges partly because of substantial upward revisions to earlier estimates. Production in 1984 is now thought to have been 1 to 1·5 p.c. higher than first thought, and production in 1982 and 1983 about a half to 1 p.c. higher. This has added half p.c. to the estimated increase in output last year.

An improved business register has led to the discovery of more companies, especially small firms, in the production industries, the Central Statistical Office said yesterday. The revisions bring the official output estimates more closely in line with those of the CBI.

The picture of industrial recovery remains a mixed one. North Sea oil and gas extraction reached new peaks last year, as did production of the chemicals and electrical engineering sectors.

But manufacturing output as a whole remains 9 p.c. below its pre-recession peak, and imports have taken the lion's share of growing demand over the past three years.

Gas find mystery deepens

By ROLAND GRIBBEN

THE mystery of the gas bonanza which enabled the Government to veto the £27 billion contract to buy supplies from the Norwegian Sleipner field deepended yesterday when two leading producers said they had no knowledge about the new discoveries.

Executives from Esso and Phillips Petroleum, which account for 21 p.c. of Britain's offshore gas production, told the Commons select committee on energy they had no details about the new reserves.

And Peter Townsend, Esso's director of finance and gas, said the company was sticking to its view that Britain will need substantial gas imports in the 1990s and beyond to meet demand.

Mr Walker, Energy Secretary, surprised companies when he told the Commons earlier this week that new gas discoveries in the British sector of the North Sea last year meant there was no longer any need to buy the Sleipner gas.

The Energy Department has refused to provide more details about the additional reserves and several companies feel it is largely based on information supplied by British Petroleum, which strongly opposed the Sleipner deal.

Sir Peter Walters, B P chairman, yesterday welcomed the cancellation of the contract and pointed out that B P had made encouraging gas finds last year. He said the decision would provide a boost for the offshore contracting industry, job prospects and Government revenue.

White bids £91m for Foster

By JOHN RUDOFSKY

THE IRREPRESSIBLE Ward White Holdings yesterday launched yet another multi-million pound bid—this time targeted on West Midlands-based Foster Brothers Clothing.

Foster shareholders are being offered five-for-six share swap terms worth 182p a share or £91·2 million. But Ward White's bankers Morgan Grenfell yesterday managed to underwrite a cash alternative worth 170p per Foster share or £85 million.

Foster's management was unimpressed by the offer, which it immediately dubbed "opportunistic" and pointed out Foster's shares in the stock market moved above the value of the offer. They closed 48p higher at 186p. Ward White's shares fell 6p to 218p.

Only last November Philip Birch, chairman of Ward White, clinched a £52 million deal to buy the motor and cycle accessories chain Halfords from Burmah Oil.

This was the culmination of a string of smaller retail acquisitions both here and in the United States which has transformed Ward White from a shoe retailer into a broad spread retail conglomerate.

If this bid goes through Ward White will add 650 outlets on both sides of the Atlantic to the 900 already under its control. It will also double estimated selling space in this country to well over two million sq. ft.

Mr Birch estimates Ward White's profits for the year to the end of last month were not less than £13·25 million compared with £8·7 million a year ago. The latest results include a Halfords contribution from November. Mr Birch claims Halfords' sales volumes have been boosted 20 p.c. since Ward White took control.

Foster Brothers has traditionally operated at the lower end of menswear retailing. It also runs a chain of Millets camping and leisure stores, Adams Childrenswear and has a near-50 p.c. stake in an American shirt retail specialist whose recent results have been disappointing.

Foster's group results are forecast by analysts to be at best little changed in the year to February at £7 million before any property profits, with menswear retailing in the run up to Christmas under some pressure. But Foster is spending heavily on a major programme to give a facelift to all its stores and the benefits were expected to show through in the future. Hence the charge the bid is "opportunistic."

On full acceptance, Ward White will be issuing a further 42 million shares, some 38 p.c. of its enlarged share capital.

BNOC to peg price of North Sea oil

BRITAIN yesterday provided further relief for the Organisation of Petroleum Exporting Countries efforts to stabilise the oil market by confirming North Sea prices will be unchanged at least until next month.

The British National Oil Corporation has been given Government clearance to continue to pay suppliers $28·65 a barrel for oil up to the end of the month.

The recent strengthening in spot oil markets where prices of Brent oil, the basis for the North Sea structure, have risen by about $2 a barrel has enabled the State trader to hold prices.

North Sea prices eased in spot markets yesterday in response to United States trends. Brent oil fell by 15 cents a barrel to $27·95 for delivery next month, a discount of $1·80

SE 'promotes' options traders

STOCK Exchange management has given a further boost to its traded options pitch by upgrading option officials into a new council-appointed committee. By including representatives of floor traders it will be the first committee to have non-council members.

The Stock Exchange expects "a further substantial increase" in traded options business and is looking at the introduction of traded options on foreign currencies as in the London International Financial Futures Exchange.

The present options panel chairman, David Steen, of Pinchin Denny, would like to see banks brought in as market makers or jobbers on foreign currency options since it is the banks rather than stockbrokers who have wholesale positions in foreign currencies already.

It would mark the first break in Stock Exchange membership rules if banks were allowed on the floor to trade. Mr Steen says that with membership limited to traded options the problems of bringing them in are "not insurmountable."

Liffe chief executive, Michael Jenkins questioned the "wisdom" of such a move. "We already have the banks on the floor of our exchange, we have agreed contract specifications for currency options and hope to be ready mid-year," he said. "It would be a pity if two markets in London traded the same product."

Wall St up 21·31 to record

By JAMES SRODES in Washington

WALL STREET'S Dow Jones Industrial Average broke through the record "1,300" barrier yesterday shortly before the closing bell. On the broader New York Stock Exchange gains outnumbered losers by two to one as heavy trading caused reporting delays.

The index closed however, at 1,297·92—up 21·31—an all-time record.

Investors were reacting to good economic and interest rate news and today's confrontation of three leading businessmen and Government pension fund managers.

Such arbitrage stars at T. Boone Pickens Jnr, Carl Icahn and Ivan Boesky are scheduled to be interviewed by a committee of 22 state and city government pension funds which control roughly 100 billion in assets and which have suffered huge losses from previous takeover bids by the three.

The panel also will hear from William Douce, chairman of Phillips Petroleum.

The Commerce Department reported that retail sales in January rose 0·7 p.c. to $110·69 billion. A sharp turnround from the disturbing 0·5 p.c. drop in sales levels in December.

The Federal Reserve Board is scheduled this afternoon to revise its M-1 and other money supply benchmarks for seasonal variations through 1984 and to adjust its expansion goals for 1985.

M-1, the basic supply measure, is $1·7 billion above the upper limits of the 4 p.c. to 7 p.c. annual target range the Fed has tentatively set for 1985, giving rise to worries of an impending crackdown on growth.

● Sterling in New York closed at $1·0885.

TSB overdrawn charges double

TSB is to give free banking to all customers from April 22, so long as their current accounts stay in the black for each full quarter.

The TSB move follows the decision by the Midland Bank to abandon charges,

For TSB current account customers who dip into the red, however, transaction charges are jumping 15p to 35p for cheques, direct debits and standing orders, and from 70p to 35p for cash machine withdrawals. The increases are the first since 1981.

SECURICOR

Increased profits earnings and dividends

Pre-tax profits of Securicor Group in the year ended 28th September 1984 rose by 11.4% to £12.8m, and those of Security Services by 13.3% to £10.1m. Earnings per share have risen to 11.3p in both companies, fully justifying the proposed dividend increase on the enhanced capital, as forecast at the time of the rights issue.

Our UK parcels and freight services again made solid progress and the continuing development of our international air services resulted in major turnover growth. Our alarms division again made a substantial contribution.

It has been another year of increased profits overseas, highlighted by the results in the Far East, Africa, France and Germany.

Since the end of the financial year, the cellular radio network, Cellnet, which we operate jointly with British Telecom, was successfully opened in London and Birmingham.

The trading pattern in the early part of the current year has been generally buoyant, reflecting the basic soundness of our underlying business and of our development strategy. This, added to the financial strength derived from recent funding, encourages my belief in our ability to maintain creditable progress.

Peter Smith, *Chairman*

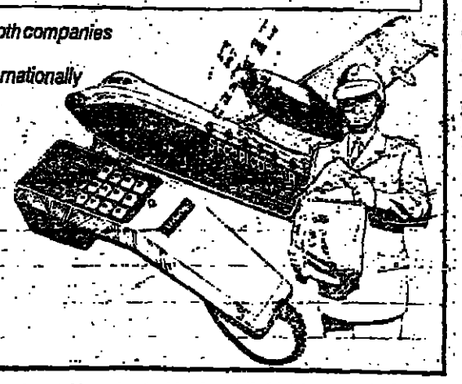
	SECURICOR GROUP plc		SECURITY SERVICES plc	
Results for the year ended September 28th 1984				
	1984 £000	1983 £000	1984 £000	1983 £000
Turnover				
UK	248,689	236,739	212,147	200,380
Overseas	35,454	30,791	35,454	30,791
	284,143	267,530	247,601	231,171
Profit before tax				
Industrial security and parcels service — UK	6,689	5,729	6,689	5,729
— Overseas	2,365	2,142	2,365	2,142
Finance, investments and insurance	2,456	2,439	1,081	1,074
Property, hotels and vehicle division	1,297	1,212	—	—
	12,807	11,522	10,135	8,945
Tax	5,630	4,900	4,788	3,988
Profit after tax	7,207	6,622	5,347	4,957
Due to outside shareholders	2,632	2,442	—	—
	4,575	4,180	5,347	4,957
Extraordinary charge for deferred tax	1,675	—	3,300	—
	2,900	4,180	2,047	4,957
Earnings per share	11.3p	10.3p	11.3p	10.5p
Final Ordinary dividend (proposed)	1.10p	1.0p	1.98p	1.8p
Interim Ordinary dividend (paid)	0.49p	0.44p	1p	0.9p

Securicor Group PLC owns 50.7 per cent of Security Services PLC. Both companies have full listings on the Stock Exchange.

Security Services' principal activities are carried out in the UK and internationally and include the carrying and care of cash and valuables, security guards and patrols, parcels and document delivery services, air courier delivery services and the Pony Express messenger services. Security Services also has subsidiaries in electronic surveillance, alarm equipment, communications and office cleaning.

Securicor Group's principal subsidiaries (other than Security Services) operate in hotels, travel, Ford dealerships, vehicle body-building, finance, investment and insurance.

Copies of the Annual Report and Accounts will be available early in March from the Company Secretary, Vigilant House, 24 Gillingham Street, London SW1V 1HZ.



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PLC

INTERIM STATEMENT

Unaudited results for the half year ended 30th September 1984

	6 months to 30.9.84 £'000	6 months to 30.9.83 £'000
Rent and Service Charges less Property Outgoings	3,456	2,956
Surplus on Sales of Properties less Other Activities	5,456	4,640
	8,912	7,596
Financing Charges and Other Expenses	2,636	2,450
Group Profit before Tax	6,276	5,146
Taxation	2,600	2,100
Minority Interests	13	10
	£3,689	£3,036
Earnings Per Share	22.64p	18.63p

An Interim Dividend of 5.00p per share (1984 – 2.875p) will be paid on 21st March 1985 to shareholders registered on 21st February 1985.

The increase in the Interim Dividend is intended to lessen the disparity between the Interim and Final Dividends and should not be taken as an indication of any increase in the total dividend for the year.

Present indications are that the Group profits before tax for the full year ending 31st March 1985 will, subject to the outcome of a major rent review, not differ materially from those of the previous year.

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UNIT TRUST PRICES

AUTHORISED TRUSTS

Figures are given as: High | Low | Name | Bid | Offer (1984-5 High/Low).

ABBEY UNIT TRUST MANAGERS

High	Low	Name	Bid	Offer
147·5	97·2	Abbey American Tst	138·0	*146·8
79·6	57·8	AbbeyAsian&EarnTst	74·1	79·3
86·8	67·9	Abb. Comd. & Ener.	81·2	86·8
112·9	76·8	Abbey General Tst.	103·2	*110·4
125·6	114·5	Abbey Gilt & F. Int.	110·4	116·8
78·0	50·6	Abbey H. Inc. Ed. T.	71·3	75·8
192·8	127·2	Abbey Japan Trust	180·1	192·6
75·0	57·2	Abbey UK Gwth. T.	69·5	74·7
175·0	117·4	Abb. Worldwide GT.	160·7	*171·0
179·8	128·6	Equitas Prog. Tst.	158·1	169·1

AITKEN HUME FUNDS MANAGEMENT LTD.

High	Low	Name	Bid	Offer
66·7	49·-	American Majors Fd	62·4	66·7
169·7	110·3	American Tech. Fd.	156·2	169·2
52·0	36·3	Energy Fund	37·9	40·5
482·0	397·3	Exempt	415·0	444·0
76·2	52·5	Japan Tech. Fund	70·5	75·2
166·0	125·2	Pacific Fund	136·5	146·1
151·1	117·1	Secure Income Fund	135·0	144·4
52·0	25·3	Small Companies Fd	28·6	31·6
182·4	146·4	Special Sits. Fund	156·8	178·4

ALLIED UNIT TRUST LTD.

High	Low	Name	Bid	Offer
441·6	333·0	Allied Accum. Trust	411·9	436·6
33·5	25·0	Allied Amer. Inc. Tst	31·4	*33·3
72·6	43·2	Allied Am. Spec. Sits	68·5	72·6
171·9	127·7	Allied Ass. Val. Tst.	160·8	170·4
294·1	226·9	Allied Balanced Tst.	274·7	291·2
203·6	156·5	Allied Capital Trust	189·2	200·6
168·7	78·8	Allied Eq. Inc. Trust	96·8	102·6
174·0	133·8	Allied First Trust	162·9	172·6
32·7	30·0	Allied Gilt Gwth Tst	30·6	31·6
31·6	27·7	Allied Govt. Sec. Tst	27·5	28·7
110·4	85·5	Allied Gwth & Inc. T	103·1	109·3
193·6	146·5	Allied High Inc. Tst	181·4	192·3
123·9	98·0	Allied High Yield T	115·6	122·4
73·1	55·6	Allied Internat. Tst	69·0	73·1
73·4	51·4	Allied Japan Trust	68·4	72·5
110·4	85·3	Allied Met Mins & Cm	102·5	108·6
161·8	119·9	Allied O'seas Earn. T	151·3	160·4
142·0	99·9	Allied Pacific Trust	127·5	135·2
60·5	44·1	Allied Recovery Tst	54·1	57·3
100·3	84·6	Allied Smaller Co'sT	93·5	99·5
133·8	103·5	Allied Sec. Sm. Co'sT	125·1	132·9
210·5	156·9	Allied Sec of AmerT	198·6	210·5
103·3	74·8	Allied Technology T	96·0	101·7

ARBUTHNOT SECURITIES

High	Low	Name	Bid	Offer
55·6	41·8	Capital Fund	47·9	51·2
60·0	44·1	Capital Acc	51·8	55·4
108·1	81·3	Commodity Fund	88·4	94·5
176·8	139·2	Commodity Acc.	146·8	157·0
65·4	46·5	Commodity 10% Wdl	48·7	52·0
112·0	78·1	East'n & Intnl. Acc.	102·8	109·9
94·6	45·9	East. & Intnl. 6% Wdl	59·2	63·3
46·5	34·6	Finance & Property	42·9	45·8
71·6	54·7	Foreign Growth Fd.	66·3	70·9
49·2	43·3	Gilt & Fixed Int. Fd	41·1	*43·2
60·1	47·8	High Income	53·9	*57·6
131·4	100·7	High Income Acc.	119·3	*127·5
76·3	55·1	High Inc. 8% Wdl.	68·0	*72·7
62·8	54·5	High Yield	58·1	62·1
150·4	122·1	High Yield Acc.	139·1	148·7
92·3	60·9	North Amer. & Intnl	86·4	92·3
36·7	24·5	Preference	24·3	*25·9
75·2	67·3	Preference Accum.	70·0	*74·8
91·7	72·8	Smaller Co's Fund	84·1	89·9
11·8	8·8	World Penny Share	9·0	9·6

ARCHWAY UNIT TST. MNGRS.

High	Low	Name	Bid	Offer
221·6	171·3	Archway Fund	208·3	221·6

ATLANTA UNIT TRUST MNGRS.

High	Low	Name	Bid	Offer
59·3	45·6	Japan & Far East	51·0	54·3

BARCLAYS UNICORN

High	Low	Name	Bid	Offer
97·8	58·7	Unicorn Amer'n Tst	92·5	97·8
135·5	101·1	Unicorn Aust. Inc.	107·6	114·4
183·5	136·3	Unicorn Aust. Acc.	147·9	157·3
178·7	136·3	Unicorn Capital	164·9	*175·4
351·0	243·8	Unicorn Exempt	329·9	339·6
58·2	46·2	Unicorn Extra Inc.	53·7	57·1
193·8	139·4	Unicorn Financial	182·0	193·6
201·0	155·1	Unicorn 500	187·5	199·4
110·6	79·6	Unicorn General	101·8	108·2
61·3	50·1	Unic. Gilt & Fixed In	50·9	52·3
109·7	78·0	Unic. Great Pac. Inc	101·6	108·0
110·6	78·3	Unic. Great Pac. Acc	102·4	108·9
147·9	105·8	Unicorn Growth Acc	137·8	146·5
250·1	185·7	Unicorn Income	232·9	*247·7
107·9	82·0	Unicorn Pral. Amoss	99·1	105·4
145·4	114·1	Unicorn Recovery	132·8	141·2
61·4	43·3	Unic. Technol. Inc.	57·8	61·4
88·0	56·4	Unicorn Trustee	81·4	*86·5
123·8	87·5	Unicorn World Wide	116·4	*123·8
175·3	128·4	B.T. Inv. Fd. Inc.	159·8	170·1
256·6	186·4	B.T. Inv. Fd. Acc.	236·0	251·9

BARING BROS. & CO.

High	Low	Name	Bid	Offer
493·6	402·2	Stratton Trust	473·8	492·7
726·5	583·0	Stratton Tst. Accum	697·3	725·1

BRIDGE FUND MANAGERS

High	Low	Name	Bid	Offer
92·5	50·0	B. American & Gen.	76·7	*82·5
111·2	86·4	B. Cap. Inc	103·4	110·2
141·7	109·4	B. Cap. Acc.	130·4	140·3
257·0	200·0	B. Exempt	235·0	*253·0
113·3	84·0	B. Income	103·6	113·3
45·2	34·3	B. Intnl. Recov. Inc.	39·2	42·2
59·1	44·8	B. Intnl. Recov. Acc	51·3	55·2

BRITANNIA GROUP OF UNIT TRUSTS LTD

High	Low	Name	Bid	Offer
95·6	65·2	American Growth	95·4	99·6
58·9	50·0	American Inc.	56·2	59·9
27·0	19·6	Amer. Smaller Co's	25·3	27·0
86·0	61·7	Amer. Special Sits.	80·6	86·0
88·4	61·5	Australian Grth. Tst	75·4	80·4
176·3	124·8	Commod. Share Tst.	155·3	165·5
10·1	10·0	Euro Smaller Co's T.	9·4	10·0
61·5	42·0	Exempt Trust	56·2	56·8
69·0	52·2	Exempt Mkt Leaders	65·3	68·4
53·8	45·4	Extra Income	49·1	*52·4
46·0	33·2	Far East	42·2	45·0
38·4	29·5	Financial Secs.	35·8	38·2
55·5	49·0	Gilt Growth Trust	50·2	*51·0
28·8	25·0	Gilt Trust	24·8	*26·1
34·3	21·2	Gold & General	22·6	24·4
27·7	19·5	Hongkong Perform.	24·9	*26·6
161·2	122·8	Income & Growth	148·7	158·6
30·7	20·0	Intnl. Growth	28·8	30·7
13·2	9·9	Intnl. Leisure	12·4	13·2
45·6	31·1	Japan Performance	39·2	*41·8
12·8	10·7	Japan Smaller Co's	11·9	12·7
155·5	117·0	Nat. High Income	145·8	155·4
19·9	16·5	Preference Shares	17·0	18·1
41·5	32·9	Property Share	38·4	41·0
88·2	60·2	Recovery	71·7	76·5
116·3	91·0	Small Co's	108·8	115·8
81·5	61·9	Spec. Situations Tst.	72·2	77·0
37·6	26·0	U.K. Grth (Domestic)	38·9	33·0
83·8	65·2	Universal Energy	63·2	*66·9
54·3	40·7	World Tech Tst	50·3	53·7

BROWN SHIPLEY & CO.

High	Low	Name	Bid	Offer
52·0	34·5	Brown Shipley Fund	47·8	*51·7
84·2	66·7	Accum.	77·2	83·9
102·1	76·3	Financial	95·0	101·7
116·8	88·0	Growth	104·0	113·0
177·8	125·9	Growth Acc.	160·5	174·5
52·0	37·9	High Inc.	47·8	51·9
57·8	44·0	Income Fund	53·5	57·8
60·7	43·4	North American	56·5	*60·7
55·4	43·9	Orient Fund	50·7	54·5
28·6	22·7	Recovery	26·1	28·2
166·1	137·7	Technology Fund	154·6	166·2

BUCKMASTER MANAGEMENT CO.

High	Low	Name	Bid	Offer
172·2	129·9	General Fund	160·7	168·4
261·4	197·9	General Accum.	246·9	258·5
80·5	65·5	Income Fund	74·3	78·0
131·9	106·1	Income Accum.	121·7	127·8
128·0	95·8	International Fund	122·9	128·0
165·7	120·2	International Accum	159·1	165·7

CANADA LIFE UNIT TRUST MNGRS.

High	Low	Name	Bid	Offer
95·2	72·3	Canlife Gen. Dist.	88·7	*93·4
145·2	109·4	Canlife Gen. Accum.	135·3	142·5
37·0	32·1	Can. Gilt & Fix Int Dist	32·9	*34·6
64·9	52·3	Canlife Income Dist	60·8	64·0

CANNON FUND MANAGERS LTD.

High	Low	Name	Bid	Offer
257·0	198·6	Income	239·9	*255·2
142·2	106·7	Far East	131·4	139·8

CATER ALLEN UNIT TRUST MNGRS.

High	Low	Name	Bid	Offer
112·2	102·9	Cater Allen Gilt Tst.	97·1	*103·1

CHIEFTAIN TRUST MANAGERS

High	Low	Name	Bid	Offer
53·9	39·8	American Trust	49·8	*53·3
27·4	21·0	Australian Trust	20·0	21·5
54·2	38·8	Basic Resources	38·8	41·6
75·3	53·7	Far Eastern Trust	68·6	73·5
21·6	20·5	Gilt & Fixed Int. Tst	19·4	20·8
38·0	29·3	Global Recovery Tst	35·0	38·0
47·0	38·3	High Income	40·7	43·6
42·4	32·1	Income & Grth. Tst	38·8	*41·0
67·8	53·2	International Trust	63·4	67·8
36·7	32·1	Smaller Co's	35·7	38·3
38·3	27·2	Special Income Sits	33·7	36·1

CONFEDERATION FUND MNGMT.

High	Low	Name	Bid	Offer
173·7	128·6	Growth	169·3	178·8

COUNTY BANK UNIT SERVICES LTD.

High	Low	Name	Bid	Offer
236·2	179·2	Capital Trust	214·5	227·9
64·0	49·3	Energy	51·2	*54·4
133·9	104·7	Extra Income	123·6	131·4
104·3	74·6	Financial Trust	95·4	*101·4
32·4	49·5	Giltedgeary	30·7	31·7
236·7	177·4	Growth Invest Trust	219·4	*233·4
107·1	80·1	Income Trust	99·4	*105·7
88·6	62·3	Japanese Pac. Grth.	83·5	88·6
102·1	72·2	NthAmer Grwth Tst.	95·3	101·3
151·3	119·7	Portfolio Inv. Fd.	141·9	148·5
108·6	79·8	Recovery Trust	96·9	*103·0
151·0	111·5	Smaller Co's.	141·5	150·5

CRESCENT GROUP

High	Low	Name	Bid	Offer
81·1	60·7	Crescent American	75·8	81·1
64·2	46·5	Crescent Capital Fd.	59·4	63·5
108·8	81·5	Crescent Gwth & Inc	98·1	*104·9
97·2	67·9	Crescent High Dist.	78·7	84·2
188·3	134·8	Crescent Intnl.	176·0	188·3
118·9	90·7	Crescent Tokyo Fd.	109·8	117·4

CROWN UNIT TRUST SERVICES LTD.

High	Low	Name	Bid	Offer
124·0	87·9	Crown American Tst	115·9	*124·0
179·6	134·7	Crown Growth Trust	162·5	*173·8
180·2	143·8	Crown High Inc. Tst.	168·6	178·2

DISCRETIONARY UNIT FUND MNGMT.

High	Low	Name	Bid	Offer
79·4	68·0	Discretionary Inc.	74·8	79·1
132·7	114·6	Discretionary Acc.	127·5	134·6

EQUITABLE UNITS ADMINISTRATION LTD.

High	Low	Name	Bid	Offer
296·3	222·6	EquitablePelicanUts.	276·0	*292·6

EQUITY AND LAW UNIT TRUST

High	Low	Name	Bid	Offer
105·2	78·0	Far East Acc.	98·0	*105·3
202·4	152·8	General	189·6	201·6
85·9	78·4	GiltandFixdIntTst Acc'n	81·6	85·8
173·5	112·4	Higher Inc. Tst. Acc.	162·4	172·7
155·5	95·9	N. Amer. Tst. Ac. Un.	146·2	*155·5
121·7	90·8	UKGrwthTst. Ac Un.	112·0	119·1

F & C UNIT MANAGEMENT LTD.

High	Low	Name	Bid	Offer
80·5	47·8	F & C American Fd.	76·2	80·5
103·8	76·6	F & C Capital Fund	96·5	103·3
65·9	51·0	F & C Income Fund	60·7	65·0
57·1	40·8	F&C Far Eastern Fd	53·4	57·1

FIDELITY INTERNATIONAL MANAGEMENT LTD.

High	Low	Name	Bid	Offer
102·8	69·3	American	96·3	102·7
61·7	42·2	Amer. Special Sits.	57·7	61·4
31·5	28·2	Gilt & Fixed Interest	27·9	29·3
72·8	49·4	Growth & Income	68·2	72·2
96·6	51·6	Japan Trust	89·0	94·7
93·1	64·0	Managed Intl. Trust	87·3	92·9
59·4	41·1	Max. Inc. Equity Tst	54·2	57·7
108·2	71·8	Special Situations	99·0	105·4

FINLAY (JAMES) UNIT TST. MNGMNT.

High	Low	Name	Bid	Offer
95·0	73·0	Fund of Inv. Trust	86·5	93·0
134·5	104·6	Fund of Inv. Acc.	125·1	134·5
57·2	46·6	Income	53·0	57·0
79·9	59·4	International	74·4	79·9
102·0	74·3	International Accum	94·8	102·0
19·9	16·4	World Energy Fund	17·2	19·1
27·1	18·4	World Energy Acc.	24·4	26·2

FRAMLINGTON UNIT MNGMT.

High	Low	Name	Bid	Offer
217·2	158·4	American	204·2	217·2
219·4	160·0	Amer. & Gen. Acc.	206·4	219·4
214·0	151·4	Amer. Turnaround	200·2	212·8
218·8	154·8	Amer. Turnrnd. Acc.	204·8	217·6
163·9	107·4	Capital	144·4	153·6
179·6	122·6	Capital Accum.	168·8	179·4
80·8	66·2	Convertible & Gilt	74·4	*79·0
100·0	79·6	Convert. & Gilt Acc.	92·8	98·6
116·2	83·2	Extra Inc.	109·2	*116·0
89·6	67·0	Income	83·8	89·0
159·6	125·6	Intnl. Growth	149·4	158·8
179·8	137·4	Int. Growth Accum.	163·4	173·8
62·4	44·6	Japan & Gen. Inc	57·8	61·4
104·0	77·0	Recovery Trust	97·2	*103·4
110·2	80·0	Recovery Trust Acc.	103·4	109·8

FRIENDS' PROVIDENT UNIT MNGMT.

High	Low	Name	Bid	Offer
169·9	126·3	Fd's Prov. Eqty Uts	157·2	166·3
273·8	200·9	Fd's Prov. Eqty Uts	253·3	269·0

G. & A. UNIT TRUST MNGRS.

High	Low	Name	Bid	Offer
95·1	70·5	G. & A. Units	87·8	96·8

G.T. UNIT MANAGERS

High	Low	Name	Bid	Offer
74·8	54·0	G.T. Capital Income	66·9	*71·6
103·5	57·3	G.T. Capital Accum.	93·3	*99·8
157·4	115·0	G.T. European	145·3	155·5
91·1	65·1	G.T. Far East & Gen	82·0	87·8
67·9	52·0	G.T. Income Fund	62·8	67·2
130·2	94·0	G.T. Intnl. Fund	112·3	120·2
160·5	112·6	G.T. Japan & Gen.	146·3	156·6
109·7	98·3	G.T. Liquid Reserve	99·5	108·0
150·8	110·6	G.T. Penan. Exempt	141·4	*148·1
96·1	62·1	G.T. Tech&GrwthFd	88·0	94·2
56·6	42·4	G.T. U.S. Gen.	52·9	56·6

GARTMORE FUND MANAGERS

High	Low	Name	Bid	Offer
97·4	66·5	American Trust	91·5	97·4
24·7	16·6	Australian Trust	19·3	20·5
45·2	33·3	British Trust	41·5	44·2
76·3	61·6	Commodity Share	64·8	69·0
38·7	29·5	Extra Income	36·6	38·3
90·8	54·0	Far Eastern	83·0	88·3
27·9	24·8	Fixed Interest Trust	23·7	25·4
38·3	25·1	Gilt Trust	34·9	36·0
120·9	88·2	Global Fund Trust	112·8	119·4
25·0	16·5	Gold Share Trust	16·7	17·8
108·1	84·1	High Income Tst.	97·4	123·7
32·5	17·3	Hong Kong	30·0	32·1
51·2	35·5	Income Fund	45·5	48·5
79·7	58·5	Japan Trust	72·6	77·2
41·0	33·1	Oil & Energy Trust	36·0	38·6
73·7	54·3	Special Situations	68·8	73·2
46·0	38·2	U.S. Sml'r Co's Rec Tst	43·9	46·8

GOVETT (JOHN) UNIT MNGMT.

High	Low	Name	Bid	Offer
58·3	46·3	Gold & Minerals Fd.	48·0	51·3
69·1	44·3	Govett Am. Grth. Fd.	64·2	68·6
112·6	86·7	Govett Euro. Growth	104·1	111·3
70·0	55·9	Govett Int. Growth	65·1	69·6
103·0	62·7	Govett Jap Grth. F.	95·4	102·0

GRIEVESON MNGMNT.—BARRINGTON FUNDS

High	Low	Name	Bid	Offer
261·8	194·7	European	251·4	261·8
126·5	95·0	General	115·5	*122·4
167·5	124·5	General Accum.	153·0	162·0
118·1	108·2	Gilt	107·2	110·6
68·2	51·3	High Yield	63·3	68·0
126·1	89·7	High Yield Accum.	118·1	125·7
149·7	99·9	Japan	141·4	149·7
261·6	200·8	North America	248·1	261·6
297·3	226·1	North American Acc.	283·3	297·3
104·5	83·2	Pacific	98·8	104·1
116·7	92·6	Pacific Accum.	110·6	116·5
283·0	222·3	Smaller Co's	265·0	282·0

GUARDIAN ROYAL EXCHANGE UNIT MNGRS.

High	Low	Name	Bid	Offer
122·6	111·3	GRE Gilt & Fixed	111·4	115·8
165·8	113·1	GRE Gwth Eqty Tst	146·5	155·9
141·3	92·8	GRE North America	132·5	141·0
152·7	108·8	GRE Pacific	139·2	148·1
155·6	118·1	GRE Property Share	143·5	*152·7
169·9	125·8	GRE Small Co's	155·1	165·0
252·2	198·1	Guardhill	230·6	246·9

HENDERSON ADMINISTRATION

High	Low	Name	Bid	Offer
138·4	91·3	American Recovery	131·1	138·4
89·6	58·5	Australian Tst.	64·1	67·9
61·3	48·5	American Small Co's	57·6	61·3
126·5	97·0	Extra Income	116·5	124·6
50·8	36·3	Cap. Growth Inc.	46·8	50·0
56·9	40·6	Cap. Growth Acc.	52·6	56·3
139·2	80·6	European	131·8	139·1
98·7	78·6	Financial	89·3	95·1
57·8	54·2	Fixed Interest	51·8	54·8
55·5	43·6	Gilt Fund	43·1	*45·4
61·5	43·2	Global Health Care	57·6	61·3
108·9	80·1	Global Technology	102·2	*108·8
131·7	105·2	High Income	121·5	*130·0
84·9	60·9	Income & Assets	78·4	83·8
110·7	81·8	Inc. & Growth Inc.	102·9	110·0
206·2	146·3	Inc. & Growth Acc.	190·2	204·0
126·7	95·0	International Trust	117·2	125·4
102·0	76·5	Japan Special Sits	95·7	101·4
96·0	73·3	Japan Trust	87·7	*93·4
157·6	99·3	North American	148·1	*157·6
92·3	72·7	Oil & Nat. Resources	82·0	*86·9
51·0	48·8	Pref. & Gilt	46·7	49·9
84·5	64·1	Recovery	75·8	80·4
76·1	56·5	Small Co's Div.	71·0	*76·0
101·1	79·2	Spec. Situations Inc	93·3	98·7
139·3	108·8	Spec. Situations Acc	127·3	136·1
274·9	229·6	Worldwide In.	251·2	274·9

HILL SAMUEL UNIT TST. MNGMT.

High	Low	Name	Bid	Offer
434·1	316·6	British Trust	393·1	418·2
81·5	59·1	Capital Trust	75·2	*80·1
186·2	137·6	Dollar Trust	173·4	184·5
68·4	49·1	European Trust	63·6	67·8
105·0	70·8	Far East Trust	96·0	102·2
399·0	198·2	Financial Trust	244·9	260·6
530·10	325·80	General Exempt Tst	528·60	530·10
29·9	26·6	Gilt & Fixed Int.	26·8	27·9
40·2	35·4	Gilt & Fixed Int Gth	35·9	*57·4
52·6	40·2	High Yield Trust	42·2	50·3
63·0	46·9	Income Trust	58·7	62·5
106·8	77·8	Intnl. Trust	98·2	*104·6
34·4	24·1	Japanese Tech.	30·5	*32·5
41·9	30·0	Natural Resources T	33·7	35·9
147·2	99·5	Security Trust	135·0	143·7
59·6	37·6	Smaller Comp Trust	50·1	53·5
81·9	64·6	Special Sits. Tst.	75·5	80·4

KEY FUND MANAGERS

High	Low	Name	Bid	Offer
177·2	116·5	Key Equity & Gen.	162·7	173·0
64·5	57·7	Key Fixed Int. Fd.	56·6	60·8
165·2	123·7	Key Income Fund	151·9	163·4

KLEINWORT BENSON UNIT MNGRS.

High	Low	Name	Bid	Offer
169·8	126·9	K.B. Fd. of Inv. Tsts	156·6	169·2
100·7	77·6	K.B. High Yield	94·2	99·8
226·8	172·6	K.B. UK Eq Grth In	202·4	*218·6
74·3	58·8	K.B. Int Rec Fd Inc.	70·1	74·3
121·3	101·2	K.B. Smaller Co's	113·8	121·2
50·8	41·7	K.B. Wld Tch Fd Inc.	45·4	48·6

LAWSON FUND MANAGERS

High	Low	Name	Bid	Offer
10·8	7·5	Australian & Pacific	7·7	8·4
24·3	21·9	High Yield	23·9	25·6
17·5	13·4	Penny Share	13·5	15·4

LEGAL & GENERAL TST. MNGRS.

High	Low	Name	Bid	Offer
239·3	179·1	Equity Trust	210·7	225·4
345·5	255·6	Equity Accum.	317·6	339·7
72·6	63·0	Gilt	64·9	68·7
65·7	51·0	Intnl. Managed	64·5	68·7

LLOYDS BANK UNIT TST. MNGRS.

High	Low	Name	Bid	Offer
155·5	117·2	Balanced	142·3	152·1
266·5	198·0	Accum.	243·9	260·8
59·8	48·0	Energy Internat'nal	54·6	*58·3
83·5	61·8	Energy Intnl Acc.	58·3	62·3
171·6	92·9	Extra Income	115·1	123·0
209·6	151·7	Accum.	194·1	207·5
208·6	155·3	Income	195·0	208·5
392·0	279·0	Accum.	364·7	390·0
188·7	133·8	Intnl. Tech. Unit Tst	175·5	187·7
195·7	148·5	Int. Tech. Unit Tst Ac	182·0	194·6
113·2	73·6	Nth Amer. & Gen.	105·9	*113·2
130·3	77·8	Nth Amer & Gen Acc	112·5	120·3
108·8	77·0	Pacific Basin Inc.	97·5	104·2
112·1	77·0	Pacific Basin Acc.	100·9	107·9
142·8	107·7	Small Co's & Recov.	132·2	141·3
158·2	117·1	Small Co's & Rec Acc	145·2	155·2
168·4	126·5	Worldwide Growth	157·6	168·4
233·4	174·5	Accum.	218·3	233·4

MLA UNIT TRUST MANAGEMENT

High	Low	Name	Bid	Offer
280·8	201·9	MLA Units	253·3	268·4
42·4	30·0	MLA International	40·8	42·3

MANULIFE MANAGEMENT LIMITED

High	Low	Name	Bid	Offer
57·9	52·4	Gilt & Fix. Interest	53·6	55·4
62·0	53·8	Growth	58·3	62·0
96·6	70·6	Int. Growth Unit Ts.	90·8	96·6

MARLBOROUGH COURT FUND MANAGERS LTD.

High	Low	Name	Bid	Offer
122·5	94·5	Equity Inc	114·0	121·5
133·6	101·0	International	122·5	133·5

McANALLY FUND MNGMENT LTD

High	Low	Name	Bid	Offer
45·8	36·4	Delphi Income Trust	42·3	*45·1
80·2	60·3	Delphi Income Acc.	74·2	79·0
133·9	105·5	Glen Fund Inc.	124·6	132·6
216·1	165·3	Glen Fund Acc.	201·1	214·0

MENCAP UNIT TRUST MANAGERS

High	Low	Name	Bid	Offer
106·2	80·8	Mencap	97·4	*103·8

MERCURY FUND MANAGERS

High	Low	Name	Bid	Offer
90·6	57·3	American Growth	84·8	90·2
185·0	131·6	Mercury Gen. Dist.	172·5	183·5
291·5	205·9	Mercury Gen. Acc.	271·9	289·2
83·9	73·3	Mercury Gilt Fd.	77·9	78·6
207·8	141·6	Mercury Intnl. Dist.	195·0	207·4
253·7	175·3	Mercury Intnl. Acc.	238·9	253·3
98·0	68·5	Merc. Jap. Fnd. Dis.	90·5	96·2
155·0	130·5	Mercury Recovery	123·5	131·1

MIDLAND BANK GP. UNIT TST. MNGRS.

High	Low	Name	Bid	Offer
89·1	47·9	Capital	82·1	*87·3
91·1	54·8	Capital Accum.	83·3	88·8
147·2	114·4	Commod. & General	127·8	136·3
190·5	165·9	Commod. & Gen. Acc	173·2	184·7
51·7	47·7	Gilt & Fixed Interest	49·4	51·5
79·0	69·7	Gilt & Fixed Int Acc.	72·0	76·1
125·4	96·5	High Yield	114·2	121·8
195·1	145·4	High Yield Accum.	180·5	192·5
156·4	105·9	Income	123·4	*131·6
211·2	150·8	Income Accum.	193·6	206·5
176·3	126·6	Japan & Pacific	162·6	173·4
183·9	131·7	Japan & Pacific Acc.	169·7	181·0
105·4	76·5	North American	98·9	105·4
123·7	89·9	North American Acc	116·0	123·7
88·1	67·4	Overseas Growth	82·6	88·1
104·3	79·6	Overseas Growth Acc	97·8	104·3
86·1	65·2	Smaller Co's Trust	71·4	*76·1
87·7	68·8	Smaller Co's Tst Acc	73·9	78·8

MINSTER FUND MANAGERS

High	Low	Name	Bid	Offer
97·2	91·3	Minster Fund	90·6	95·6

M. & G. GROUP

High	Low	Name	Bid	Offer
215·9	128·6	American & Gen. Fd.	203·3	*215·5
265·4	145·8	American & Gen Acc	231·1	245·0
252·2	162·4	American Recovery	237·9	252·2
269·1	172·5	Amer. Recov. Acc.	253·9	269·1
58·5	38·6	Amer. Smaller Co's	55·2	*58·5
105·7	77·1	Australasian & Gen.	85·4	*92·2
113·4	83·0	Aust. & Gen. Accum.	93·4	99·8
295·7	225·0	Charifund	291·0	291·0
705·1	490·0	Charifund Accum.	698·1	705·1
207·7	173·0	Commodity & Gen.	194·0	*205·6
265·5	215·7	Comod & Gen. Acc.	247·9	262·8
335·1	252·1	Compound Growth	310·8	329·4
279·4	209·3	Conversion Growth	265·4	*279·2
157·3	120·6	Conversion Income	142·0	*150·5
303·0	220·9	Dividend Fund	282·2	299·1
841·7	586·2	Accum.	783·8	830·8
116·8	87·9	European & Gen. Fd	109·4	116·0
137·8	102·5	Accum.	129·3	137·1
171·2	130·5	Extra Yield	159·6	168·8
344·4	248·8	Accum.	321·0	340·3
170·2	137·3	Far Eastern & Gen.	156·2	*165·6
203·5	150·9	Accum.	187·6	198·9
209·9	151·6	Fund of Inv. Trust	189·0	200·3
324·9	227·8	Accum.	286·8	304·0
473·5	357·4	General Trust	440·9	*467·4
980·4	712·6	Accum.	894·3	948·2
61·1	55·7	Gilt Fund	54·0	*56·7
82·2	73·1	Gilt Fund Acc.	74·9	78·6
60·3	42·1	Gold & General Fund	43·7	*46·3
235·1	176·6	High Income	216·8	229·8
590·9	425·8	High Income Accum	550·2	583·2
693·6	547·9	Internat. Growth	635·3	*673·4
630·62	540·4	Int'nat'l Growth Acc	587·2	610·48
510·7	361·4	Japan & General	476·2	504·8
544·9	385·8	Japan & General Acc	508·1	538·6
390·1	283·6	Midland & General	371·1	393·4
943·5	615·5	Accum.	879·5	933·3
33·6	30·4	N.A.A.C.I.F.	—	32·8
541·5	395·6	Accum.	—	534·8
354·9	274·9	Pension Exempt	341·6	357·0
281·6	182·4	Recovery Fund	225·1	*238·6
302·0	221·7	Accum.	281·4	298·3
557·4	426·9	Second General	503·4	*533·6
610·18	800·4	Accum.	955·0	610·12
539·1	430·3	Smaller Co's Fd	492·3	*521·8
799·9	625·2	Smaller Co's Accum.	751·1	796·2
342·8	274·2	Trustee Fund	320·4	339·6

MONTAGU UNIT TRUST MNGRS LTD.

High	Low	Name	Bid	Offer
50·3	40·2	Gold & Prec. Metals	42·1	44·9
50·3	40·2	Gold & Prec. Mets Ac	43·5	45·3
64·9	43·8	Japan Performance	60·5	64·5
65·0	41·3	Japan Perform. Acc	60·6	64·6
55·5	44·2	U.K. Market Features	48·9	52·1
55·6	44·2	UK Mark. Feats. Ac	49·0	52·1
76·3	46·7	U.S. Special Feats.	71·6	76·3
76·5	47·3	U.S. Spec. Feats. Ac	71·8	76·5
61·4	53·8	U.S. Special Income	57·6	*61·4
62·0	58·3	U.S. Spec. Inc. Acc.	58·2	62·0

MURRAY JOHNSTONE UNIT TST.

High	Low	Name	Bid	Offer
113·1	80·1	Murray American	103·8	111·1
116·9	87·3	Murray European	108·7	116·9
159·9	111·1	Murray Smaller Co's	145·7	155·9

NATIONAL PROVIDENT INV.

High	Low	Name	Bid	Offer
164·9	117·8	N.P.I. Growth Dist.	154·0	163·9
257·5	179·7	N.P.I. Growth Acc.	240·5	255·9

N.E.L. TST. MANAGERS

High	Low	Name	Bid	Offer
84·5	50·7	Nelstar H. Income	59·2	62·3

NORWICH UNION INS. GROUP

High	Low	Name	Bid	Offer
10·19	798·7	Norwich U'Gp Tst Fd	947·4	997·3

OPPENHEIMER FUND MANAGEMENT LTD.

High	Low	Name	Bid	Offer
44·9	34·1	Practical Inc. Units	42·0	44·7
78·9	59·5	Practical Acc. Units	73·7	78·5
30·7	22·2	American Grwth Tst	28·7	30·6
42·5	28·6	Income & Growth	38·6	41·3
92·3	71·4	International	83·5	*89·3
38·2	26·5	Japan Growth Fd.	34·3	36·5
54·4	42·0	Special Situations	49·0	52·2

PEARL TRUST MANAGERS

High	Low	Name	Bid	Offer
97·9	73·4	Pearl Unit Trust	91·2	97·1
164·4	118·5	Pearl Unit Accum.	152·5	162·3
69·8	53·8	Pearl Growth Fund	64·8	69·0
101·3	77·3	Pearl Growth Acc.	94·1	100·2
91·3	64·6	Pearl Income Fund.	85·2	90·7

PERPETUAL UNIT TST. MNGMNT.

High	Low	Name	Bid	Offer
70·4	45·6	American Growth F.	65·8	70·4
189·4	137·9	Growth	172·8	189·4
139·7	99·2	Income	129·2	138·2
63·8	50·0	Int. Em'g Cos	59·0	63·4

PROLIFIC UNIT TRUSTS

High	Low	Name	Bid	Offer
61·9	50·0	Prolific Extra Inc.	56·8	60·4
127·7	90·5	Prolific Far Eastern	116·2	124·5
130·9	92·2	Prolific High Inc.	121·1	128·8
98·4	70·3	Prolific Intnl.	91·4	97·9
133·2	91·5	Prolific Nth Amer.	124·3	132·2
140·0	102·4	Prolific Special Sits.	130·3	139·2
141·3	107·3	Prolific Technology	130·9	140·3

PRUDENTIAL UNIT TRST. MGRS LTD

High	Low	Name	Bid	Offer
346·4	254·0	Prudential Units	318·3	338·6

QUILTER MANAGEMENT CO.

High	Low	Name	Bid	Offer
345·8	267·5	Quadrant General Fd	328·2	345·5
186·7	158·8	Quadrant Income	177·3	185·7
354·7	253·0	Quadrant Intnl Fd.	336·9	354·7
208·5	162·7	Quadrant Rec. Fd.	197·8	208·3

RELIANCE UNIT MANAGERS LTD.

High	Low	Name	Bid	Offer
139·5	107·6	British Life	126·8	133·4
88·6	64·3	Reliance Inc.	80·5	86·0
112·5	82·6	Reliance Acc.	102·9	109·8

RIDGEFIELD MANAGEMENT

High	Low	Name	Bid	Offer
115·9	89·5	Income Trust	102·3	108·9
249·5	184·8	International	230·3	245·1

ROTHSCHILD ASSET MNGMNT.

High	Low	Name	Bid	Offer
302·3	221·2	N.C. America Inc.	282·4	305·6
320·9	235·0	N.C. America Acc.	288·2	302·3
342·8	243·9	N.C. Income Fund	322·2	340·2
138·4	98·5	N.C. Japan Fund	128·5	135·2
115·8	93·3	N.C. Smaller Co's	105·1	110·6

ROWAN UNIT TRUST MANAGEMENT

High	Low	Name	Bid	Offer
211·5	160·5	American	207·6	211·5
145·0	105·5	Far East	137·5	141·0
153·0	142·0	Fixed Interest Fund	145·0	146·0
129·5	112·5	High Interest Fund.	116·0	117·0
130·0	98·5	High Yield	126·5	130·0
279·5	212·0	Merlin Fund	265·0	*274·0
568·0	435·0	Securities Fund	551·0	566·0

ROYAL LIFE FUND MNGMNT. LTD.

High	Low	Name	Bid	Offer
50·0	37·1	Equity Trust	46·1	49·0
64·8	44·7	International Trust	61·0	*64·8

ROYAL LONDON UNIT TRUST MNGRS. LTD.

High	Low	Name	Bid	Offer
54·4	46·9	Gilt Inc.	48·6	51·2
57·9	46·8	High Inc.	53·9	57·4
68·2	49·7	Income & Growth	62·7	66·8
75·7	53·8	Special Sits	69·7	75·4

SAVE & PROSPER SECURITIES

High	Low	Name	Bid	Offer
68·9	46·5	Amer. Inc. & Growth	64·5	68·9
93·4	69·3	Capital	87·9	93·6
68·4	49·6	Commodity Share	57·9	61·5
60·7	49·6	Energy Industries	57·6	61·7
61·0	49·8	European Growth	56·6	60·2
45·2	35·5	Exploration Fund	35·5	*37·7
70·8	53·2	Financial Securities	66·5	70·8
58·5	51·1	Gilt & Fixed Int. Inc	51·1	53·8
73·4	66·7	Gilt & Fixed Int. Gth	70·4	71·2
136·2	108·5	High Return	127·0	*135·1
121·0	90·2	High Yield	112·9	120·1
82·0	63·6	Income	76·5	81·3
74·4	56·4	Investment Trust	69·5	74·2
60·6	42·9	Japan Growth	54·7	58·0
91·3	62·5	Japan Smaller Co's	86·1	91·3
118·4	83·7	New Technology Fd.	110·4	*117·4
97·8	75·6	Scotbits	91·2	*97·5
126·9	105·6	Scotshares	118·6	126·5
117·1	83·9	Scotyields	105·4	112·4
66·1	49·7	Select Intnl.	61·9	66·1
119·8	94·4	Smaller Co's Inc. Fd	111·9	119·6
106·6	70·8	S.E. Asia Growth	99·3	105·6
77·3	58·7	Special Sits. Fund	71·5	76·4
143·4	103·6	U.K. Equity	130·4	140·4
74·2	58·3	Universal Growth	69·3	73·7
74·3	46·8	U.S. Growth	59·7	64·1

SCHRODER UNIT TRUST MNGRS LTD

High	Low	Name	Bid	Offer
126·9	91·1	American Income	119·1	126·9
128·1	91·6	American Acc.	120·2	128·1
61·8	59·1	Australian Income	63·1	*67·2
85·2	62·1	Australian Acc.	80·2	85·2
68·0	55·5	European Income	64·1	68·0
68·8	51·6	European Acc.	64·4	68·6
59·4	51·2	Gilt & Fixed Int. Inc	49·8	*52·3
77·0	68·1	Gilt & Fixed Int. Acc.	68·6	72·6
136·9	101·3	Income Inc.	124·3	*133·9
288·7	204·8	Income Acc.	262·0	282·0
97·4	71·2	International Fd.	91·4	97·4
133·3	97·0	Internatnl. Fd. Acc.	125·2	133·3
67·8	50·0	American Smaller Co's	61·6	65·6
89·4	73·1	Singapore & Malaysia Inc	78·5	83·5
110·8	86·5	Smaller Co's Income	102·9	110·0
87·5	70·4	Special Sits. Inc.	80·5	85·6
156·9	99·2	Tokyo Income	126·1	134·4
83·5	68·9	U.K. Equity	76·0	80·8
124·8	91·6	U.K. Equity Acc.	113·5	122·3

SCOTTISH EQUITABLE FUND MNGRS.

High	Low	Name	Bid	Offer
131·5	102·3	Income	122·2	*130·0
187·8	144·4	Accum.	174·6	185·8

SCOTTISH UNIT MANAGERS LTD.

High	Low	Name	Bid	Offer
36·3	26·9	Scottish Income Fd.	33·3	*35·7
35·3	24·2	Scot. Nth. Amer. Fd.	33·0	35·3
40·7	29·1	Scottish Pacific Fd.	37·0	39·6
34·5	23·5	Scot. World Grth. Fd.	32·3	34·5

STEWART UNIT TST MNGRS.

High	Low	Name	Bid	Offer
211·1	152·9	American Fund	198·3	211·1
183·2	138·8	Australia Fund	171·4	182·4
418·0	306·8	British Capital Fund	393·1	418·0
182·6	140·4	European Fund	171·4	182·6
218·8	153·0	Japan Fund	203·6	217·0

SUN ALLIANCE FUND MNGMNT.

High	Low	Name	Bid	Offer
336·2	249·9	Equity Trust	308·8	328·3
58·1	39·0	Far East Unit Trust	51·6	54·9
61·1	49·4	N. America Unit Tst	57·3	60·9

38 & TARGET FUND MNGRS LTD.

High	Low	Name	Bid	Offer
100·6	69·4	Small Co's Fund	93·6	100·1

TARGET TRUST MANAGERS

High	Low	Name	Bid	Offer
84·8	60·2	American Eagle	77·5	82·9
37·4	28·9	Australian Fund	31·1	*33·2
126·6	95·6	Commodity Fund	99·5	107·0
64·7	45·3	Energy	48·4	*51·8
105·7	74·3	Equity Fund	98·0	104·5
621·9	456·3	Equity Exempt	585·0	621·9
611·17	807·5	Equity Exempt Acc.	610·46	611·18
97·0	83·0	Extra Income	86·5	92·5
209·2	150·4	Financial Fund	195·5	209·5
216·0	196·6	Gilt Capital Fund	201·2	210·7
115·2	101·1	Gilt Income	97·4	102·6
93·1	63·8	Gold Fund	69·3	73·8
173·8	114·2	Gold Fund Acc.	124·0	132·5
61·3	44·5	Income Fund	56·8	60·7
54·1	38·4	Japan Fund	48·4	51·6
36·9	28·0	Malaysia&Singapore	30·4	32·4
85·0	50·8	Pacific Fund	79·1	75·0
94·9	60·7	Pacific Re-invest	84·9	90·6
15·6	14·8	Preference Fund	14·7	*15·9
465·4	336·3	Professional Fund	429·4	*458·0
85·5	61·5	Target Spec. Sits.	78·7	*84·2
56·7	41·9	Technology	50·9	*54·4
55·8	44·6	U.S. Special Bond	52·2	55·8
124·0	88·1	Worldwide Cap. Fd.	115·4	*123·1

TEMPLE BAR UNIT TRUST MNGRS.

High	Low	Name	Bid	Offer
41·7	36·2	Gilt Trust	36·1	*37·4
50·0	39·1	High Income Trust	39·8	*42·7
128·9	84·8	North American	121·2	128·9
114·7	91·9	Recovery Trust	108·4	108·9
69·7	55·9	St. Vincent Hi. Inc.	66·5	68·6
82·1	50·8	St. VincentUSGth Fd	78·8	82·1

TOUCHE, REMNANT UNIT TRUST MAGMNT. LTD.

High	Low	Name	Bid	Offer
30·7	28·0	TR Amer. Grwth Fd.	28·5	30·7
35·3	25·0	TR Global Technlgy	32·9	35·3
45·8	32·6	TR Income Gth. Fd	42·5	*45·5
40·2	36·1	TR Inc. Monthly Fd	37·3	*39·6
42·3	30·7	TR Overseas Grth Fd	39·8	42·3
38·7	25·0	TR Smaller Com. Fd	35·5	38·4
35·7	26·4	TR Special Opps. Fd	33·4	*35·5

TRANSATLANTIC & GEN. SECS.

High	Low	Name	Bid	Offer
389·3	283·8	Coletaco	371·2	389·3
614·8	436·7	Accum.	587·1	614·8
215·9	159·7	FieldingAm&Gen Fd	195·2	215·9
228·1	176·5	FieldingAm&Gen Ac	206·9	228·1
184·7	143·3	Fielding Fund	172·0	184·7
197·6	151·8	Fielding Acc.	184·0	197·6
133·2	107·0	Fielding Income	121·6	130·2
159·7	95·8	S & W American	152·4	159·7

T.S.B. UNIT TRUST

High	Low	Name	Bid	Offer
113·9	76·6	T.S.B. American	107·0	113·9
92·1	72·6	T.S.B. Extra Inc.	85·3	90·8
129·6	93·9	T.S.B. General Inc.	119·3	*127·0
205·2	147·8	T.S.B. General Acc.	189·0	201·1
51·0	41·6	T.S.B. Gilt & Fix Int	45·0	*46·9
167·8	124·2	T.S.B. Income	156·3	166·3
258·6	194·0	T.S.B. Intnl. (Scot)	243·2	258·8
312·2	232·4	T.S.B. Int. Ac. (Scot)	293·4	312·2
128·8	91·2	T.S.B. Pacific Inc.	119·6	127·3
53·1	37·6	T.S.B. Select. Op. Ac.	48·8	52·0

TYNDALL MANAGERS LTD.

High	Low	Name	Bid	Offer
80·0	61·3	Australian Sec. Fund	67·8	72·6
287·0	234·2	Capital Fund	260·6	*276·4
491·0	378·8	Accum.	446·0	472·8
230·9	193·2	Exempt Fund	211·2	*225·8
484·4	397·2	Accum.	451·2	480·6
149·6	114·6	Far Eastern	135·5	145·4
40·8	32·4	Fin. & Property	36·9	*39·3
60·5	57·6	Fin. & Property Acc	56·6	60·3
115·0	105·4	Gilt Capital Trust	108·3	113·8
113·0	100·6	Gilt Income	100·4	104·2
42·5	33·8	High Yield	39·4	42·0
85·8	64·1	High Yield Acc.	79·4	84·8
181·2	143·6	Income Fund	166·0	176·0
528·0	383·2	Accum.	479·0	507·8
140·2	108·4	Intnl. Earnings Fd.	128·6	136·2
197·2	149·8	Accum.	182·2	194·2
67·3	55·3	Internat. Gwth. Fnd	62·6	66·7
80·0	60·6	Japan Gwth. Fd. Acc.	72·6	78·0
241·4	177·6	Natural Resources	204·6	218·0
337·8	268·6	Accum.	287·4	306·2
124·8	95·0	N. American Gth.	116·4	*124·6
141·9	107·7	N. Amer. Gth. Acc.	132·4	141·7
115·8	104·6	Preference Fund	101·2	107·6
253·4	228·6	Pref. Accum.	231·0	246·2
329·0	251·6	Scottish Income	298·8	*318·4
147·9	128·1	Smaller Companies	137·8	*146·8
192·4	156·9	Smaller Comp. Acc.	180·8	192·4
84·6	68·9	Special Situations	80·4	85·6

UNIT TRUST ACCOUNT, & MNGMT.

High	Low	Name	Bid	Offer
110·8	78·3	Friars House Fd.	103·0	109·6

WARDLEY UNIT TRUST MNGRS LTD

High	Low	Name	Bid	Offer
78·8	52·5	American Tst.	73·2	78·8
45·3	33·2	Australia	40·5	*43·6
78·7	53·8	Far East & Gen.	70·2	74·7
63·6	44·0	Income Tst	58·1	62·5
77·6	54·1	Japan Grth	71·6	76·6
61·6	42·4	Nat. Resources	53·4	56·9
117·8	88·8	Smaller Company's	109·6	117·9
43·5	30·4	Technology	40·2	43·3
104·6	71·3	U.K. Trust	95·5	101·6

WIELER (ANTHONY) & CO.

High	Low	Name	Bid	Offer
67·9	50·5	Wieler Growth Fund	63·1	67·9
88·0	68·0	Accum	85·6	92·0

INSURANCE, PROPERTY, BONDS, ETC.

ABBEY LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
87·8	69·8	Equity Series I	81·6	85·9
231·5	221·5	Property Series I	214·4	225·7
90·9	71·2	Equity Accum Ser. 2	84·4	88·9
283·6	262·8	Property Acc. Ser. 2	278·0	292·7
217·9	188·5	Selective Acc. Ser. 2	204·7	215·5
252·5	177·5	American Series 4	238·6	251·2
96·7	71·6	Equity Series 4	89·7	94·5
172·5	152·8	Fixed Interest Ser. 4	157·2	165·5
228·5	173·2	High Income Ser. 4	216·1	227·5
120·3	101·1	Indexed Int. Ser. 4	108·6	114·4
311·8	238·7	Managed Series 4	294·6	310·2
234·0	174·7	Money Series 4	175·2	185·5
231·3	225·5	Property Series 4	218·3	229·8
557·3	452·2	Pensions Equity	546·9	575·7
175·3	155·9	Pensions Fixed Int.	159·5	167·9
119·5	104·6	Pens. Indexed Inv.	110·7	116·6
505·3	414·5	Pensions Managed	478·7	503·9
346·1	346·8	Pensions Property	347·4	365·7
301·0	271·8	Pensions Security	285·9	301·0
225·3	193·4	Pensions Selective	212·0	223·2

ALBANY LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
567·1	445·5	Equity Fund Acc.	536·7	565·9
909·0	651·8	Equity Pen. Acc.	861·36	906·9
268·8	241·0	Fixed Int. Acc.	241·3	254·0
447·6	418·7	Fixed Int. Pen. Acc.	425·3	447·8
289·5	210·6	Intnl. Man. Accum.	275·1	289·5
380·3	286·2	Intnl. Man. Pen. Acc	361·3	380·5
178·3	130·6	Japan Fund	166·7	175·4
198·9	135·9	Japan Fund Pen.	185·8	195·6
442·1	352·8	Mult. Inv. Acc.	419·9	441·9
727·6	585·3	Mult. Inv. Pen. Acc.	690·8	727·1
157·1	111·6	North American Fd.	149·3	157·1
198·0	186·2	Property Fund Acc.	188·1	198·0
279·9	261·7	Prop. Pension Acc.	265·7	279·6

ARBUTHNOT SECURITIES (C.I.)

High	Low	Name	Bid	Offer
85·2	75·4	Government Secs T	74·5	77·9

BARCLAYS LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
171·3	118·1	America Accum.	162·7	171·3
152·4	122·5	Australia Accum.	137·7	145·0
285·4	245·0	Barclay Bond	280·2	295·0
338·0	259·7	Equity Acc.	317·9	334·7
189·7	166·6	Gilt-Edged Acc.	174·8	184·0
224·0	166·4	International Acc.	212·8	224·0
252·2	207·9	Managed Acc.	239·2	251·8
165·4	155·6	Money Acc.	157·1	165·4
213·2	197·2	Property Acc.	202·5	213·2
176·8	131·0	Income Acc.	166·6	175·4
166·6	128·0	Financial Acc.	156·6	164·9
160·9	124·6	500 Acc.	151·7	159·7
258·5	219·4	Gilt-Edged Pen. Acc	230·9	243·1
217·2	160·1	Greater Pacific Acc.	204·4	215·2
338·8	265·5	Managed Pen. Acc.	306·3	322·5
223·4	200·4	Money Pen. Acc.	212·1	223·4

BARCLAYS UNICORN INTNL. (I.O.M.)

High	Low	Name	Bid	Offer
96·6	76·9	Uni-Australian	82·4	*87·7
91·9	58·3	Uni-Aust. Mineral	58·3	62·1
226·9	174·5	Uni-Pacific	215·1	223·9
100·6	74·2	Uni-International	94·5	100·6

BRITANNIC UNIT LINKED ASSURANCE LTD.

High	Low	Name	Bid	Offer
177·0	136·8	Britannic Man. Fund	167·8	176·7
112·0	107·1	Britannic Prop. Fd.	105·9	111·5

CANNON ASSURANCE

High	Low	Name	Bid	Offer
£49·76	£39·35	Equity Unit	—	£49·46
680·5	527·0	Equity Acc.	—	686·9
435·3	358·3	Managed Acc.	—	435·2
£18·89	£17·52	Property Unit	£18·97	—
£29·59	£24·81	Bal. Bnd. Exec. Unit	£27·40	£28·99
£33·54	£26·95	Equity Bond Exec.	£31·65	£33·49
£26·32	£24·07	Prop. Bond Exec.	£24·66	£26·31
240·5	166·6	Sec. American Acc.	221·1	234·0
259·2	201·2	Sec. Equity Acc.	245·9	259·1
131·0	100·0	Sec. Far East Acc.	121·8	128·9
165·6	148·6	Sec. Gilt Acc.	149·0	157·7
219·2	167·0	Sec. High Inc. Acc.	206·6	218·6
172·6	152·2	Sec. Intnl. Mon. Acc.	163·3	172·8
208·8	178·5	Sec. Managed Acc.	197·2	208·7
198·4	182·0	Sec. Property Acc.	187·4	198·3
354·1	285·6	Sec. Am. Pens. Acc.	334·7	354·1
385·6	285·4	Sec. Eqty. Pens. Acc	369·7	385·6
134·9	101·0	Sec. Far E. Pens. Acc	125·3	132·6
240·3	177·4	Sec High Inc PensAc	218·6	228·6
225·1	185·6	Sec Int Mon Pens Ac	210·8	223·1
282·5	233·1	Sec. Man. Pens. Acc.	265·9	282·4
264·3	235·2	Sec. Prop. Pens. Acc.	248·4	264·3
95·5	78·0	L. & E.S.L.F.	86·0	95·5
62·0	53·0	L. & E.S.L.F. (2)	56·5	62·0

CHIEFTAIN ASSURANCE

High	Low	Name	Bid	Offer
217·4	158·1	American	196·2	206·5
121·6	120·5	Basic Resources	115·5	121·6
250·1	189·1	Far Eastern	231·8	244·0
149·3	116·8	High Income	128·9	135·6
165·3	127·2	Income & Growth	151·1	159·1
163·6	139·5	International	176·6	180·1
227·8	173·0	Managed Growth	211·8	222·9
109·6	91·7	Managed Income	101·2	106·5

CITY OF WESTMINSTER ASSURANCE

High	Low	Name	Bid	Offer
188·4	131·7	Equity Fund	177·6	187·0
130·0	112·3	Gilt Fund	121·2	127·6
138·7	118·3	Nat. Resources Fd.	125·3	131·9

above prices for policies issued after 1.11.1980

COMMERCIAL UNION GROUP

High	Low	Name	Bid	Offer
125·3	110·8	Fixed Interest	114·2	120·3
165·3	130·6	Internat'nal Equity.	158·4	165·3
187·2	136·5	Managed	177·6	187·0
192·0	158·3	U.K. Equity	181·6	191·1

CONTINENTAL LIFE INSURANCE

High	Low	Name	Bid	Offer
216·8	174·3	Life Man. Fund Acc.	205·6	216·4
233·8	174·3	Pen. Man. Fund Acc.	219·9	231·5

CORNHILL INSURANCE

High	Low	Name	Bid	Offer
191·5	150·0	Equity Fund	181·9	191·5
145·6	131·0	Fixed Interest Fund	134·5	142·0
421·0	356·0	Managed Fund	399·5	421·0
133·0	124·0	Money Fund	126·0	133·0

CRITERION ASSURANCE GROUP

High	Low	Name	Bid	Offer
124·8	100·0	Criterion Man. Fd.	118·6	124·8
39·5	29·8	Pens. Man. Cap.	37·4	39·4
43·0	32·7	Pens. Man. Acc.	40·9	43·0
—	—	Pens. Guar. Dep. Cap	—	—
30·2	27·4	Pens. Guar. Dep. Acc	28·7	30·2

CROWN LIFE ASSURANCE

High	Low	Name	Bid	Offer
185·8	152·0	Dist. Fund Income	175·7	184·9
280·1	214·3	Equity Fund Acc.	271·8	286·1
201·5	178·8	Fixed Int. Fd. Acc.	182·8	192·4
278·2	199·3	Intnl. Fund Acc.	266·5	280·5
317·2	243·9	Inv. Tst. Fd. Acc.	300·0	315·7
257·8	213·5	Managed Fund Acc.	246·4	259·4
162·2	149·6	Money Fund Acc.	154·1	162·2
167·8	149·8	Property Fund Acc.	158·7	167·0

EAGLE STAR INS. MIDLAND ASS'CE

High	Low	Name	Bid	Offer
135·5	108·4	Eagle/Midland	126·6	133·3

EQUITY & LAW LIFE ASS'CE

High	Low	Name	Bid	Offer
212·0	190·3	Fixed Interest Fund	195·4	205·6
165·1	155·3	Guid. Deposit Fund	156·9	165·1
289·1	242·4	Mixed Fund	274·2	288·6
254·7	232·2	Property Fund	231·9	244·1
364·2	278·8	U.K. Equities Fund	330·1	347·4

FRIENDS PROVIDENT LINKED LIFE

High	Low	Name	Bid	Offer
114·9	102·6	Fixed Interest Acc.	104·5	110·0
128·2	106·5	Mixed Acc.	122·0	128·5
139·9	102·3	Overseas Equity Acc	126·2	132·9
118·8	110·5	Property Acc.	112·8	118·8
149·0	112·5	U.K. Equity Acc.	138·8	146·2

G.T. MANAGEMENT (U.K.) LIMITED LONDON AGENTS

High	Low	Name	Bid	Offer
$8·87	$7·57	Anchor Intnl.	$8·53	*$8·54

G R E LINKED LIFE ASSURANCE LTD

High	Low	Name	Bid	Offer
154·3	144·8	Deposit Acc.	146·6	154·3
422·6	315·8	Equity Acc.	377·5	397·4
280·8	216·8	Fixed Interest Acc.	253·5	266·8
106·0	95·3	Index-LinkedGiltAcc	100·2	105·5
339·7	256·8	International Acc.	322·7	339·7
321·2	262·3	Managed Initial	300·0	321·2
327·9	277·2	Managed Acc.	311·5	327·9
142·6	96·4	North Amer. Acc.	135·5	142·6
141·4	103·5	Pacific Acc.	130·0	136·8
148·9	145·4	Property Acc.	141·4	148·9

GRESHAM UNIT ASSURANCE LTD

High	Low	Name	Bid	Offer
335·5	289·8	Managed Fund	332·1	349·5
335·4	249·7	Equity Fund	314·2	335·4
123·3	117·3	Fixed Int. Fd.	121·9	128·3
174·5	164·8	Money Fund	165·7	174·5
195·0	186·9	Property Fd.	185·1	195·0
305·8	224·9	Fram. American	250·3	263·5
308·9	215·1	Fram. Capital	291·9	307·6
281·4	202·7	Fram. Income	264·7	278·9
318·3	254·3	Fram. Int. Growth	301·3	317·5
208·5	158·0	Fram. Recovery Tst.	198·2	208·6

HAMBRO LIFE ASSURANCE

High	Low	Name	Bid	Offer
336·0	229·0	H. Amer. Equity Fd.	319·2	336·0
171·3	125·0	H. American Man	162·7	171·3
121·0	107·0	H. American Prop	114·9	121·0
536·9	417·6	Hambro Equity	510·0	536·8
209·8	197·1	H. Fixed Int. Dep	199·3	209·8
240·3	217·6	H. Gilt Edge	228·7	240·3
281·7	239·9	H. Managed Cap	267·6	281·7
442·6	370·4	H. Managed Accum.	420·4	442·6
356·5	271·9	H. O'sea EarningsAcc	337·2	355·0
316·4	299·2	H. Property	300·5	316·4
148·6	94·2	H. Pen. Am. Eq. Acc	141·1	148·6
£10·60	£7·71	H. Pen. Equity Acc.	£10·07	£10·60
134·5	99·0	H. Pen. Far East Acc	125·6	132·2
356·9	305·8	H. Pen. F.I. Acc.	320·8	338·9
334·1	285·3	H. Pen G. Edged Acc	305·5	321·6
685·8	704·7	H. Pen. Man. Acc.	650·2	685·0
111·5	100·0	H. Pen. M ortg. Acc.	105·9	111·5
632·2	572·5	H. Pen. Prop. Acc.	600·5	632·2

HEARTS OF OAK BENEFIT SOCIETY

High	Low	Name	Bid	Offer
153·1	136·0	Managed Fund	144·8	153·1

HENDERSON ADMINISTRATION

High	Low	Name	Bid	Offer
250·7	185·1	Far East	236·1	248·6
241·3	185·7	Managed	228·6	240·7
286·8	197·8	North American	272·4	286·8
229·2	181·7	Special Situations	216·3	227·7

HILL SAMUEL LIFE ASSURANCE

High	Low	Name	Bid	Offer
394·2	340·6	Managed Units	372·8	392·5
237·1	180·8	Man. Series A.	214·8	226·2
175·0	149·8	Man. Series C.	165·4	174·2
205·7	192·7	Money Units	195·4	205·7
161·6	153·0	Money Series A.	153·5	161·6
256·2	195·6	Equity Series A.	235·2	247·6
191·4	157·5	Fixed Int. Series A	171·0	180·0

HODGE LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
222·7	195·5	Hodge Bonds	211·0	222·1
197·7	170·1	Takeover Fund	183·3	192·9

IMPERIAL LIFE ASSURANCE

High	Low	Name	Bid	Offer
211·2	167·6	Growth Fund	194·3	211·2
213·0	173·3	Pension Managed Fd	196·0	213·0
336·1	248·3	Equity Fund	319·3	336·1
203·8	178·5	Fixed Int. Fd.	185·3	195·0
204·1	172·6	Managed Fund	193·9	204·1
164·2	145·8	Property Fund	155·9	164·2

IRISH LIFE ASSURANCE

High	Low	Name	Bid	Offer
240·3	189·2	Global Fund	228·3	240·3
503·4	427·0	Managed Fund	475·0	500·0

LEGAL & GENERAL (UNIT ASS'CE.)

High	Low	Name	Bid	Offer
128·6	125·2	Cash Initial	122·1	128·6
162·6	157·4	Cash Accum.	154·4	162·6
369·1	274·7	Equity Initial	324·2	340·3
465·5	336·8	Equity Accum.	432·8	455·6
231·5	209·7	Fixed Initial	212·4	223·6
295·5	268·3	Fixed Accum.	268·7	282·8
234·8	181·2	Intnl. Initial	222·6	234·4
291·8	221·4	Intnl. Acc.	277·2	291·8
283·8	258·1	Managed Initial	267·6	281·6
359·8	285·5	Managed Accum.	338·4	356·3
154·1	144·7	Property Initial	145·9	153·6
194·3	176·6	Property Accum.	184·5	194·3

LIBERTY LIFE ASSURANCE

High	Low	Name	Bid	Offer
57·6	52·0	Global Growth Fund	54·8	57·6
50·8	45·6	Key Fund	48·1	50·6
28·0	24·4	Sel. Sec. 'A'	26·5	28·0
27·0	23·8	Select Security Fund	25·6	27·0
122·9	108·2	Spearhead Fund	116·1	122·9
24·9	19·5	Blue Chip Fund	22·6	23·8
16·9	15·8	Deposit Fund	16·0	16·9
20·8	18·8	Fixed Yield Fund	19·5	20·6
22·1	18·2	Managed Fund	20·9	22·1

LLOYD'S LIFE ASSURANCE

High	Low	Name	Bid	Offer
212·5	197·8	Opt. 8 Dep. 'A' Fd.	201·8	212·5
387·3	303·0	Opt. 8 Equity 'A' Fd	359·4	378·3
388·9	282·3	Opt. 8 H. Yld. 'A' Fd	360·3	380·3
386·6	311·2	Opt. 8 Man. 'A' Fd.	349·3	365·7
278·7	251·1	Opt. 8 Prop. 'A' Fd.	264·7	278·7
117·0	103·5	High Inc. Tst. Fd.	110·6	116·5

LONDON & INDEMNITY & GENERAL INSURANCE

High	Low	Name	Bid	Offer
77·5	67·3	Money Manager	73·0	77·5
67·0	56·5	Money Man. Flexible	60·5	67·0

LONDON LIFE LINKED ASSURANCE LIMITED

High	Low	Name	Bid	Offer
321·2	236·2	Equity	—	321·2
184·1	162·1	Fixed Interest	—	176·8
144·0	109·0	International	—	140·8
240·5	195·6	Mixed	—	240·5
197·9	179·8	Property	—	197·9

LONDON LIFE MANAGED FUNDS LTD.

High	Low	Name	Bid	Offer
244·8	171·3	Equity (P)	—	242·2
197·6	172·2	Fixed Interest (P)	—	190·6
123·8	108·8	Indexed Stock (P)	—	123·7
139·4	105·4	International (P)	—	137·2
196·7	159·6	Mixed (P)	—	195·3
146·7	128·2	Property (P)	—	145·5

LONDON & MANCHESTER GROUP

High	Low	Name	Bid	Offer
548·5	404·1	Capital Growth Fd	—	540·5
233·6	195·4	Flexible Fund	—	230·7
155·5	147·2	Guaranteed Dep. Fd.	—	155·5
412·6	311·8	Invest. Trust Fund	—	410·6
404·0	156·6	Money Maker Fund	—	392·5
132·1	126·1	Property Fund	—	132·1

MANUFACTURERS' LIFE INS. CO.

High	Low	Name	Bid	Offer
134·7	100·5	Investment	128·2	134·7
174·9	160·9	Deposit	166·2	174·9
319·3	231·9	Equity	303·3	319·3
306·5	258·6	Gilt-Edged	281·9	296·7
274·2	206·8	International	260·5	274·2
296·8	251·1	Managed	282·0	296·8
230·4	197·1	Property	218·9	230·4

MERCHANT INVESTORS ASSURANCE

High	Low	Name	Bid	Offer
202·5	190·5	Conv. Deposit Bond	—	202·5
136·1	106·6	Equity Bond	—	136·0
217·1	187·2	Managed Bond	—	217·1
254·8	225·1	Money Market Bond.	—	251·8
292·5	277·5	Property Bond	—	292·4
252·2	266·2	Intnl. Equity	—	250·2
233·9	194·8	Intnl. Managed	—	233·9
137·7	108·6	North America	—	137·7

M. & G. GROUP

High	Low	Name	Bid	Offer
197·2	104·8	America Bond	187·8	198·4
253·0	174·7	American Recovery	240·8	253·0
123·9	101·2	Australasian	114·7	120·5
155·5	151·1	Commodity	146·5	153·9
232·3	190·2	Convert. Deposit Bd	192·6	202·3
186·1	149·4	Equity Bonus	174·5	183·5
414·6	324·2	Equity Accum	390·8	410·5
218·4	162·6	Extra Yield Bonds	205·1	215·6
535·4	444·9	Family Bnds (1982-85)	535·6	—
143·8	110·8	Far Eastern	134·4	141·2
211·4	184·9	Gilt Bond	191·5	201·2
174·9	151·8	High Yield Bond	164·5	172·9
295·3	224·1	International Bonds	280·2	294·4
146·9	96·7	Japan Bonds	137·8	144·8
342·9	287·5	Managed Bonds	325·0	341·4
120·5	91·2	Mirror Bonds	119·4	—
354·0	282·3	Pers. Pension	—	397·3
265·6	255·1	Property Fund	252·9	265·6
188·3	145·4	Recovery Bond	175·6	184·5

N E L PENSIONS LTD.

High	Low	Name	Bid	Offer
375·7	280·3	Nelex Equity Accum	346·4	364·6

NEW ZEALAND INSURANCE Plc.

High	Low	Name	Bid	Offer
390·5	322·8	Kiwi Key Inv. Plan.	374·6	386·2
297·3	234·9	American	282·4	297·3
159·2	149·2	Deposit	150·4	158·0
187·8	174·9	Gilt	173·7	182·9
170·1	151·4	High Inc. Eqy. Dist.	159·8	168·3
116·6	100·9	High-Inc. Fix Int Dis	102·0	107·3
414·1	325·2	Pacific	386·3	407·0
179·3	151·1	Property	153·3	161·4
182·5	143·0	U.K. Equity	169·6	178·5

NORWICH UNION INS. GROUP

High	Low	Name	Bid	Offer
184·4	172·8	Norwich Deposit Fd.	175·2	184·4
110·40	856·8	Norwich Equity Fd.	971·2	810·22
307·2	271·1	Norwich Fix. Int. F.	278·7	293·3
554·7	477·8	Norwich Managed Fd	520·8	548·2
280·9	256·2	Norwich Property Fd	266·9	280·9

PHOENIX ASSURANCE CO.

High	Low	Name	Bid	Offer
300·3	244·2	Wealth Assured Bds.	284·7	299·6

PROPERTY EQUITY AND LIFE ASS. CO.

High	Low	Name	Bid	Offer
153·4	107·4	R.S. Equity Bond	—	153·4
265·8	224·6	R.S. Flex. Mon. Bd.	—	260·9
141·7	108·7	R.S. Managed Bond.	—	141·7
110·1	102·5	Int. Mured. Cur. Fd.	—	110·1

PROPERTY GROWTH ASSURANCE

High	Low	Name	Bid	Offer
556·5	407·7	Equity Fund	535·7	535·7
545·3	399·3	Equity Fund (A)	523·7	523·7
206·9	185·9	Gilt Edged Fund	198·1	198·1
206·9	185·9	Gilt Edged Fund (A)	198·1	198·1
308·0	235·8	Intnl. Fund	308·0	308·0
308·0	235·8	Intnl. Fund (A)	308·0	308·0
160·3	134·7	Investment Fund	159·2	159·2
156·9	131·5	Investment Fd. (A)	156·6	156·9
238·1	219·0	Money Fund	238·1	238·1
233·0	215·0	Money Fund (A)	233·0	233·0

PROVIDENCE CAP. LIFE ASS'CE

High	Low	Name	Bid	Offer
135·2	112·6	Equity Acc.	127·1	134·1
102·1	87·6	Fixed Int. Acc.	94·0	99·2
100·3	78·4	Intnl. Acc.	94·9	100·2
111·6	94·9	Managed Acc.	105·8	111·9
140·1	120·4	Property Acc.	132·8	140·1
88·7	68·3	Special Market Fund	84·0	88·7

PROVIDENT LIFE ASSOC. OF LONDON LTD.

High	Low	Name	Bid	Offer
625·0	492·0	Plus Units	587·0	618·0

PROVINCIAL LIFE ASS'CE

High	Low	Name	Bid	Offer
221·1	156·9	High Income	206·7	217·5
210·8	155·4	International	199·2	210·0
365·6	280·1	Managed	345·4	364·0
253·9	180·8	North American	240·9	253·9
265·5	206·0	Technology	249·2	262·8

PRUDENTIAL ASSURANCE CO. LTD.

High	Low	Name	Bid	Offer
147·9	124·0	Prufund Managed F.	141·8	147·9

PRUDENTIAL PENSIONS LTD.

High	Low	Name	Bid	Offer
£79·81	£58·89	Equity Fund	£77·69	£79·47
£46·20	£39·59	Fixed Interest Fund	£43·72	£44·30
£15·11	£10·63	International Fund	£14·66	£15·11
£59·17	£55·22	Property Fund	£57·39	£59·17
£15·23	£11·34	Cash	£15·05	£15·23
192·9	154·1	Managed	183·1	192·9
133·1	119·8	Cash Fund	127·7	133·1

REFUGE INVESTMENTS LTD.

High	Low	Name	Bid	Offer
180·6	150·1	Managed	171·5	180·5
144·9	131·6	Property	137·8	145·1

RELIANCE MUTUAL INSURANCE

High	Low	Name	Bid	Offer
180·0	141·9	Equity Fund	171·0	180·0
213·2	140·2	Managed Fd.	159·8	168·2

ROWAN UNIT TRUST MANAGEMENT

High	Low	Name	Bid	Offer
375·4	342·3	Rowan Bond	340·4	357·3

ROYAL INSURANCE GROUP

High	Low	Name	Bid	Offer
438·6	348·6	Royal Shield	405·6	427·0

ROYAL LONDON MUTUAL INS. SOC. LTD.

High	Low	Name	Bid	Offer
208·6	170·5	R.L. Mixed Fund	198·0	208·6

SAVE & PROSPER GROUP

High	Low	Name	Bid	Offer
330·3	265·9	Balanced Invest.	301·9	319·5
207·9	187·8	Deposit Fund	196·4	207·9
71·3	50·7	Equity Pension Fd.	65·8	70·7
250·5	224·5	Gilt Fund	230·4	243·9
100·9	79·8	Global Equity Fund	95·2	100·8
83·9	62·8	Global Pension	74·6	83·5
59·6	52·8	Managed Pension Fd	56·2	59·0
305·9	288·8	Property Fund	289·5	305·9
59·0	55·7	Property Pension Fd	55·9	59·2

SCHRODER LIFE GROUP

High	Low	Name	Bid	Offer
225·1	170·5	American (4)	212·8	224·0
195·6	180·7	Deposit (4)	185·9	195·6
330·0	220·0	Equity (4)	297·1	316·0
271·6	246·6	Fixed Int. (4)	258·1	271·6
151·8	135·8	Gilt & Fixed Int. (4)	136·1	143·3
215·4	168·0	Income Dist. (4)	201·8	212·4
277·3	209·0	Income Accum. (4)	258·9	272·5
211·1	168·0	International (4)	200·6	211·1
321·2	269·8	Managed (4)	305·1	321·2
214·0	171·2	Overseas (4)	203·3	214·0
216·8	192·8	Property (4)	205·8	216·8
223·8	157·3	Smaller Compan's(4)	212·4	223·6
232·0	176·0	Tokyo (4)	220·4	232·0
122·6	112·1	Deposit Pension (C)	115·6	121·7
370·3	282·2	Equity Pensions (C)	350·3	368·7
318·8	279·2	Fixed Int. Pen. (C)	304·6	318·8
126·5	105·6	Guaranteed Pen. (C)	117·4	123·5
112·4	95·5	Index-Link Gilt P (C)	106·3	112·3
810·7	660·5	Managed Pension (C)	770·2	810·7
264·2	254·1	Property Pension(C)	251·0	264·2
221·1	165·7	Spec Exempt Pen(C)	210·1	221·1

SCOTTISH AMICABLE INVESTMENTS

High	Low	Name	Bid	Offer
128·8	122·8	Cash	122·3	128·8
246·6	181·8	Equity	224·8	236·8
169·9	145·5	Fixed Interest	151·5	159·5
214·8	165·5	International	203·3	214·1
211·3	171·2	Managed	187·4	197·3
127·1	118·8	Property	120·7	127·1

SCOTTISH WIDOWS FUND & LIFE

High	Low	Name	Bid	Offer
339·9	266·8	Invest. Policy Ser. I.	338·9	338·9
331·0	238·3	Invest. Policy Ser. II	314·4	331·0
326·5	282·9	Invest. PolicySerIII	310·1	326·5
168·7	157·8	Invest. Cash	160·3	168·7

SKANDIA LIFE ASS.

High	Low	Name	Bid	Offer
194·0	159·5	Equity Acc.	183·4	193·0
157·4	143·1	Gilt Plus Acc.	146·3	154·0
214·6	176·2	International Acc.	203·9	214·6
182·7	155·4	Managed Acc.	173·6	182·7

STANDARD LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
272·3	213·0	Managed Fund	256·1	269·6
336·1	252·7	Pen. Managed Fund.	317·9	334·7

SUN ALLIANCE LINKED LIFE INS.

High	Low	Name	Bid	Offer
399·6	304·1	Equity Fund	359·4	368·9
251·9	204·2	Fixed Int. Fund	210·5	221·6
273·5	190·9	International Fd.	259·8	273·5
311·1	248·9	Managed Fund	294·8	310·4
244·3	225·8	Property Fund	232·0	244·3
£32·20	£21·73	Intnl. Bond	—	£32·20

SUN LIFE ASS. CO. OF CANADA (U.K.)

High	Low	Name	Bid	Offer
404·7	306·1	Maple Leaf Equity F	—	403·5
575·8	456·9	Maple Leaf Growth F	—	572·9
325·1	274·7	Maple Leaf Man. Fd.	—	325·1
593·1	381·9	Pers. Pen. Plan	—	588·2
212·7	176·8	Pension Man. Cap.	199·9	210·5
290·7	236·4	Pension Man. Acc.	273·8	288·2

SUN LIFE UNIT ASSURANCE LTD.

High	Low	Name	Bid	Offer
170·2	160·4	Cash	161·6	170·2
155·6	135·4	Distribution	141·2	148·7
455·4	338·4	Equity	423·7	446·1
192·9	171·2	Fixed Interest	173·2	182·4
258·2	202·5	International	245·2	258·2
335·9	274·9	Managed	319·1	335·9
236·1	189·7	Property	195·7	206·3

TARGET LIFE ASSURANCE

High	Low	Name	Bid	Offer
125·4	120·7	Deposit Fd. Inc	118·6	124·9
156·0	132·7	Fixed Int. Fd. Inc.	127·4	134·2
237·5	218·8	Gilt Pen Fd. Cap.	213·7	225·9
316·2	279·6	Gilt Pen Fd. Acc.	285·0	300·0
616·5	464·0	Man Pen Fd. Cap.	585·6	616·5
951·7	692·5	Man Pen Fd. Acc.	808·6	951·7
280·0	179·0	Managed Fd. Inc.	224·6	236·4
339·3	255·6	Managed Fd. Acc.	319·3	336·2
217·4	197·6	Ret. Plan Cap	205·1	216·6
333·9	234·2	Ret. Plan Acc	311·9	332·7

TEACHERS ASSURANCE

High	Low	Name	Bid	Offer
114·1	106·9	Cash Fund	108·4	114·1
119·1	104·2	Gilt & Fixed Int. Fd.	108·2	113·9
137·5	114·5	Managed Fund	130·2	137·1

TRANSINTERNATIONAL LIFE INS. CO.

High	Low	Name	Bid	Offer
441·0	356·7	Tulip Invest Fund	418·8	440·0
309·5	253·3	Tulip Managed Fund	294·1	309·5
225·1	183·5	Managed Bond Fund	213·9	225·1
347·1	285·6	Managed Pen. Cap'tl	329·8	347·1
447·8	355·3	Managed Pen. Acc'tl	425·5	447·8
219·4	185·5	Managed Inv. Initial	208·5	219·4
255·0	208·7	Managed Inv. Acc.	242·3	255·0

TRIDENT LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
94·2	79·3	Trident Bonds	89·4	94·2
254·9	191·6	American	243·5	256·4
250·3	220·8	Fiscal	234·6	247·0
225·4	180·1	Gilt Edged	206·2	217·2
301·8	257·8	Growth Accum	285·9	301·0
114·6	99·0	Henderson Active	108·6	114·4
317·1	240·5	High Yield	299·8	315·4
187·2	153·5	International	177·7	187·2
263·4	222·9	Managed	248·5	261·7
308·4	287·7	Property	292·9	308·4
345·0	282·7	Pens. Equity Acc.	324·6	341·6
253·4	225·0	Pens. Gilt Edged Acc.	231·4	243·9
354·1	295·0	Pens. Managed Acc.	335·1	352·9
314·8	272·5	Pens. Property Acc.	299·0	314·8
121·6	99·8	Perpetual Active	115·2	121·4
115·5	105·0	Swiss Bond Fund	104·9	110·6
277·8	225·1	U.K. Equity Fd.	255·5	273·2
116·4	107·2	Woolwich Fund	110·5	116·4

TYNDALL ASSURANCE LTD.

High	Low	Name	Bid	Offer
191·6	185·0	Property Fund	—	187·2
250·8	224·0	3-way Fund	—	250·3

VANBRUGH LIFE ASSURANCE

High	Low	Name	Bid	Offer
199·5	188·2	Cash Fund	189·5	199·5
681·7	525·5	Equity Fund	642·4	676·3
295·3	264·9	Fixed Int. Fund	273·4	287·8
561·0	295·0	International Fund	278·1	992·8
233·2	224·7	Managed Fund	342·1	360·2
253·3	226·7	Property Fund	240·5	253·2
434·6	326·2	Equity Pension	409·6	431·2
265·2	225·5	Fixed Int. Pension	245·8	258·8
148·3	124·4	Inter Money Pension	140·4	147·8
320·6	255·4	Managed Pension	303·9	319·9
218·1	201·5	Property Pension	207·1	218·0
12·50	8·44	Guaranteed Pen (2)	—	11·82

WARBURG INVESTMENT MANAGEMENT (IOM) LTD.

High	Low	Name	Bid	Offer
64·8	55·1	Merc. IOM Fund	60·5	64·4
46·4	39·4	Merc. Intnl. Bond Fd	42·0	44·7

WINDSOR LIFE ASSURANCE CO.

High	Low	Name	Bid	Offer
349·8	275·0	Accum Pen Units	332·3	349·8
198·1	165·3	Flex. Inv. Growth	174·7	188·1
193·0	158·4	Investors Units	183·4	193·0

* Ex-distribution.
† Based on offer prices.
W.X Ex-withdrawal

MONEY & EXCHANGES

Dollar still climbing

The dollar continued its upward climb on the foreign exchanges yesterday, to reach a 13-year high against the Deutschemark at DM3·3057.

Unconfirmed rumours of central bank intervention knocked it back two pfennigs in early trading, but it soon recovered to push through the important psychological barrier of DM3·30.

The pound finished 10 points lower on the day in London at a low of $1·0838, but it held its own against other currencies, finishing little changed against the Deutschemark at DM3·5885. The sterling index closed 0·1 down at 70·9.

In the London money markets interest rates edged up after early optimism, with the key three-month interbank rate remaining above the base rate level of 14 p.c. at nearly 14¼ p.c. There is no presure as yet on base rates but a fall in rates now looks increasingly far off.

THE POUND ABROAD

	13-2-85	Prev. close
Austria	25.15–.22	25.08–.14
Belgium*	71.75–.92	71.67–.85
Canada	1.4562–.4582	1.4535–.4557
Denmark	12.8319–.8491	12.7767–.7794
France	10.9415–.9735	10.9093–.9411
Germany W	3.5860–.5905	3.5784–.5827
Holland	4.0473–.0502	4.0489–.0500
Ireland	1.1470–.1550	1.1488–.1565
Italy	2205.92–2210.69	2195.30–2201.25
Japan	285.68–.99	285.84–.97
Norway	10.2926–.3183	10.2411–.2614
Portugal	196.57–198.82	196.48–199.92
Spain	197.50–.85	197.02–.42
Sweden	10.1524–.1526	10.1189–.1270
Switzerland	3.0522–.0566	3.0894–.0444
Utd. States	1.0856–.0885	1.0865–.0875

* Convertible rate.

Effective Sterling Exchange Rate Index
NOON 70·9 (71·2) CLOSE 70·9 (71·0)
(Base 1975 = 100).

OTHER MARKET RATES

Argentina	Peso 257.85–258.00
Australia	A$1.4696–1.4720
Brazil	Cruzeiro 4030.00–4054.00
Cyprus	C£ 0.7323–0.7323
Finland	Markka 7.4456–7.4811
Greece	Drachma 144.60–147.80
Hong Kong	HK.$ 8.4740–8.4940
India	Rupee 14.0845
Iraq*	Dinar 0.3428–0.3445
Kuwait	Dinar 0.3355–0.3395
Malaysia	Ringgit 2.7750–2.7850
Saudi Arabia	Ryal 3.9050–3.9450
Singapore	S$ 2.4570–2.4670
South Africa	Rand 2.0100–2.0175
United Arab Emirates	Dirham 4.0000–4.0400

* Subject to limit

DOLLAR RATES

	13-2-85	Prev. close
France	10·0850	10·0650
Germany	3·3027	3·2960
Switzerland	2·8110	2·8015
Japan	263·00	263·15
Trade weighted ave.	151·50	151·10

EUROCURRENCIES

DOLLARS:
7 days 8½–8⅝ — 1 month 8⅝–8¾
3 months 9⅛–9¼ — 6 months 9½–9⅝
MARKS:
7 days 5¾–5⅞ — 1 month 6–6⅛
3 months 6¼–6⅜ — 6 months 6⅜–6½
SWISS FRANCS:
7 days 1½–1¾ — 1 month 5⅛–5¼
3 months 5⅜–5½ — 6 months 5⅜–5½

FORWARD RATES

The forward rates for currencies for one month and three months are as follows:

	One month	Three months
Austria	15–14½ Gro pm	44–41 Gro. pm
Belgium	24–18 c.pm	59–51 c.pm
Canada	0.50–0.46 c.pm	1.22–1.15 c.pm
Denmark	6–5 Ore pm	11½–10½ Ore pm
France	3⅝–2⅞ c.pm	8¾–7¾ c.pm
Germany W	2½–2⅛ Pfg pm	6⅝–6¼ Pfg.pm
Holland	3½–2¾ c.pm	6½–6⅛ c.pm
Italy	2 Lr.pm–1 Lr.dis	2–7 Lire dis
Japan	1⅞–1½ Yen pm	5¼–5 Yen pm
Norway	2½–1½ Ore pm	5¼–4¼ Ore pm
Portugal	180–520 c.dis	480–1365 c.dis
Spain	35–15 c.pm	60–30 c.pm
Sweden	¾ Ore pm–Par	¾–1½ Ore dis
Switzerland	2¼–1⅞ c.pm	6⅛–5¾ c.pm
Utd. States	0.50–0.46 c.pm	1.30–1.25 c.pm

GOLD PRICE

1st Fix $302·80 — 2nd Fix $303·20
Close $303·00 — ($302·50)
Sterling Equiv. £279·00 — (£278·28)

KRUGERRANDS*

£282·00–£332·35 — (£282·00–£332·35)

PLATINUM NOBLES

£258·35–£261·55 — (£258·50–£261·80)

NEW SOVEREIGNS*

£62·00–£79·45 — (£62·00–£79·25)

* Banks selling rate includes VAT and charges. Buying rate excludes VAT. Prices are for single coins.

MONEY MARKET RATES (per cent.)

CLEARING BANKS Base Rate 14pc (Jan. 28)
FINANCE HOUSES Base Rate 10½pc (Feb. 1)
DISCOUNT MKT.:
Day-to-Day 5–14
INTERBANK: Overnight 13⅞–14
7 days 14⅛–14⅛ — 1 month 14⅛–14⅛
3 months 14⅛–14¼ — 6 months 14⅛–13⅝
LOCAL AUTHORITY DEPOSITS:
Two days 14⅛ — Seven days 14⅛
One month 14⅛ — Three months 14
BANK BILLS: 1 month 13⅞–13¾
3 months 13⅝–13½ — 6 months 12⅞–12⅝
TREAS. BILLS: 1 month 13¼–13⅛
2 months 13⅝–13½ — 3 months 13¼–13⅛
STERLING C.Ds.: 1 month 14⅛–14⅛
3 months 13[illegible]–13[illegible] — 1 year 12⅝–12½
DOLLAR C.Ds.: 1 month 8.60–8.70
3 months 8.85–8.95 — 1 year 9.95–10.15

Harvard Securities Limited Licensed Dealer in Securities
Member of the British Institute of Dealers in Securities.

Last night's closing prices:

1984/85 High	Low	Share	Mid Price	
26½	5	Air Ship Indus.	26½	
40½	39½	Ambitrop	40½	
45	45½	Appleton	43½	
27	25	Assoc. Furniture	27	
152½	114	Atlis Systems	152½	
36	14	Award Resources	16½	•
	4	Belvoir Pet.	4½	
17½	12	Berkeley Leisure	17½	
63	25	Biresdale	60½	+8
35½	15	Breverleigh Inv.	26½	
20	13	Breverleigh Wrts	13	−1
133	50	British Telecom	125½	
96½	70	A. Brown	91½	
33	14½	Burad Holdings	28½	+1
68	66	Burad Secs (SA)	67½	
28½	12	Corton Beach	27½	+1½
150	90	Credo Petrol.	95	−10
330	180	C.S.T.	205	−10*
56	18	D.A.S.A.	12½	−2*
38	26	Dolumore	32½	+1
8¾	¾	Edenspring	¾	
30½	20½	Future Forecasts	30½	−3
47	36½	Glosair Av.	37½	
72	16½	Godwin	16½ xr	−6
2	2	Godwin New Nil Paid	2	
64	38½	Hard Rock	61½	+2
8	5	Hartley Baird	5	
47½	40	Harvard Secs Gp	42	+2mb
23	5	Hemokinetics	6½	
37	20	Herbert Woods	36	
20½	9½	I.D.M.	16½	
40	7	Intervision	7	−2
23½	15	Ireland Yard	22½	
7	7	Ireland Yd Wr	7	
39	27	Lending Leisure	35½	
20	9	Leisure Inv.	20	+1½
322	97½	Menkom	287½	−13
153	110	Mentek	127	
78	22	Micronute	suspended	
28½	12	N. Atlantic Air	5	
54	18	N.A.E.	22	−1
190	92½	New Dimension	101½	−3
5½	2	Newgate Trust	3½	
68	48½	Optometrics	48½	−7
81	28½	Piezo	28½	
52	13	Rigby Elec.	45½	+1
14	10	Scoops	11½	−1
61	33	Stone Medical	48	+5
30	21½	Teddale Ins.	21½	−2
232	100	Tedpole Tech.	210	
33½	25	Theo	32½	+1
40	30	U.S.M.X.	32½	
70	30	V.T.C.	65mb	
50	35	V.T.C. Defd	40mb	
30	23	Watervides	29	
20	14	Westfort Pet.	18	+2

Harvard Warrants for acquisition of:

42	23½	B'resdale Opts	33½	+8
34	27	Rigby Option	27½	−½
38	30	Hard Rock Opts	32½	+1
12	4	L. Leisure Opts	9	−1
9	5	Burad Hldgs Opts	6½	

USM Shares
Prices for Harvard quoted USM shares are available on 01-928 2237 and Prestel.

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*Common Shares subject to SFC Rule 144

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Prestel*88122

هكذا من الأصل

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MONEY & EXCHANGES

Dollar still climbing

The dollar continued its upward climb on the foreign exchanges yesterday, to reach a year high against the Deutschemark at DM3·2057.

Unconfirmed rumours of central bank intervention knocked back the pfennigs in early dealing, but it soon recovered to break through the important psychological barrier of DM3·20.

The pound finished 10 points lower on the day in London at a low of $1·0828, but it held its own against other currencies, ending little changed against the Deutschemark at DM3·4895. The sterling index closed 0·1 down at 70·6.

In the London money markets interest rates edged up after optimism, with the key three-month interbank rate remaining above the base rate level at 14 p.c. at nearly 14¼ p.c. There is pressure as yet on base rates, and a fall in rates now looks a long way off.

THE POUND ABROAD

[illegible]

OTHER MARKET RATES

[illegible]

DOLLAR RATES

[illegible]

EUROCURRENCIES

[illegible]

FORWARD RATES

[illegible]

GOLD PRICE

KRUGERRANDS

PLATINUM NOBLE

NEW SOVEREIGNS

MONEY MARKET RATES

[illegible]

COMPANIES

Espley calls for suspension

ESPLEY Trust, the troubled property group, yesterday called for its shares to be temporarily suspended ahead of an announcement that Law Debenture, trustee to the company's £7·59m of 11½ p.c. unsecured loan stock, had deemed the loan repayable after discussion with the company.

Ronald Aitken, the new chairman, rejected the move, saying: "Law Debenture has sought to get a preference over other substantial unsecured creditors in the mess that is Espley Trust."

It was "business as usual" so far as he was concerned and he hoped to tie up contracts for the sale of the group's investment in American Property Group shortly, despite Law Debenture's action.

He hoped that following the disposal of its interests in Belgium, where he put the net realisable value of its interests at "about £1·5m" he would be in a position to proceed with a reconstruction of the group in "about six weeks."

Dealings would remain suspended until then but he hoped to write to shareholders soon. Espley, suspended at 15p, is capitalised at about £4·57m.

Amax

AMAX, the diversified United States minerals and energy group, has identified a potential gold mine in Nevada which could be brought to production in 15 months, Pierre Gousseland, chief executive, said yesterday.

The high grade deposit would be open pit, and could be one of the lowest cost producers in the world. Based on expected recoveries the mine would produce 55,000 ounces of gold annually and 60,000 ounces of silver.

Amax has other gold prospects under active investigation in the United States, Canada and South America.

Apex–Clydesdale

TWO shareholders representing 5·1 p.c. of the issued capital of Apex Mines have opposed the planned merger of Apex and Clydesdale (Transvaal) Collieries. The Supreme Court of South Africa (Witwatersrand local division) has therefore postponed the application to sanction the merger until Feb. 20.

Share certificates will continue to be good delivery on the Johannesburg and London stock exchanges until further notice.

Hunterprint

FULL-YEAR sales at Hunterprint Group, the commercial colour printer, jumped 73 p.c. to £36m but pre-tax profits showed a more modest 18 p.c. increase from £1·71m to £2·02m.

Earnings come out at 22·5p against 19·12p and a 2·675p final dividend on April 5, makes a 4p (3·5p) total.

Profitability in 1984-85, the board says, will benefit from the two large press installations at Peterlee in the latter half of the financial year.

This, plus the turnround in the recently acquired Eastleigh companies which added £8m to 1983-84 sales for little profit, makes the board confident of further progress. The current year, meanwhile, has started well with increased turnover and profitability.

IN BRIEF

Palaboro Mining: Full-year pre-tax profit R112m (R62·6m). Final dividend 50 cents, warrants posted around March 26, making 110 cents (60 cents).

Daejan Holdings: First half p.t. pft £6·28m (£5·15m). EPS 22·64p (18·65p). Int div 5p (2·875p) already declared and payable March 21. Full-year results for 1984-85 not expected to differ materially from last year's £12·8m.

Channel Isl Int Invest Trust: Full year consolidated net revenue before tax £502,300 (£432,300). Divs and deposit account interest £510,600 (£457,600). Eps 40·18p (54·58p). Nav capital share 645p (506·1p). Div income share 50 (44p) payable April 25.

Arden and Cobden Hotels: Full year pre-tax profit £108,500 (£27,700). Turnover £1·45m (£1·25m). Eps 16·6p (1·2p). Div 7p (5·5p), payable April 1.

Ind Precision Castings: First half pre-tax profit £157,000 (£85,000). Turnover £1·85m (£1·7m). Eps 2·11p (1·01p). Int 0·62p (1·86, no final) in line with policy of paying 25 p.c. of net profit before tax; payable April 1. Long term projects reported in 1985 coming into fruition in second half.

Ariel Industries: First half pre-tax loss £85,900 (loss £50,500) after interest charge of £12,700 (£105,700). Turnover £4·72m (£4·25m). Lps 1·4p (0·8p). Again no interim.

Scottish American Investment: Full year pre-tax income £4·95m (£4·04m) after expenses, including interest, £1·45m (£5·18m). Dividends and interest receivable £6·29m (£7·17m). Eps 5·69p (4·56p). Final dividend 3·9p, payable March 28, making 5·6p (4·85p).

BIDS AND DEALS

Technology lifts Butterfield bid

TECHNOLOGY Incorporated of the United States has stepped up its cash offer for loss-making mechanical engineering group Butterfield-Harvey from 25p to 27p a share, thus gaining the recommendation of Butterfield's independent directors.

The increased offer, worth £3·9 million, comes in the wake of Butterfield's abortive talks with other potential buyers. Its hopes of a better offer were limited by the fact that Technology already owns 11·1 p.c. of the equity and has options and conversion rights which, if exercised, would give Technology 55·1 p.c. of Butterfield's enlarged capital.

Agreement has also been reached on a 60p a share cash offer for each Butterfield 5½ p.c. preference share. The proposed acquisition will not be referred to the Monopolies Commission.

Bramall–Manor

A BID worth £2m plus could be in the offing for vehicle sales and leasing concern Manor National. The group yesterday announced negotiations with Ford main dealer C. D. Bramall which are expected to lead to an agreed offer for Manor at around current market levels.

Manor closed ½ firmer at 12½p and Bramall added a couple of pence to 130p. Manor's half-year results, revealed in August, showed pre-tax profits down from £37,000 to just £8,000, but at that time its management felt that the planned return to profit was well under way.

Gerrard & National

GERRARD & National's October-announced agreement to step up its interest in Inter Commodities Holdings from 10 p.c. to 56 p.c. and ICH's acquisition of 100 p.c. of Gerrard's 51 p.c.-owned subsidiary GNI has been completed. Consideration partly payable by Gerrard amounted to £1·95m satisfied in part by the issue of 571,452 new Ordinary shares.

Ibstock Johnsen

IBSTOCK Johnsen has sold its wholly owned subsidiary Crusader Board and Converters to Hedsor for some £1·m, representing the book value of Ibstock's investment in the business.

Tootal 'needs Entrad flair'

AUSTRALIAN textile group Entrad, making a £124 million reverse bid for Tootal Group, says Tootal will need far more than rationalisation and reorganisation to do more than temporarily arrest its long-term trend of decline.

In its formal documents the bidder stresses: "It is only our confidence in Entrad's proven ability to develop more entrepreneurial attitudes and marketing flair in the businesses it has acquired that enables us to make this offer which represents a very full price for the shares."

Entrad's 70p a share offer compares with a market price of 72½p, although Tootal shares reached 80p in an initial response to the offer. Tootal acknowledged the dispatch of Entrad's offer documents but insisted shareholders should take no action.

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THE QUESTOR COLUMN

BOC stepping on the gas

FIRST-QUARTER figures from B O C Group have fully justified the strength of its shares since the 1983-84 preliminary statement at the beginning of December.

Pre-tax profits are 47 p.c. higher at £38 million for the three months to Dec. 31, a rise strong enough to add a further 12p to the shares to 304p yesterday and to inspire a significant upgrading of most full-year profits estimates.

The industrial gases side is displaying positive signs throughout the world but particularly in the United States, where the 1983-84 overcapacity has now been eliminated and prices are being increased.

The health care division is also back on the growth trend after taking a tumble last year when hospital spending in the United States was severely cut back.

The group is now seeing the benefits of rationalisation on this operation and it is continuing to invest heavily in its health care-in-the-home subsidiary Glasrock.

This has already taken around £200 million of capital investment over the past couple of years and BOC expects this to prove one of the best growth areas in America when profits finally start to take off in a year or two.

The only remaining problem in the group is its United States electrodes business, where the strength of the dollar impacted on exports and also threw the market open to heavy competition from imports.

This interest is now showing losses and is likely to get worse before it gets better, but so far the sting is being taken out of the problem by improvements in the specialised carbons business.

Most current year estimates are now ranged around £175 million, compared with £158 million for last year. On a straightforward historic cost basis, which means adding back extra depreciation, that implies a prospective earnings multiple of around 9·4.

That rates the shares on a discount of around 15 p.c. to the industrial sector, and although the recent run-up in the share price could lead to some short-term profit-taking that discount is likely to narrow over the medium term.

Crest's quest for stardom

CREST Nicholson would love to be rated an industrial holding company alongside such superstars as B T R and Hanson Trust. But as long as its property development side is producing the vast bulk of trading profits that desire is unlikely to be fulfilled.

All the same, Crest's full year profits to October 31 are strong enough to suggest that the shares will soon see a marked improvement in their rating.

Profits are at the top end of expectations at £8·5 million before tax against £7 million, and within that property development made all the running. Before unallocated central and financial costs property development profits jumped from £5·7 million to £8·8 million.

The group will find it hard to top that performance in the current year, given that commercial development was boosted in 1983-84 by the completion, just before the year end, of a major project for Esso on Crest's own 22-acre B V C site. Crest's profits on this deal included a surplus on the sale of the original site to Esso.

The residential side is performing *strongly*, with a higher rate of house completions lined up for 1984-85, and the company should come close to matching last year's property profits.

But attention this year will be centred on Crest's other activities. These are unlikely to justify a listing for the shares as a holding company just yet, but they do offer substantial recovery potential.

Last year's profits from there tumbled from £2·1 million to £901,000 with all the downturn coming from a swing round into the red by the En-tout-Cas sporting surfaces operation, which was hit hard by local authority spending cuts.

Profits from the other commercial and industrial interests were only marginally higher. But this year En-tout-Cas is set to recover strongly as the company expands into the United States and sees benefits from its recent cost cutting. The optical side will see some boost from the United Kingdom sole dealership deal recently struck with Polaroid for its sunglasses, and Lamson, the engineering company, should receive a more notable contribution from B V C, acquired last year.

Pre-tax profits of £9·5 million are on the cards this time for a prospective earnings multiple of seven at 93p. Backed up by a yield of 6 p.c., that rating could climb at least a full point in the not too distant future.

Securicor will serve well

THE SECURICOR twins have enjoyed buoyant trading conditions so far this financial year, but of the two Security Services has the edge over Securicor Group—just.

In the year ended Sept. 28 Securicor Group turned in pre-tax profits of £12·84 million against £11·5 million, while Security Services recovered from its previous setback and advanced from £8·9 million to £10·1 million.

The traditional cash-in-transit operations, now a mature market, continued to labour under margin pressure, while the parcels division moved ahead.

Business is brisk in the air services division (at any one time there are five planes in the air), the electronic arm in Securicor Granley Systems made a substantial but unquantified contribution, and the letter courier service in Pony Express galloped ahead.

Banking support services expanded as a natural spin-off from the cash transit operations.

The real thrust, however, is within the cellular radio network field, where the group operates one of the two networks in the United Kingdom.

Interest in this new communications area saw the group wholesaling more than £6 million of telephone sets to other retailers and demand continues strong.

Profits will flow from this in time, and even though British Telecom intends taking up its additional option on 9 p.c. of the joint company, the cake is getting bigger.

Of the recent group rights issues raising £16 million, almost half was devoted to the radio thrust, so there will be some interest income to come this year on uncommitted funds.

Both shares were at 249p yesterday, down 6p, where on profits projections of £15 million for Securicor and £12·5 million for Security the prospective price-earnings ratios are 20·8 and 19·2, respectively.

Because of the respective shareholding in the cellular radio venture benefits are likely to be seen more meaningfully within Security Services.

Both issues should serve investors well over a three-year view, but there is no need to chase either.

Westland fights for orders

WESTLAND is "fighting strenuously" for more helicopter orders from the Ministry of Defence, Lord Aldington, retiring chairman, told shareholders at the company's annual meeting in London yesterday.

He denied discussions with the Ministry involved a rescue or bail out for the company but emphasised that Westland is pressing hard to get the WG30 as a replacement for the Royal Air Force's Wessex and Puma helicopters.

Lord Aldington has been accompanied by Sir Basil Blackwell, his successor, in the Whitehall talks. He told shareholders: "The message we have been tryin gto get across at all levels in the Government is our need for certainly on our plans for helicopters so that we can plan our production properly.

"We have been quite vigorous in our presentation as I am sure we shall continue ot be. But please do not get the idea that we are at loggerheads with the Government."

Lord Aldington saidthe Ministry had recently confirmed an order for nine Sea King helicopters, but disclosed there had been hold-ups in finalising a contract with India's Oil and Natural Gas Commission and that discussions with Saudi Arabian authorities about the cancellation of a £152 million contract had been pushed back.

He was asked whether the rundown of hovercraft production at Cowes by the British Hovercraft Corporation, a Westland subsidairy, could lead to the business being sold to foreign competitors.

Lord Aldington declared: "We shall always have hopes of preserving this fine invention for Britain. We shall not hand it over to foreign competitors and will continue to try to popularise the hovercraft."

COMMODITIES

Gold climbs

THE London gold price rose by 50 cents to $303 an ounce yesterday in generally quiet trading. The advance was made despite the dollar's rise, and at one point the metal reached $303·20 an ounce.

Copper climbs

BASE metals continued to advance largely on currency considerations on the London Metal Exchange yesterday where cash copper closed £16·75 up at £1,303·75 a tonne, and cash nickel £40 higher at £4,675 a tonne.

Cash tin, having crossed the £10,000 a tonne barrier on Tuesday, ran into profit-taking and closed £17·5 down at £9,995 a tonne.

LONDON METAL MARKETS

Rudolf Wolff report

COPPER: Steady. Wire Bars: Off settlement £1·298 (£1,288·50). Off midday cash £1,297·50-£1,298. 3 months £1,325·50-£1,326. After close cash £1,303·50-£1,304. 3 months £1,331·50-£1,332. T/O 14,350 tonnes. Cathodes: Idle. Off settlement £1,296 (£1,88). Off midday cash £1,293-£1,296. 3 months £1,320-£1,326. After close cash £1,229-£1,321. 3 months £1,326-£1,328. T/O Nil.

TIN: Steadier. Off settlement £9,980 (£9,940). Off midday cash £9,955-£9,980. 3 months £9,980-£9,985. After close cash £9,990-£10,000. 3 months £10,015-£10,020. T/O 1,260 tonnes.

LEAD: Steady. Off settlement £339 (£341). Off midday cash £338·50-£339. 3 months £348·50-£349. After close cash £343-£344. 3 months £353-£351. T/O 5,250 tonnes.

ZINC: Steady. On settlement £773 (£770). Off midday cash £772-£773. 3 mths £775-£755·50. Aft close cash £780-£781. 3 mths £798·50-£780. T/o 5,250 tonnes.

SILVER: Steady. Midday cash 570p-570·5p 3 Mths 589·5p-590p. Aft close cash 575p-576p, 3 mths 594·5p-595p. T/o 37 lots, of 10,000oz each.

ALUMINIUM: Steady. Off settlement £1,019 (£1,029). Off midday cash £1,018-£1,019. 3 mths £1,057. £1,057·50. Aft close cash £1,021·50-£1,022·50. 3 mths £1,058·50-£1,059. T/o 8,900 tonnes.

NICKEL: Steady. Off settlement £4,670 (£4,575). Off midday cash £4,660-£4,670. 3 mths £4,660-£4,665. Aft close cash £4,670-£4,680. 3 mths £4,670-£4,675. T/o 1,716 tonnes.

LONDON GOLD FUTURES (price in $): April 303·80. T/O 109 lots of 100 troy ozs each.

LONDON SILVER MARKET: Spot 570·40 (567·75), 3 mths 589 (586·50), 6 mths 607 (604), 1 yr 640·05 (635·75).

PLATINUM: Free-Market £251·25 (£251·75).

LONDON COMMODITY MARKETS

RUBBER: Spot. 65-70·50 (65-70·50). Futures Unchanged. March £630-£690, April £640-£700, May £650-£710, June £660-£720, July £630-£750, Aug. £680-£740, Sept. £690-£750, Oct. £700-£770, Nov. £710-£770. T/O Nil lots.

SISAL: East African quoted levels. No. 1 Basis 5670. No. 3 Long $650. C.I.F. Antwerp prices.

SUGAR: London daily price raws £99 $108. No. 6 contract 5 per tonne. March 110·80-111·20, May 119-119·20, Aug. 127·60-127·80, Oct. 136-136·20, Dec. 143·20-145·40, March 157·80-158·20, Mar 164·80-165. T/O 1,595 lots.

COFFEE (£ per ton): March 2370, May 2591, July 2415, Sept. 2440, Nov 2458. Sales 1453.

COCOA. E.D. & F. Man (£ per ton): March 2,200 Sell, 2,199 Buy; May 2,366, 2,215; July 2,194, 2,198; Sept 2,179, 2,178; Dec. 2,045, 2040; March 2025, 2,021; May 2,015, 2,196. Volume 3,797. Options 1.

SOYA MEAL: Easier. April £145·50-£145·80. June £142·60-£142·80. Aug. £143·50-£143·80. Oct. £148·20-£148·80. Dec. £153·20-£153·80. Feb. £165·50-£157. T/O 67 lots.

GAS OIL FUTURES

Feb. 245-44·50, March 229·75-29·50, April 219·50-19·25, May 214·50-14·25, June 210·75-10·50, July 211·10·50, Aug. 216·10, Sept. 220·10, Oct. 224·10. Total volume 2650. Premier Man.

CRUDE OIL

Rotterdam spot prices in $: Arab Light 27·65, Dubai 27·15, Arab Heavy 26·60, North Sea (Forties) 28·40/45, North Sea (Brent) 27·95 (Mar.), Nigerian Bonny Medium 28·30.

LONDON GRAIN MARKETS

Location ex-farm spot prices: E. Midlands, other milling wheat 115·5 (unch), feed wheat 109·4 (−60), feed barley 110·7 (−80); N.E., feed wheat 111·3 (−40), feed barley 111·3 (−240); Scotland, feed wheat 114·9 (unch), feed barley 111·5 (unch). U.K. monetary co-efficient for week beginning Feb. 18 will remain unchanged.

(G A F T A)

BARLEY (£ per ton): March 112·50, May 115·45, Sept 96·00, Nov 99·50, Jan 103. Wheat (£ per ton): March 111·75, May 116·10, July 117·30, Sept 93·75, Nov 98·90.

POTATOES (Gafta): Feb. £44·80, April £50, May £51·20, Nov. £72·50, Feb. £80. T/O 254 lots of 40 tonnes each.

PIGMENT (Gafta): Feb. 104·1p, April 108·2p, June 106·5p, Aug. 105·4p, Oct. 109·5p, Nov. 110·3p. T/O 154 lots.

COVENT GARDEN

Fruit—per lb: Eating apples 10-28, cookers 6-12, bananas 32-35, grapes 52-78, lychees 100, marmalade oranges 6-7, pears 8-27, plums 45-50, forced rhubarb 28-30, strawberries 160. Each: Avocado 14-25, coconut 28, dates (8oz pkt) 45-70, figs (8oz pkt) 10, fresh figs 18-20, grapefruit 5-18, pink 30-35, kiwi 22-25, lemon 8-12, lime 16, mango 70-80, melon 100-120, orange 4-16, minreola 10-18, ortanique 16-22, nectarine 17-18, pineapple 60-120, pomelo 42-115, sharon fruit 14-16.

Salad—per lb: Chicory 16, cooked beetroot 25, Chinese leaf 20, parsley 80, tomatoes 18-40. Each: Celery 15-25, cucumber 28-55, round lettuce 15-22, iceberg 50-90. Per bunch: English spring onions 12, imported 25, radishes 20.

Vegetables—per lb: Aubergine 54, Kenya beans 80-100, Brussel sprouts 20-25, cabbage 10-12, calabrese 55-60, old carrots 11-12, new 20, courgettes 60, spring greens 17, leeks 50, mangetouts 100, mushrooms 60-80, onions 5-13, parsnips 11-14, capsicums 32-46, potatoes 3-5, new 18-22, swedes 9-10, turnips 10. Each: Cauliflower 25-35.

LIVESTOCK COMMISSION

Average fatstock prices yesterday: GB cattle 96·56p kg lw (+1·36); sheep 177·34p kg est dcw (+6·68); pigs 81·00p kg lw (+4·56). England and Wales: Cattle Nos. up 11·9 p.c., 96·81p (+1·48); sheep Nos. down 8·5 p.c., 179·83p (+7·57); pig Nos. up 4·5 p.c., 81·00p (+4·56). Scotland: Cattle Nos. up 19·4 p.c., 95·07p (+3·70); sheep Nos. up 13·5 p.c., 163·50p (+3·85).

British Airports

THE BRITISH AIRPORTS AUTHORITY will shortly be inviting tenders for the operation of its public catering facilities at TERMINAL 2 – HEATHROW AIRPORT, LONDON.

Under a five year concession contract the successful tenderer will be required to pay tendered percentages of turnover. The public catering outlets are provided fully fitted except for tills and moveable items.

The successful tenderer will have demonstrated an innovative approach to catering for passengers and their friends using the airport.

It is envisaged that companies with an annual turnover of less than one million pounds would not be sufficiently qualified.

Interested companies with relevant expertise and appropriate financial and management resources are invited to write giving details of their experience, organisation and financial standing to D J Lindsay, Contract Development Manager, British Airports Trading, Atlantic House, Gatwick Airport, Gatwick, West Sussex, RH6 0NP, by Friday 22 February 1985. It is intended that interviews will be held at Gatwick with suitable companies when further details will be given and from these a tender list will be selected.

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The Annual General Meeting was held at 120 Cheapside, London EC2 on Wednesday, 13th February, 1985.

The following is a summary of the Report by the Directors for the year ended 31st October, 1984.

	1984	1983
Total Revenue	£3,770,967	£2,734,011
Revenue after taxation and expenses	£1,239,830	£1,083,080
Earnings per Ordinary Share	3.38p	2.95p
Ordinary dividends for the year net per share	3.20p	2.84p
Net asset value per 25p Ordinary Share	193.3p	170.5p

Copies of the Report and Accounts are available from the Secretaries, J. Henry Schroder Wagg & Co. Limited, 120 Cheapside, London EC2V 6DS.

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Duties include frequency scanning and the compilation of transmission schedules. Extensive experience in communications with C and G Intermediate Telecommunications Technicians Certificate or equivalent qualification and a thorough grasp of satellite communications are essential. Knowledge of major broadcasting systems, familiarity with news agency transmissions and the ability to recognise a range of languages an advantage.

Applicants will be required to take written tests and appointment will be subject to satisfactory hearing tests. Shift work involved.

Salary £7,867-£9 761. Plus 10% shift allowance. Based Caversham Park, Reading. Relocation expenses considered.

Write or telephone immediately for application form (enclosing addressed foolscap envelope and quote ref. 2037/DT) Senior Personnel Officer, BBC Monitoring Service, Caversham Park, Reading, Berkshire RG4 8TZ. Tel. (0734) 472742 Ext. 212.

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Candidates must have a thorough knowledge of one or two (as appropriate) of the languages defined above, such as is provided by a degree or an equivalent qualification or by relevant experience. Those taking final examinations for an appropriate degree in 1985 may apply.

Appointment is normally to the Assistant Linguist Specialist grade, but successful candidates with at least 2 years' relevant experience may be appointed to the Linguist Specialist grade. Some successful candidates will be required to undertake full-time courses of study in Arabic, Persian, or Russian after appointment. Full salaries will be paid during such study periods.

Salary: Linguist Specialist £7,620-£9,350; Assistant Linguist Specialist £6,015-£8,490. Starting salaries may be above the minima. Promotion prospects.

For further details and an application form (to be returned by 8 March, 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/758/11.

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The Board's payroll procedures are computerised but are currently being re-organised to fit in to an integrated computerised personnel system. Experience of developing or introducing computerised systems would therefore be an advantage.

The benefits package is attractive and includes a contributory pension scheme (transfer facilities available) and luncheon facilities. Please write for an application form to Personnel Manager (South), British Waterways Board, Willow Grange, Church Road, Watford WD1 3QA, quoting reference No. 21/25. Closing date: 22nd February, 1985.

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Aged 25 or over, you should have achieved "O" level qualifications in maths and English and preferably possess a business or commercial degree. At least 2 years experience in contracts administration will be essential while a knowledge of M.O.D. procedures would be an advantage.

An attractive salary will be supported by a first class benefits package, which includes good career prospects within the group.

In the first instance please contact Richard Hancock, Personnel Manager, Gresham Lion plc, Gresham House, Twickenham Road, Feltham, Middlesex. Tel: 01-894 5511.

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A LARGE NATIONAL COMPANY would be interested in speaking with ex-company directors, sales managers, salesmen/women: A number of opportunities to be filled in London and East Anglia.—Write A.L.15028, Daily Telegraph, E.C.4.

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Mrs. D. Dickman,
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Continued on Next Page

SITUATIONS VACANT

Continued from Page 23

MANAGEMENT & EXECUTIVE

PERSONNEL CONSULTANCY. Graduates with 3 + years business experience interested in pursuing a consultancy career in remuneration, recruitment and organisation development are invited to telephone Mary A. McIntyre on 01-405 9000.

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Educated to Degree level in a science subject, now aged 26-35, you'll have at least 5 years experience in a highly technical sales environment, probably in the chemical/petrochemical industry.

In return, you can expect an excellent benefits package, and relocation assistance (if appropriate). Career prospects are: to say the least, outstanding. Send a CV to Robert Smith at Macmillan-Davies Consultancy Reply Service (Ref CB/NA), The Old Vaults, Parliament Square, Hertford, Herts. SG14 1PU.

SALES EXECUTIVE WANTED to exploit the potential of a totally new approach to storage systems, suitable for warehouse and vehicle applications. The candidate should have experience of sales up to boardroom level and have been involved in the storage industry. Salary by negotiation. Full c.v. in the first instance to the Chairman, Sparfax Holdings PLC, Cheney Court, Ditteridge, Box, Wilts.

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The position of Sales/Marketing Executive would suit a 26-30-year old graduate who has already gained 3-5 years marketing experience and is now looking for career advancement within a dynamic company.

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DESIGNER / DRAUGHTSPERSON, experienced draughtsperson required for our Ashford office. Applicants should have at least 5 years' drawing office (experience in structural steel. This is a staff position and the age range would be 25 + and qualified to ONC minimum. Salary commensurate with experience. Applications in writing to the Personnel Director, Cotechnik Ltd., Ashford House, The Tufton Centre, Ashford, Kent.

DESIGNERS and Draughtsmen urgently required for a major gas turbine/aero engine contract. Min. 5 years related experience with HNC or equivalent. Suitable applicants, male/female, should apply in writing with full c.v. to A. C. Dunn and Partners, 6 Lawrence Sheriff Street, Rugby, CV22 5EJ. Tel. 0788 4143.

DEVELOPMENT / APPLICATIONS ENGINEER, B.Sc./H.N.D. / H.N.C. £c12K. Design / Draughtsperson, H.N.C./O.N.C. £c10K, reqd for development and production of the Maxwell gearbox for bus and rail applications. Previous experience in this field would be an advantage. Assistance with relocation expenses will be provided where applicable. Please write with full details to The General Manager, Avon Maxwell Transmissions Ltd, Avon House, Thornes Lane, Wakefield, West Yorkshire.

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We have prepared a comprehensive job specification and client profile, which we shall be pleased to send to suitably experienced candidates. In the first instance, please telephone Christopher Coman on 01-524 1044, quoting Ref. 789CC (Section Leader), Ref. 790CC (Senior), and Ref. 791 (Intermediate), or write in confidence to Trojan Engineering Services, Forest House, 166/168, Station Road, Chingford, London, E4 6AN.

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To find out more contact Geoff Reach for a confidential discussion on 01-831 6891, or write enclosing a full c.v. to him, to: CDI Techniscope Limited, Hanover House, 73/74 High Holborn, London WC1V 6LS.

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Up to £12,000 per annum plus car

An expanding manufacturer of compressors, part of an international engineering group, is now seeking to appoint a seasoned sales professional to service and expand business within Southern England.

Candidates, male or female, will need to be experienced and qualified engineers to at least O.N.C. (or equivalent) who can show a previous successful track record of selling capital equipment and, ideally, compressors. Aged 30 - 45, the person appointed must be a self-starter and be able to operate largely independently in the field, with liaison with the Sales Manager as necessary.

The Company offers an attractive, negotiable benefits package. Interested applicants should submit c.v.s, including details of current salary, to Confidential Reply Supervisor, Ref. ABS 862, Austin Knight Advertising UK Ltd., Tricorn House, 51-53, Hagley Road, Edgbaston, Birmingham, B16 8TP.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

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For an application form, please contact:—

Mrs B. Carter
Industrial Acoustics Company
Walton House
Central Trading Estate
Staines
Middlesex TW18 4XB
Telephone: Staines (0784) 56251; Ext 257

SENIOR QUALIFIED Mechanical Building Services Engineer required for busy progressive firm of consulting engineers in Croydon. Tel. 01-680 3635

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DEPARTMENT OF ELECTRICAL AND COMMUNICATION ENGINEERING
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The initial contract period is for three years. Other benefits include gratuity of 24% taxed at 2% appointment and repatriation fares, leave fares for the staff member and family after 18 months of service, settling-in and settling-out allowance, six weeks leave per year, education fares and assistance towards schools fees, free housing. Salary protection plan and medical benefit schemes are available.

Detailed applications (two copies) with curriculum vitae together with the names and addresses of three referees and indicating earliest availability to take up appointment, should be received by: The Registrar, Papua New Guinea University of Technology, Private Mail Bag, Lae, Papua New Guinea, by 30 March 1985.

Applicants resident in United Kingdom should also send one copy to the Association of Commonwealth Universities (Appts), 36 Gordon Square, London WC1H 0PF, from whom further general information may be obtained.

SOFTWARE ENGINEERS.— £3,000 Pascal, C, Ada exp. Sharpborn Ltd., 01-876 4539.

SOFTWARE AND HARDWARE AUTHORS PERMANENT AND CONTRACT POSITIONS UK AND EUROPE

WE ARE CURRENTLY LOOKING FOR HW/SW AUTHORS EXPERIENCED IN ANY AREA OF HIGH TECHNOLOGY FOR CHALLENGING AND WELL-REWARDED OPPORTUNITIES IN OUR HIGHLY SUCCESSFUL ENGINEERING SERVICES ORGANISATION.

Please send full career details, quoting Ref. R258/228, to K. B. Pierpoint, Resources Manager, Intereurope Technology Group plc, 19/21, Denmark Street, Wokingham, Berks, RG11 2QX. (EMP/BUS.)

SOUTH COAST
TO £20K+

ELECTRONIC, MECHANICAL, ELECTRICAL, SOFTWARE, H V A C, COMPUTER ENGINEERS AND TECHNICIANS.

Contact PETER REES, or CV's to SAVILS, 3A, High St., Fareham, Hants, PO16 7AN (Agy). Tel: (0329) 239441 (24 hrs.).

SUB-SEA ENGINEERING

LONG CONTRACTS U.K./EUROPE

We require urgently engineers with proven experience in the area of sub-sea, wellhead design/fabrication / installation / commissioning. North Sea involvement preferred. Also Pipeline/Riser Design Engineers for subsea installations.

Send c.v.s quoting ref. No. L05364 to: TEAM-SEL INTERNATIONAL LTD, 147 King St., Great Yarmouth, Norfolk, NR30 2NT.

SUBSEA pipeline engineers, required immediately for London and Holland. North Sea experience required. Fitzsimmons, R.I.B.A. 01-637 4812.

SUBSEA design engineers, required immediately for London and Holland. Experience of subsea drilling and production hardware and well control systems required. Fitzsimmons, R.I.B.A. Tel. 01-637 4812.

TECHNICAL AUTHORS experienced in electro-mech. instrumentation and gas plants required urgently for lucrative contracts in Scotland. Also electronic / electro - mech authors for Home Counties. C.V.s to Nat Minsh, ESS Ltd., 29 Castle St., Reading, Berks. RG1 7SJ. (0734) 594949 (agy).

VOITH ENGINEERING LTD.

due to expanding sales in the fields of electrical rotating equipment and power drives, we wish to recruit an additional TECHNICAL SALES/APPLICATIONS ENGINEER. The main market areas are power generation, oil/petrochemical, mechanical handling, mining etc. Previous experience with electrical and/or mechanical power transmission equipment manufacturers is required. An electrical/mechanical qualification in HNC or equivalent is necessary. Knowledge of German would be an advantage. An above average employment package is provided. Applications to C. A. J. Mitford, Personnel Manager, Voith Engineering Ltd, Ambassador House, Brigstock Road, Thornton Heath, Surrey. 01-648 3600.

TECHNICAL COPYWRITER

The job/CREATIVE
The experience/ELECTRONICS
The age/PUSHING FORTY
The location/EUROPE
The market/WORLDWIDE
The opportunity/GREAT
The contact/KEES-JAN
The number/01031-88311240

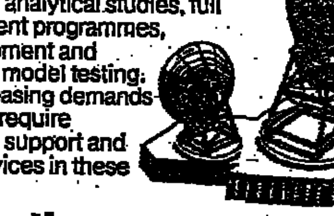
SCIENTISTS AND TECHNOLOGISTS

REF. PROFESSIONAL have openings within the chemical manufacturing industry, in all regions, for experienced Production/Technical/Sales Personnel, aged 25 to 40. Please write with C.V. to: Ref Professional, 71 Queens Road, Brighton BN1 3XB, or tel: 0273 203979.

Continued on Page 32

FRONTIER TECHNOLOGY

Atkins R & D employs some 100 professional technologists providing specialist services to the offshore, nuclear, transport, defence and aircraft industries. The work involves detailed analytical studies, full scale measurement programmes, software development and exploitation, and model testing. To meet the increasing demands of our clients we require additional staff to support and promote our services in these areas:

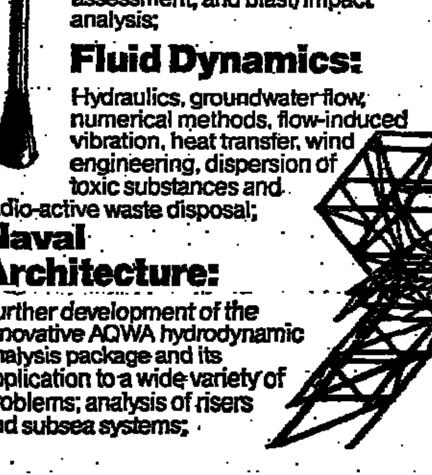


Acoustics: Industrial noise, traffic noise prediction and assessment;

Structural Dynamics: Seismic analysis, fatigue life assessment, and blast/impact analysis;

Fluid Dynamics: Hydraulics, groundwater flow, numerical methods, flow-induced vibration, heat transfer, wind engineering, dispersion of toxic substances and radio-active waste disposal;

Naval Architecture: Further development of the innovative AQWA hydrodynamic analysis package and its application to a wide variety of problems; analysis of risers and subsea systems;

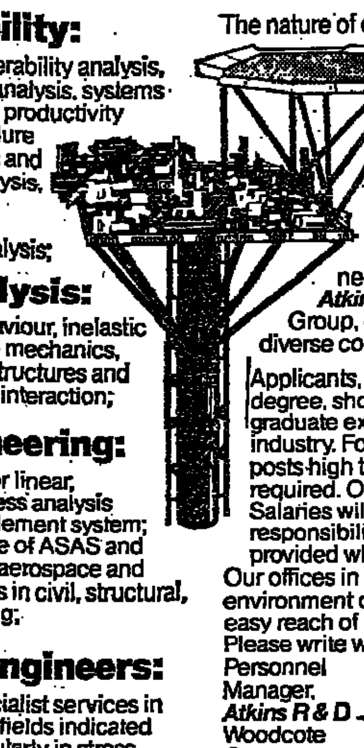


Safety & Reliability: Hazard and operability analysis, consequence analysis, systems availability and productivity modelling, failure modes effects and criticality analysis, data analysis, maintenance engineering analysis;

Stress Analysis: Non-linear structural behaviour, inelastic material behaviour, fracture mechanics, detailed stress analysis of structures and components, soil-structure interaction;

Software Engineering: Development of software for linear, non-linear and dynamic stress analysis based on the ASAS finite element system; supporting clients in the use of ASAS and PATRAN-G in the offshore, aerospace and nuclear industries as well as in civil, structural, and mechanical engineering;

Sales Engineers: To sell 1) specialist services in the technical fields indicated above, particularly in stress analysis and structural dynamics; 2) software, particularly ASAS and the PATRAN-G modelling and graphics system.



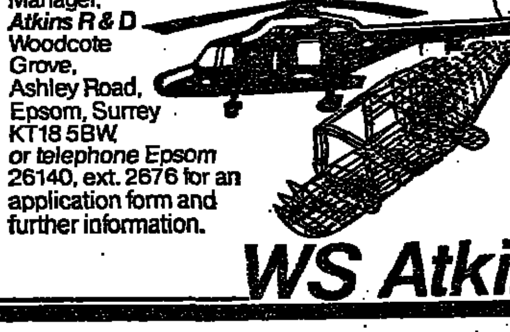
The nature of our business calls for exceptionally talented creative technologists with the potential and ambition to become recognised experts in their chosen field. We provide the environment to realise this.

An awareness of the commercial facts of life, together with a sensitive understanding of the needs of clients, is important. *Atkins R & D* is part of the WS Atkins Group, one of the largest and most diverse consultancies in the UK.

Applicants, as well as having a relevant first degree, should have at least 2/3 years post-graduate experience in academic research or industry. For the sales and some support posts high technology sales experience is required. Our preferred age range is 25 to 35. Salaries will reflect experience and level of responsibility. Relocation assistance will be provided where appropriate.

Our offices in Epsom provide a stimulating working environment on the edge of the Downs and within easy reach of London.

Please write with a detailed CV to G J Dempsey, Personnel Manager, *Atkins R & D* Woodcote Grove, Ashley Road, Epsom, Surrey KT18 5BW, *or telephone Epsom 26140, ext. 2676* for an application form and further information.



WS Atkins

AUSTIN ROVER

ADVERTISING MANAGER

Get top marques for your next campaign

-JOIN AUSTIN ROVER

Mini, Metro, Maestro, Montego, Rover— In the fast moving and challenging world of volume cars Austin Rover have developed a superb technically advanced quality-range of vehicles which are second to none. Recent exciting new additions have further enhanced our position in the market—and we are not stopping there.

We are moving into top gear now to meet the demands of the 90's and beyond.

For our team of Advertising professionals this will create opportunities to develop and implement major press and T.V. advertising programmes with a multi million pound budget. Are you good enough to join them?

You'll need a high level of creative ability and good all round advertising experience gained either with an Agency or in the Advertising Department of a marketing orientated organisation.

The wide ranging brief includes initiating Press and T.V. campaigns on assigned products, recommending budgets to achieve planned sales objectives and the origination and interpretation of Market Research programmes.

You will liaise closely with the Company's appointed Advertising Agency, briefing them on strategy and developing creative and media proposals for implementation.

The terms and conditions of employment are particularly attractive. The appointment is based at Coventry and relocation costs to this pleasant part of the Midlands will be covered where appropriate.

Please write with a detailed Curriculum Vitae indicating current salary level to:

Allan Allcock,
Manager, Personnel—
UK & Eire Sales and Marketing,
Austin Rover Group Ltd.,
Canley Road, Canley,
Coventry, CV5 6QX.

We are an equal opportunity employer.

Management Careers fashioned for success

Dorothy Perkins, a leader in women's fashions, and a highly successful division of the Burton Group offer you a unique opportunity. Combine your experience and our comprehensive training course and you could soon be managing one of our branches and on the path to senior management.

Managing a Dorothy Perkins branch gives you total responsibility for sales and costs, the development and motivation of your team and much more besides. Your success and our expansion programme will then open up opportunities for progression to senior branch or even area management positions within two to three years.

To take the first steps along this path you must be numerate and fast thinking with experience in a retail or sales environment. We envisage you having 'A' levels or perhaps a degree and being aged 22 plus.

Your successful career so far will prove to us that you are mature and have a strong commercial orientation. To take advantage of the career opportunities we offer you must be fully mobile.

We have a pay and benefits package that will enable us to attract the very best potential managers, male or female, and motivate them to future success and personal development. If you fit the bill and can rise to the challenge, write, explaining how, with relevant career details and salary progression to:

Jane Marriott, Personnel Manager, Dorothy Perkins Limited,
214 Oxford Street, London W1N 9DF.

DOROTHY PERKINS

Electrical Engineer

Underground Mining and Quarrying West Country

Carnon Consolidated who operate the Wheal Jane, South Crofty and three other smaller mines as well as the Delabole Slate Quarry are seeking to recruit an additional electrical engineer. The engineer appointed will be attached to the Projects and Technical Services Division and will be involved in all aspects of mine, mill and quarry electrical distribution and power systems as well as with major equipment such as winders, mills and large pumping installations. Involvement with both maintenance and new construction is envisaged.

Applicants should be graduates and/or members of the Institution of Electrical Engineers with considerable experience in mine and/or related industries. Experience in maintenance planning, cost control, contractor liaison and direct labour supervision are essential elements.

Our salaries are competitive and in addition we offer an attractive range of benefits as associated with a large international group plus reasonable assistance with relocation to this attractive part of the West Country.

Carnon Consolidated — a member of the RTZ Group

Please write or telephone for an application form to L. Stocks, Manager Projects and Technical Services Division, Carnon Consolidated Limited, Baldhu, Truro, Cornwall TR3 6EE. Tel: Truro (0872) 560200.

Project Controllers

to £14,000 — Epsom

We cannot manage without you!

This is an opportunity to join one of the largest firms of engineering, planning and management consultants in Europe.

Project Controllers take a leading role in managing prestigious capital projects in the fields of defence, transportation, process plant and energy. The post entails overseas travel.

Candidates should be professionally qualified and able to *demonstrate experience in major multi-disciplinary projects.* A thorough working knowledge of computer-based project management information systems is essential, preferably including ARTEMIS.

For further details telephone me, Russell Jones, on Epsom 26140, or send your full career resumé to me at Projects Division, WS Atkins & Partners, Woodcote Grove, Ashley Road, Epsom, Surrey.

WS Atkins

MECHANICAL AND ELECTRICAL ENGINEERS
C. £25,000

Our clients, successful and well established consulting engineers, are supervising the construction of a very large and prestigious medical complex in Riyadh, Saudi Arabia.

The project already employs a large number of expatriate engineers and there is a current requirement for the following:

Mechanical and Electrical Engineers. Must be graduate or chartered engineers with minimum 10 years experience some of which should have been on medical or related buildings. Duties will include design review, contractor supervision, inspection of all mechanical/electrical installations including piping, plumbing, cable and wiring, H.V.A.C. controls, etc.

Structural Engineers. Must be graduate engineers with minimum 10 years experience some of which should have been on medical or related buildings. Duties will include: design review, structural calculations and client liaison, etc. Contracts will be on single status with home leave every 3½ months, free housing will be available in purpose built villa compound with Western chef in attendance.

ORS executive

Please reply enclosing C.V. and photo to: O.R.S. Executive Recruitment (Intl) Ltd., 37B Witton Street, Northwich, Cheshire CW9 5DE. Telephone. 0606 43568 Mon.-Fri. or 09285 64833 after 6 p.m.

هكذا من الأصل

هكذا من الأصل

HAY-MSL
SELECTION & ADVERTISING

HAY-MSL Selection and Advertising Limited · 52 Grosvenor Gardens · London SW1W 0AW · Tel: 01-730 0833
City: 01-236 5354
Birmingham 021-643 6234 · Bristol 0272-276617 · Edinburgh 031-225 3307 · Glasgow 041-248 7709
Leeds 0532-454757 · Manchester 061-834 2425
All posts are open to men & women.

HAY-MSL Selection and Advertising Limited is a member of the HAY-MSL Management Consultants Group. Offices in Europe, the Americas, Africa, Australasia and Asia Pacific.

Sales Director – Engineering Components

c.£20,000 + CAR

HAY-MSL MANAGEMENT SELECTION

Our client is an acknowledged leader in the manufacture of turbine aerofoils used in the power generation and aerospace industries. Rapid growth in recent years to the current annual turnover of £6m. is largely due to the company's ability to meet its customers' needs all around the world.

Responsibility will be to the Managing Director for ensuring that the company's sales and marketing activities achieve specified business objectives. In addition to representing the company in its dealing with customers, a major input will be required in terms of marketing activity, and the effective management of a small sales team. Considerable travel will be involved.

The successful candidate will be a graduate engineer or equivalent, aged 32 to 40, with a first class record in industrial sales, preferably from within our client's sector.

The remuneration package includes an attractive range of benefits, and relocation assistance will be paid to a Midlands location.

Please write – in confidence – stating how you meet our client's requirements to Richard Crosby ref. D.25051. HAY-MSL Management Selection, Union Chambers, 63 Temple Row, Birmingham B2 5NS.

Commercial Development Manager

MANCHESTER: COMPETITIVE SALARY + CAR

Spillers Foods

The By Products Group of Spillers Foods Limited, a major member of the Dalgety Group of Companies, requires a Commercial Development Manager in Manchester. By regular contact with customers and suppliers alike the job holder will play an essential part in the maintenance and development of the company's sale and purchasing of raw materials for the pet food and pharmaceutical industries.

The right candidate will develop with the company and be ready to take over as Commercial Director when the present incumbent retires in five years' time. A capacity to learn and make a positive contribution to the business is therefore essential.

Aged around 28+, with a good standard of education and 5 to 10 years' experience in the Meat Trade, applicants will preferably hold an Advanced Certificate in Meat Technology or equivalent.

A competitive salary, company car, contributory pension scheme and other benefits associated with a progressive employer, are all part of the package to attract the right person to this very important job.

Please telephone for an application form to M. F. Langley, Personnel Controller, Spillers Foods Ltd., New Malden, Surrey. Tel: 01-949 6100, ext. 436.

Sales Engineer

£12,000–£14,000

Industrial coatings for the Printing and other industries

HAY-MSL MANAGEMENT SELECTION

To join a highly motivated team of sales engineers within the profitable UK division of a successful multi-national group. The division provides surface coatings that increase wear resistance in a wide range of industries including printing.

Identifying and developing new customers as well as selling into and servicing existing customers will be the prime responsibilities in this challenging opportunity.

Candidates should be 28 to 40 with HNC in mechanical engineering or its equivalent with at least 3 years' experience of selling a technically based product. An understanding of the printing industry would be an additional advantage.

Based in the Midlands, relocation expenses and good fringe benefits make this an exceptionally attractive career opportunity.

Please write – in confidence – to David Dodd ref. D.17684. HAY-MSL Management Selection, 50 Queen Square, Bristol BS1 4LW.

Motor Insurance Statistician

NORTH LONDON: £9000+

Legal & General

An opportunity to join one of Britain's leading insurance companies as a statistician providing a full statistical service on our motor account. You will have two years' experience as a statistician ideally within the insurance industry. Experience of a computerised system desirable.

We offer an excellent range of benefits including a non-contributory pension, house purchase loan scheme and profit sharing scheme. Please send full CV to: Mr. C. Wilson, Assistant Personnel Manager, Legal & General Assurance Society Ltd., Southgate House, 25 Cannon Hill, London N14 7DA. Tel: 01-882 6181.

Personnel Manager

NORTH WEST: £13,500+

. . . your first front line role

HAY-MSL PERSONNEL

This career development opportunity is with the central R & D, Contracting and Technical Services company of a progressive UK market leader, which has extensive manufacturing and trading interests worldwide.

Your approach should be professional, informal and practical. You will have the freedom to use and develop your existing personnel and training skills in providing a professional service to 200 hourly paid, administrative, scientific and technical staff.

Aged over 28 and educated to degree level, preferably in a business or technical discipline, you should possess at least 4 years' successful personnel experience which will include IR, Recruitment, Training and Salary Administration in a unionised industrial environment. Exposure to management development programmes and job evaluation would be valued.

Starting salary will reflect qualifications and depth of relevant experience and will not be a limiting factor in attracting the right person.

Please write – in confidence – with full career details to Sheila Whelan ref. D.61004. HAY-MSL Personnel, 12-18 Queen Street, Manchester M2 5HS.

Sales Opportunities – Engineering

VARIOUS LOCATIONS

WINCANTON ENGINEERING

Wincanton Engineering Ltd., part of the Wincanton Group, is a successful £4½m. turnover company based in Dorset. We currently employ 150 people in the manufacture of stainless steel plant for the process industries.

To develop further our sales team we are looking for people with relevant experience and a proven sales record in areas such as • Dairy/Process Plant • Industrial Washing Systems • General Engineering Fabrications.

The successful candidates will work from a suitable home location and may not be required to relocate.

An excellent Group package includes an attractive basic salary, commission, company car, pension scheme and relocation help if necessary.

Please write with CV to W. R. Horan, Personnel Manager, Wincanton Engineering Group, Ludbourne Hall, South Street, Sherborne, Dorset DT9 3LT.

Contracts Administration – High Technology

HAMPSHIRE: c.£13,500

HAY-MSL CONFIDENTIAL ADVERTISING

Our client, a well known electronics company, is rapidly expanding and has an excellent reputation for the quality of their products. They now seek a contracts professional to be located at their Company's international headquarters in Hampshire.

You will lead a small team engaged in a broad range of activities, and responsibilities will include commercial administration of contracts, order processing, letters of credit, and the co-ordination of major contracts. In addition, you will be expected to develop current systems to cope with planned growth.

Ideally aged 28 to 40, and educated to degree level or equivalent, you should have proven experience of complex order processing systems gained in a high technology product/computer environment. Strong management and communication skills are essential.

Excellent fringe benefits include relocation assistance, where appropriate.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. Sue Prior ref. D.1906. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

Engineering & Sales Opportunities – Environmental Controls

SAUTER

The Sauter name is synonymous with reliability and excellence in the design and manufacture of Europe's most advanced range of control equipment for Environmental control and energy conservation. Our success has created the following opportunities:

Product/System Sales Staff

London, Midlands and the North

. . . to promote our range of controls to wholesalers, OEM's and specifying authorities. You should possess a good sales background preferably in the commercial and industrial controls market. Specialist training in our Training Centre at Slough will be provided.

Service Manager

Based Slough

. . . to join our management team and control our service activity. Responsibilities include the achievement to budget of total sales covering maintenance, commissioning and materials and ensuring a maximum gross margin is realised. Salary c.£16,000.

Contracts/Design Engineers

Based Slough

. . . with experience in management systems or automatic controls and familiar with the controls industry.

For all these positions we offer an attractive benefits package including competitive salaries, free life assurance, BUPA – after qualifying period, pension scheme, 24 days' annual holiday, and, with the exception of the design engineers, a company car will be provided.

For an application form please write or telephone: The Personnel Officer, Sauter Automation Ltd., 165 Bath Road, Slough, Berks SL1 4AA. Tel: (0753) 39221.

Engineering Buyer – Growth Company

EAST MIDLANDS: UP TO £12,000

HAY-MSL CONFIDENTIAL ADVERTISING

Our client is a successful and expanding British group, manufacturing a specialised range of office equipment for domestic and international markets.

You will be part of a team responsible for production and development operations. Contact with both internal departments and outside suppliers will be involved.

Qualified to HNC or equivalent level in engineering, you must have at least 3 years' experience of engineering buying – particularly fabrication and machine parts – using computerised systems.

Benefits are attractive and, where appropriate, assistance will be given with the cost of relocating to this low cost housing area.

Please write with full details. These will be forwarded direct to our client. List separately companies to whom your application should not be sent. B. G. Woodrow ref. D.1907. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

Machine Tool Sales

N. HOME COUNTIES: 5 FIGURE EARNINGS

TI MACHINE TOOLS

TI Machine Tools offers one of the most comprehensive CNC ranges in Western Europe. As this important post is to sell the company's complete product range, including Churchill lathes and Matrix machining centres and CNC cylindrical grinders, candidates should have a successful sales record in CNC machine tools.

In return we offer a good basic salary, progressive commission scheme, car and other TI benefits.

Interviews may be held locally but, in the first instance, please telephone Coventry (0203) 75521 or write with relevant details to: M. N. Downes, Personnel Director, TI Machine Tools, PO Box 39, Fletchamstead Highway, Coventry CV4 9DA.

Office Services & Telecommunications Supervisor

SOUTH BUCKS: c.£8,000-£11,500

Amersham

Amersham International is a high technology company providing specialised products for use in health care, life sciences, research and industry. We employ approximately 1,300 staff in the Amersham/Little Chalfont area.

This is a new post reporting to our Site Administration Manager. You will lead a team of around 20, and have overall management responsibility on two sites for:

- all telecommunications services, including telex, facsimile and radiotelephones.
- all office services, including internal mail, photocopying and word processing.

Probably educated to degree level and aged under 35, you should have first class telecommunications and office systems experience. Good leadership and motivational skills plus the ability to communicate effectively at all levels are essential. Familiarity with computing would be a distinct advantage.

Salary, within the range indicated, will reflect ability and experience. We have an excellent growth record and can provide good career prospects for a first class administrator who has development potential. Benefits include 25 days' holiday and relocation assistance, where appropriate.

Please write with a detailed CV to Mrs. Joan Cook, Personnel Department, Amersham International plc, White Lion Road, Amersham, Bucks.

Top Sales Management Posts

EAST MIDLANDS

SIP

These three appointments form a key part in the further development plans of a rapidly expanding, privately owned group – turnover c.£15m. The group is the UK leader in its specialised field of fast-moving welding equipment, air compressors and associated engineering products, sold principally through a nationwide network of motor factors, agricultural and engineering distributors, mail order companies and DIY chains.

All positions, distinctly different in their requirements, offer attractive benefits including substantial bonus potential, quality car and generous relocation assistance to a pleasant area, easily accessible via the motorway network and offering a full range of reasonably priced property.

Please write or telephone for an application form, quoting the appropriate reference number, to: Personnel Manager, SIP (Industrial Products) Ltd., Gelders Hall Road, Shepshed, Loughborough, Leics LE12 9NH. Tel: 0509 503141 (20 lines). Telex: 341877.

Group General Sales Manager

c.£25,000 + Car

Responsibility will be to the Managing Director for the whole UK marketing and sales operations, excluding house accounts. This will span the complete range of strategic and profitability planning, including pricing policy and budgets. Turnover involved is around £8m.

Candidates, aged 35 to 45 and graduates, must have an outstanding record in a sales management role within a substantial UK or international company, preferably in the consumer durable sector. With an overall perspective of running a successful organisation as a key requirement, the appointed candidate must possess the potential to succeed in this position and beyond, as there are genuine board prospects. The ability to think and plan strategically is paramount. Ref. GGSM2.

National Sales Manager – Air Compressors

High Neg. Salary + Bonus + Car

This is a key position crucial to the development of sales of the company's successful range of air compressors and associated equipment.

Spearheading an energetic and aggressive field sales operation, the ideal applicant must have sufficient stature and man-management expertise to achieve optimum results from the team, in a fast moving consumer orientated field where there is selling pressure.

Proven sales ability at major group level is essential and the preferred age is 28 to 38. A degree or equivalent qualification would be useful. A background within the air compressor industry would be an advantage. Ref. NSM1.

Export Regional Sales Manager

High Neg. Salary + Bonus + Car

Responsibility will be to the Export Sales Director for servicing existing overseas accounts and developing new markets. The successful candidate should possess a degree, HND or equivalent qualification, coupled with an engineering background. Experience in dealing with distributors of fast moving industrial/DIY products, together with a working knowledge of export procedures and selling overseas, is essential. The ability to speak one or two European languages would be a distinct advantage. Ref. EX1.

Production Manager – Chemicals

c.£17,500

HAY-MSL MANAGEMENT SELECTION

Our client, the wholly owned subsidiary of a well established public company, is a leading and profitable manufacturer of a range of inorganic pigments for the construction and paint industries. This new appointment calls for a graduate Chemist or equivalent, aged 30 to 40, with substantial technical knowledge and latterly production management experience.

Remuneration package includes non-contributory pension and relocation expenses to an attractive South Midlands location.

Please write – in confidence – stating how you meet our client's requirements to Richard Crosby ref. D.25053 · HAY-MSL Management Selection, Union Chambers, 63 Temple Row, Birmingham B2 5NS.

Sales Manager – Replacement Parts

BERKSHIRE: £NEG + CAR

Coopers Payen

Coopers Payen, an internationally respected original equipment manufacturer of high quality automotive components, is seeking a Sales Manager for its worldwide replacement parts business.

The successful applicant will lead professional and enthusiastic teams marketing and selling in both UK and export markets. This senior managerial role carries full responsibility for growth and profitability. The setting of objectives, and the development of strategies for their achievement, is a critical feature of the position.

Previous experience in marketing or sales is essential, ideally gained within the automotive aftermarket. Some knowledge of exporting would be a particular advantage. Likely age range: 30 to 45.

Salary will be negotiable, commensurate with the senior nature of the position. In addition we offer company car, BUPA, five weeks' holiday, pension scheme, and relocation expenses where appropriate.

Telephone – in confidence – for an application form or send CV to Kevin Thomas, Personnel Manager, Coopers Payen Ltd., 14 Liverpool Road, Slough, Berks SL1 4QP. Tel: Slough (0753) 24511.

Factory Manager – Teesside

UP TO £14,000 + CAR.

HAY-MSL CONFIDENTIAL ADVERTISING

Our client, a member of a major industrial holding group, is engaged in the manufacture and distribution of an extensive range of electrical products. The company can demonstrate an enviable growth record and there are ambitious plans for the future.

This is a highly visible senior management position. Reporting to the Managing Director, you will be accountable for a labour force of 250 and output worth £7m. Responsibilities will include industrial relations and recruitment.

Candidates – probably aged 30 to 45 – will hold a formal engineering qualification and be seasoned production managers from a high volume manufacturing environment. A sound knowledge of the successful application of PBR systems is essential. This is an excellent career opportunity – the successful applicant may well join the Board within two years.

Salary, including some bonus, as indicated. Car; pension and life assurance; generous relocation expenses, where appropriate.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. A. L. Brown ref. D.1911. HAY-MSL Confidential Advertising, Oak House, Park Lane, Leeds LS3 1EL.

Professional Accountancy Skills?

Broaden your career into financial services marketing

c.£14,000 + CAR + SUBSIDISED MORTGAGE

Manufacturers Life

Manufacturers' Life is a Canadian life insurance company with worldwide assets of over $10 billion. The UK Division based in Stevenage, is a young, open and flexible organisation with ambitious plans for future growth, particularly in the small business sector.

As a new member of the small technical marketing team, you will provide professional support to the sales force, play a central role in developing insurance packages for the business market and contribute to the general management of the marketing activity. Career prospects, not constrained by age, are excellent.

Probably in your late twenties or early thirties, you are likely to be a qualified accountant and must have an accounting background either in the financial services or the small business sector. Skills in project management, group presentations and team leadership are essential.

Benefits package includes subsidised mortgage, private health insurance, low-cost contributory pension scheme and relocation assistance where appropriate.

In the first instance please write – in confidence – with full career and salary details to Peter Evans ref. D.49278. HAY-MSL Management Selection, 52 Grosvenor Gardens, London SW1W 0AW.

Metallurgist

c.£12,500

A production and customer liaison role

HAY-MSL MANAGEMENT SELECTION

. . . for a highly profitable UK division of a successful multi-national group. This division provides surface coatings that increase wear resistance in a wide range of industries.

Working with the European Technology Manager, key tasks will include creating a strong liaison between manufacturing and sales, working on new applications and materials and providing a complete technical, metallurgical and material advice and service function throughout the UK.

Candidates should be aged 25 to 30, have an honours degree in materials science or metallurgy and have 2 to 3 years' industrial experience in composite and ceramic materials, their properties and production methods.

Location Wiltshire, comprehensive benefits.

Please write – in confidence – to David Dodd ref. D.17688. HAY-MSL Management Selection, 50 Queen Square, Bristol BS1 4LW.

Inventory Manager – PCAs & Business Computers

A wide ranging and challenging role

NORTH MANCHESTER: ATTRACTIVE SALARY & BENEFITS

FERRANTI Computer Systems
Wythenshawe Division

FERRANTI COMPUTER SYSTEMS, Wythenshawe Division . . . as an important element within our continuing expansion plans we are now seeking to recruit an experienced Inventory Manager for our new purpose built factory in Oldham, North Manchester. This factory incorporates the latest automatic production facilities . . . acknowledged as the most advanced in Europe . . . to aid low cost production of printed circuit assemblies.

As the new Inventory Manager, you will have a broad span of control and influence covering Purchasing, Production Control, Stores, Dispatch and Goods Inward. Therefore, you will need to have relevant experience in these areas and in managing large quantities of throughput for both printed circuit assemblies and completed products . . . e.g. Business Computers.

Attractive starting salary is negotiable and will reflect qualifications and depth of relevant experience. Benefits are those associated with a company of Ferranti's international standing and reputation, including generous relocation help in suitable cases to the Oldham area which is located within easy travelling distance of Manchester and the rolling hills of the Pennines.

Please write with brief career and personal details, including current salary; to: Denis Hooper, Ferranti Computer Systems Ltd., Wythenshawe Division, Derker Street, Oldham, Lancashire OL1 3XF, or telephone 061-624 9552 if you require further information.

Marketing Manager – Generators

RURAL EAST MIDLANDS: £13,000 – £15,000 + CAR

MARKON Alternators

Successful marketing professionals will know the importance of the function to a company with worldwide markets, such as ours. For many years Markon has been one of Europe's leading manufacturers of AC generators up to 1800 kVA and, to respond to our demands, this appointment calls for a high calibre marketing specialist, preferably degree qualified. Expertise should include marketing research, planning, advertising, promotional activities and the ability to make an immediate contribution.

Prime responsibilities will span all export market development, product planning and promotion, in return for which we will offer a salary, negotiable within the range quoted, together with a benefits package including relocation assistance to this delightful area.

Please telephone Oakham (0572) 3811 for an application form or write with relevant career details to: David Wimbourn, Personnel Manager, Markon Engineering Co. Ltd., Pillings Road, Oakham, Rutland, Leics LE15 6LW.

Sales Representative

AVON & THE WEST: £13,000

Bourne Publicity Limited

Bourne Publicity Limited, Britain's leading advertising gift company, requires an additional representative to join their successful sales team. The company offers excellent financial rewards and future prospects to the successful candidate.

You will develop sales to industry and commerce, selling to existing clients and prospects in Avon, Somerset, Devon, Glos., South Wales, Hereford/Worcester.

Earnings include a salary in excess of £10,000 plus commission, an excellent incentive scheme, car, BUPA and sickness benefit scheme. Average earnings this year will exceed £13,000.

If you are an ambitious, experienced sales person, between 25 and 35 seeking high rewards for high performance and wish to join a successful professional team, we would like to hear from you.

Contact: Mrs. Joyce Coppola, Bourne Publicity Ltd., Bourne House, 102 Lower Guildford Road, Knaphill, Woking, Surrey GU12 2EL. Tel: Brookwood (04867) 4535. Telex: 859488.

Engineering Services Manager

R + D: UP TO £15,000

NMI LTD

NMI Ltd. (formerly the National Maritime Institute) is a commercial research organisation specialising in hydrodynamics and aerodynamics. Using our extensive range of towing tanks, wave tanks, wind tunnels and water tunnels, we carry out a wide range of testing and contract research work for both government and industry.

We are looking for an experienced mechanical engineer (preferably chartered) to manage the engineering services section at our main site in Feltham, Middlesex. The person appointed will control the sections responsible for the design and manufacture of scale models and other specialised research equipment, and be responsible for general maintenance of the site and its experimental facilities. The work is non-routine and the problems are varied, so we need an engineer capable of understanding what is required and judging the appropriate technology to employ.

Applicants must therefore have considerable experience in engineering design and the practical application of engineering principles to a wide range of non-standard problems. Previous experience of controlling staff, budgets and schedules (including the use of sub-contractors) is also essential, as is the ability to work effectively under pressure.

We offer an attractive salary for the right candidate, plus other benefits including a low-cost pension scheme, and relocation assistance where appropriate.

To apply, please send a written CV to: Mrs. Sandra Nicholson, Personnel Manager, NMI Ltd., Faggs Road, Feltham, Middlesex TW14 0LQ.

Finance Salesmen – Grow with Ford Credit

OPPORTUNITIES THROUGHOUT GREAT BRITAIN: OVER £11,000 + 2-LITRE GL SIERRA

Ford for your future in finance

We currently have attractive career opportunities, throughout Great Britain, for graduate calibre salesmen with finance experience, preferably in the motor trade.

We are constantly developing new programmes to match the changing needs of our customers. New specialist sales teams are selected from the branch Representative force. As they move on within the company to expand their market sector, a need is created for top quality Representatives to replace them in the branches to maintain our prime position in automotive financing.

To fulfil the role successfully, you must be able to demonstrate drive, enthusiasm, ambition and the potential to develop a professional sales career in a highly competitive finance market.

As a Finance Representative, you will be given comprehensive training at the Branch and Central Office to enable you to negotiate with confidence finance facilities for Ford Main Dealers and their customers, who expect a first class advisory and consultancy service. Branch based, you should be given a considerable degree of autonomy within a very short period to manage your own Zone. Success can lead to rapid career development.

Excellent benefits are those expected of a major international organisation.

If you are ambitious, determined and ready for a challenging management opportunity . . . in the first instance, for an application form, please write to Sue Prior, HAY-MSL Selection & Advertising, 52 Grosvenor Gardens, London SW1W 0AW or telephone 01-730 7584/7749 (24 hour Ansafone); quoting ref. D.41.

Ford Credit, a subsidiary of Ford Motor Company, is one of the world's leading finance companies, employing around 400 staff in Great Britain with turnover in excess of £500m.

Our nationwide branch network markets an extensive range of credit facilities to the corporate and retail customers of Ford Dealers and provides export finance worldwide.

We are a dynamic, high growth company providing first class career opportunities.

. . . an equal opportunity employer.

Talented Computer Professionals

Career Opportunities in the Lake District

Glaxochem Limited
Glaxo

Glaxochem Limited is a member of Britain's largest and most successful pharmaceutical group and is responsible for the manufacture of bulk pharmaceuticals and fine chemicals for worldwide distribution.

The company EDP unit is based in Ulverston, an attractive market town in South Lakeland, and is responsible for the development of major systems throughout the company. A distributive network system links all UK sites using the latest HP 3000 series.

Continuing expansion has created further openings which will provide exciting career opportunities for suitably experienced computer professionals.

Senior Systems Analyst

Your challenge will be to lead a professional team engaged in major systems development and be responsible for all aspects of project control from feasibility to implementation.

You should be educated to degree level and have several years' experience in systems analysis and design. Experience of project control, particularly in Production and Materials Management, would be a distinct advantage.

Analyst/Programmers

As a member of the Systems Development Group, you will assist in the design, development, testing and implementation of company systems.

You should be educated to degree level and have at least two years' relevant experience in systems development, together with a working knowledge of database systems, COBOL, and/or HP 3000 experience would be a distinct advantage.

Trainee Analyst/Programmer

. . . you will join the Systems Development Group and develop your skills in all phases of major systems projects in the company.

You should be educated to degree level and have some DP experience. Ideally, you will also have one or two years' commercial experience.

Competitive salaries will be paid, together with an attractive bonus. Benefits are those expected from a company of Glaxo's standing and include non-contributory pension scheme, life assurance and generous relocation assistance, where appropriate, to this attractive location.

Please write or telephone for an application form to: The Personnel Officer (RTC), Glaxochem Ltd., North Lonsdale Road, Ulverston, Cumbria LA12 9DR. Tel: Ulverston (0229) 52281, ext. 121.

DESIGN & DEVELOPMENT ENGINEERS

Our advanced technology is out in front...

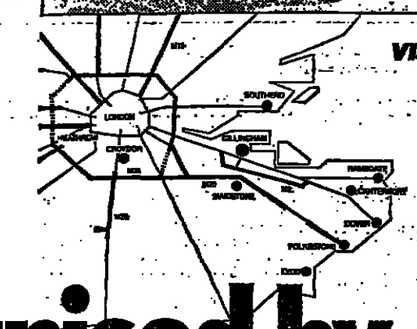
Lucas CAV is a world leader in the manufacture of diesel fuel injection and electrical systems. We are part of Lucas Industries, one of Britain's leading international trading groups.

We are innovators in the field of diesel fuel injection systems and over the years we have achieved many awards for the engineering of our products. Our fuel injection systems are used worldwide on cars, vans, commercial vehicles, tractors and other agricultural machinery, plus marine and industrial applications, and in 1984 our fuel injection system was specified on the world's first high speed direct injection diesel engine, the Ford 2.5 litre engine.

Today there is a need for even better fuel economy and to overcome the legislative constraints of noise and emissions, our engineers are now developing new systems, some of which incorporate electronic control.

At the heart of this development programme, is our purpose-built engineering centre at Gillingham, Kent, adjacent to the factory producing rotary fuel injection pumps. One of the most sophisticated centres of its kind anywhere in Europe, the 70,000 sq. ft. building contains highly versatile equipment including the latest computer aided design, test and simulation facilities. It is responsible for the development of products for all our UK factories.

We wish to talk to forward-looking design and development engineers and engineers from related disciplines who can meet the challenge of diesel fuel technology. Some understanding of electronics and computers would be an advantage.



You will be joining our multi-discipline project teams in the development and application of diesel fuel injection systems, involved from inception to production on a variety of challenging projects.

We have a need for people in the following engineering disciplines:

Design • Development
Applications • Projects
Factory Support

Career opportunities are excellent for engineers who are prepared to meet our challenge. We offer an attractive benefits package, which includes competitive salaries, generous assistance with relocation and a comprehensive pension and life assurance scheme.

You and your family will have all the opportunities to develop your career and life-style in one of the most attractive areas of the South East where local amenities and countryside abound. There are good road and rail links together with good access to the motorway system.

To find out more about these exciting and innovative engineering developments come and talk to our Engineers and see and discuss our range of products at one of our Open Exhibitions.

If you are unable to visit us telephone 0634 34422 (reversing the charges) today or tomorrow between 9.00 am and 9.00 pm to discuss these opportunities and obtain our information pack, or write to Mr. J. Self, Staff Personnel Officer, Lucas CAV Limited, Courteney Road, Gillingham, Kent.

VISIT OUR EXHIBITION AND JOIN THE LEADERS

15th-21st February

Gillingham
Friday 15th February, 4 pm-9 pm; Saturday 16th February, 9 am-2 pm at our Engineering Centre, Courteney Road, Gillingham, Kent.

Glasgow
Tuesday 19th February, 3 pm-9 pm
The Central Hotel, Gordon Street, Glasgow.

Coventry
Wednesday 20th February, 3 pm-9 pm
The De Vere Hotel, Cathedral Square, Coventry.

Derby
Thursday 21st February, 3 pm-9 pm
The Midland Hotel, Midland Road, Derby.

...recognised by world leaders

Lucas CAV
THE CENTRE FOR ADVANCING TECHNOLOGY

Chemists & Metallurgists

Leading Company in the manufacture and marketing of modern high technology analytical instruments. Expansion of our business requires that we create new posts in our sales and marketing departments. Our products are spectroscopy-based and in the main optical emission, x-ray fluorescence and atomic absorption analytical instruments.

Applications are invited from young chemists or metallurgists with practical experience of either atomic absorption or atomic emission analysis who are interested in applying that experience in a business environment as follows:

UK Sales Engineers

Required to work from a home base and to be responsible for Company business in a suitable geographical area of the UK. The ability to evaluate the customer's analytical requirements and to propose appropriate solutions is essential. Duties will include extensive travel and a Company car will be provided. Previous sales experience is not essential but good communication skills will be expected. One of these positions will be reserved for candidates with specialised experience in atomic absorption spectroscopy.

Applications Chemists

These posts will be Company based working on the development of the potential applications of our products. Customer contact and sales support will be important aspects of the responsibilities and duties will include customer training, new product specification and lecturing on behalf of the Company. Candidates should be willing to travel both in the UK and overseas. One of these positions will be reserved for a specialist in atomic absorption spectroscopy.

Applications in writing and enclosing c.v. to: Ref: MA 553, Robert Marshall Advertising Limited, 44 Wellington Street, London WC2E 7DJ. Please list separately any companies in which you are not interested.

Robert Marshall Advertising Ltd.

SOUTH OF SCOTLAND ELECTRICITY BOARD

REACTOR PHYSICISTS

TORNESS AGR POWER STATION

Applications are invited for the above posts at the Board's new AGR Power Station located at Torness, near Dunbar, East Lothian.

The successful applicants will work within the Reactor Physics Section which is responsible for the overall performance of the Station's two reactors. This will include all aspects of reactor safety, performance and fuel management and will require extensive use of modern computing techniques and facilities. Initially the section will also have a considerable involvement with reactor commissioning.

Applicants should have a degree in physics or an associated subject and should have experience in reactor physics or a related field.

Vacancies are at three grades, Salary Range, presently under review, £8,411/£12,207, £10,900/£14,356 and £13,965/£17,169 per annum.

Applications, quoting Reference No. 4/4/85 should be submitted on the standard form obtainable from and returnable to the Personnel Department, South of Scotland Electricity Board, Cathcart House, Spean Street, Glasgow G44 4BE. Tel. No. 041 637 7177 not later than 28 February, 1985.

Director

Application of Computers to Manufacturing Engineering

c.£30,000
Swindon

Our Client, the *Science and Engineering Research Council* (SERC) seeks a Director (male or female) for the newly founded Application of Computers to Manufacturing Engineering Programme (ACME).

The Programme's broad aim is to promote highly innovative research and training in advanced manufacture and its management, closely integrating the needs of industry and the development of scientific education.

ACME will bring together and build on SERC's existing programmes in computer aided engineering, industrial robotics and efficiency of production systems.

The Programme's budget currently stands at over £22m. over 5 years and represents a substantial expansion of existing support.

The total initiative is complementary to the work of the Alvey Directorate and will be undertaken in close collaboration with the Department of Trade and Industry.

Reporting to the Director of Engineering of SERC, your main responsibilities will include:

- identifying specific activities to achieve the overall aim as stated above
- motivating and managing approximately 12 high calibre staff, including senior Consultants from industry
- liaising at senior level with the many disparate private and public bodies that will collaborate with ACME
- representing ACME at various international conferences, committees and other events
- all major decisions affecting the day to day work of ACME, such as personnel, organisation, methods, resource allocation, financial control and policy making.

You will be very experienced in the application of computing in the production and manufacturing process, with particular emphasis on using state of the art techniques both in hardware and software terms.

You may be aged around 40 years with a national reputation yet to be made in your field, although already successful in industry. Conversely, aged perhaps up to 55, you may be a widely known individual seeking to end a brilliant career on a high note.

In addition, you will be a skilled persuader who can communicate equally well with academics and entrepreneurs. A science based degree would be preferred but is not mandatory.

Apart from salary, additional benefits include:

★ comprehensive relocation package, if appropriate
★ index-linked pension
★ generous mileage allowance.

This position represents a rare opportunity for a man or woman with drive, foresight and enthusiasm to make a major contribution to the total effort in this exciting and rapidly developing field.

Replies in writing, including comprehensive career details and stating current remuneration level and quoting reference PJM/DT, should be forwarded in strictest confidence to the Management Consultants advising on this appointment.

Ian Ashworth & Associates
6 Cavendish Square, London W1M 9HA

Software Specialist? Instrumentation User?

Technical & Sales Support For A Complete New Test Management System

This Spring we shall launch a complete new test management system in Britain.

It is the result of an intensive R+D programme in the USA, where it has already gained a high level of interest - and a significant number of orders.

Its market potential in this country is equally impressive - making this new appointment an exceptional professional challenge by virtue of its Day One involvement in the new product's introduction, its technical sales support and its future development in British markets.

With potential clients including the most prestigious names in industry and research, we must look to you to provide the outstanding level of technical expertise, gained as a software specialist, that will be instrumental both in the effective support of our field sales force and in your own direct negotiations with clients, in an advisory capacity, at major presentations.

Naturally a role in the front-line will make special demands on the quality of your interpersonal and communication skills and understanding of business as much as it will on your technical authority. There will be a full programme of product training in the USA.

An attractive executive-level package - fully reflecting both the importance of the role and our status as an international leader in test instrumentation and measurement - will include company car and expenses for relocation to our Bracknell base where appropriate.

To arrange an early discussion about a product and an appointment that are equally unique in character, please forward your CV to: Richard Gould, Honeywell Control Systems Limited, Honeywell House, Charles Square, Bracknell, Berkshire RG12 1EB, or telephone Gordon Fell, UK Sales Manager, on (0344) 416479 or 416340. Please quote Ref DT168/TI.

Together, we can find the answers.

Honeywell

VENUS

SALES REPRESENTATIVE

NORTH LONDON

The Company, part of a major U.K. Group, seeks a sales professional to promote and sell its range of high quality, flexible packaging products in the North London area. The range includes printed and converted plastics materials for two prime markets —foods and textiles.

This is a significant opportunity to identify and develop new accounts which would supplement existing business. A proven sales background should provide the contacts necessary to achieve this, together with the presence and integrity needed to manage relationships at senior buying levels.

Knowledge of the area concerned would be an advantage and it is expected that the person appointed will be located within the territory.

The reward, including Company Car, will be competitive and will reflect experience.

Please write including a detailed C.V. and expected remuneration to:
Mr B. F. Standen, Personnel Manager,
Metal Closures Venus Packaging Limited,
Digby Street, Ilkeston, Derbyshire DE7 5TS

BUCKMANS
ADVERTISING · MARKETING · DESIGN

MARKETING MANAGER DATABASE MANAGEMENT

A leading and expanding survey Company with overseas subsidiaries and sales offices, substantially involved in Middle East contracts, requires a Marketing Manager to co-ordinate the sales staff and develop new business with emphasis upon digital databases. Candidates, male or female, should be science graduates and/or professionally qualified with significant experience in marketing technical services or products. Detailed exposure to digital graphics, utilities simulator databases or similar software application would be an advantage, but is not a prerequisite.

Concentrating initially upon the UK and Middle East where emphasis will be placed upon complex proposal preparation and contract negotiation, candidates must be willing to be away from home for more than half of the year on aggregate under at times difficult conditions and to be prepared to travel at short notice.

Details of education and experience and current salary, along with a recent passport photograph, should be sent to **Trevor Atkinson, Buckmans Limited, Manfield House, 376/379 Strand, London WC2R 0LR.** Please indicate separately any company who you would not wish to receive your application.

QUANTITY SURVEYOR

Taylor Woodrow International Limited require an experienced Quantity Surveyor to cover all aspects of QS work on a civil engineering project overseas.

Applicants must be at least 28 years of age, preferably qualified and should have had previous overseas experience with a contractor. They must be prepared to serve on an unaccompanied basis.

Benefits include salary paid free of tax, free single accommodation and frequent home leave on full overseas pay.

Please write for an application form to: Peter Sichel, Taylor Woodrow International Limited, Western House, Western Avenue, London W5 1EU or telephone 01-991 3161.

Taylor Woodrow International

SIEMENS

Commercial/ Contracts Manager

– Defence Sales

Siemens is one of the world's largest electrical and electronic organisations, with the UK Head Office based at Sunbury-on-Thames in Middlesex.

Our specialist defence sales team is involved with selling a range of communication products and systems to the MOD, within the UK and NATO countries. An opportunity now exists to join them and take responsibility for all commercial, legal and financial aspects of the business.

Applicants must have a proven track record within the Defence Contracting industry.

Salaries are enhanced by a non-contributory pension scheme, free life assurance, subsidised private health scheme and relocation expenses where appropriate.

Please write with full career details or phone for an application form to: Miss S. Dove, Siemens Limited, Siemens House, Windmill Road, Sunbury-on-Thames, Middlesex. Telephone: (09327) 85691 extension 322.

Siemens, where the future happens first.

National Accounts Sales Manager

Southern England

c.£16,500 ± bonus + car

Our client, a dynamic division of a major American group is a market leader in the manufacture and distribution of specialised packaging for the principal catering, leisure and fast food organisations throughout the UK.

In this uniquely challenging role, you will be developing high level contacts and negotiating major volume contract sales in a truly competitive marketplace.

Aged 25-35, you must already be a creative top performer in a pro-active environment, yet eager to use your own initiative to achieve much more. Experience in a related industry will be a positive advantage.

This key role within a progressive and continually developing organisation offers **outstanding career opportunities** and an **appropriately generous benefits package.**

For further information, please contact Louise Marriage NOW on Reading (0734) 509151 (answerphone after office hours) or write to Kirby Professional Recruitment Ltd., 24-26 Queens Road, Reading, Berks RG1 4AU.

Kirby Professional
SUCCESS THROUGH RESULTS

DESIGN ENGINEERS

FAST ADCs

LeCroy, a pioneer in High Speed Analogue to Digital conversion and fast pulse instrumentation, is seeking experienced engineers for analogue and digital circuit design.

An American based Corporation, LeCroy is defining the State-of-the-Art in high speed ADCs. Our in-house customs monolithic and hybrid facilities, together with extensive CAD systems, provide superior tools for the innovative designer.

We are located 25 miles northwest of New York City, close to ski-ing in the Catskills, and ocean resorts in New Jersey. LeCroy's atmosphere is informal, challenging and exciting and salaries are excellent.

If you are qualified to at least degree standard, have 5 years or more experience in circuit design through the V.H.F. range, and are interested in rewarding work in a beautiful country, send your résumé without delay to:

Brian Cake,
Snr. Analogue Group Leader,
LeCroy Research Systems Corporation,
700 South Main Street,
Spring Valley,
New York 10977,
U.S.A. or telephone (914) 425-2000

LeCroy

EXPORT SALES EXECUTIVE

North West **c £13K + car**

We are a major Company in a successful and expanding UK engineering group and as a leading manufacturer of a substantial range of blowers and liquid ring vacuum pumps, we have a sound reputation as a supplier to many process industries both in the UK and overseas.

To sustain our continuing growth, we are reorganising the activities of our Sales and Marketing team and have identified an outstanding opportunity for an energetic and ambitious Export Sales Executive. One of the prime tasks will be to take up responsibility for our European activities in both established and potential new markets.

The preferred age range is 30-45 and although education to degree level is desirable, it will be of prime importance for the successful candidate to demonstrate notable achievements to date in selling our type of products to the process industries worldwide. Fluency in at least one appropriate foreign language would be a distinct advantage.

In addition to salary, a Company car is included in the extensive benefits package and generous assistance will be given if relocation is necessary. If you can meet our specification, please apply in confidence enclosing a full C.V. to E.S. (8656), Daily Telegraph, E.C.1.

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هكذا من الأصل

PA Personnel Services
PA Advertising

Hyde Park House, 60a Knightsbridge, London SW1X 7LE Tel: 01-235 6060 Telex: 27874
Offices in Birmingham, Manchester, Glasgow, Edinburgh and Aberdeen
and throughout Europe, Asia, Australasia and N America

All posts are open to men and women unless otherwise indicated.

Selling Digital Telephone Systems

For your information, our name is Harris

HARRIS

New openings... new challenges in South-East England, Birmingham & Scotland.
A rapidly-growing UK-based PBX manufacturer enjoying a steadily increasing market-share... a BT-approved supplier with new state-of-the-art products... a part of a giant American electronics company... this is Harris Systems.
We have already won a number of large prestigious orders and are team-building now to ensure we exploit fully this highly competitive UK-wide marketplace.
We are looking for experienced salespeople, probably over 25, who have the ambition, enthusiasm and industry knowledge needed to drive Harris forward to achieve our challenging business objectives.
Total earnings for an on-target performance are very attractive... and we provide all the benefits you would expect of a highly successful multinational organisation – including good career prospects.
Ready to pick up a new challenge? Send an application form, please contact Sue Hampson, Personnel Manager – Europe, on 0734 698787 or write to her at Harris Systems Limited, Eskdale Road, Winnersh, Wokingham, Berkshire RG11 5TR.

Production Manager

with development potential
Oxfordshire
£16,000 + car

Our client is a major British food group with leading brands in several market sectors. Due to an internal promotion, it requires a high-calibre Production Manager for its principal frozen food factory employing around 500 people. The job-holder will head up the production function as a member of the factory's senior management team.
Applicants should be graduates or equivalent with at least 4 years' successful line management experience, preferably gained in a food factory or similar environment, and must have the potential to reach Site General Manager level in the future.
This position offers excellent terms and conditions and wide career opportunities. Assistance with relocation will be available.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: 1/S3161/DT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Engineering Management

West of Scotland
5-figure salary + car

Capitalise on your management skills with this successful subsidiary of an American company which manufactures a range of equipment for power plant and process industries both in the UK and overseas.
Directly responsible to the Managing Director, you will use your experience to organise and control the engineering/contract/electrical and draughting facilities to maximum effect. This will involve technical participation in enquiries and responsibility for contracts and technical development projects to reduce costs and improve product marketability.
The post will also require you to liaise with the American parent company and will provide opportunities for travel to the United States and elsewhere abroad.
Aged 30-45, you should be a graduate with practical experience of power generation boiler equipment, gained with a major manufacturer or user. Previous management experience is essential and a knowledge of site installation or operation would be an advantage.
The remuneration package reflects the responsibility of the post and includes good pension and life assurance schemes and relocation assistance to Scotland, where appropriate.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: G1916/DT, PA Advertising, Fitzpatrick House, 141/18 Cadogan Street, Glasgow G2 6QP.

Order Processing Management

a rewarding commercial challenge
Gravesend
attractive 5-figure salary

Bowater-Scott

Bowater-Scott is the clear leader in the highly competitive disposable tissue products market, with a current turnover of around £170 million.
We are now looking for a capable young manager to assume responsibility for the order processing and sales invoicing function within our progressive systems environment.
Reporting to the Customer Services Manager, you will manage a department of some 30 people using a sophisticated on-line order processing and invoicing system, which includes some 1/3 million orders annually. Key to the success of this operation is the accuracy of our computer-based customer and product pricing files. An appreciation of the need for flexible and reliable coding structures is therefore essential. To succeed, you will need to react quickly to the demands of a fast-changing market and respond positively to the challenge of both project and line management responsibility.
Probably in the 25-35 age range, you should have gained sound experience in a commercial office environment – preferably in the fast-moving-consumer-goods field. Your user knowledge of computer systems will ideally include some exposure to the design and/or implementation of commercial systems. The successful candidate will have a keen eye for detail and a willingness to learn.
The negotiable five-figure salary, should not prove a limiting factor for the right candidate, and a good range of large-company benefits including relocation assistance where appropriate completes the package. There are good prospects for further career advancement.
For more information and an application form, please contact Paul Meneely, Personnel Officer, on Gravesend (0474) 336000. Alternatively, write to him now with full personal and career details, to include salary progression, at Bowater-Scott Corporation Limited, Crete Hall Road, Gravesend, Kent DA11 9AD.

Works Engineer

near Aylesbury
c.£13,000

A large group with major manufacturing operations in grocery products has an opportunity for a well qualified engineer with some supervisory experience, who is looking for a move into a significant managerial role.
They are looking for a Works Engineer to take control of a team of around 25 electrical and engineering craftsmen and supervisors, and provide an effective maintenance service to a modern food processing factory.
Applicants, qualified to at least HND level should have a sound knowledge of electrical engineering, and previous experience of supervision, ideally gained in a similar environment. Assistance with relocation is available.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: 2/S3162/DT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Software Support Analysts

Pre and post-sales support
Winnersh and Manchester

For your information, our name is Harris

HARRIS

Providing high-quality technical software support to our marketing and sales team, on a range of high-performance super-minicomputers and interactive terminal systems, is an extremely varied and stimulating role.
We supply customers operating in commercial, educational and scientific fields. Our constant, rapid and profitable growth creates opportunities at our Winnersh and Manchester sites for software analysts with two to four years' relevant industry experience, who are also looking for increased responsibility.
Harris Systems is the UK subsidiary of the giant Harris Corporation, based in Florida, a leading manufacturer of state-of-the-art electronics products. An exceptionally progressive company, we always look for talented people and encourage them to develop their careers and skills to the full.
We also provide a good negotiable salary, a company car, first-class product training, BUPA, 5 weeks' holiday and other large-company benefits.
For further details or an application form, contact Sue Hampson, Personnel Manager – Europe, Harris Systems Limited, Eskdale Road, Winnersh, Wokingham, Berkshire RG11 5TR. Tel: 0734 698787.

Food Science Graduate for Quality Assurance Management

c.£11,500

A major and successful food manufacturing company, based in East Anglia, is looking for a Quality Assurance specialist to head up its small but important QA team.
The person appointed, probably aged 25-35, will be responsible to the Company Technology Manager for ensuring that the exacting company standards of quality and hygiene are met, and for performing general inspection duties. The successful applicant will assume overall responsibility for the vital QA activity, and the appointment represents a real opportunity to pursue a progressive and long-term career leading to a senior management appointment.
A food science degree is a must for this key appointment, and ideally at least 2-3 years' experience within the food processing industry should also have been gained in a professional QA environment. The successful candidate will also possess excellent man-management ability and the skill to communicate easily at all levels, allied with a broad-based knowledge of food technology.
There is also an excellent benefits package, including relocation assistance to an attractive part of the UK.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: 3/S3163/DT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Senior Retail Executives–Australia

package negotiable to £60,000

These appointments will appeal to outstanding retail executives, men and women, who would welcome the opportunity to exercise their talents in one of Australia's largest national retail organisations and who are attracted to the Australian life-style.
We have been engaged to assist our client with two appointments:
- General Manager – Buying
- General Manager – Stores

Each appointment calls for multi-store and range experience in the function; the particular goods, be they food, fashion, softwares, hardware or pharmaceuticals, are not important. A high level of intellect, drive and broad retail management experience are the qualities sought. The career opportunities beyond these positions are first class. Interviews will be held in the UK.
To explore further these senior and challenging positions in the strictest confidence, please telephone Graham Keys on Melbourne (3) 699 1711 (GMT + 11 hrs) or send a full cv to him, including contact telephone numbers and quoting Ref: 371997, at PA Personnel Services, Box 5252BB, GPO Melbourne, Victoria 3001, Australia.

We have one of the finest sales teams. You too could join in our success.

Carson

Carson is part of a major international office equipment group. Over the last few years, we've invested heavily in the design and production of a range of furniture systems to meet the needs of today's business – and the 'office-of-the-future'.
Now we're expanding our sales team in order to develop fully the enormous market potential in the UK.
Working with strong in-house design and marketing support, your task will be to negotiate major contracts with top decision-makers in organisations of all types – including interior design consultants and architects. This will demand strong selling and negotiating skills, proved by at least 2 years' successful direct sales experience in a commercial environment. Specific knowledge of the office furniture market would be a distinct advantage. The preferred age is 25 plus.
Successful candidates will have full responsibility for developing London and the Home Counties.
On-target earnings, including a high basic salary, will be around £16,000 in your first year, although there is no upper limit. A Company car is part of a generous benefits package.
Please telephone 01-828 2087 for an application form, or write with full personal and career details to: Mr A Trotter, Carson Office Furniture Limited, 1 Beeston Place, London SW1W 0JJ.

Opportunities in Shipbuilding

North Devon

appledore shipbuilders

Appledore Shipbuilders, a subsidiary of British Shipbuilders, constructs cargo vessels, bulk carriers, chemical and products tankers, container vessel dredgers, offshore supply, naval auxiliary and other specialist ships.
Appledore was the world's first totally enclosed shipyard and has the capability of adapting to the very latest production methods and technology.
We now require the following personnel to contribute to the efficiency of our business:

Drawing Office Manager
This senior management position will give you responsibility for the control and co-ordination of all drawing office services. Your aim will be the efficient fulfilment of programme requirements and contract specifications.
You will be qualified to degree or HNC level in naval architecture or engineering and have relevant management experience. Previous experience in the operation of CAD/CAM systems would be an asset.

Maintenance Manager
You will be responsible for the effective running of a newly-established maintenance department. The job will involve the supervision of mechanical, electrical and buildings maintenance services, energy conservation, yard transport, dredger operations and facilities development.
Preferably qualified in mechanical or electrical engineering, you will be experienced in the organisation and planning of maintenance services and be familiar with relevant legislation.
We offer highly competitive remuneration packages including relocation assistance. And our base in Appledore, North Devon means that you can enjoy living in beautiful rural surroundings, which offer an extensive range of recreational activities.
Write with career and personal details, indicating which post you are interested in, to: Nigel Purdy, Personnel Director, Appledore Shipbuilders Limited, Appledore, Devon EX39 1LX. Tel: Bideford 3281.

National Accounts Sales Management

Automotive components
substantial package

Market leading, high quality products in the OE and aftermarkets for automotive components: over £5m of established national accounts; aggressive, precisely targeted marketing strategies; and the support and strength of a £50m division of a major industrial group.
This is the environment in which a highly motivated National Accounts Sales professional will thrive and prosper!
Your remit will be to drive up profitable growth and increase market share by the efficient management and development of this large national account customer base – including many 'blue chip' companies.
Aged early to mid thirties, you must also have the proven sales ability, commercial flair and sheer determination needed to identify and secure profitable business in this highly competitive environment. Numeracy, analytical and well-developed communication skills are also vital.
You'll enjoy unusual autonomy whilst negotiating in the field, and you will be backed up by comprehensive head office facilities including sophisticated computer systems which will enable you to monitor every stage in the deal.
You'll need your wits about you to succeed in this role but success will bring early recognition in the shape of increased responsibilities, greater prospects and rewards. This is your chance to join a closely knit professional sales and marketing team and to play a key role in the future shape and direction of the business.
To attract high-calibre individuals, the company is prepared to negotiate a substantial remuneration package including generous relocation assistance, where appropriate, to the Midlands. A company car will also be provided.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent).
Ref: B9897/DT, PA Advertising, 6 Highfield Road, Edgbaston, Birmingham B15 3DJ.

Market Development Manager - Contract Hire

Motor finance
North London
c.£14,000 + car + benefits

Our client is a major finance company and a subsidiary of a large British financial services group.
As part of its overall marketing strategy, the company is now aiming to further develop its position in the contract hire market through a joint venture with one of its operating subsidiaries.
To develop, launch and run this new venture, our client wishes to identify someone with a demonstrable record of achievement in sales or marketing in the motor finance industry.
Candidates for this demanding role are likely to be aged 30-40 with extensive knowledge of the motor finance market and have the ability to research market opportunities, develop appropriate products, implement marketing campaigns and progress this major project from inception to launch and beyond.
Your reward package will be negotiable and will fully reflect your experience and the importance of this appointment. Benefits include a car, mortgage subsidy, free pension and life assurance.
Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.)
Ref: 4/A8039/DT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Packaging Technologist

based London
competitive remuneration
+ car

Coca-Cola

Coca-Cola Northern Europe is seeking an experienced Packaging Technologist to join an effective, innovative team based at the company's Kensington HQ.
Your prime objective will be to ensure the optimum utilisation of available packaging components and to enhance levels of service from suppliers. Specific responsibilities will include the development of new packaging, the approval of components and suppliers, a 'consultancy' service to franchised bottlers, package testing and troubleshooting.
You will be required to travel extensively throughout the UK and also to countries in Northern Europe. A company car will be provided.
Aged in your mid-late 20s, and probably a graduate, you must be an experienced packaging technologist with a record of 2 or more years' project management in the packaging development field – ideally gained in the beverage or a related industry. Experience of glass or plastic would be particularly relevant. First-class communication skills are essential.
A highly competitive salary package will be backed by generous large-company benefits including car, pension and medical aid schemes, and relocation assistance if appropriate.
Please write with detailed cv to Deborah Khan, Employee Services Officer, Coca-Cola Northern Europe, Pemberton House, Wrights Lane, London W8 5SN. Tel: 01-938 2131.

Mechanical Engineers

East of Scotland
to £11,000

ALCAN

BA Chemicals Limited a member of the Alcan Group of Companies has two vacancies for young mechanical engineers at its Burntisland Alumina Chemicals Plant.
The plant employs 500 people in the extraction of alumina from bauxite and its conversion into a wide variety of products for end uses ranging from ceramics to catalysts.
One of the positions has responsibility for projects concerning existing plant and equipment and the other, which will appeal to a more experienced applicant, involves the maintenance and operation of steam/power generating equipment.
Male or female applicants should be qualified to degree standard in mechanical engineering and should be conversant with the latest techniques in cost estimating, project planning and maintenance in the chemical industry.
Conditions of employment are excellent and relocation assistance to this high amenity area will be given where appropriate.
Please write or telephone for an application form to: Jim Dobbie, BA Chemicals Limited, Burntisland, Fife KY3 0EP. Telephone: 0592 873741.

PA consulting group : Management Consulting · Technology · Computers and Telecommunications · Personnel Services

MARKETING MANAGER

Our client, a leading producer of rubber and plastic industrial products, t/o £30 million, with a good profit record, seeks to appoint an innovative marketing professional to take charge of the marketing function.

Reporting to the Commercial Director, you will be responsible for first establishing, then managing the marketing department, with emphasis on new product and market development.

Overall, you will be expected to make a major contribution to the Company's business developments.

Ideally aged 30-45, qualified to degree standard in a relevant discipline, you will be able to show a sucessful track record in developing a marketing function. Well developed communication skills are essential as are profit awareness and self-motivation.

Salary is by negotiation but will not be a problem for the right candidate. An attractive package including car, plus relocation expenses if appropriate, will also be offered, and excellent career prospects exist for the successful candidate.

Apply in confidence with C.V. to:
Stephen Mawdsley,
Managing Director,
Senior Management International,
Landseer House,
19 Charing Cross Road,
London WC2H 0ES

INTERNATIONAL SALES EXECUTIVES

Financial Information Services

European Languages, Particularly Spanish & German
Salary: £30,000 +

Our client, through its worldwide communications network, provides immediate access through on-line data systems to a wide range of financial information and news for major international clients. The success of their international operation, has prompted the need for additional sales executives, who will be assigned to various attractive locations in Europe, from their Corporate Headquarters in the City of London. The task will be to further develop existing accounts and to obtain new business in this rapidly expanding market.
The successful candidates will be able to demonstrate excellent sales skills and their sales experience will be within the computing, communications or office automation industry. An understanding of the money markets and previous international sales experience are desirable, albeit not essential.
After a period of thorough product training in London, the initial assignment will be of two years duration. However, these are career appointments where successful individuals can look forward to early management appointments within this market leading organisation.
The remuneration package includes an excellent basic salary, initial guarantee, commission related to performance, appropriate country allowance, full relocation expenses, home leave travel and free medical and life insurance and pension plan.
To apply, please telephone Nicola Moses or Andrew Goodman or write to them at the address detailed below quoting reference number NM0696.

Duke House, 37 Duke Street, London W1M 5DF
Telephone: 01-486 8591

OGILVIE EXECUTIVE
PERSONNEL AND MANAGEMENT CONSULTANTS

AN EXPANDING NETWORK PLANNING DEPARTMENT

Our client, a major electronics concern based in the Northern Home Counties, has established a new Technical Services Department – and has backed it by extensive capital investment. To ensure that the company makes the most of these facilities they now require:

TWO NETWORK PLANNING ENGINEERS

Together with the existing team they will provide a planning service on numerous highly important projects and will supply a comprehensive service to specialised engineers involved at all stages from concept to manufacture. The equipment is being used in a completely revolutionary way generating dramatic growth in many areas. This means that the Network Planning Engineers will deal with a wide variety of Engineers and Managers and therefore will be able to translate requirements, advise on procedures and ensure that the networks are completely adequate for both the demands of today and tomorrow.

Applicants should preferably be qualified to HNC level – perhaps to degree level for the more senior position – and will possess formal training in current PERT Network Planning together, ideally, with a knowledge of computer based project and resource management tools, preferably ARTEMIS.

Both positions offer the unusual opportunity of developing networks within a genuine growth environment where personal initiative and the ability to provide an innovative approach to complex problems is both appreciated and rewarded in terms of career development.

Salary levels will be highly attractive, as our client believes in the policy of rewarding each individual in direct relation to his/her expertise. In addition to the usual corporate benefits, the company can provide assistance with relocation where appropriate.

For an informal discussion telephone Terry Fuller or Paul Brown on 01-240 9555 or write (quoting ref: 346) to:

DEANSGATE MANAGEMENT SERVICES
63-66 St. Martin's Lane, London WC2N 4JX

Area Sales Manager

Thames Valley

Electrical Power/Control Products

Our client is an established high technology division of the B.H. Group of Companies, specialising in the power and control component market, embracing voltage dependent resistors, power resistors and thermistors.

Expansion has created an opportunity for an experienced component Sales Engineer to develop the sales of company products in the above area.

Ideal applicants will have a technical background/qualification, will be under 40 years of age and will have the potential to progress into a field sales management position.

An attractive salary/benefits package will be paid to the right person.

Contact JULIA HEWETT on LUTON (0582) 450054 Up to 9.30 p.m.
Ref. DBH

General Manager (Manufacturing)

Computer Based Equipment

c£20k + Car

Our client is a highly successful autonomous division of a major multinational manufacturer of high technology computer based equipment.

Substantial investment has augmented the setting up of a UK based manufacturing outlet which has vested an opening for an experienced Manufacturing Manager to assume complete control and direction of this newly formed facility.

Ideal applicants will be qualified to a minimum of HNC with experience of production, quality and assembly, together with the ability to lead a team of engineers.

The company offers a comprehensive salary/benefits package, together with ample opportunity for continued career development.

Contact IAN HENDERSON on LUTON (0582) 450054 Up to 9.30 p.m.
Ref. DGM.

TECHNICAL RECRUITMENT LTD
9/5 George Street West, Luton LU1 2BJ (0582) 450054

Career Move 1985?

Are you now earning over £20,000 p.a. and thinking of a career move?

Now is the time to invest in your career and we provide the service which can help you to find your next top executive position at home or overseas.

We assess your marketability, identify career objectives, design a marketing plan, and work with you to obtain your next top job.

With our unrivalled technological information systems and the widest network of contacts in Europe we also help identify unadvertised vacancies.

We have the most successful record in our field. That is why top executives use our job search services. Our fees relate to your marketability.

An initial meeting is free. Contact us today.

Connaught

Executive Management Services Ltd.
32, Savile Row, London W1 01-734 3879

SENIOR HYDROGRAPHIC ANALYST/PROGRAMMER

HSA

Salary £8-15K depending on experience. Educated to degree level or equivalent in late 20s/early 30s. Enthusiastic person to join a small team developing and supporting application software for Hydrographic Surveying.
Person must have sound knowledge of Hydrographic Surveying with a minimum of 3 years experience, together with similar programming experience.
The right person will occupy a senior position within the team directly responsible to the Software Director. They should be capable of working with minimum supervision and skilled in co-ordination of projects.
Opportunities will exist for some involvement with other Technical applications in which the company is engaged, predominantly areas of Land Surveying, Civil and Structural Engineering.
Please reply with C.V.'s to: HYDROGRAPHIC SERVICES INTERNATIONAL LTD., SUEVET HOUSE, 603 LONDON ROAD, SOUTHBOROUGH, TUNBRIDGE WELLS, KENT, TN4 0PA. TEL: (0892) 22442.

UNIT PALLETS LTD.

SOUTHERN REGION SALES EXECUTIVE

unit

Unit Pallets Ltd. have a position available for an experienced Sales Executive who will have responsibility for taking charge of existing accounts, and negotiating new contracts with many of Britain's leading industrial organisations.
Applicants should have had a lengthy and proven experience in the pallet industry, preferably at Senior Management level.
Salary, terms and conditions of employment are totally negotiable, and will depend entirely on the applicants experience and track record to date.
Suitable applicants can apply in strictest confidence by telephoning David Woodall (Sales Director) either on 0942 711311 (Business) or 0254 852735 (Home), or in writing to David Woodall, Unit Pallets Ltd., National Marketing Centre, Golborne, Warrington, WA3 3EN.

SALES LAUNCH FOR THE PRODUCT OF THE YEAR

c. £12,000 – £20,000 + Car
LONDON

When one of the world's most prestigious 'blue-chip' organisations invests several million pounds in the development of a new product, you'd be right to expect outstanding sales opportunities. And when this new product also incorporates the latest technology and offers unique and wide ranging benefits, you'll also realise that such opportunities occur only once in a lifetime.

For our client, the market potential is literally staggering. Following 2½ years of market research and product development, they are about to reap the rewards of the dedicated commitment and massive investment.

That is why NOW must be the right time for the sales elite to join this market-winning launch – currently being test-marketed in the West of London and designed to achieve leadership in the business world. Our client's manufacturing and marketing professionalism will ensure success for the product. Your efforts will ensure a high level of market penetration.

For really self-motivated sales professionals, aged under 35, who enjoy challenge and achievement as a prerequisite of satisfaction, there are the added incentives of high rewards both in financial and career terms.

We are only looking for really outstanding sales professionals. Those who can match our client's development plans with their personal drive and determination to succeed.

For those who prove themselves, management will be a reality. There never was a finer investment for sales talent. At a senior level handling major accounts – calling for high-performing negotiating skills you can earn up to £20,000 pa. For sales executives, accustomed to selling to business, £12,000 in your first year is a realistic target. The first class basic salary is complemented by a valuable range of benefits including a quality car.

If your ambitions deserve only the best, grasp this rare opportunity by phoning Simon Marchant on the number below quoting ref: 136.

Clifton-Donkin Ltd.,
(Recruitment Consultants),
Malcolm House, 12 Orange Street,
Haymarket, London W.C.2.

☎ 01-930 9521
(answering machine outside office hours).

Clifton·Donkin

Hardware & Software Development Engineers

Where It's At

Our client is looking to recruit 3 electronics engineers with 2 to 6 years hardware and software development experience to join the core of a small multi-skill team developing new products that will revolutionise their world market. The company is 468 people strong and has direct access to one of the premier R & D resources in Europe through being part of a billion dollar multinational that believes in pushing the responsibility of autonomy as deep into its organisation as possible, and has produced a breed of Engineering Managers whose average age is in the early thirties.

Applications are requested from engineers who believe themselves to have above average ambition and have the practical dedication to justify above average salaries in a green field development environment.

The company's investment in one of Europe's most advanced automated manufacturing plants, runs far into seven figures, incorporating the very latest CAE, CAM and ATE facilities, including extensive utilisation of robotics in fully automated test, quality control and assembly techniques. So critically, you will not just be designing for the concept but the final production reality.

If you are aged 23 to 35 with a good Electronics Engineering degree and/or practical exposure to hardware/software development or component engineering and currently slumbering in the mediocrity of the aerospace, telecoms. defence or control/instrumentation, industries, then we'd like to know you.

Call our consultant Peter Greenfield today between 4.00pm and 9.00pm on (0992) 552552 for an information pack, or be direct and put a CV straight in the post to
Macmillan Davies Technology,
The Old Vaults,
Parliament Square, Hertford,
Herts. SG14 1PU.

Macmillan Davies

Infrared, Optical, Electronic Instrumentation

New opportunities in a unique British Company

Infrared Engineering is an expanding high technology company and the only British manufacturer engaged in the application of Infrared technology to industrial measurement and control. We are also recognised as world leaders in moisture and plastics film thickness measurements.

Continuing rapid growth and a broadening of our product base means that we now need to appoint additional men and women to our development and production teams.

PROJECT ENGINEERS

Development

To improve existing, and design and develop new microprocessor based products using optical, electro-optical and associated sensing technologies. This will also involve product testing and evaluation and will call for close liaison with Production Department.

A degree or equivalent in computing, electrical/electronics engineering or physics is required with at least one year's experience of applying microprocessor techniques and defining and structuring user-friendly, crash-proof software. A knowledge of Forth would be desirable.

Production

To meet special needs by engineering customised systems of measurement, control and peripheral items and to steer new products from development into production.

A degree or equivalent in computing, electrical/electronics engineering or physics is required, plus at least two years experience of microprocessor techniques and peripheral interfacing. The stature and ability to win customers' confidence, analyse and implement their requirements – with commercial awareness – is also vital.

Our work is highly advanced and offers competitive salaries, attractive benefits and excellent scope for career development, so if you would like to hear more, please telephone or write to Dr. R.F. Edgar, our Engineering Director, at Infrared Engineering Limited, Galliford Road, Maldon, Essex, CM9 7XD. Telephone: (0621) 52244.

IE Infrared Engineering

Due to continued expansion we now have vacancies in the following categories:

SENIOR HYDROGRAPHIC SURVEYORS

Professional qualifications and/or several years sound surveying experience, particularly with H.P. computers, electronic positioning systems, acoustic and sonar systems are required for a variety of offshore work including rig moves, jacket installations, pipeline inspections and submersible navigation.

OFFSHORE SURVEY ENGINEERS

Qualifications required, HNC or equivalent in electronics. Experienced in the use, repair and maintenance of most common types of survey equipment including surface positioning, H.P. 9800 series computers, underwater acoustic positioning and sonar systems.

SURVEY SOFTWARE ENGINEER

Qualified to degree level in a relevant discipline, experienced in interfacing techniques and writing survey related software. A knowledge of programming H.P. and Digital systems, using a variety of languages including Pascal and Basic would be an advantage.

UDI is a member of the John Brown Group based in Aberdeen. Attractive salaries, offshore pay and a full range of employees' benefits are available. Relocation expenses will be paid where appropriate but not all posts will require relocation to Aberdeen.

Applicants should forward a Curriculum Vitae to:
P. Garrod Esq.,
UDI Group Limited,
Denmore Road,
Bridge of Don, Aberdeen, AB2 8JW.

udi

QATAR GENERAL PETROLEUM CORPORATION

Qatar General Petroleum Corporation (Onshore Operations) is responsible for Qatar's Onshore Oil and Gas Operations.

The following vacancies exist in its Operational Areas and suitably qualified and experienced candidates are invited to submit their applications.

MANPOWER PLANNING SUPERVISOR (Ref. Pers. DH-01)

Applicants should have a degree or equivalent in a branch of the social sciences. They should have a minimum of 5 years experience in the personnel functions of which at least 2 years should have been in manpower planning and control, preferably within the petrochemical industry. The successful candidate will be responsible to the senior recruitment supervisor for maintaining manpower documents of all onshore personnel. He will develop and prepare a wide range of manpower statistics for management. He will be required to prepare succession plans for all employees and maintain up to date organigrams of organisation. He will be required to work in close collaboration with training development and recruitment functions as well as line management to ensure the smooth running of the manpower functions.

TRAINING/DEVELOPMENT SUPERVISOR (Ref. Pers. DH-02)

We need a 30-40 year old Training Supervisor with an engineering background (degree/HND). He should enjoy working with young technical professionals in developing their careers. He should have, at least seven years experience, engineering line training, combined with a demonstrated capacity of working in a developing country. He should be flexible and articulate, able to communicate easily with all levels of the management/staff in the organization. If you are the person, you would be working for the senior development supervisor in preparing, implementing and monitoring long, short-range development programmes for engineering staff.

PAINT INSPECTOR (Ref. Eng. US-12)

Applicants should have E.R.S. approved (or equivalent), with 10 years experience preferably in the Middle East.
Brief description of duties: To monitor all painting and coating works to ensure that the preparation and application is in accordance with the specification and to inspect and approve the completed works. To specify remedial actions where necessary and to ensure that these are carried out correctly. To carry out regular inspection of all the corporation's plant and equipment to ensure that protective coatings are in good condition and to specify and implement repairs as necessary.

PRODUCTION SUPERVISOR (Ref. OPR DK-01)

QUALIFICATIONS AND EXPERIENCE REQUIRED

Applicants should have HND (Chemical Engineering) or the equivalent with a minimum of 10 years in the oil/Petrochemical industry.

DUTIES

The successful candidate will report to the Senior Production Supervisor (Oil) and be responsible for the supervision of oil production and associated gas recovery from crude oil wellhead and surface facilities, crude oil stabilisation, gas compression and dehydration plant.
He will spend approximately 60% of his time in the field on either shift or day work and will be expected to pay particular attention to the training of lower level staff.

BENEFITS

Very competitive salaries will be offered commensurate with qualifications and experience.
There is a full range of oil industry facilities provided such as:
- Housing and local primary schooling
- Boarding school assistance
- Free medical and dental care
- Generous leave schemes

Salaries in Qatar are not subject to Qatari Income Tax.

Applications giving full details should be addressed to:—
Senior Recruitment Supervisor,
QGPC (Onshore Operations),
P.O. Box 70, Doha—Qatar, Arabian Gulf.

and postmarked not later than one month from the date of this advertisement. Candidates for final consideration will be invited for interview when full terms and conditions of employment will be discussed.

PD Doha

Assistant Regional Directors

CBI

in Bristol and Cambridge

The CBI has 13 regional offices whose task it is to maintain contact between members and the CBI organisation centrally; to represent CBI policies at regional level; and to recruit new members. These offices are headed by Directors. In both the Bristol and Cambridge Offices the Directors are supported by an Assistant Regional Director.

The successful candidates for these posts are likely to be in their thirties and have an understanding of, and interest in business. They will have the ability to deal with business executives at all levels, to interpret policy briefs to members and to the media; and to market the CBI and its policies.

Experience of Committee work is desirable and the ability to write well and clearly is essential.

Salary for both posts circa £10,000 p.a. A car will be provided.

Please reply enclosing comprehensive CV and stating present salary to Personnel Department, Confederation of British Industry, Centre Point, 103 New Oxford Street, London WC1A 1DU.

SALES/ MERCHANDISING EXECUTIVE

Burlington Sportswear Fabrics Limited is the leading quality manufacturer of denim in Europe. The Company supplies the quality branded segment of the jeans market.

We wish to appoint a high calibre executive to promote the range to key accounts in Europe. The position will also include price negotiations and servicing these accounts as well as dealing with other U.K. jeans manufacturers.

The successful candidate will be aged 26-35 with at least 3/4 years sales/merchandising experience preferably in a textile related area. The ability to carry out successful business negotiations at a senior level is essential

An excellent salary, company car and fringe benefits will be provided together with good career opportunities.

Please write or telephone for an application form to: A. Cormack, Personnel Manager, Burlington AG, Regent Arcade House, 19/25 Argyll St., London W1V 1AA. Tel: 01-734 8242.

Burlington AG

Finance Sales Professionals

Use your experience to lead the growth of our consumer credit operation in the South

Citibank Savings is one of the UK's leading consumer credit companies, and a major subsidiary of one of the world's largest banks. Due to substantial and continuing growth, we are now seeking the following key sales professionals to sustain our programme of expansion and maintain our market position.

Senior Sales Executive/ Account Officers

Essex & Kent

Applicants, ideally aged 25-38, should have proven sales experience, preferably in the finance/insurance related industries. However, consideration will be given to anyone who clearly demonstrates a mature attitude and a strong, self-motivated approach towards account management within a challenging sales environment.

New Business Representatives

Surrey & Berkshire, Devon

Ideally, candidates will be in the 23-35 age group and currently employed in a sales environment. Preference will be given to those with experience in a finance/insurance related industry, although full product training will be given to anyone with clear sales ability and potential.

Regional Sales Manager

The South West

This is a senior sales position covering the South West of England, South Wales, Somerset and Avon, in which you will be expected to obtain new business from the Motor Trade and Home Improvement industry. Preferably aged 25-40, you will need to have had at least five years' experience in selling finance. A clear ability to sell effectively at Board level is also required, as well as the vision and commitment to operate as an important part of an overall team.

We offer excellent negotiable salaries and a comprehensive package of benefits, including a generous mortgage subsidy after 1 year, non-contributory pension, company car and permanent health insurance.

Please write with full career details, stating which job you are interested in and an indication of your current earnings, to: Jenny Hawgood, Citibank Savings, 1 Hammersmith Grove, London W6 0NY.

Citibank Savings

Sales Management with a difference!!

The products are revolutionary. Our client's growth rate in Europe and the USA in an extraordinarily short time has taken the company's sales teams into top income brackets. And now this fast moving multi-national is expanding into the UK — creating opportunities for unashamedly aggressive, presentable, commercially minded men and women to grow with it.

It is, very definitely, a challenge. You'll need to be self-motivated enough to keep up, and committed enough to succeed. You'll be in your 30's, currently earning around £20K and already in a sales management role. Your presence and confidence will enable you and your sales team to sell our client's technologically advanced consumer products in cold call situations.

Achievers will be rewarded — our client's top sales managers average around $100,000 pa and minimum on-target earnings are around £24K. You'll also experience outstanding promotional prospects by joining this dynamic organisation during the early stages of their UK market development.

If you're interested write, c/o, Reference 2008, Austin Knight Advertising, 20 Soho Square, London W1A 1DS.

Applications will be forwarded to our client unopened.

Austin Knight Advertising

Graduate Development Engineer

SOUTH COAST — £15,000 PLUS CAR

This new appointment offers front-line commercial experience for a young graduate on the way to general management.
The company (profitable and with sales over £10 million) is market leader in fluid dispensing and cooling products sold to some of the UK's largest companies.
The key responsibilities are to develop and maintain the closest relationship with the top technical staff of major customers; to establish their specifications and requirements for new and modified products; and to control the in-house resources — design, prototype production and test — needed to meet their needs.

Candidates, male or female, must be engineering graduates in their late 20s or early 30s who have cut their teeth in development and manufacturing management and proved that they can deal with major customers and exploit commercial opportunities. Relevant backgrounds could include refrigeration, domestic appliances, automotive components, food and other f.m.c.g. industries.
Salary negotiable to £15,000 plus car, BUPA, relocation help.
Please write — in confidence — with full career details to D. A. Ravenscroft at Bull, Holmes (Management) Limited, 20 Albert Square, Manchester M2 5PE.

Bull Holmes
PERSONNEL ADVISERS

هكذا من الأصل

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Austin Knight Advertising

London 01-437 9261 Birmingham 021-454 7351, Bristol 0272 422681, Chelmsford 0245 350250, Egham 33962, Glasgow 041-248 6171, Manchester 061-834 8223, Newcastle 0632 614044, Sheffield 0742 680251, Southampton 0703 38711, Welwyn 7052, North America, S. Africa, Affiliates in Europe and Australia

Sales Training Manager

Up to £17,000 per annum plus car

Provincial Cleaning Services is part of the Hawley Group PLC, one of the most dynamic groups in the U.K. Over the last three years Provincial has grown by a factor of 10 to become Number 3 in the U.K. cleaning market. This expansion has been achieved primarily by acquisition, but future growth will come increasingly through an enlarged sales force. We now wish to appoint someone to be responsible nationally for training and recruitment, the development of sales techniques and support activities, performance monitoring, and sales incentives.

Candidates (men or women aged 28-35) should have both formal knowledge and practical experience in sales training, and some first line management experience preferably in the industrial field. The position will appeal to a professional who is looking for a more entrepreneurial environment. This is a new job and provides ample scope for personal creativity.

Earnings including bonus will be up to £17,000 per annum. The position is London-based but will require travel throughout the U.K.

Please send full details of your career, together with a contact telephone number to: Philip Evans, Sales and Marketing Director, Provincial Cleaning Services Limited, 376 City Road, London EC1V 2QA.

Hawley Group PLC

Spicers Ltd. is a £70 million turnover company within Reed International plc.

The Company has established itself as the leading UK wholesaler of stationery and supplies and is a major manufacturer of high quality stationery products.

Development Manager

Manufacturing Systems to £17,000 + car

An innovative role with sharp end responsibilities

Due to promotion, we are now looking for a high calibre Manager, male or female, to develop and implement bespoke interactive systems within our four manufacturing locations, operating on PDP/VAX computers. Several systems are already live, and the next business areas targeted for development include estimating, sales order processing, CAD, production planning and shop floor data collection.

Crucial to achievement will be your ability to communicate with factory management in order to understand and where necessary influence individual requirements. You will be responsible for leading a small dedicated team and assume full budget control for your specific operational areas.

You will be educated to degree or HND level, aged 30-35 and able to demonstrate a proven track record in implementing computerised production systems. Apart from your creative input you must also possess a positive drive and determination to steer ideas through to completion.

In addition to a competitive benefits package which includes, where appropriate, relocation to an attractive South Cambridge location, you will have the opportunity to develop your career in a demanding business environment.

Please send a comprehensive CV with details of current salary, quoting reference WR/71 to Terry Smith, Personnel Manager, Spicers Ltd, Sawston, Cambridge CB2 4JG.

SPICERS

Armstrong World Industries are an international organisation engaged in the manufacture and supply of high quality floor and ceiling products.

Assistant Planning & Customer Service Manager

Gateshead

Market expansion and changes in distribution methods have combined to create this new position at our Team Valley Plant.

The prime responsibility will be to investigate and implement new systems for both planning and customer service. You will also be expected to contribute to improving existing production and inventory control techniques.

The ideal candidate, male or female, aged 25-30, will be a graduate with a good track record in production planning/customer service.

Marketing Representative — Flooring Products

South East London/East London/Kent/East Sussex

Backed by nationwide advertising we are currently marketing the fastest growing product range in the UK vinyl market.

We have an exciting opportunity for a young, enthusiastic and highly motivated man or woman to join us as Marketing Representative.

Your brief will be to sell our products to independent retailers, and to a number of national accounts and distributors. First class product training will be provided, together with a company car.

To do the job effectively you'll need to be well educated, capable of organising your own territory and have previous sales experience, preferably in the retail market. A knowledge of vinyl flooring products or carpeting is desirable.

For the Gateshead vacancy, please write or telephone for an application form to Mr. Arthur Green, Personnel Manager, Armstrong World Industries Ltd., Kingsway South, Team Valley, Gateshead ME11 0SP. Tel: Tyneside 4878955.

For the Marketing Representative, please write or telephone for an application form to Ms. Jackie Millis, Personnel Officer, Armstrong World Industries Ltd., Armstrong House, 3 Chequers Square, Uxbridge, Middlesex UB8 1NG. Tel: Uxbridge 51122.

Armstrong

Microbiologist

Applied is a highly successful manufacturer of chemicals and suppliers of processes for industry and commerce. The product range is broad, including janitorial cleaners and polishes, solvent and alkali degreasers, paint strippers, metalworking products, vehicle cleaners and related products.

A Microbiologist (male or female) is required to operate a small microbiology laboratory at Uxbridge. Reporting to the Product Development Manager, the role will include evaluation and development of new and improved products and field support to those products on customer premises.

A Degree or HNC in Microbiology and 2/3 years experience in an industrial environment is essential.

A competitive salary and other benefits is offered together with relocation where appropriate.

Please write or telephone for an application form to: The Personnel Department, Applied Chemicals Limited, Salisbury Road, Uxbridge UB8 2SW. Telephone 0895 37151.

Applied

Senior Sales and Marketing Executive

Naval Systems

Ferranti Computer Systems Limited is a high technology company specialising in advanced digital computer systems. We have been involved in the development of ship systems and trainers for the Royal Navy and overseas navies for more than twenty-five years. One of our most successful overseas markets is Latin America. To develop this extensive market area further, we now wish to appoint a Senior Sales and Marketing Executive (male or female) within the Naval Sales and Marketing Group of our Bracknell Division.

The position requires experience of modern digital systems for Naval ships, either from the technical or operational aspect. Some understanding of the Latin American scene would be useful, whilst at least a basic knowledge of Spanish or Portuguese is essential.

The position is one of considerable autonomy and responsibility, and requires the ability to establish good relationships with the customer and to explain the operational applications of naval systems and trainers, and also to advise the Ferranti design engineers on the system requirements.

Whilst the post is based in Bracknell, the job naturally involves overseas travel.

We offer a progressive salary structure, a productivity bonus scheme, company car, relocation expenses where appropriate and other benefits.

Please write or telephone for an application form or send c.v., to: The Recruitment Section, Ferranti Computer Systems Limited, Western Road, Bracknell, Berks RG12 1RA. Telephone: Bracknell (0344) 483232. Quoting Ref. No. B1515/DT.

FERRANTI Computer Systems

Sales and Marketing Challenge

Salary to £12,000 + Car

A London based organisation heavily involved in the catering/leisure/hotel industry requires an energetic and personable individual to design, develop and run a range of sales and marketing courses.

The applicant should have relevant sales and marketing experience in the hotel, catering or leisure industries and ideally possess training skills, although training in this area will be provided.

Applicants are expected to be educated to degree level and to have at least three years experience within the industry.

Applications should indicate why you feel you are particularly suited for this post, together with a curriculum vitae to: J. B. Norman & Associates, The Manor, Longborough, Moreton-in-Marsh, Gloucestershire GL56 0QR.

J.B. Norman & Associates

Sales Professional

£11,000-£14,000 + Car — *Business Products — Europe*

Bell & Howell are pioneers in the field of electronic office technology. Our range of top selling, highly sophisticated business products includes mailhandling and computer related communications equipment offering a total systems capability to a rapidly growing European market.

In order to strengthen our presence in Europe we are now seeking a high calibre Sales Professional, aged between 24-28 to promote our mailhandling product line. He or she, ideally will be educated to degree level, fluent in German and preferably one other language and have a sound background in business equipment together with a good technical aptitude. Full product training will be given.

It is essential that the successful applicant has a strong personality and the necessary enthusiasm and skills to direct our distribution activities and play a substantial role in developing the European market. We are looking for someone with initiative coupled with an ability to maintain existing and develop new outlets, particularly in countries such as Switzerland and Austria. Extensive European travel will be necessary.

Salary will be in the range of £11,000-£14,000 per annum plus company car and all the benefits normally associated with a major international company.

Please send your c.v. to Mr. A. Harper, Bell & Howell Limited, 33-35 Woodthorpe Road, Ashford, Middlesex TW15 2RZ.

BELL & HOWELL BUSINESS EQUIPMENT DIVISION

Designing the new control and Telecoms systems for Britain's National Grid

At the CEGB's Transmission and Technical Services Division, one of our most important tasks concerns advanced telecommunications facilities to monitor and control Britain's integrated power generation and transmission network.

Specific projects include upgrading the grid control centres, building a new national control centre, and establishing a corporate communications network, which will cater for voice and data.

We're now looking for graduate-level men and women who can make an effective contribution to the work of the small, closely integrated teams who handle a complete range of telecommunications projects, utilising the Division's acknowledged expertise in techniques ranging from data acquisition and display, to telephony and fibre optic communications links.

We require engineers for each of the following sections:

Software Engineers

To interpret the user requirements of new control facilities for the CEGB's integrated Grid System and produce associated software specifications for the Board's own programmers. Your role will be a critical link between power systems control engineers and programmers.

Hardware Engineers

To design, specify and test computer based equipment which will be installed in the control centres for data acquisition and display.

Telephony and Data Transmission Design Engineers

To assist in establishing the Board's Corporate Communications Network, your main activities will embrace preparing technical specifications and reports, tender assessment reports and dealing with equipment manufacturers, supervising testing on their sites and at installations. Your experience needs to include one or more of the following areas:

SPC digitally switched PABXs • Supervisory, MFC and Common Channel Signalling Systems • Packet Switching networks and data transmission • Data multiplex equipment, modems, PCM multiplex equipment with in-depth knowledge of data communication interface standards.

Starting salaries up to £15,000; benefits include six weeks holiday, and assistance with relocation to a part of the world where both the environment and amenities are exceptionally attractive.

Most important of all, these jobs give you the opportunity to work at the leading edge of technology on projects of national importance, with an organisation of international renown.

Please telephone 0483 507138 for an application form or write to Mrs. D. Love, CEGB, Transmission & Technical Services Division, Burymead House, Portsmouth Road, Guildford, Surrey GU2 5BN. Completed applications should be returned by 1 March 1985.

The CEGB is an Equal Opportunity Employer.

Head of International Projects

International operations are a vital part of this Company's continuing success in their specialised field. That's why this new and important appointment has been created in the mainstream of their business at Company headquarters to the South West of London.

The immediate task will be to set-up, co-ordinate and manage to the highest professional standards, groups of specialists engaged in major projects including development, design, and contract negotiation and management.

In addition, you will liaise closely with the Technical Directorate on all major product applications where specified modifications to standard products are required, or where special products need to be designed and created.

Reporting directly to the Divisional Director — International, this role calls for a qualified engineer who's used to working alongside and controlling high level engineering personnel. He/she will have had several years' in project management and be experienced in the special demands of working in an international environment. Previous experience will probably have been gained in the petrochemical industry, or within a major contracting company.

This is a career opportunity with a British organisation of the highest standing. Salary and other benefits will reflect the high status of both the Company and the appointment.

Please send your c.v., in confidence to: Confidential Reply Service, Ref: AEH 572, Austin Knight Advertising UK Limited, 66a High Street, Egham, Surrey TW20 9EY.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising EGHAM

Management Challenges for Engineers

Crompton Parkinson Limited, a part of the Hawker Siddeley Group, is a manufacturer of a wide range of electrical and mechanical goods and operates world-wide in a diverse range of locations.

Currently, the Company is expanding its business activities at home and overseas and is looking to strengthen the potential available for future Senior Management posts in both MANUFACTURING and MARKETING MANAGEMENT.

The successful candidates, male or female, will enter individually tailored training programmes which will lead, on successful completion, to appropriate management appointments. The vacancies are as follows:

Crompton Parkinson Vidor Limited

Crompton Parkinson Vidor Limited manufactures industrial and commercial dry batteries and the related manufacturing equipment. Applicants should be mechanical or electrical engineers with possibly some background qualification in chemistry. Recruitment will be in two areas:
(i) Manufacturing Management which will be based in the North East of England. Reference QD/1.
(ii) Marketing Management which will be based in Northampton. Reference QD/2.

Crompton Parkinson Stud Welding

Crompton Parkinson Stud Welding is a leading manufacturer of industrial fasteners and assorted welding equipment. Recruitment will be for Marketing Management and the post will be based in Leicester. Reference UD/1.

Applicants for any of these posts should be of engineering degree status or its equivalent, and with a record of achievement in their careers to date.

Preference will be given to those, aged up to 35, who can demonstrate qualities of leadership, the ability to get things done, and also prove they can grow rapidly with the Company.

The remuneration will be by negotiation and be based on age and previous experience. The excellent working conditions are those normally associated with a successful British company.

Letters of application quoting the appropriate reference, with curriculum vitae, including an indication of current remuneration, should be sent under confidential cover to: The Senior Management Development Executive, Crompton Parkinson Limited, Crompton House, 3 John Street, London WC1 2ES.

HAWKER SIDDELEY

Sales and Engineering

Instrumentation and Control Systems

These are key appointments within a young and progressive company which over the last three years has grown rapidly to become a leading name in this field of advanced instrumentation and control systems for industrial automation.

With new products being developed and ambitious expansion plans, the Company now wishes to make the following appointments.

Sales Engineers — *£14-18,000 + Car*

To work from home and promote sales of the company's range of microprocessor based industrial control systems. Two appointments are to be made covering Northern England and Southern England. A graduate level qualification is desirable coupled with a sound technical/engineering background and at least three years' successful technical sales experience.

Marketing and Publicity Executive — *up to £14,000*

To promote the full range of company products including sales and post-sales literature, exhibitions and presentations, advertising and press releases. At least three years' experience of marketing technical/scientific equipment is essential.

Software Section Manager — *c.£14,000*

For overall systems design and implementation including advice and direction on code implementation and modularity. Current micros in use are 8085, 8035 and Z80 and new products will be enhanced shortly by the use of the 8086 processor. Operating system is CP/M and languages used are PASCAL and Assembler. A degree level qualification and at least four years' experience of programming microprocessor based systems is required including processor peripheral interfaces.

Senior Hardware Design Engineer — *c.£12,000*

For a wide range of hardware design projects. A degree level qualification is desirable together with at least four years' digital/micro-electronics design experience and particularly analogue to digital converters, instrumentation amplifiers, strain gauge load weighing systems and other industrial transducers. An ability to write test software is also desirable.

Service Engineer — *c.£10,000 + Estate Car*

This position based in Northern England will entail installing, commissioning and servicing industrial electronic and electrical equipment. It calls for an HTC/HNC level qualification with several years' relevant experience, ideally including some knowledge of load cell weighing systems.

These positions are open to both men and women and offer an attractive range of benefits including non-contributory pension scheme, free life assurance, free private medical insurance, flexible working hours, free car parking and a friendly but highly professional working environment.

Please apply in writing, stating position of interest, to Confidential Reply Service, Ref: AES 570, Austin Knight Advertising UK Limited, 66a High Street, Egham, Surrey TW20 9EY.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising EGHAM

Marketing Administration

AM&S Europe Ltd. is a major zinc producer with strong links to the RTZ Group. It has established a commanding position in Europe and the USA, with an annual turnover of around £150 million.

The company now has a career opening offering an excellent opportunity to join a small marketing team. We would like to hear from graduates in their late twenties or early thirties with a good Honours Degree and several years commercial and administrative experience, who have the energy and motivation to pursue a successful career in international metal marketing.

Candidates (male or female) need not have experience of the metal industry and this position provides an ideal entry for someone wishing to change direction while making full use of their commercial and administrative skills.

As Marketing Administration Executive you will be given a thorough grounding in all areas of our business. This will involve close liaison with other key functional areas in the company. You will lead a small team covering sales administration and forecasting, reporting, production scheduling and credit control.

You should be numerate, innovative and have some experience of using microcomputers. You will receive an attractive salary and competitive fringe benefits normally associated with a major employer.

To apply please send full CV to: Howard Symonds, AM&S Europe Limited, PO Box 237, 1 Redcliff Street, Bristol BS99 7EA. Telephone: Bristol 215491.

AM&S Europe a member of the RTZ Group

Managing Director

Hertfordshire

Ickield Instruments Ltd, the UK subsidiary of an American corporation involved in the manufacture and marketing of a range of instruments for the automotive industry, requires a managing director to maintain the profitable operation of the company.

Candidates, aged 35 upwards, should have substantial senior management experience in light engineering. Preference will be given to men and women with a manufacturing engineering background and a knowledge of related finance.

The salary and benefits package is competitive and will include relocation assistance if necessary.

Please apply with full cv to Mr. F. J. Bradbury, Managing Director, Ickield Instruments Ltd, Jubilee Road, Letchworth, Herts SG6 1LY.

STEWART-WARNER COMPANIES

Sales Training Manager

With Pirelli's continuing commitment to high standards of excellence throughout the company, we have restructured and revitalised our Training function; as a result, this new post has been created, and a new Training Centre is to be opened. Your aim will be to devise and implement professional sales and product training systems for our commercial and internal sales staff, our external sales force and our dealers and distributors.

This role is vital to the overall objective of improving our market share; as such it calls for a dedicated man or woman with a proven background and considerable experience in Sales Training, ideally gained in a competitive environment such as fmcg.

The ability to develop comprehensive training programmes is essential.

We offer an attractive salary together with a company car and a wide range of large group benefits including relocation assistance, if appropriate.

Please write with full career history and details of current salary to D. V. Sturla, Personnel Manager, Pirelli Limited, Derby Road, Burton on Trent, Staffs DE13 0BH.

PIRELLI

Production Managers

c.£13,000

A challenging career opportunity is offered by our client, a major international engineering organisation, for ambitious graduates (male/female) in various locations.

As a member of the factory management team of a site manufacturing precision engineering components, you will be responsible for controlling and developing production resources to achieve output targets and business objectives during a period of rapid change.

Complex manufacturing demands call for an adaptable and innovative graduate between late twenties and mid thirties with management experience in a batch manufacturing environment and knowledge of manufacturing control systems.

In addition to the above salary the company offers a wide range of generous large group benefits.

Please write enclosing full career history to Confidential Reply Service, Ref: ABP 867, Austin Knight Advertising UK Limited, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TP.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising BIRMINGHAM

Engineers

Microprocessor Applications

Lansing Bagnall is Europe's largest manufacturer of battery electric industrial trucks. The continuing development of our products using microprocessors provides further opportunities for advances in equipment performance, automation and service diagnostic facilities.

We seek additional Electronic Engineers to join a small team responsible for the design and development of electrical control equipment for the complete range of Company products. This includes the introduction of advanced motor control technology and the adaptation of existing products to meet new applications. The responsibility of the team extends beyond the design and development of both hardware and software to the engineering of equipment to production standards. Technical assistance is also provided to both the Company's manufacturing and Parts and Service Divisions.

The successful candidates (male or female) will probably be Graduates (or equivalent) with 2/3 years practical hardware/software experience using microprocessor — preferably with the Motorola 6800 series. Knowledge of Pascal would be an advantage.

Competitive salaries will be negotiated plus excellent benefits including pension scheme, non-contributory life and health insurance.

Please write with full details of experience to P. W. Steele, Personnel Director, Lansing Bagnall Limited, Kingsclere Road, Basingstoke, Hants RG21 2XJ.

Software Technical Author

up to £14,000 p.a. — *Leicester*

In just five years CAMTEC has become a national leader in data communications. Our speciality, packet switching and wide and local area networking is based upon X25, Cambridge Ring and Ethernet.

Continuing expansion has resulted in the establishment of a technical documentation department and we now seek an experienced Technical Author. Duties will include the production of a wide range of high quality manuals and other technical literature.

This is an outstanding greenfield opportunity for an experienced author to make a significant career advancement. Candidates, male or female, should have technical and communication skills of the highest order and the ability to achieve in this stimulating but demanding environment.

An excellent remuneration package is on offer which will include relocation assistance, where necessary, to this attractive East Midlands area.

Austin Knight Selection have been retained to handle initial applications. Please telephone Barrie Witt on 021-455 6255 (office hours) or 06845 66477 (evenings and weekends) or write to him in confidence quoting Ref: 920, at Austin Knight Selection, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TP.

Austin Knight Selection BIRMINGHAM

Engineer/Industrial Chemist

for Overseas Technical Support Section Head — *Manchester based*

Chloride Technical Limited, based at Swinton, Manchester, is the Research and Development centre of the Chloride Group, world leader in packaged energy and related fields.

We're now looking for an Engineer or Industrial Chemist to lead a small, multi-disciplinary team engaged in providing technical support of a wide-ranging nature to Chloride Companies worldwide. The ability to lead and motivate this team is paramount. In addition to providing a UK based consultancy service, you and your team could be involved in anything from plant commissioning or audit to problem-solving at any of our overseas locations. This will necessitate your spending up to three months per year abroad.

Aged 30+ (male or female) and qualified to Degree level in a relevant discipline, you will have had several years' experience in your field. Experience in lead-acid battery manufacture in either a process or an engineering role would be desirable. Salary will be commensurate with experience and fringe benefits will include overseas bonus and BUPA.

Please write, enclosing full CV and current salary details, to Mr. F. B. Etheridge, Manager — Technical Services, Chloride Technical Limited, Wynne Avenue, Swinton, Manchester M27 2HB.

CHLORIDE

Food Production

A challenging and rewarding career — *c.£10,000* — *Various locations*

A chance to work for a market leader in the fresh food processing, packaging and distribution industry where the promotional opportunities, based on merit, are excellent.

We are looking for several energetic individuals who are good with people, quick to identify problems and to implement workable solutions. A robust personality and the ability to lead a team and achieve results through others are essential qualities. Successful candidates (male or female) will be aged 23-30, with some previous management/supervisory experience. They will probably be educated to degree or equivalent level in food technology/business studies or other related subjects.

What do we offer? Good career progression and rewards from a national company committed to the development of its staff.

Applications with a current cv to J. B. Norman & Associates, The Manor, Longborough, Moreton-in-Marsh, Gloucestershire GL56 0QR.

Final interviews will be held on 7th & 8th March, 1985.

J.B. Norman & Associates

A Key Sales Role in Identification Systems

with a World Leader

Excellent rewards package + car — *Home Counties or North West*

Markem is a well established and expanding international Company manufacturing and marketing specialist printing and marking systems for all areas of industry.

As part of our sustained growth, we are committed to the development and sales of in-plant bar coding systems, backed by a progressive marketing campaign to support the growing demand for this technology. We are looking for an experienced sales professional (male/female) with exceptional flair for understanding customer needs and the technical ability to link those needs to our system capabilities.

Based in either of the above areas, you must have an engineering/electronics background and be capable of negotiation at senior level. Experience of capital goods sales and a working knowledge of computer systems would be an advantage.

There are real career prospects and you will be expected to assume a management role in due course.

In addition to an excellent salary/benefits package, we offer a Company car, full training and a unique opportunity to be involved in a growth business.

Please apply in writing, enclosing full personal and career details, to Mrs M. Manners, Senior Personnel Officer, Markem Systems Limited, Ladywell Trading Estate, Eccles New Road, Salford M5 2DA.

MARKEM SYSTEMS LTD.

Sales Engineer

Negotiable Salary + Car — *based N London*

Belling Lee Limited is a member of the Cambridge Electronic Industries Group and a highly successful manufacturer of electro-mechanical components for industry world-wide. Our Prestincert Fasteners Division is responsible for the production of pins, tags, terminations and other contacts for the Electronics Industry.

We now need a man or woman to promote a new product range of fasteners and contacts for the Electrical and Electronic Industries.

Experience in the direct sales of small engineering components is essential and should ideally have been gained within an electro-mechanical environment.

The salary offered will fully reflect your level of potential and experience and other benefits include company car, contributory pension scheme, 25 days holiday and assistance with relocation.

Please telephone for an application form or send full cv to the Personnel Department, Belling Lee Limited, 540 Great Cambridge Road, Enfield, Middlesex EN1 3RT. Telephone 01-363 5393.

Hoggett Bowers

Executive Search and Selection Consultants

BIRMINGHAM, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE and SHEFFIELD

Marketing Director

Service Industry

Home Counties, c.£30,000, car

A demanding position requires a high calibre marketeer; a decisive person of real talent and flair with a proven record of achievement. The company is a major force in road transport and distribution, with over 6,000 employees, servicing customers nationwide from strategically placed depots. The task is immense, requiring detailed analysis of the market, the services being offered, and the pricing and promotion of those services. Additionally, the control and motivation of a large sales force is a probable future responsibility. Applicants, almost certainly graduates in their 30's, must be from a service industry background and be accustomed to operating at Board level in a national company of some significance. Career opportunities are excellent, and fringe benefits above average.

R.D. Howgate. Ref: 27374/DT. 061-832 3500,
St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

Product Marketing Managers

High Technology Capital Equipment
Home Counties, £16,000 + car

These are exceptional opportunities for graduates/MBA's, probably 27-33, with industrial marketing or product management experience in high technology products for international markets. Part of an outstanding and prestigious group, the company is an acknowledged world leader supplying a range of versatile, high quality, capital equipment to financial and commercial markets worldwide. Reporting to the Sales and Marketing Director, the Product Marketing Managers will provide incisive marketing leadership to a designated product range. Accountability is for the preparation and implementation of detailed business plans, product and market strategies, such that product costs, designs, performance characteristics and prices are responsive to market needs and revenue projections are achieved. This requires skilful business analysis, close liaison with engineering and sales and customer contact at a high level necessitating some international travel. Mobile, well qualified, commercially able high achievers will find the prospects well beyond the initial role outstanding.

G.T. Walker. Ref: 42580/81/DT. 0632-327455,
4 Mosley Street, NEWCASTLE-UPON-TYNE, NE1 1DE.

Sales Executives — Printed Labels

North West & South East, £ substantial salary + car

The client is a very successful, rapidly expanding, private company supplying a wide range of printed labels and applicators. They are recognised throughout Europe as a leader in the labelling industry, supplying a wide cross-section of customers, the food industry in particular. Reporting to the Sales Manager, responsibility will be to achieve targeted sales involving both new business and existing account enhancement. Aged 27-40, you should be a sales professional capable of negotiating at the highest level within major companies in this fast moving industry. Experience in labelling and packaging industries is essential. The position offers autonomy with very real career prospects and the benefits include a substantial basic and bonuses.

P.A. Adderley, Ref: 11634/DT. 0532-448661,
7 Lisbon Square, LEEDS, LS1 4LZ.

Company Secretary/Accountant

North Staffordshire, c.£14,000 + assisted car scheme

Our client, a leading name in the manufacture and marketing of consumer durables, wishes to appoint an ambitious accountant to this key position. Reporting to the Financial Director on site, the main responsibilities of the successful candidate will be the development of accounting, costing and management information systems utilising an in-house mainframe computer. However the maintenance of statutory books and records, insurance administration, legal agreements and related matters are of equal importance. Ideal applicants, aged 30-40, will be qualified accountants with company secretarial experience and possess a sound knowledge of computerised systems. Currently employed in a large manufacturing environment and able to demonstrate commercial acumen, the appointee will be expected to make an immediate contribution to the management team. Long term prospects are excellent and there are the usual benefits associated with working for a major group, including a negotiable relocation package if necessary.

M.A. Ingle, Ref: 28468/DT. 061-832 3500,
St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

Depot Manager — Road Haulage

South East, c.£12,500 + car

The company is nationally regarded as a major force in road haulage with a network of strategically placed depots servicing customers throughout the UK and continent. The Depot Manager's role is key to the enterprise, controlling a considerable number of tractors and trailers, and a total complement of traffic staff, fitters and drivers of 60. Applicants, CPC holders aged 28-40, will almost certainly be from the industry, and be proven managers efficient in traffic management and administration. They must demonstrate enthusiasm, commitment, and first class communication skills. Career opportunities are excellent for the person who can succeed with a difficult task.

R.D. Howgate, Ref: 27375/DT. 01-734 6852,
Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

Export Sales Executive

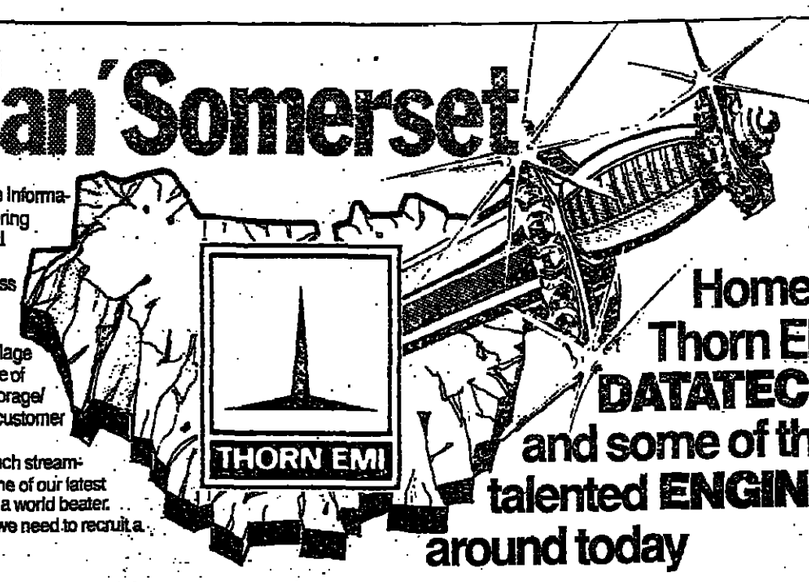
North West, c.£12,000 + bonus + car

The company, a UK market leader in contract floor coverings with a turnover of £20m, wishes to further develop an already strong market base in the Middle East and Mediterranean areas. Reporting to the Export Director, responsibilities will be to develop the existing sales through distributors and contractors and to maintain close contact with Architects and Specifiers both in the UK and overseas. Candidates, probably 25-40, with a business/marketing qualification, must have export selling experience in the Middle East, having operated from a UK or European base. A floor covering background would be an advantage but building materials experience and the ability to negotiate and manage project business is considered to be essential. Fluency in a foreign language, preferably French, would be a distinct advantage. Comprehensive benefits include relocation assistance.

G. Sable. Ref: 29608/DT. 061-832 3500,
St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

'Arthurian' Somerset



THORN EMI–Datatech is part of the Information Technology Division of the Engineering Group of Thorn EMI plc, an international company operating in 32 countries and having an annual sales revenue in excess of £2.5 Billion.

From our West Country base, a completely refurbished old Mill in the village of Wookey Hole, we design a wide range of technically advanced interactive data storage/retrieval systems (often to very specific customer requirements).

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THORN EMI Datatech

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The company operates in a fast moving commercial environment which emphasises the need to work within demanding timescales and budgetary constraints. The effective leadership of a staff of 22 and management of a capital budget of £3m are therefore essential. Applicants should be chartered mechanical engineers aged between 33 and 45 with a record of success in managing engineering design in a multi-project environment. Some experience of CADD would be highly desirable. Ref. 453/2.

Applications are invited from both men and women who should write in confidence preferably with CV, or telephone 01-499 1948 (24 hour answering service) for a personal history form quoting the job reference.

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We would be particularly interested in talking to those engineers who have the necessary skills for promotion but are frustrated by the lack of opportunity in their present situation. To them our client can offer an outstanding challenge with corresponding prospects.

As for the location – the company is based in one of the UK's lowest priced housing areas, yet educational, recreational and leisure facilities are first-rate, the surrounding countryside is open, traffic free and very scenic.

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Sport ::: ON 4 PAGES

TORRANCE TRIP TO MASTERS A NIGHTMARE

By TERRY SMITH in Melbourne

BERNHARD LANGER, of West Germany, and the British trio of Nick Faldo, Sam Torrance and Sandy Lyle lead the European challenge in the Australian Masters, which starts at Huntingdale, Melbourne, today.

Torrance, who arrived in Melbourne only yesterday, had a nightmare flight from Glasgow. He even lost his clubs when he missed a connecting flight in Bangkok last Sunday.

The Scot had a two-hour wait in Glasgow, a seven-hour stopover in London and an agonising 40-hour wait in Bangkok. But his troubles were not over, because he was off-loaded in Sydney and not Melbourne — without his clubs.

But he still hopes to do well against the strong home quartet of David Graham, Ian Baker-Finch, Graham Marsh and Greg Norman.

Despite being beaten in the Victorian Open last week, Norman is confident he can win the Masters' crown for the fourth time in five years.

Huntingdale's long, narrow, tree-lined course is made to order for such an awesome driver of the ball. As usual, the greens will be lightning quick.

One of the television commentators covering the event is Jack Newton, who 18 months ago suffered a horrific accident in which he lost his right arm and eye.

Newton, incidentally, scored his first birdie since the accident, while playing with cricketer Rod Marsh at Royal Melbourne's East Course recently—hitting a five iron to 12 feet from the cup on the short 16th and holing the putt.

When playing with his fellow professionals, Newton is given two strokes a hole.

O'MEARA SET FOR RARE HAT-TRICK

By ALEX LANCASTER in La Jolla, California

RECORDS mean much to golfers who naturally like the idea of seeing themselves immortalised along with old Tom Morris, Harry Vardon and Jack Nicklaus.

Nicklaus, "The Golden Bear," freely admits that piling up even more championship titles is the main reason he still plays the game.

Mark O'Meara for all his outstanding talent, would not dare to rank himself alongside such great names, but in his North Carolina drawl he reasons: "You've got to begin somewhere."

O'Meara, 28, an Irish-American who won the U.S. Amateur in 1979, has made a fine start by winning the last two events, the Bing Crosby at Pebble Beach and the Hawaiin Open on Sunday.

If he triumphs again on the Torrey Pines public links on the Pacific coast in the £370,000 San Diego Open, starting today, he will join a select band who have won three titles consecutively in the United States.

Byron Nelson was first to achieve the feat, in 1944, and did it twice again. Sam Snead did it in 1945 and Ben Hogan in 1946. The others were Bobby Locke in 1947, Jim Ferrier (1951), Billy Casper (1960), Arnold Palmer (1962), Johnny Miller (1974), Hubert Green (1976) and Gary Player (1978).

Nelson won 11 on the trot in the admittedly weak post-war year of 1945, while Jackie Burke won four in succession in the spring of 1952.

WILD COAST EVENT WASHED OUT

The £50,000 international golf tournament scheduled to begin today in the South African tribal homeland of Transkei, has been postponed because of heavy rain.

The Wild Coast tournament, part of the Sunshine circuits, has been provisionally re-scheduled for March 14-17.

John Morgan, who faces strong competition from other former champions in the Ivory Coast Open.

Morgan aims to regain title after surgery

By RICHARD JAMES in Yamoussoukro

JOHN MORGAN, 32, the 1982 champion, is among the favourites in the £50,000 Ivory Coast Open Championship starting at Yamoussoukro today despite having undergone facial surgery only a month ago.

The P G A Cup international, also a former Nigerian and Lusaka Open titleholder, produced rounds of 68 and 67 to score a three-stroke victory in the Benin Open on arrival in West Africa last weekend.

It was a remarkable performance by the Hoylake-based professional, who had a two-hour operation in January to remove malignant facial ulcers.

Within days of leaving hospital he was runner-up in an event in Dubai, following which he spent a fortnight teaching locally.

Excessive exposure to strong sunlight was responsible for Morgan's condition but he nevertheless plans to play all five remaining events on the £440,000 Safari Circuit of West and East Africa.

His strongest challengers for the £8,500 top prize include three other former winners—Gordon Brand Snr, Bill Longmuir and Bill McColl, the defending champion.

Brand, champion in 1981, was joint runner-up last year. Longmuir, winner in 1983, has been having lessons from Bob Torrance, Ayrshire club professional and father of Sam, in his attempt to recover form.

Women's Golf

INCENTIVE FOR IKOMA

By BILL JOHNSON in Singapore

MAYOKO IKOMA, from Japan, and United States challenger, Julie Cole, each have a double incentive when they tee off in the 54-hole £18,000 Royal Insurance Singapore Open at the Jurong Country Club today.

Both have won titles in the opening three tournaments of this year's Asian Circuit, with Ikoma holding a 14-point advantage at the top of the Order of Merit.

After next week's Indonesian Open, the final event of the circuit, the top five players will share a bonus of £2,000, with £500 going to the overall winner.

Only Rae Hast of the European contingent appears to have an outside chance of making the top five, though the Hertfordshire-based professional will need two good closing tournaments to improve her current 11th position.

Water hazard

Jurong's 5,958-yard, par-72 course, dotted with liberal sprinklings of water hazards proved troublesome yesterday when the Pro-Am tournament was halted by a late afternoon thunderstorm.

Sandy Lemon and Nancy Tomich, both from the United States, led on 75 while most of the field finished in the 80s. Order of the Merit leaders:

K. Ikoma (Japan) 336 pts; 1; J. Cole (US) 323; 2; Mo Ming Yeh (Taiwan) 272; 3; H. Yu-Chen (Taiwan) 255; 4; K. Shipman (US) 217; 5; British: R. Hast 190; 11; M. Burton 144; 30.

Athletics

WALKER NEEDS ONE FOR HIS 100

John Walker ran his 99th sub four-minute mile in finishing a close second to Irishman Ray Flynn on grass at Cooks Gardens in Wanganui, New Zealand, today. Walker and Flynn each clocked 3min. 54·8sec.

The New Zealander now has a 99-95 advantage over America's Steve Scott in their duel to become the first man to run 100 sub-four minute miles. Walker hopes to reach his century on his home track in Mount Smart, Auckland, on Sunday.

Motor Racing

JAGUAR AIM FOR LE MANS

By MICHAEL COTTON

JAGUAR cars will make a concerted effort to win the Le Mans 24-Hour race in June, perhaps entering four cars for the classic.

Last year two XJR-5 racing cars entered by the American Bob Tullius team performed extremely well, though they did not finish.

This year the Coventry effort will be spearheaded by Tom Walkinshaw Racing in Kidlington, Oxfordshire. Walkinshaw, 39, is preparing two modified XJR-5s with improved chassis, lightened bodywork and more power, a competitive figure of 620 bhp is estimated.

Walkinshaw won the European Touring Car Championship for Jaguar last season. But he says: "We are giving a 100-per-cent effort to the world endurance championship in 1985."

There will be no works-backed XJS saloons in the ETC series, though Walkinshaw will lead the Rover Vitesse challenge.

Spectacular Johansson

The Jaguar-TWR racing team line-up is expected to include the spectacular Swedish Formula One star, Stefan Johansson, Walkinshaw, Hans Heyer and Thierry Tassin.

One Jaguar will be entered in the Italian opening rounds at Mugello on April 14 and at Monza on April 28. Then two cars will race at Silverstone on May 12 and at Le Mans on June 15-16, joined at the French race by two American - prepared Jaguars.

Their task of tackling the dominant Porsches will be made easier by new regulations which restrict the amount of fuel available to 510 litres for a 1,000-kilometre race.

The Porsches will be tuned for economy and they, too, are expected to achieve 620bhp, though the V12 Jaguars should be more economical and easier to drive.

Jaguar won the last of five famous victories at Le Mans in 1957 and did not return to the race until last year, when some valuable lessons were learned. To win there is one of John Egan's main ambitions, and would put a seal on the firm's renewed fortunes.

ROVER READY FOR EUROPE

By BRIAN ALLEN

After what they describe as "a learning year," Austin Rover are planning a major assault on the prestigious European Touring Car Championship this season.

Three Rover Vitesses will be entered for the 14 rounds of the championship, beginning at Monza on March 31 and ending at Jarama on Oct. 20.

They are led by Scotsman Tom Walkinshaw who, driving for Jaguar, finished third in the ETC in 1982, was runner up in 1983 and took the title last season.

He is joined by former Jaguar team-mate Win Percy, acknowledged as one of the most experienced drivers in this class of racing with a host of past successes.

Prospects good

The driver list also includes Jeff Allam and Steve Super, while top rally driver Tony Pond will join the team for the Spa 24 Hours. Two Belgians, Eddy Joosen and Pierre-Alain Thibault, are in the team, along with Armin Hahne from Germany and Frenchman Jean-Louis Schlesser.

As well as his driving commitment, Walkinshaw's TWR organisation, based at Kidlington, near Oxford, will be responsible for preparing the 295 horse power Vitesses.

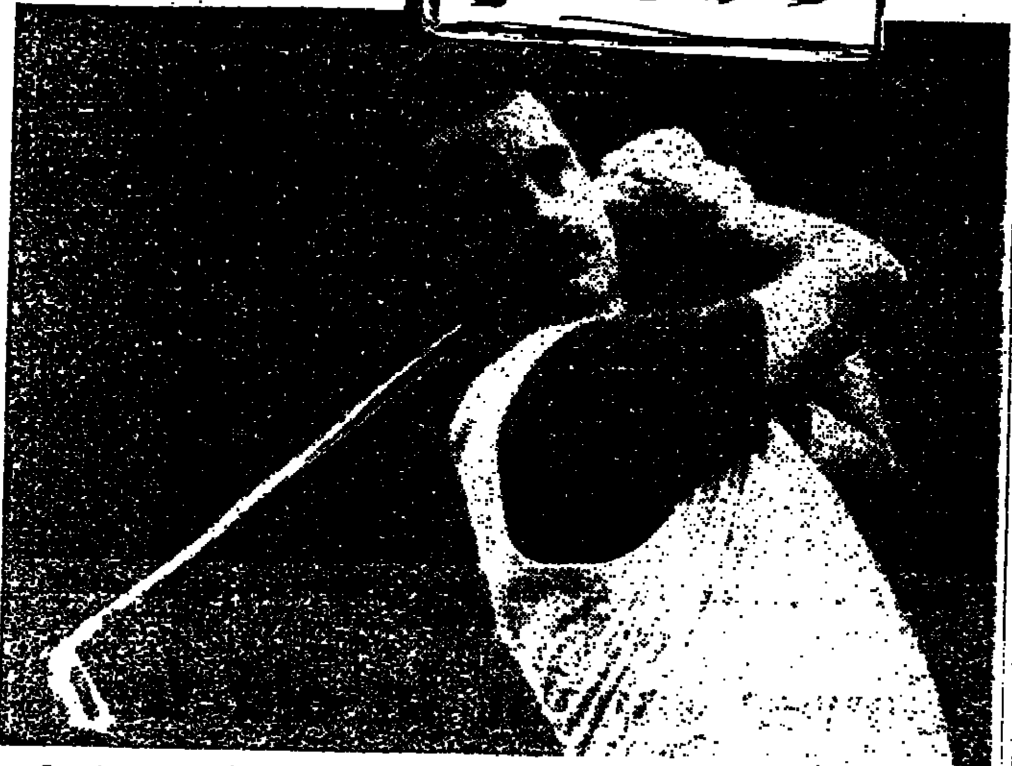
Austin Rover's director of motor sport John Davenport said yesterday that the team will have a bigger back up than in 1984. "We learned a lot during our first full ETC season" he said. "I think we have a much more than even chance of winning each individual race and a more than even chance of winning the championship."

Development of Austin Rover's four-wheel-drive rally car, the MG Metro 6R4, has gone well since it was revealed last year. Production of 200 examples will start soon in a special facility at Longbridge.

ROSBERG SETS FIERCE PACE

Keke Rosberg, the former world champion, put in the fastest lap in a Williams Honda during the morning session of Formula One tyre tests in Rio de Janeiro yesterday.

He lapped at 1 min. 30·6 sec., almost five seconds faster than second place Michel Alboreto, who drove his Ferrari home in 1·35·38.



Sam Torrance is undaunted after suffering some of the more irritating aspects of lengthy air travel—and is still determined to excel in the Melbourne Open.

Boxing

Pearce told wait until Feb 22

By KEN MAYS

DAVID PEARCE, the British heavyweight champion from Newport, broke down in tears yesterday when he was told by the British Boxing Board that he will have to wait another nine days before he knows whether he can ever box again.

Pearce arrived in London hoping to find that the ban imposed on his entering the ring had been lifted but was told he must wait until Feb. 22 for a final decision.

Pearce has been banned from boxing on medical grounds since his unsuccessful challenge to Lucien Rodriguez for the European title last March.

Yesterday was his fourth appeal before the stewards to be allowed to resume his career, and he presented further medical evidence, following the latest brain scan, that he was fit to do so.

Under pressure

But the Board, under pressure from the anti-boxing campaigners, which include the British Medical Association, would not be pressured into giving a decision until they are absolutely sure that Pearce is fit.

"I cannot understand what is happening," said Pearce, after hearing the verdict. "I have done everything they have asked me to do, and I have passed all the tests.

"I am so frustrated I cannot express my feelings. If I don't get permission to box after the evidence I have produced I shall sue."

Pearce had produced evidence from neurologist Campbell Connolly that he was fit. The report said: "I examined Pearce on Feb. 8 and see no reason why he should not be allowed to box. I recommend that he be given permission to do so."

It was the second time that the Harley Street consultant had given Pearce the all clear. The first was when he boxed Rodriguez.

Added frustration

To add to Pearce's frustrations he is still awaiting the £7,000 due to him from television fees for the European title fight.

The Board also considered the bottle throwing incident at the recent Don Curry-Colin Jones world welterweight title fight in Birmingham.

They decided to revive the recommendation they introduced after the scenes that followed the Alan Minter-Marvin Hagler world middleweight title contest at Wembley in 1980.

Frank Warren, the promoter of the Curry-Jones contest, has said he will ban the sale of all bottled drinks at his shows.

The Board reminded promoters that drinks should not be sold in the arena: no one should carry bottles and drinks sold outside should be in small plastic or paper, cups.

HYLAND TURNS PRO

John Hyland, 22, from Liverpool, who has won the ABA bantamweight title for the last two years, yesterday turned professional for Birmingham manager Pat Lynch.

Women's World Bowls

Champions falter in first-day matches

IRELAND and Hongkong, defending champions in the pairs and triples respectively, lost on the opening day of the Women's World Bowls Championships in Melbourne, yesterday.

Hongkong began the defence of the triples title with a surprise 23-15 defeat by Papua New Guinea.

They picked up two points in the afternoon because of the withdrawal of Zambia, but will need to lift their game to stay in the running for the top prize.

Ireland's Eileen Bell and Nan Allely squeezed home 25-23 over Peggy Mitchell and Onei Dolphin of Zimbabwe in their opening pairs match. But Australia's Fay Craig and Merle Richardson dented Irish hopes by routing them 37-13 in the second round.

Australia, New Zealand, Canada, Fiji, Papua New Guinea and Wales all started with two wins in the pairs, while New Zealand, Wales, Zambia, Australia and Fiji ended the opening day unbeaten in the triples competition.

Jean Valls and Norma Shaw had little trouble in disposing of Switzerland in the second round of the pairs, with a handsome 45-12 victory.

But in the triples Swaziland upset the English trio of Brenda Atherton, Betty Stubbings and Mavis Steele who lost 12-25.

Western Samoa's Pativaine Ainuu and Pula Faraimo came into the pairs competition without any experience of Australian greens after arriving late on Tuesday.

But they made light of the problem by beating Scotland 25-19 in the opening round and drawing with Kenya in the afternoon.

PAIRS

SECOND RD. — Duncalf & Finch (Canada) 22, Fulton & Anderson (Botswana) 16—Mitchell & Dolphin (Zimbabwe) 43, Gaylord & Robin (Argentina) 10—Siamel & Werri (Papua-New Guinea) 21, Damico & Borboi (US) 15—Mayers & Calermote (Kenya) 18, Ainuu & Faraimo (W. Samoa) 18. Craig & Richardson (Australia) 37, Bell & Allely (Ireland) 13 — Shaw & Valls (England) 45, [illegible] & Thompson (Swaziland) 12—J. Davies & B. Morgan (Wales) 28, Blattman & Lowe (Jersey) 13—Osborne & Kenlcich (NZ) 19, Gordon & Libel (Israel) 12—Lum On & Fong (Fiji) 24, Christie & McCrone (Scotland) 16.

TRIPLES

SECOND RD.—Gaunder, Browne & O'Meagher (Fiji) 19, Gourlay, Evans & Wayle (Scotland) 16 — Cockram, MacDonogh & James (Swaziland) 25, Atherton, Stubbings & Steele (England) 12—le Breton, Ryan & Moffatt (NZ) 24, Pulmer, Katz & Jankelowitz (Israel) 8.

Hesketh, Jennings & Haggerty (Kenya) 17, Fazeca, Hunt & Porter (W. Samoa) 13—Leader, Mills & Kennedy (Zimbabwe) 20, Jaas, de Bourville & Conlarial (Argentina) 11—Jones, Parker & Jones (Wales) 22, le Moguen, Hickman & Guy (Jersey) 14.

Roche, Massey & Meadowcroft (Australia) 23, Wilson, Byrne & Johnston (Ireland) 10 — Roberts, Farmer & Richards (Botswana) 25, Bell, Wintermute & Godley (Canada) 15—Gilbert, Forbes & Folkins (US) 23, Ryvall, Patel & Babara (Papua-New Guinea) 16.

Motor Racing

NURBURGRING AGAIN

The West German Formula I Grand Prix will return to the Nurburgring track after an eight-year absence following the settlement of a financial dispute concerning the race, which takes place on Aug. 4.

Bobsleighs

HILTEBRAND RECORD FORM

By A Special Correspondent

HANS HILTEBRAND of Switzerland yesterday broke the East German domination of official practice for this weekend's two-man event at the European Bobsleigh Championships in St Moritz.

But Hiltebrand, 40, the Swiss champion, was quick to play down his success over the world and Olympic champion, Wolfgang Hoppe (East Germany), predicting that Hoppe would still win the gold medal on Sunday.

Hiltebrand was faster than Hoppe on both yesterday's runs, setting the best time so far of 1min. 07·46sec. on his first descent, which was more than a second inside the track record established last weekend by his Swiss team mate, Erich Scharer.

Pichler out

Ralph Pichler, the 1983 world champion, drops out of the Swiss team for today's final practice session, having been beaten by Hiltebrand, Scharer and Silvio Giobellina in yesterday's race-off.

Britain's Nick Phipps and his brakeman Alan Cearns were disappointed not to be inside 1min. 10sec. yesterday. Ironically, they are still losing time on Nash and Dixon, two successive bends named after Britain's 1964 and 1965 world champions.

Bowls

HOBDAY HEADS QUALITY LIST

By Our Bowls Correspondent

Quality, headed by Jim Hobday, a 1980 world championship gold medallist, abounds in the Lombard Champion of Champions Western Regional bowls finals at Ashton Gate today.

He yields little in fame to John Evans, who won a bronze medal in the 1976 world championships, and Andy Ross the England indoor champion. Harold Stevenson, a much capped England international between 1968 and 1973, now retired and living in Newquay, makes a welcome return to the tournament.

THE DRAW: W. Fitton (Weston-super-Mare) v R. Buckland (Thamesdown); K. Hawkins (Whiteknights) v A. Ross (Longmeadow); H. Stevenson (Newquay) v J. Evans (Torbay); J. Denners (Gloucester) v R. Jones (Wood-springs); R. Burden (Ilminster) v J. Hobday (E. Dorset); D. Patterson (Rushmoor) v T. Jones (Minehead); J. Pullen (Morlands) v M. Marsden (Northavon); J. McCambridge (Exonia) v M. Atkins (Vernon Turner, Worcs).

Boxing

CHITALADA SOLVES MYSTERY

THE real Sot Chitalada, the World Boxing Council flyweight champion, arrived in London from Thailand yesterday confident that he will still be champion after meeting Charlie Magri at the Alexandra Pavilion next Wednesday, writes Ken Mays.

Frank Warren the promoter, was convinced that the man who fights Magri had won the title after only eight professional contests, but the 5ft 5in former kick boxer produced an impressive 22-fight programme.

While the little Thai sat in silence wearing huge sunglasses after arriving from the 95-degree heat of Bangkok to the one-below of London, one of the 16 back-up team that accompanied him explained the misunderstanding.

"His real name is Chawaklit Wongcharden, and the name Chitalada (used by several other fighters) derives from his boxing camp which is named after the Thai Royal Palace. His first name Sot means "fresh."

With that mystery solved it was emphasised that Sot, who was reluctant to remove his woollen hat during the proceedings, fancies the cold weather for his fights.

He had a taste of it in Korea, when he was "robbed" of the decision against Chang Jung Koo in a challenge for the light-flyweight title in March.

Bernal beaten

After that Sot went on to outpoint Gabriel Bernal, of Mexico, for the W B C flyweight title and is "very pleased to make his first defence in London."

Like the majority of Thailand's six former world champions, Sot, 22, graduated from kick boxing where he had 137 contests and lost only six—although he has assured Magri he will not resort to this method next week.

Sot, son of a rice farmer and with seven brothers and a sister in Thailand, is making his second visit to Britain. He spent a month with Charlie Atkinson in Liverpool last year.

"The fact that he beat Bernal speaks for his talent," said Atkinson. "You don't beat Mexicans unless you are tough and talented. He has everything."

LOSER FOR BARRETT

Mike Barrett, the Royal Albert Hall promoter, took a tremendous gamble by allowing his promotion on Tuesday to go ahead, despite the loss of Hugo Rengifo, the Venezuelan who came in overweight—and in retrospect, it did not come off.

When Rengifo, who was due to meet Lloyd Honeyghan, the European welterweight champion, tipped the scales at 6½lb overweight, Barrett decided to call off the promotion.

But then Robert R. W. Smith, from Cambridge, came to his rescue by switching contests.

Smith, a courageous but inexperienced opponent, retired on his stool at the end of the sixth round with a damaged hand, and the promotion turned out to be one of the poorest at this fine venue for several years.

"I though the lad deserved a chance because he took the fight at such short notice," said Barrett. "But I was determined to call the whole thing off in disgust because of Rengifo's carelessness."

'Calculated risk'

Smith, 22, with 14 fights to his credit, is the son of Andy Smith, the manager, who said: "It was a calculated risk for Robert which I thought had a chance of coming off. If I had thought otherwise, I would not have allowed him to fight Honeyghan."

Honeyghan was clearly in command throughout, and only once, in the sixth round, forget to duck a high punch to the head.

"But the bell saved Smith in that round and I would have knocked him out if it had gone any further," said the champion.

Barrett's gamble for the London show was not helped by an inexplicably inept display by Kirkland Laing, who went the 10 rounds with Masimo Macieke, from Zaire. The African has lost three times as many contests as he has won, and never had a chance of winning.

Angling

RESTOCKING AT ARUNDEL

By DEREK FLETCHER

The Chalk Springs Fishery on the Duke of Norfolk's estate at Park Bottom, Arundel, Sussex, which opened last year, has had both its spring-fed lakes dredged to 18ft, which will provide greater sport this season.

Johnathon Glover, the fishery manager, says the lakes have also been restocked with rainbow and brown trout from 2lb to 10lb.

The delight of fishing chalk streams is the beautiful, crystal-clear water, in which you can see and stalk your fish.

The best fish taken last season was an 8lb rainbow, caught on a corixa. The best brown trout — 5lb 5oz — was lured by a small chemille.

You can obtain a day's fishing from 9 a.m. until dusk for £15·00. The limit is two brace.

The number of rods is limited, but season tickets are considered on request. Mr Glover can be contacted on Arundel 883742.

Point-to-Point

TWO MEETINGS CALLED OFF

Frost and snow continue to affect the start of the point-to-point season. Saturday's Essex Farmers meeting at Marks Tey and the United Services fixtures at Larkhill were called off yesterday.

Prospects for two other meetings are far from bright. The Mid Devon will inspect their Ottery St Mary course today, and the Lanark and Renfrew are leaving a decision until tomorrow only because the coastal course at Bogside, which is frostbound, is capable of rapid improvement.

Wayward Lad out of Grand National

By HOTSPUR

WAYWARD LAD, whose appearance among the entries for the Seagram Grand National, was accompanied by little enthusiasm at the Dickinson stable, was predictably among the scratchings at yesterday's first acceptance for Liverpool's big race on March 30.

Mrs Monica Dickinson revealed last month that it was only at the express request of Wayward Lad's owners that the entry was made.

Mrs Dickinson doubts that Wayward Lad is an Aintree type, and his defeat at Ayr on Saturday would hardly encourage the stable to subject him to the task of carrying 12st around four and a half miles and over 30 Grand National fences.

Otherwise nothing of much note was taken out of the National. The dozen withdrawals leave 88 fighting to fill the 40 places in the field, but already the unseemly manoeuvring of last year looks likely to be avoided.

Bigger entry

The much bigger entry (141) in 1984, the first under the Seagram banner, encouraged connections of a host of non-entities to stay in the race despite the fact that they had no chance of getting into the field on the day. Those eliminated were re-imbursed the full £280 which it cost to remain in the race at the overnight stage.

The smaller entry this year makes that type of tactic less certain to prove successful. Yesterday's withdrawals incur a £40 entry fee, and horses coming out at the next stage will cost their owners £100.

There will be considerable erosion among the remaining 88 before the day, with more coming out at the next acceptance stage in early March.

Burrough Hill Lad, set to carry 12st 5lb in the Seagram Grand National, heads 45 acceptors for the Greenall Whitley Breweries Handicap 'Chase at Haydock Park on March 2.

He also had 1lb less than at Aintree to carry in that three-mile test and would meet Wayward Lad, another Haydock acceptor, on 6lb better terms.

The Grand National day programme has regularly provided a highly competitive hurdle-race curtain raiser and most of the top hurdlers are among 54 entries for the Sandeman Aintree Hurdle.

Browne's Gazette, Champion Hurdle favourite, the unbeaten Ararun, and Gaye Brief, the 1983 Champion Hurdle winner, are among the entries, who also include Mount Bolus and Sassanoco, both owned by Mr David Sandeman, chairman of the sponsoring firm.

Ararun, six times successful over hurdles, has won over two and threequarter miles, half a furlong further than the Liverpool race. Ararun reverts to the minimum trip on Saturday for the Wessel Cables Champion Hurdle at Leopardstown.

The Leopardstown race will give Irish racegoers the chance to assess the progress of the Irish-born but Harewood-based amateur Ronnie Beggan, 22.

Beggan travels over to take the Wessel Cables mount on Sierra Baron, a highly-regarded novice who comfortably won the Scalp Hurdle at the last Leopardstown meeting.

Bleak outlook for weekend

There is no racing in Britain for the second day running, and prospects for a resumption tomorrow are bleak, with the scheduled Sandown Park programme having been called off and meetings at Newcastle and Fakenham subject to inspection at 9.30 today.

Saturday's meetings at Chepstow, Windsor, Newcastle and Nottingham are already in doubt, but the situation is more hopeful concerning the Leopardstown card which includes the Wessel Cables Champion Hurdle. Today's scheduled meeting at Gowran Park has been postponed until Tuesday.

Kevin Whyte and Rathgorman in full flight.

Whyte adapts well to backroom role

By HOWARD WRIGHT

KEVIN WHYTE has adapted so well to a job for which a year ago he had not imagined he would be considered that he is preparing to hand in his jockey's licence to become a backroom boy full time.

Whyte moved up from being one of the Dickinson stable's several riders to assistant trainer when Monica Dickinson took over training at Harewood from her son Michael.

"I'd never thought about being assistant," said Whyte, 27 yesterday. "I was never the serious type. In fact, I was probably the biggest rebel of the lot. But I was grateful for the chance, and I'm very pleased with the way things have worked out.

"I prepare entries for the horses where I think they should be put in, and then Mrs Dickinson checks them before we fill in the forms. We haven't had a fall-out yet, so I must be doing the job to her satisfaction."

Confident approach

The responsibility of handling staff holds no fears for him. "The lads in the yard realise I know all the tricks," he said, "so if something goes wrong, they know what to expect from me."

Whyte, who rode his first winner on Island Mist at Worcester in March 1977 for Frenchie Nicholson, to whom he was apprenticed, started this season with a career total of 78 winners from 712 mounts, and this term has had one success, on Grangehill for Glynis Rees at Catterick Bridge in November, from a handful of rides.

"I only took out a licence this season to get a few rides in case the new job didn't work out," he explained. "You can't ride for the rest of your life, and I don't believe it's worth doing it if you haven't got a decent horse to ride. It's no good going round to finish eighth or ninth all the time."

Whyte, whose most recent big-race success was for Neville Crump on Canton in the 1983 Scottish Grand National, has been associated with top-class horses since he joined the Dickinson stable, and gained his richest win for them on Rathgorman in the 1982 Queen Mother Champion 'Chase at Cheltenham.

'Something special'

Cheltenham, where Nicholson trained and Whyte also won the 1978 Coral Golden Hurdle on Water Colour, has a special place in his affections, and this year he looks forward especially to the appearance of Browne's Gazette in the Champion Hurdle.

"If we hadn't got Browne's Gazette, Cheltenham would be looking a bit grim for us," he said, "but this horse is something special. We might not have a Gold Cup winner this year, but the Champion Hurdle would do very nicely."

APPRENTICE TARGET FOR WHITWORTH

By DANIEL COUPLAND

SIMON WHITWORTH, who is expected to ride either Tremblant or Double Quick Time for Ron Smyth in the William Hill Lincoln Handicap at Doncaster on March 23, returned yesterday from a successful campaign in India.

Whitworth, who rode five winners there and now needs 21 more before losing his 3lb apprentice allowance, was delighted with his winter break and is looking forward to his new as stable jockey to Kim Brassey.

"I had to limit my opportunities in India to safeguard my claim for the coming season," Whitworth said. "Now I'm back I can't wait for the season to start. Kim has some lovely horses and has promised to help me try to win the apprentice championship."

From 25 rides in India, Whitworth finished out of the first four only once. He was runner-up on the locally-trained Alphabatim in the Calcutta 2,000 Guineas and filled a similar position in the Hyderabad 2,000 Guineas on Matador.

Whitworth rode 46 winners and finished third behind Richard Quinn and Tyrone Williams in last season's apprentice championship while with Rod Simpson's stable. Whitworth will have the backing of Brassey's 60-horse yard this year.

Whitworth will also have the continued support of Ron Smyth, Peter Cundell and Dave Hanley in his pursuit of this season's title.

45 IN 'GREENALL'

The 45 first acceptors for the Greenall Whitley Breweries Handicap 'Chase, over 3m at Haydock Park on March 2 are:

Burrough Hill Lad 9yrs 1st 4lb, Wayward Lad 10 11-7, Half Free 9 10-12, Forgive'n Forget 9 10-6, Richdee 9 10-3, A Kinsman 9 10-2, Lanoch 8 10-1, Maori Venture 9 10-0, Acarine 9 9-13, Broomy Bank 10 9-13, Earls Brig 10 9-13, Teen As Agoradh 8 9-10, Scotsville Boy 10 9-10, Don't Forget 11 9-10, Argent Spy 8 9-9, Another Duke 12 9-9, Duke of Milan 8 9-2, Door Latch 7 9-8, Cobhe.e 10 9 8, Bonnyrum 7 9-7, Good Crack 8 9-7, Spot Free 10 9-7, Fortina's Express 11 9-7, Phil The Fluter 10 9 6, Kumbi 10 9-6, Prince Rowan 9 9-4, Final Argument 9 9-3, Eupertino 10 9-[illegible], West Tip 8 9-2, Grinir 7 9-0, Onars [illegible] 9 8-13, Ares Wild 7 8-12, Gie Herd Tee 8 8-11, Fred Pilliner 8 8-10, Alfie[illegible] 7 8-10, Who Forget 9 8-10, Roi [illegible] Way 7 8-9, Sunnally 12 8-9, Grinder's 7 8-9, Rorrual 10 8-6, Beacon Time 11 8-5, Charter Party 7 8-5, Little Polveir 8 8-5, Ballsmilam 8 8-4, Drops O Brandy 10 8-3.

Next acceptance—4-day declarations.

Cricket

SPINNERS MAY HOLD KEY TO ONE-DAY TROPHY

By MICHAEL CAREY in Sydney

ENGLAND'S long-held belief in the important role of the spinner in one-day cricket looks like standing them in good stead in the so-called World Championship of Cricket which begins with their match against Australia in Melbourne on Sunday.

They have long realised that accurate slow bowling to thoughtfully-set fields can be as economical as any other type and that both spinners, Vic Marks and Phil Edmonds, can also bat means they may have influential parts to play.

England's theories will not have lost any credence by watching the unsubtle efforts of some members of Australia's all-seam attack in the finals of the World Series Cup against the West Indies.

Of seven nations taking part, only perhaps India and Sri Lanka may match England's two spinners. And while each has a leg-spinner in Sivaramakrishnan and D. S. de Silva, the recent sending home from New Zealand of Pakistan's Abdul Qadir suggests the current leading exponent of the art will not be seen here.

Make batsmen wait

England, whose period of rest and recuperation after their Indian trip ended with a long and strenuous net session at Sydney Cricket Ground yesterday, have learned over the years the value of making batsmen — especially stroke-players brought up on fast pitches—wait for the ball and, so having to "make" their own shots rather than use the pace of the ball.

This ploy can often be highly effective when used in mid-innings when a side is trying to accelerate. In this competition, two large outfields in Sydney and Melbourne will be an advantage and the wear and tear on Melbourne's square suggests that choice of spinners would be *de rigeur* there by the time it has staged another nine matches.

The tournament itself began innocently as a celebration of the State of Victoria's 150th anniversary. Once the invitations to compete were accepted — and Sri Lanka missed the prospect of a home Test series against England to do so — the sponsors stepped in and the band wagon began to roll.

Now it is billed as "The Greatest Show on Turf." Pyjama-type coloured clothing and two white balls will be used, even for the three matches of the 13 that are not being staged under floodlights.

Splendid spectacle

I would not demur at anything which fills a cricket ground and swells the game's coffers. And Sunday's game, which will mark the first use of Melbourne's floodlights, will be a splendid spectacle regardless of the quality of the cricket.

But when this competition ends with the final under Melbourne's lights on March 10, the Australian public will have been "treated" to no fewer than 51 successive one-day games (not counting their own domestic competition which has its final on Saturday) since the middle of last month.

This, in a country where attendances at Test matches—even with the West Indies as opposition—were disappointing, surely ought to sound some warning bells somewhere or some distant day will dawn when the Australian Cricket Board will rue the consequences of their permitting such over-indulgence.

There are signs, anyway, that the novelty is wearing a bit thin. Sunday's attendance in Melbourne of 47,000, while the sort of figure that would bring a gleam to Test and County Cricket Board eyes were it possible anywhere in England, was some way short of what might have been expected on a huge ground for a game which could have given Australia the trophy.

Other concerns are arguably more important aesthetic ones. A local coach reports that on entering the nets young boys no longer start by playing defensively but come down the pitch or, worse, give themselves room to cut a ball pitched on the stumps.

These habits, plus even less attractive ones which were to be seen in the recent Test series here, are all too easily picked up, either "live" or from television, and I also fear that there must be a new generation of Australians growing up who identify cricket only with garishly-clad batsmen slogging across the line or bowlers aiming merely to contain.

England's main worry may be about the possible effect of the lack of hard, competitive match practice. Come Sunday it will be almost a fortnight since they packed their bags after the last Test in Kanpur.

Two years ago, after a lengthy *spell of inactivity*, Bob Willis's side produced some of the most abject performances ever seen by an England side in one-day matches in New Zealand, losing by three games to nothing.

The spirit and attitude of this team, however, suggest something different now. They are, in any case, more successful although, as it happens, their form in the one-day games in India still left something to be desired.

Fixtures

Feb. 17: Australia v England, Melbourne (day-night).
Feb. 19: West Indies v N. Zealand, Sydney (d.n.).
Feb. 20: Pakistan v India, Melbourne (d.n.).
Feb. 23: N. Zealand v Sri Lanka, Melbourne (d.n.).
Feb. 24: Australia v Pakistan, Melbourne (day).
Feb. 26: England v India, Sydney (d.n.).
Feb. 27: West Indies v Sri Lanka, Melbourne (d.n.).
March 2: England v Pakistan, Melbourne (d.n.).
March 3: Australia v India, Melbourne (day).
March 5: Semi-final, Sydney (d.n).
March 6: Semi-final: Melbourne (d.n.).
March 9: Plate final, Sydney (day).
March 10: Final, Melbourne (d.n.).

David Gower . . . latest in a long line of Englishmen to discover the pitfalls of Test captaincy.

Gower caught in old trap

By DAVID GREEN

DAVID GOWER, whose run-making ability has faltered since he assumed the England captaincy last summer, is not the first Englishman to lose form under the pressures imposed by Test Match leadership.

Gower's case is unusual, however, in that loss of form has occurred at the start of what, after the brilliantly-successful campaign in India, looks like being a long stint at England's helm.

Of pure batsmen, Walter Hammond and Len Hutton, very great players, both came to the captaincy comparatively late in their careers. Initially their success with the bat was unimpaired, but when decline came, it was marked.

Hammond's first series as captain was against Bradman's 1938 Australians. England drew a rubber at Lords which Hammond embellished with an innings of 240 — regarded reverently by those who saw it.

He scored heavily in South Africa in 1938-39, and against Grant's West Indians the following summer. His form against India in 1946 was sound, but the following winter, nemesis overtook him.

A combination of a great Australian side, a weak English one, and his own ill-health and advancing years—he was 43—reduced his batting average to 21. He resigned the captaincy and as good as retired from the game.

Hutton became captain against India in 1952. He batted beautifully against them and against Hassett's Australians in 1953; there followed a triumphant tour of the West Indies in 1953-4.

The strain, however, was telling. In 1954, illness prevented him from appearing in two of the four Tests against Pakistan, but he recovered in time to take England to Australia in 1954-5.

May's setback

The outcome of that tour is well known, England losing the first Test heavily but winning the next three. Hutton, though, played only one major innings, 80 in the fourth Test at Adelaide, and he played little cricket after that series.

For both men, the stresses of long careers, coupled with the concerns of captaincy, proved burdensome. Gower will be hoping that his own recent run drought has more in common with Peter May's against South Africa in 1956-57.

After May, at 26, took over the captaincy from Hutton against Cheetham's 1955 South Africans, his prowess appeared supercharged. He averaged 72 against the Springboks, and 90 against the Australians in 1956, but in the following winter, the wheels unaccountably fell off.

Outside the Tests, he scored 1,117 runs in 13 innings, but in them he managed only 153 in 10 innings, against the same bowlers —pretty good ones in Heine, Adcock, Tayfield and Goddard — he had hammered in England 18 months before.

This out of his system, he returned to England to average 98 against the West Indies and remained a dominant player. Gower's many supporters will wish him an equally spectacular return to prosperity.

WINTER SPORTS

CRESTA RUN (St Moritz).—Georges Prade Cup: O. 1. Ender 154·43, 1: E. Horr 157·46, 3: W. Hagmann 157·66, 3.

SKI-JUMPING

ST MORITZ.—Three-Hill Comp.: E. Vettori (Austria) 225pts., 1: M. Nykaenen (Finland) 217·6, 2: J. Weissflog (E. Germany) 216·9, 3.

Crowe and Coney hold up Pakistan

By A SPECIAL CORRESPONDENT in Dunedin

MARTIN CROWE and Jeremy Coney rescued New Zealand on the fourth day of the third and final Test against Pakistan yesterday with a dogged, unbeaten stand of 91 for the fifth wicket.

But even this may not be enough to save New Zealand, who finished on 114 for 4 at the close. Needing 278 to win they look hard pressed to preserve their 1-0 series lead on the final day today.

But the position represents a marked improvement to the start of their second innings when Wasim Akram, the teenage medium-fast bowler, who took five wickets in the first innings, and Azeem Hafeez swept aside the first four New Zealand batsmen for 23.

Crowe and Coney prevented further devastation but the 164 New Zealand still need to win remains a distant target. Coney, always at his best under pressure, is 46 not out and Crowe 41.

Pakistan were soon among the wickets when New Zealand started their second innings. Usually dependable opener John Wright was caught in the slips off Hafeez, while John Reid, who scored centuries in the two previous Tests and Geoff Howarth also edged catches off Akram, who picked up a third wicket when he had Jeff Crowe lbw first ball.

Early breakthrough needed

With the wicket providing a more even bounce than earlier in *the Test*, Pakistan's chances of of levelling the series depended heavily on breaking the Crowe-Coney partnership early.

Earlier in the day, Pakistan considerably enhanced their chances by adding a further 114 runs for the final five wickets. The hero was again Qasim Omar, who for the second time in the Test was narrowly deprived of a century. He was caught by wicketkeeper Ian Smith of medium-pacer Ewen Chatfield for 89.

The scoreboard

PAKISTAN.—First innings: 274
Second innings: Overnight 109-3

Qasim Omar, c Smith, b Chatfield	89
Anil Dalpat, b Chatfield	21
Tahir Naqqash, run out	1
Rashid Khan, b Bracewell	37
Azeem Hafeez, b Chatfield	7
Wasim Akram, not out	8
Extras (b 1, lb 9, nb 7)	17
Total	223

Fall of wickets: 6-157, 7-166, 8-169, 9-181, 10-223.

Bowling: Hadlee 26-9-59-2; Bracewell 14-4-2-48-2; Cairns 22-5-41-3; Chatfield 36-5-65-3.

NEW ZEALAND—First innings: 220
Second innings

G. Howarth, c Mohsin Khan, b Akram	17
J. Wright, c Mohsin Khan, b Hafeez	1
J. Reid, c Dalpat, b Akram	0
M. Crowe, not out	41
J. Crowe, lbw, Akram	0
Coney, not out	46
Extras (b 3, nb 5, w 1)	9
Total (4 wkts)	114

Fall of wickets: 1-4, 2-5, 3-23, 4-23.

Bowling: Azeem Hafeez 12-4-29-1; Wasim Akram 14-4-32-3; Rashid Khan 5-1-22-0; Tahir Naqqash 6-0-28-0.

BROAD CENTURY IN HARARE

Chris Broad, the Nottinghamshire and England batsman, hit an unbeaten 111 as an England Counties XI opened their four-week cricket tour of Zimbabwe with a 49-run win over a Country Districts side in Harare yesterday.

Broad was dropped in the mid-30s but was otherwise untroubled as he helped his side to 211 for six off their allotted 50 overs.

Andy Lloyd, of Warwickshire, scored 20 in his first innings since his serious injury in the June Test against West Indies. He put on 48 for the first wicket with Broad.

Neil Williams, the fast bowler, collected three wickets for 25 when the home side collapsed to 162 all out in 48 overs.

England Counties XI: 211-6, 50 overs (B. C. Broad 111, R. G. Williams 24; D. Wagheld 3-49, G. Hick 3-25); Country Districts: 162, 48 overs (Hick 53, R. Ervine 19; N. F. Williams 3-25, P. G. Newman 3-38).

Lawn Tennis

Bates ... call

Jeremy Bates ... quarter-fi...

UPSET by bad lin... Zealander Bru... lines when they me... Satellite lawn tennis... ment at the Ma... Centre, Bramhall, ye...

After a discussion ... umpire, Mike Lugg, at ... of the first game, they ... would not be allowe...

"We had two bad cal... first game and wanted ... what could be done a... and Bates, who went on ... Berlin ... 6-4, 6-4 to r... semi-finals, where he ... Bruno Oosting, of Hol...

Lugg said: "I pointed ... they could be in worse... by calling their lines, bu... ure it would set a prec...

Tony Gathercole, the ... said: "It would not be ... when there are four lin... on the court."

Extreme pressu...

Bates had to work har... win and there were tim... he was under extreme ... He never looked happy ... was possibly due to lack ... confidence in some of the ...

He lost the first se... having been a service b... 5-4, mainly due to so... shots. There was a br... a break-back before Ba... the second set, where De... survived two set points.

Then in the third set ... through Bates was ... throw it all away after ... wild shots had cost ... match points on Derlin's ... Bates was now left sc... the match, but this time ... mistake, winning fou... points. As Derlin ...

SITUATIONS VACANT

Continued from Page 24

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*Fare allowance of £587 p.a. Relocation expenses considered. Candidates whose mother tongue is not English should state their qualification in that language.

Contact us immediately for application form (quote ref. and enclose s.a.e.): Senior Personnel Officer, BBC Monitoring Service, Caversham Park, Reading, RG4 8TZ. Reading 472742. Candidates for Ref. 3914/DT should enclose a brief curriculum vitae.

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Retail EPOS	£12K
Financial Planning	£12K

All these appointments carry major company benefits and the majority include a company car. If you are interested in any one of these positions or have a DP background and wish to move into a support role, please call Andrew Goodman or Nicola Moses on 01-486 8591. OGILVIE EXECUTIVE, Duke House, 57 Duke Street, London W1M 5DH.

AREA SALES REPRESENTATIVE INSULATION DISTRIBUTION

We are seeking a high calibre Area Sales Representative to make an immediate impact on our business in the Sussex area. You should have a good educational background and your track record in sales should be impressive. Experience in the construction industry could be an advantage.

As U.K. market leaders we are offering an opportunity to join a dynamic sales organisation in which achievement is recognised and rewarded. We offer a good basic salary, car, pension scheme and all other benefits associated with a national and progressive company.

In the first instance please telephone or write for an application form to: Miss D. Munday, Sheffield Insulation Ltd, Caxton Road, Elms Trading Estate, Bedford, MK41 0HT. Tel. Bedford 47111.

ACTIVE BY MIND but senior by status. Age 40+. Needed to re-train for national company. London area 01-631 3803. Luton area Luton 32112.

BUILDING SPECIFICATION REPRESENTATIVE
LONDON/SOUTH EAST

(GB) Ltd, market leading manufacturers of construction chemicals for the building industry are increasing their promotional activity among professional engineers involved in international contracts.

This has created a new position for a specification representative based in LONDON / HOME COUNTIES.

Applications are invited from professional building specification representative ideally aged 30/50 who possess a good knowledge of the major consultants in the construction industry.

The rewards will consist of a substantial basic salary, (no commission element involved) company car and all usual major company benefits.

To arrange an immediate interview telephone Andrew Neville-Smith on 01-629867? until 8.00 p.m. daily.

BUCKINGHAM APPTS

We are the U.K. subsidiary of a major European manufacturing organisation, who due to expansion are able to offer the following position:—

AUTOMOTIVE AFTER MARKET SALES ENGINEER

The right candidate will be self motivated and enthusiastic, previous experience in this field although preferred, is not essential.

We offer a competitive salary, company car plus usual big company benefits.

Please send c.v. to Cathy Heath, Iskra Ltd., Redlands, Coulsdon, Surrey, or telephone 01-668 7141 for application form.

CALLING on garages, transport and fleet owners? We have lines in constant demand — Write C.G.16050, Daily Telegraph, E.C.4.

BUILDING PRODUCTS REPRESENTATIVES required
Northern Home Counties, West Midlands

Must be skilled negotiators and experienced in specification selling. Attractive remuneration package including a car, BUPA, etc.

Telephone Pat Burbidge on 05447 532 or 05447 362.

CELTIC MARBLE
TWO SALES EXECUTIVES
are required for U.K. Southern Region and U.K. Northern Region

Stone Cladding and Flooring Remuneration package — £15,000·00 first year—salary + bonus + pension, contribution—on target.

Reporting to the Sales and Marketing Manager, you will be responsible for all sales in your region—from specification, distributive and trade sectors. Celtic Marble is the most exciting stone slab product in the U.K.—manufactured exclusively at our large modern plant in Gwent. It is produced in beautiful marble and granite form, in tiles and panels meeting the industry's highest specifications. This is an exceptional opportunity for two experienced people with proven selling records, who are looking for the opportunity of a secure and progressive career with high earning potential, as substantial sales penetration is forecast for all market sectors. The age preferred is between 25 and 40. A 1·6 litre GL car will be provided and full expenses paid. Initial interviews will be held in the regions.

Applications, enclosing a comprehensive C.V., should be sent to: The Sales and Marketing Manager, Marmor Works Limited, Unit 1, Cwmtillery Industrial Estate, ABERTILLERY, Gwent NP3 1LZ

COMPUTER AND COMMUNICATIONS SALES
£15,000 base £25,000 OTT

Four high calibre OFFICE AUTOMATION SALES EXECUTIVES are required to market an exciting and well established integrated range of micro computer and communication systems to MAJOR accounts throughout the UK.

Candidates should have a successful track record in concept/solution selling and be able to negotiate high value orders at top levels.

In return this leading company offers an excellent salary package, 2 litre car and extensive product training.

For an early meeting call Sue Sampson on Windsor (07535) 57181.

IPP MARKETFORCE (Sales Recruitment Specialists)

COMPUTERS £26,000 + BMW

A major international company involved in the computer industry seeks an ambitious Sales Executive ready for promotion to Sales Manager in both London and the Midlands. Superb package and career prospects. Experienced sales people phone Don Linstead for full details on 01-499 5308. D.L.A. (Agy).

DIRECT SALES PEOPLE

Come and join this rapidly expanding company and sell a very high quality product. Tremendous opportunity for 1985. We have beautiful additions to our range of kitchens. We do not give leads—we give qualified appointments. Above average commission with no ceiling on the amount you can earn. NO RETENTION. FAST PAYOUT. Ring now and talk to Ron Gray, D.H.I. Kitchens, on St Albans 67177.

ESTABLISHED COMPANY supplying roofing and building industry require two ambitious sales people for their London and South East Territories. Successful candidates must have experience of selling to specifiers and contractors. Knowledge of flat roofing markets a distinct advantage. The principal products Tegudo, Belasta and Defend are high performance water proofing membranes which are rapidly gaining a significant share of the UK roofing market. Full technical training given, generous salary and commission scheme provide potential for high earnings. Company car provided. Applications in writing to MSP Southern Ltd, Unit 2, Hanover Estate, Coburg Road, London N22.

ESTABLISHED AGENTS calling on users and retailers of computer based electronic equipment required to follow-up enquiries and promote sales of established range of power conditioning equipment. Generous commission paid. Write to Power International Ltd, 2a Lombard Brunel Road, *Portsmouth PL1 2DU.*

DO YOU DREAM OF SUCCESS?

Do you dream of success? It need no longer be a dream with Therm-a-Stor! Top product, superb training, professional backing. £25,000-£60,000 currently being earned! (paid weekly). Ring 100 and ask for Freephone Therm-a-Stor NOW!

EXPERIENCED SALES REPRESENTATIVE

Required for leading manufacturer of consumerables used within the motor vehicle refinish and garage trades, to take over responsibility for an established sales area, based on London & London suburbs.

Applicants with suitable experience within these trades and who reside in or within close proximity to London should apply in writing to The Managing Director, Farecla Products Ltd, 3 Crane Mead, Ware, Herts.

EXPERIENCED OFFICE MACHINE sales people required for plc company, expanding its typewriter/wp business. Earnings £16,000 + Car, expenses, age 25-40. Ring 01-631 5593 ext. 100.

FINANCE HOUSE SALES
C. £14,000 + CAR + BENEFITS
Major Group
01-833 3524
KP PERSONNEL AGY

HEALTH CARE SALES

MEDICAL EQUIPMENT
£13,000 package. MIDLANDS, YORKSHIRE, E. ANGLIA.

MEDICAL DIAGNOSTICS
To £11,500. MIDLANDS, E. ANGLIA, LONDON, NORTH WEST

PHARMACEUTICALS
To £10,000. HOME COUNTIES, SCOTLAND, MIDLANDS, WESSEX

If you have any of the following:
—Sales Experience in the Health Care Industry;
—A life science degree;
—Laboratory experience, and are aged 23-40

TELEPHONE: 01-222 6334

ROSS WARREN RECRUITMENT

HIGH EARNINGS + CAR. Highly motivated reps. under 40 reqd. to sell to retailers. —Tel. 01-440 3251.

HOW DO YOU FIND THE TOP JOBS IN DIAGNOSTIC AND SCIENTIFIC SALES?

Contact Talentmark, leaders in scientific recruitment!

We could have just the job you're looking for:

01-229 4214
TALENTMARK
Recruitment Consultants, Freepost, London, W2 1BR.

HUNGRY SALES EXECUTIVES

Take the big leap in 1985 Lansdowne Appointments Register are NOW looking for hungry Sales Executives for a wide range of challenging positions. From selling industrial and consumable goods to high technology products.

If you are aged between 22-40 and want more exciting, more rewarding career. Call us now on: 01-743 6321 or write to Stuart Taft, Lansdowne Recruitment Limited, Park House, 207-211 The Vale, London W3 7QB.

INSURANCE SALES
to £10,000 plus car, COM + CHEAP MORTGAGES
All areas. Life ass. exp. reqd. For free vacancy list tel. CHASE PERSONNEL
01-588 6615

I WILL PAY £300 for each sale of my electronic products. Tel. 0273 561030.

MEDICAL ELECTRONICS SALES
Midlands and Northern Regions

Due to the success of our Medical Electronics Division we are now seeking to increase our established business in the above regions. We currently market patient monitoring, cardiac, ultrasound, defibrillation and ECG equipment etc. and would like to talk to sales professionals with experience in selling any of the above products.

Aged 30 +, you will already have an excellent sales record which includes the selling of electronic medical equipment. Ideally, you will also have an HNC, or equivalent, in a relevant subject. In return, we can offer an attractive salary and benefits package which includes an incentive scheme and a company car.

Please write, enclosing a full c.v. to Mike Nixon, Personnel Manager, Honeywell Control Systems, Honeywell House, Charles Square, Bracknell, Berkshire RG12 1EB.

MEDICAL INSTRUMENT REPRESENTATIVE

required to call on Hospitals, Medical Schools, University Departments, etc. to demonstrate and introduce exclusive range of hand held Diagnostic Instruments.

Main territory Greater London and Home Counties, but should be willing to cover whole of UK. The ideal candidate is experienced in dealing with the medical profession and NHS procedures. Car and expenses provided. Salary negotiable. Apply in writing to: ALBERT WAESCHLE, 123-125 Old Christchurch Rd, Bournemouth BH1 1EX

MEDICAL SALES AND MARKETING

Are you commercially numerate and sales motivated? We are looking for young, motivated people, preferably graduates, wanting to join an established, successful Company, offering early responsibility, authority and creative commercial decision making. We have the following vacancies:

COMMERCIAL/ MARKETING ASSISTANT

Office based at Morden, Surrey, responsible for product costing, contract tendering, mail order and export sales management and development.

AREA SALES EXECUTIVES

Field based covering hospitals in the South and South East of England including the London area.

We offer a remuneration package combining good basic salary and financial incentives related to your personal results. Telephone immediately for an interview to Ronald Paterson, Graham March or Jean Browning on 01-330 4333.

K. E. B. PACKAGING LTD, Highfield St., Oldham, OL8 6DT

MIDLAND REPRESENTATIVE

The company designs and manufactures quality performance packaging which enables makers to deliver delicate equipment intact. Many of its customers are household names. Hitherto selling effort has concentrated in the North and the South but an experienced packaging representative is now required to build up the Midland territory which is loosely bounded by St Albans, Bristol, Shrewsbury and Nottingham. The reward package comprises a good salary, company car, expenses, pension, BUPA and free life insurance.

Please write to the Sales Director B. Hayes-Burton outlining relevant details.

OFFICE FURNITURE

Are you an experienced Office Furniture Sales Executive? Would you like to work for one of the most progressive and successful office and contract furnishing companies in London; selling a wide range of quality products (aimed at the middle/upper design and quality conscious market) but majoring on our "systems" furniture ranges? Could you achieve sales of £400k p.a. in return for guaranteed earnings of £30k + car, pension & private medical?

Opportunities now exist (and these are very rare) for 2 additional sales executives to join our highly successful team — one to spearhead our newly formed London dealer division and one to strengthen our well established London specifier/end user division.

If you have some experience in either of these sectors of the office furniture industry, we would like to hear from you. Please write with CV to David Shirley, Unit 4 Contracts, 42 Great Marlborough Street, London W1V 2EQ.

OLD ESTABLISHED but progressive Wholesale Grocer in the London area offers an excellent opportunity for 20-35 year-olds to learn the art of selling to the Catering Trade. A generous salary package is included and progress within the organisation will only be limited by your own capability. Please reply to O.E. 16074, Daily Telegraph, EC4.

PHARMACEUTICAL REPS. CONCERNED ABOUT YOUR FUTURE?

ATTRACTIVE FIVE FIGURE SALARY + CAR + £££ BONUSES

Capitalise upon your Scientific/Medical knowledge and selling skills. Move into a dynamic sales growth area. The opportunities are in:
LABORATORY PRODUCTS
HOSPITAL/SURGICAL SUPPLIES
MEDICAL EQUIPMENT

Remember the choice is yours. Call the experts ON 01-851 6471

SCIENTIFIC STAFF CONSULTANTS

REPRESENTATIVE
To sell rubber stamps to large users, local authorities and public utilities on a National basis. Knowledge of our industry an advantage. Potential to earn £10,000 + with basic, commission and car. Write with CV to Sales Director, Van Der Velde Limited, 41-51, Blandford Street, Newcastle-upon-Tyne, NE1 4HP.

PHARMACEUTICAL REPRESENTATIVES
Birmingham, Leicester
Newcastle upon Tyne, Cardiff and N. Ireland

We require, honours degree, science degree, science graduates, aged 22-26, with selling ability. We are a fast expanding, privately owned pharmaceutical company and sales people are required for the areas listed above, to take part in a training programme which will commence within the next few weeks. Please telephone (reverse charge call) for a pre-interview, any time between 9 a.m.-9 p.m. Monday to Friday. Tillotts Laboratories, Henlow Trading Estate, Henlow, Beds. Tel. 0462 815933.

PLASTICS SALES
Polyethylene Raw Materials

Fina Chemicals Ltd., a successful, growing subsidiary of one of Europe's larger oil companies, requires a Technical Sales professional to sell polyethylene to new and existing clients in the North of England. Applicants, ideally in their mid-late 20s, should have either a technical degree or equivalent or a degree level business qualification with science 'A' levels. Some commercial experience of technical raw materials is required, and a knowledge of blow moulding or extrusion would be an advantage. A positive, outgoing personality and a willingness to travel are essential.

Full training will be given at our International Technical Centre. A competitive salary and benefits package and first class career opportunities are offered.

Please write with full career details quoting ref. no. FC/84/6 to: Christine Hall, Personnel Department, Fina Chemicals Limited, Petrofina House, 1 Ashley Avenue, Epsom, Surrey KT18 5AD.

PROFESSIONAL TRAINEES
YOUNG EXPANDING CO. is looking for people to train for career positions with salary, car and comm. Ambitious and determined winners only. London only. Tel. 01-242 7757.

REPRESENTATIVES to sell neon signs to shops/offices. Earn over £100 per week. Must have car and telephone. — Tel. 0632 327276, or evenings 0632 563653 for details.

SALES AGENT STATIONERY/ART MATERIALS

wanted for Cleveland, Durham, Tyne and Wear and Northumberland with proven track record, to sell and promote the range of Osmiroid specialist pens and sets for Calligraphy to department stores, stationers and artist materials retailers.

Commission at the rate of 15% on all initial and repeat business for duration of agency on exclusive territory.

Full training and comprehensive back up provided. Please apply in writing with full details of existing agencies etc to Mr B. A. Oakley, M.Inst.M., F.Inst.S.M.M., Sales Director, E. S. Perry Limited, Osmiroid Works, Gosport, Hants PO13 0AL.

SALES AGENTS

Successful agents urgently required to exploit existing territories with immediate high earnings through Builders Merchants, DIY etc. Appointments to be made prior to national advertising to promote the "SUCCESS PRODUCT OF 1984" previously featured in "TOMORROW'S WORLD" offering high potential repeat commission. For territories throughout London and S.E. England write or tel. A. F. Hawker, Sales Director, Isoflex Ltd., Avon House, Unit 12, Brassmill Lane Industrial Estate, Bath, BA1 3JF. 0225 338353.

SALES CONSULTANTS

Modisplay is a fast expanding British company, who manufacture and market an unbeatable range of shelving and ancillaries for shops and stores. We are looking for Sales Consultants employed or self employed to represent us in a number of areas in the UK. Previous selling or business experience would be an advantage. The successful applicants will receive full training with us for what is a demanding but highly lucrative selling career.

If you feel your present efforts deserve more financial recognition and would like to join a hard working team please write in first instance to Modisplay (Shop Fittings) Ltd, 1, Lockfield Avenue, Enfield, Middlesex. EN3 7QE.

SALES ENGINEERS BASIC c.£10,000
plus
UNLIMITED COMMISSION

First year income should exceed £15 UCO, other benefits include free BUPA, excellent pension scheme, quality car, full expenses etc.

Applicants should be aged between 25-40 with a proven sales record. A basic engineering knowledge with experience of capital equipment sales, particularly machine tools, would be an advantage.

Two positions are available for South of England areas, but talent is more important than location, so do not let where you live prevent you from applying, as we will always take on top quality sales engineers.

Established over 35 years ago, we have maintained our position as UK market leaders by employing good sales engineers making them even better and paying them extremely well for high achievement with no limit (in fact, the more you sell the higher the rate of commission becomes). Please write or 'phone for an application form to P. A. Lake, Sales Director, The Addison Tool Company, Westfields Road, Acton, London W3 ORF. Tel: 01-993 1661.

SALES CONSULTANTS. Earn in excess of £20,000 p.a. and be your own boss. GKD manufacturers of fitted bedroom furniture with showrooms in London, Home Counties and South East require experienced self-starters who can expect high earnings through qualified leads and appointments. With the backing and training of a Company established over 20 years, all you need is the ability to sell effectively, a car and a telephone. Tel. Derek Steele on 01-515 5151, or write to GKD Ltd, Lanrick House, Lanrick Road, London, E14 0JF.

SALES ENGINEER
£16K BASIC + CAR
to sell high tech microprocessor based products in South of England. Contact RNW Recruitment (0784) 63731 (24 hours).

SALES ENGINEER, experienced in industrial ventilation, required for London & S.E. England. Prime territory producing in excess of £15,000 p.a. Private non-contributory and life assurance schemes in addition to contracted in Government pension. Car provided and normal business expenses reimbursed. Apply in writing with c.v. to J. Holbrook, J. J. Ventilation (International) Ltd., 141-149, Hotwell Road, Bristol BS8 4RU.

SALES EXECUTIVES
OTE c. £20K + CAR
AN ENGINEERING SALES BACKGROUND?
DRAWING OFFICE EXPERIENCE?

LONDON, DERBY, BRISTOL, MANCHESTER & GLASGOW
U.K.'s leading suppliers of drawing office equipment is expanding its highly successful Computer-Aided Design and Draughting division. They sell a wide range of micro-based systems covering all areas of engineering.

If you think you can sell into a draughting / manufacturing environment this is your chance to break into a market where earnings of £30K + are commonplace and £60K is not unheard of.

For preliminary details please contact Jim Wallis, Cadsearch Ltd, London House, 271-273, King St, London, W6 9LZ. Tel. office, day: 01-741 8011; office, night: 01-748 1987/1975/2160; home: 01-871 3379.

SALES OPPORTUNITIES
HI-TECH

Minis	£38K O.T.E.
Financial Software	£36K O.T.E.
Office Automation	£32K O.T.E.
Bureau	£30K O.T.E.
Micros	£30K O.T.E.
Peripherals	£21K O.T.E.
Systems	£18K O.T.E.
Reprographics	£15K O.T.E.
Service Mgr	£15K
CAD/CAM	

Contact PAMELA HILLS—01-623 1226

Insurance Sales

Life Insp. S.E.	£30K O.T.E.
Broker Cons. U.K.	£30K O.T.E.
Life Insp. N.E.	£15K O.T.E.
Life Insp. N.W.	£11K

Contact STEVE PAINTER—01-623 1226

DRAKE INTERNATIONAL—EXECUTIVE DIVISION

SALES PROFESSIONALS
c. £15,000 + CAR
CENTRAL AND N.W. LONDON
BEDS/BUCKS/ W. HERTS

Basic salaries of c. £8,500pa, guaranteed initially at over £10,000 and open-ended commission gave average earnings in 1984 of £15,000pa. The top salesman earned £25,000. This was complemented by expenses, company car, pension, product & sales training and excellent prospects: And it's not insurance or office equipment.

The company is the UK's leading manufacturer of materials storage/handling systems selling to all aspects of industry from high tech. to heavy engineering and commerce.

The two current vacancies in Central/N.W. London and Beds, Bucks & W. Herts have both been created by promotion.

If you are under 40 and have a flair for selling to industry or commerce telephone Mike Earl, for further details, on:—

(022 029) 545
EARL ASSOCIATES
Recruitment Consultants, Lakeside, Common Road, Weston Colville, Cambridge CB1 5NS

SALES PROFESSIONALS
Nationwide c.£16,000 + car

International company promoting an exciting home entertainment concept throughout the U.K. wishes to expand its existing sales force. Successful applicants with a proven success in selling to date will be expected to take full advantage of the tremendous potential already identified.

Vacancies exist in the following areas: W. Scotland, Northern Counties, Midlands, London & Home Counties. Extensive product and sales training will be given at the outset.

Please write with c.v. in the first instance to: The Chairman, Occidental Trading (U.K.) Ltd., Church House, 2, Church Street, Walton-on-Thames, Surrey, KT12 2QS. Initial interviews will be held during this month.

SALES EXECUTIVE

We are distributors throughout the country of a range of steel & wood office furniture, selling direct to national and multinational companies. We wish to extend our sales coverage in London and the home counties and invite applications from ambitious personnel with experience of selling direct to the user. This is a permanent position with a good salary and a company car is provided. Write giving details of your career to: Mr R. C. Roe, OES (London) Ltd, Chadwell Heath Lane, Romford, Essex. RM6 4NF.

SALESPERSON
Industrial Cleaning Products

Well established distributor of Unilever products requires an experienced Salesperson for the South West London/Surrey area. The successful applicant will enjoy a good basic salary plus commission and a company car.

Please telephone or write to: Brian Snell, Convena Ltd, 25-27 High Street, Colliers Wood, SW19. 01-542 9167.

SALES REPRESENTATIVE required m/f for Greater London and South East and for the Midlands. Applicants with experience of calling on architects, designers, specifiers and end users preferred. Knowledge of display and commercial lighting an advantage but not essential. We are looking for self-motivated persons who are keen to be a part of a rapidly expanding UK company backed by one of Europe's leading interior and exterior lighting manufacturers. Applications in writing with career details to date to: The Sales Manager, Hoffmeister Lighting Ltd., Unit 4, Preston Road, Reading, Berks, RG2 0BE.

SALES REPRESENTATIVE
(Communication Systems)

Offering a complete installation service in the field of telephone, music, sound and security equipment, our clients handle anything from a fire alarm installation at a superstore to a warden call facility at a private nursing home.

Selling the systems through architects, professional bodies, local authorities and building contractors, the Sales Director is looking for professionalism and the highest degree of personal presentation along with an excellent sales and work record, in the first team of experienced representatives to be recruited. Young candidates will be preferred and any knowledge or interest in music/sound equipment will be an added bonus, although product training will be given.

You will work from home and will be designated a large territory. A commission of 8% of sales will be paid (sales are likely to be in the region of £10,000-£30,000 per month) and the first £3,000 is guaranteed.

A company car is provided and several areas of the U.K. are vacant at present.

Telephone Ann Shopland on 0603 619287 for an application form.

SALES REPRESENTATIVE
S. London, Surrey, Kent

We are market leaders in flexible tubing and hoses, offering a diverse range of products for a wide variety of industries and applications.

Candidates for this key appointment should be based centrally in the territory. Ideally they should have experience of selling repeat industrial goods direct to OEM customers, and a record of successfully developing new business whilst maintaining key accounts. But above all we are looking for enthusiasm and the drive to succeed in a competitive market.

Product training will be given and representatives are backed by strong technical and sales office support. We offer earnings around £8,500 including sales target bonus, a company car and the full range of TI group benefits.

Please telephone Miss Kim Arnett (01-804 8200) for an application form, or send career details to, P. B. Davies, TI Flexible Tubes Ltd, South Street, Ponders End, Enfield, Middx. EN3 4LR.

SALES REPRESENTATIVE
c. £16,000 + CAR

to cover London and Northern Home Counties for a reputable well established company in the steel industry.

Candidates must be able to negotiate to both director and professional buyer level. Experience in the Engineering or Steel Industry is desirable.

Apply in writing with details, c.v. to Personnel Director, Chiswell Wire Company Ltd., Sandown Road, Watford, WD2 4DG Hertfordshire.

SALES REPRESENTATIVE required to operate in our London and Home Counties territories. Candidates should have selling experience in power tools, abrasives or a sound sales training in any other field. A good basic salary plus commission and company car will be the reward. Telephone: (0737) 72456, ask for John Fowler, who'll send an application form or send full particulars to: Import Power Tools, Unit 10, Trowers Way, Holmethorpe Industrial Estate, Redhill, Surrey.

SALESMAN/WOMAN with experience of sewing industries machinery ... required for established ... Apply Cavalier 1600, Southwark Ltd, 17 Galena Rd, Hammersmith, W6 0LU.

SELL EXTENDED WARRANTIES to the motor trade. High commission earnings with weekly repeat sales. Lucrative territories available.—Ring Ray Lenik on 0943 467511.

SENIOR NEW BUSINESS REPRESENTATIVES for National Finance Company in Barnet, Brighton, Birmingham, Colchester, Ipswich, Leicester, Maidstone, Nottingham & Portsmouth. Experience and connections essential. Tel. 01-959 3611 or 01-959 5543. BARRY PENDRY consultant to the finance industry.

SENIOR SALES CONSULTANT SMOKE VENTILATORS

We require a high quality experienced sales representative. Applications are invited from persons who can demonstrate a proven success in the sales of smoke ventilation systems. The future offers the opportunity to develop a new division within the structure of the company. Answering directly to the sales director, the candidate will be self-motivating with a desire to succeed and develop his/her own sales team. Post is most likely to appeal to someone looking for a challenge and career progression.

Salary by negotiation. Please reply to: S.S.22626, Daily Telegraph, E.C.4, enclosing a detailed c.v.

SENIOR REPRESENTATIVE
FIRTH CARPETS LTD

We are a major carpet manufacturer and require a Senior Representative to cover Hants, Bucks, Berks, Oxon.

Excellent salary & commission, company car, expenses, pension scheme, good career prospects. Previous selling experience essential.

Apply with full career details to Mr. D. Ross-Gower, Firth Carpets Ltd, Africa House, Kingsway, London, W.C.2.

SENIOR SALES EXECUTIVE

As a rapidly expanding Industrial Resin Company we require an energetic person with experience of negotiating with Architects, Specifiers and Local Authorities.

The successful applicant will be spearheading a new division which offers excellent promotional and financial prospects.

A negotiable salary, company car and usual benefits are offered with this exciting position.

Please apply in writing, with a detailed c.v., to S.S.15014, Daily Telegraph, E.C.4.

SOFTSEL COMPUTER PRODUCTS LTD.

The leading distributor of personal computer software requires Internal Sales People.

If you would enjoy selling to our network of dealers throughout the U.K. and Europe and are well educated, self confident, persuasive and good humoured under pressure—you have the traits we are looking for.

Prior experience in telephone or retail sales would be a distinct advantage.

Excellent salary and conditions will be offered to the right candidate. Please send c.v.'s to E. Williams, Softsel Computer Products, Central Way, North Feltham Trading Estate, Feltham, Middx. TW14 0XQ. 01-844 2040.

SPECIALITY SALES

Selection of our communication vacancies throughout the U.K.:

	BASIC	OTE
Cellular Radio	10K	25K
P A B X	12K	25K
Keyphones	7-12K	15-25K
Telex	13-15K	20K
Datacoms	12K	30K
Mai. accts.	14K	35K
Fax	9-15K	22K
Mel. accts.	10K	35K
Minicomps.	12K	25K
Word Proc.	8K	16K
Grad. trainees	8K	15K

If you can show a consistent track record in communications or office equipment, then discuss all the options before you make your next move. For free professional consultation, tel. 01-550 5054.

P. S. EXECUTIVE
(Specialist Recruitment Consultants to the Communication Industry)

SPECIALITY CHEMICALS

Duckworth and Bevan Limited wish to recruit a Representative for their U.K. sales team. Primarily the role is to promote our flavours to Soft Drink manufacturers.

The ideal candidate must be energetic and ambitious, is likely to be aged between 25-30 years and experienced in flavours and/or additive sales to the Drinks and Food Industries.

Career prospects are excellent and a competitive salary, bonus scheme and car are included in the remuneration package.

Please write in confidence with full CV to the Sales Director, Duckworth and Bevan Ltd, Chester Road, Old Trafford, Manchester M16 9HJ.

TECHNICAL SALES REPRESENTATIVE
c. £12,000 P.A. + CAR
MIDLANDS

To join leading, privately owned distributor whose principals have been carefully selected for the quality and commercial viability of its products.

This sales professional must be sufficiently technically qualified to sell an expanding range which includes industrial control and C & M switches and relays.

For more information phone Marc Zundel or Helen Stylianou on

01-256 7222
or
01-892 0825
(eves/weekends)
or write to

ZUNDEL LITTLE
49 Queen Victoria Street, London, EC4 4SA
(Recruitment Specialists)

STEEL TUBE — experienced sales representative required for E.R.W. Tube manufacturer, to maintain existing accounts and develop new customers in the Midlands and North of England. Salary commensurate with experience, company car supplied. Apply in writing to the Managing Director, London Steel Tube Mills Ltd, Nobel Road, Eley Trading Estate, Angel Road, London N18 3DW.

TELEPHONE SPACE SALES PROFESSIONAL, needed now to fill a number of posts on leading trade publications. Salary and commission according to experience. Non smokers, Call Paul Erlanger, London Publications Ltd, 01-731 1235.

TELEX + GOLD. Telecom Gold + Olivetti—Oyster. Oyster now makes telex extinct. Salesmen needed to earn in the region of £750 p.w. + company car. For details tel. 021-525 9604.

TRAINEE OR EXPERIENCED SALES PROFESSIONALS

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هكذا من الأصل

d Coney
Pakistan

SPONDENT in Dunedin
Jeremy Coney rescued New
th day of the third and final
yesterday with a dogged

The scoreboard

PAKISTAN—First innings ...
Second innings ...

NEW ZEALAND—First innings ...
Second innings ...

BROAD CENTURY IN HARARE

هكذا من الأصل

U.S. Lawn Tennis

EDBERG OUT —AND DAVIS TAKES GLORY

By JOHN PARSONS in Delray Beach

STEFAN EDBERG, who the day before had savoured the ecstacy and glory of defeating the top-seed Ivan Lendl, experienced the agony of losing a match everyone then expected him to win at Delray Beach, Florida, yesterday.

Unable to master astute and powerful serving, Edberg was beaten 6-1, 6-4, 7-5 in the quarter-finals of the Lipton International Players Championships by the unseeded American. Scott Davis, who has yet to drop a set in five matches.

Davis, 22, who recently moved his home to Largo, Florida, so that coach Harry Hopman, who is based there, can help him, now meets the 11th-rated Tomas Smid, one of only two of the 16 seeds left in the tournament.

Edberg, clearly suffering reaction from his recent stunning successes, including a victory over Jimmy Connors in Memphis and his handsome win over Lendl, never fully brought his impressive allround game into play.

Hopes vanish

The Davis service was the key. He dropped only 12 points on his own serve, four of which were double faults, in the first two sets.

And whatever hopes Edberg held of a spectacular recovery vanished after a remarkable loss of a point when he led 3-2, with Davis at love 30 in the third.

With Davis stranded at the net, Edberg smashed a backhand cross-court stroke almost straight at him. Davis instinctively put his racket down, almost on to his left shoe, and to everyone's astonishment the ball hit it and flew back over the net as a winner.

So instead of love-40, it was 15-30. Edberg shook his head in disbelief and Davis, who then immediately came up with some more big serves, went on to achieve the service break he needed five games late.

The road back for Noah, after his five months away from the circui, with injuries las year, continues o be difficult and frustraing.

Too ofen pinned to the baseline, when he knew he should be serving and volleying, the Frenchman was badly beaten 6-3, 6-3, 7-5, by Smid.

Noah disappointed

"I am not a morning man," said the disappointed Noah, who had played three of his previous four matches here at night, and was never in with a chance when h leost his srvice after pulling up from 1-4 to 3-4 in the second set.

Noah had risen at 7 a.m. to prepare for his match hre hours later. Ideally, he confessd, he would have stayed in bed until noon. Then, after a thoughtful pause, he added: "As a matter of fact, I did wake up at twelve."

The trouble was that by the time he did so, in a competitive third set, it was too late for him to overcome the damage done by careless mistakes and faulty tactics which had gone before.

By contrast, the ever-reliable Smid is ready to play any time anywhere in any condition. He competed in 28 tournaments last year and his consistency, though not always stimulating, is his trademark.

Noah suffered other distractions. He is concerned about his wife, who is in New York expecting their fist child in the next few days.

Mike Leach, the other big surprise winner of the tournament when he upset Mats Wilander, also suffered defeat this time, losing 6-2, 6-3, 6-2, to a fellow former N C A A champion, Tim Mayotte.

Britain's Jo Durie had a chance to reach the quarter-finals of the women's doubles, but she and Ann Kiyomur lost 3-6, 7-5, 6-3 to the Americans, Lea Antonoplis and Sandy Collins.

MEN

4TH RD.—S. Edberg (Sweden) bt I. Lendl (Czechoslovakia) 6-4, 7-6; Y. Noah (France) bt S. Giammalva (US) 6-3, 6-4; T. Mayotte (US) bt G. Holmes (US) 6-3, 7-6.

WOMEN

QTR-FINALS.—M. Navratilova (US) bt B. Bunge (W. Germany) 6-4, 6-4; C. Lloyd (US) bt B. Potter (US) 4-6, 6-4, 6-1; S. Graf (W. Germany) bt A. Temesvari (Hungary) 6-2, 6-1.

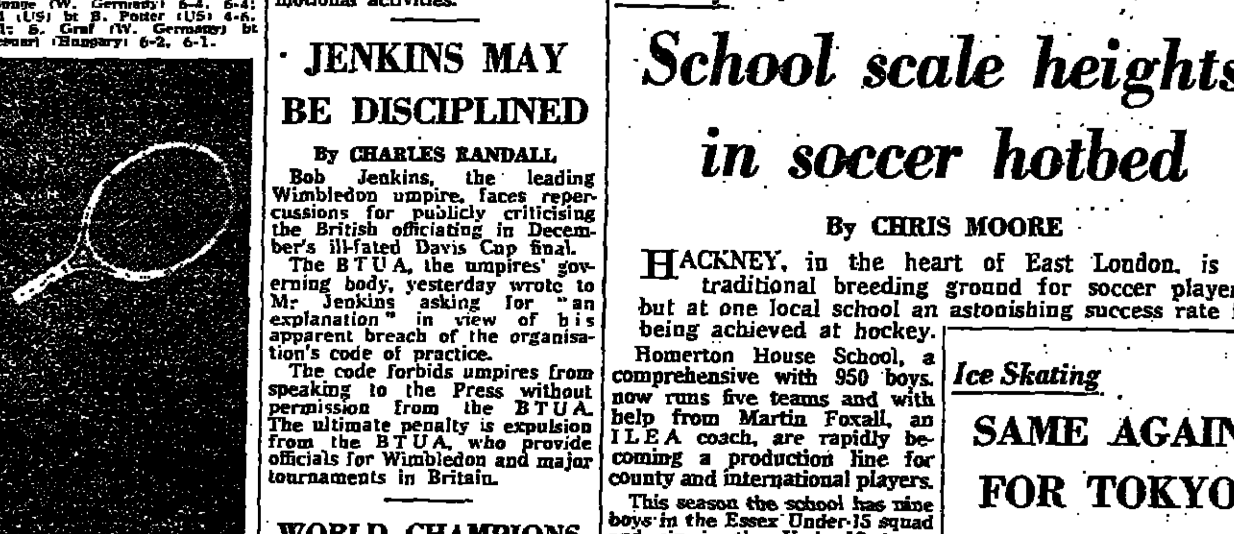
Battle of sexes —in bad taste

The most tasteless event in lawn tennis history, a battle of sexes, in which Bobby Riggs and Vitas Gerulaitis will play the world's top women's pair, Martina Navratilova and Pam Shriver, with £450,000 at stake, was announced in Delray yesterday.

An American Pay T V company with six million subscribers is putting up the money for this flagrantly showbiz match to be staged in Atlantic city of New York on either July 26, Gerulaitis' birthday, or Aug. 23.

Riggs, 66, a triple Wimbledon champion in 1939, who 13 years ago, in Houston, before more than 30,000 spectators, took on and lost to Billie-Jean King in a similar contest more suited to the circus ring than to the tennis court.

It is a pity that this contest has been launched at this showpiece event.



Jeremy Bates . . . had to work hard for his quarter-final victory over Bruce Derlin.

Lawn Tennis

Bates not allowed to call own lines

By BILL EDWARDS

UPSET by bad line calls, Jeremy Bates and the New Zealander Bruce Derlin wanted to call their own lines when they met in the quarter-finals of the L T A Satellite lawn tennis tournament at the Matchpoint Centre, Bramhall, yesterday.

After a discussion with the umpire, Mike Lugg, at the end of the first game, they were told it would not be allowed.

"We had two bad calls in the first game and wanted to see what could be done about it," said Bates, who went on to beat Derlin 5-7, 6-4, 6-4 to reach the semi-finals, where he meets Menno Oosting, of Holland.

Lugg said: "I pointed out that they could be in worse trouble by calling their lines, but in any case it would set a precedence."

Tony Gathercole, the referee, said: "It would not be allowed when there are four line judges on the court."

Extreme pressure

Bates had to work hard for his win and there were times when he was under extreme pressure. He never looked happy and this was possibly due to lack of confidence in some of the calls.

He lost the first set after having been a service break up at 4-3, mainly due to some loose shots. There was a break and a break-back before Bates took the second set, where Derlin had survived two set points.

Then in the third set it looked as though Bates was going to throw it all away after a couple of wild shots had cost him two match points on Derlin's service.

Bates was now left serving for the match, but this time he made no mistake, winning four successive points. As Derlin went for the final return he came down awkwardly on his ankle and limped off.

Bates had to win this match to stay in the hunt to win the circuit overall, for he is still five points behind Peter Lundgren, of Sweden, who duly took his place in the semi-finals with a 6-3, 6-1 win over Johan Vekemans, of Holland.

Lundgren, now meets the Swedish national champion, Stefan Eriksson, whom he beat at the same stage at the Matchpoint two weeks ago.

Eriksson, who was runner-up to Bates at Telford last week, was too strong for Richard Whichello, the British junior champion, who put up some strong resistance in the first se but fell awa yin the second, to be beaten 6-4, 6-0.

Goodall beaten

The other British junior for whom a bright future is predicted, Jason Goodall, fared even worse against Oosting. He was beaten 6-2, 6-2. Oosting hit much too hard for Goodall and took the first four games before Goodall managed to get a score on the board.

Oosting's match against Bates is a repeat of last week's semi-final, and the indications are that Bates and Lundgren, the two outstanding players of the circuit, will have the last say.

QTR-FINALS. — P. Lundgren (Sweden) bt J. Vekemans (Holland) 6-3, 6-1; E. Eriksson (Sweden) bt R. Whichello 6-4, 6-0; M. Oosting (Holland) bt J. Goodall 6-2, 6-2; J. Bates bt B. Derlin (N. Zealand) 5-7, 6-4, 6-4.

Martina Navratilova . . . has now agreed to play other events as well as Wimbledon in England this year.

MARTINA'S CHANGE OF HEART

By BILL EDWARDS

MARTINA NAVRATILOVA, the world's top woman player, has changed her decision not to play in England outside of Wimbledon this year.

Annoyed at adverse publicity over her private life, Miss Navratilova indicated last July that she would not play in lesser events over in Britain.

But the announcement yesterday at Queen's Club, West Kensington, that Pilkington Glass are to sponsor the Eastbourne Women's Championship from June 17-21, was followed with the confirmation that the former Czechoslovakian—now an American citizen—will defend the title she has won for the past two years.

Pilkington Glass, coming into tennis sponsorship for the first time, have agreed an annual figure of £150,000 for the next three years.

On a winner

For the purpose of promoting their name as one of the world's largest manufacturers of flat and safety glass, they have picked a winner.

Eastbourne is just a week before Wimbledon and attracts the best players to the courts that rival Wimbledon for quality of turf. Devonshire Park is a perfect setting and it is television attraction.

Eastbourne tennis goes back to 1881 and, providing a touch of the past, Annabel Croft, the Wimbledon junior champion, appeared at the conference in clothes of that era; Rina Einy demonstrated the modern dress to show how far women's tennis has progressed.

Pilkington's history goes back even further to 1826—and Geoff Brown, the new L T A President, revealed that Pilkington are to organise a series of clinics involving Jo Durie, Great Britain's top woman player and her coach Alan Jones, as well as other promotional activities.

JENKINS MAY BE DISCIPLINED

By CHARLES RANDALL

Bob Jenkins, the leading Wimbledon umpire, faces repercussions for publicly criticising the British officiating in December's ill-fated Davis Cup final.

The B T U A, the umpires' governing body, yesterday wrote to Mr Jenkins asking for "an explanation" in view of his apparent breach of the organisation's code of practice.

The code forbids umpires from speaking to the Press without permission from the B T U A. The ultimate penalty is expulsion from the B T U A, who provide officials for Wimbledon and major tournaments in Britain.

WORLD CHAMPIONS

Gabriella Sabatini, 14, from Argentina, and Mark Kratzman, 18, from Australia, have been named world junior lawn tennis champions by the International Federation. Sabatini won the Italian and French open junior titles and Kratzman took the junior itles at Wimbledon, he Unied States Open and the Ausralian championship.

Rugby League

O'CONNOR PICKED FOR BRITAIN

The Great Britain amateur rugby league squad for the match against France at Salon de Province on April 14 includes 10 members of the Lancashire team that recently won the B A R L A County Championship.

Dave O'Connor, the Leeds prop forward, who has not played this season because of injury, is a surprise choice. O'Connor, now back in training, is the amateur game's top forward, having won the B A R L A player of the year award a record three times.

The selectors have named a 26-strong squad with their minds on the Australian tour next year.

SQUAD. — C. Andrews (Hull); S. Brown (Castleford), S. Critchesen (Hull), P. Dephan (Hull), S. Donald (Barrow), J. Emson (Warrington), M. Fairbanks (Halifax), C. Gaskell (Leigh), E. Harrison (Widnes), M. Harrison (Warrington), M. Hough (Oldham), S. Hulme (Leigh), D. Kendall (Barrow), J. Kershaw (Rochdale), J. McGowan (Dewsbury), A. Mercer (York), A. Mason (Barrow), C. Mason (Barrow), D. O'Connor (Leeds), I. Percival (Widnes), G. Richardson (Whitehaven), G. Rose (Leeds), T. Scott (Wigan), R. Steed (Hull), P. Thaler (Castleford), D. Wrench (Warrington).

Speedway

GUNDERSEN SET TO RE-SIGN

Erik Gundersen, Denmark's world speedway champion, is expected to resolve his contractural problems and re-sign for Cradley Heath. He returns to England on Saturday to finalise details.

Coventry yesterday signed Kelvin Tatum, 20, one of speedway's brightest prospects. He was voted Best Young Rider of 1983.

ICE HOCKEY

NAT. LGE.—All Star game: Wales Cits 6, Campbell Cits 4.

Badminton

Troke a dissenter at Masters boost

By A SPECIAL CORRESPONDENT

BRITISH AIRWAYS expect to be involved in a long term association with badminton following the success of its sponsorship of the English Masters, at Portsmouth, in October.

The next step will be a 50 per cent. increase in sponsorship to £30,000 for this year's event, which is to move to the luxury Bournemouth International Centre on Oct. 17-19.

It will also for the first time become one of the tournaments included in the Pro-Kennex World Grand Prix, which means a considerable smattering of the worlds leading players will take part.

The plan, which' is at the moment pencilled in, is to ultimately try to take the Masters back to the Royal Albert Hall, London, where it was originally held. It was the first event of the professional era when the game went open in 1979.

Voice of assent

There is little doubt that, without making boasts at this stage, both the Badminton Association of England and British Airways are hoping to create another major English event with the status not far behind that of the All England Championships, regarded as the most famous tournament in the world.

"Obviously I don't want to say too much at this stage but there are a number of possible plans in mind and I certainly hope my company's association with the game will be a long term one," said British Airways marketing manager Tony Powell.

But Britain's top player, Helen Troke, has decided that British Airways is not her favourite airline.

The European and Commonwealth champion, 20, from Southampton, who disapproves of the increased sponsorship for the Masters, said yesterday: "I don't see why British Airways can't support me, the country's top player, on my travels.

"I have 11 overseas tournaments to play in before this season's Grand Prix is over and I am currently second in the table after four events.

"My father is a policeman, and my mother has to work as well to support me. Flying, mostly to the Far East, is a major expense."

But Powell replies: "It is our policy to support events, not individuals."

While the International Badminton Federation is delighted with the success of the first two years of the Pro-Kennex World Grand Prix circuit, it is at the same time concerned to see that it does not become too Asian dominated.

The great Asian venues in Malaysia and Indonesia in particular are the big money-spinners, but the idea is to try and ensure a healthy proportion of major events in Europe.

A prestige English Masters is therefore of a broader importance and to this same end a world grand prix final is likely to be held at a European venue after this year's, which is scheduled for Japan.

Hockey

School scale heights in soccer hotbed

By CHRIS MOORE

HACKNEY, in the heart of East London, is a traditional breeding ground for soccer players but at one local school an astonishing success rate is being achieved at hockey.

Homerton House School, a comprehensive with 950 boys, now runs five teams and with help from Martin Foxall, an I L E A coach, are rapidly becoming a production line for county and international players.

This season the school has nine boys in the Essex Under-15 squad and six in the Under-16 team. Thre boys—Jimmy Mooney, Joel Gibbons and Jagdis Barber—are in England schoolboy squads.

Among recent old boys are Steve Ashton, who kept goal for the England Under-21 team, and Nicky Thomson, who is in the England Under-18 squad.

Next week in Vienna two more former pupils, Chris Gladman and Mark Donnelly, will be in England's Under-21 indoor team at the European Championship.

It is an extraordinary success story for a school in an area where hockey, if it is thought about at all, is usually associated with the St Trinians films.

Hockey has been played at Homerton House for only 10 years but the fixture list now includes games against some of the strongest public schools, including Felsted and St George's Weybridge.

Basic skills

Dave Williams, of the school's PE department, admits that it all happened almost by accident. "Martin Foxall, who was coaching for I L E A at Wadham Lodge Sports Centre, took an interest in the school and has steadily built up the interest."

"He has a knack of bringing out the very best in young players, aving great attention to basic skills. With his help boys with natural ability have discovered the game what it has to offer."

Mr Williams, who points out that Homerton House also play soccer to a high standard, says that hockey has helped boys off the pitch as well.

"Rightly or wrongly, hockey has always had an image of being an upper class sport drawing its players from the public schools and universities," he added.

Broadened horizons

"Our boys are finding that this need not be the case. By moving on to clubs where they meet people from all walks of life they are braodening their horizons."

Martin Foxall, whose father Stan played soccer for West Ham for many years, is heavily involved in hockey coaching in Essex and the East but his achievements at Homerton House are particularly remarkable.

REPRESENTATIVE. — Cancelled: London Univ. v R Navy.

ATARI LONDON LGE. — Postponed: O Kingstonians v Cambridge Univ. Oxford Univ. v Guildford.

SCHOOLS.—High Wycombe RGS 2, KCS, Wimbledon 1—Queen's, Taunton 0, Exeter Univ. 2—Taunton Schl 3, King's, Bruton 0.

Ice Skating

SAME AGAIN FOR TOKYO

By HOWARD BASS

THE National Skating Association have selected an unchanged team for the world figure skating championships in Tokyo on March 4-10, keeping faith with those who contested the European Championships last week in Gothenburg.

Nicky Slater and Karen Barber are supported by Paul Askham and Sharon Jones in the ice dance, while Susan Jackson and Stephen Pickavance have been given a vote of confidence in the singles.

Slater and Miss Barber, now at their West German training quarters in Oberstdorf, are making technical adjustments to their routines with renewed hopes of ending among the medals.

"We now have a better idea of what the judges are looking for," said Slater. "We are adapting our programmes accordingly, spurred by the thought that an oriental performance should be well received in Toyko."

Cross-Country

JONES IS THE R A F CHAMPION

Roger Hackney, the defending champion and Olympic steeplechase finalist, was beaten into fifth place in the RAF Cross-Country Championships over an icy 10,000-metre course at Halton yesterday.

Hackney surrendered his title to Steve Jones, the world marathon record-holder, who gained his fifth win in six years after leading from the start.

RAF CH'SHIPS (Halton).—Men's 10 km: S. Jones (St Athan) 31m 55s, 1; D. McNeilly (Brize Norton) 32-34, 2; I. Wild (Cosford) 32-37, 3. Team: Halton, 1; Brize Norton, 2; Cosford, 3. Women's 6,000 metres: J. Hulbert (St Athan) 23-37.

ARMY CH'SHIPS (Aldershot).—6½ miles: G. Grant (RA) 1; G. Wade (APTC), 2; R. Keaney (RAOC), 3. Team: 1st Bn. Prince of Wales Regt.

BOWLS

PRUDENTIAL NAT. FOURS. — 6th (Barking) 2—J. Watson (Tilbury Com. Rd): A. Bennett (Cheshunt) 21, J. Lunn Cathie (Essex Co) 15—L. Yeomanson —D. Parsons (Falcon) 26, D. McMunity) 22, N. Groves (Towerlands) 20 (Angel) 19, L. Shoobridge (Angel) 17—A. Hill (Medway) 20, P. Burbridge (Folkestone) 19—T. Warren (W Cornwall) 18, R. C. Bray (Bodmin) 13 — R. Cook (Plymouth CS) 20, R. Rowe Bodmin) 12—T. G. Day (Ely) 16, J. Newton (Peterborough) 13—P. Shearing (E Dorset) 9, D. Leeming (Atherley) 20.

International Rugby

Match at Cardiff in the balance

By JOHN MASON

ENGLAND'S players travel to Cardiff this morning with fingers crossed. They do not know where they will be training or whether Saturday's match with Wales at the National Stadium, where the pitch has been protected, will be played.

In the fond hope that adverse weather reports are not borne out, a decision about a postponement will be delayed, probably until tomorrow. More snow is forecast, and nor are local temperatures expected to rise sufficiently to assist ground staff.

Having gathered at their hotel on the outskirts of Cardiff, England's match squad of 21 hope to train outdoors during the afternoon. One possibility is that the squad will go to Barry to train on the sea-shore.

As they journey to South Wales, the England party will be reminded of what happened a month ago. Having flown to Dublin, the players trained in a snowstorm so severe that the match against Ireland was postponed first thing next day.

Protective layer

"The problems appear to have increased again as the forecast is now for snow," said Ray Williams, the W R U secretary, yesterday. "If it was a heavy fall we would be in real trouble. So much depends on the next 48 hours."

Ground staff have been clearing terraces and entrances at the stadium. But extreme temperatures have been affecting the pitch despite a protective layer of polythene sheeting.

Though neither Wales nor England have debated in detail suitable alternative dates if the match was postponed, there are a host of complications. Already both countries have to play previously postponed matches on March 30.

But Mr Williams could raise a smile of sorts. "We have never had two postponements in a championship season before, so it is time for the praying mats to come out," he said. The domestic season ends on April 30.

Paris match on

Whatever happens—the match in Paris between France and Scotland is likely to be played—the long-standing debate about the need to delay the start of the Five Nations' Championship will receive a timely impetus.

In committee the R F U have considered proposals to adjust the championship by three weeks so as to run from the second Saturday in February to the second Saturday in April.

Bob Weighill, the R F U secretary, said yesterday: "This is not as simple as it sounds. Many things are geared to the Championship and other sporting events have to be considered. It cannot be done by the stroke of a pen."

Midlands Rugby

GIFFORD PLAN PAYS OFF AT SOLIHULL

By MICHAEL AUSTIN

SOLIHULL, happily finding encouraging reminders of better days, are making progress under the guidance of Chris Gifford and Thumper Dingley, former Coventry players.

Gifford, an England tourist scrum-half to Japan, Fiji and Tonga six years ago, is enjoying a successful first season as captain with Dingley, a former Warwickshire prop, relishing new responsibilities as vice-captain.

Solihull, Warwickshire Cup finalists a record eight times in 13 years, suffered the rare experience last season of losing more games than they won. But now they are one win in credit despite adopting a bold strategy.

Jim Deeming, Solihull's secretary, said yesterday: "Chris Gifford started with us as a youngster before moving on to Coventry and Moseley and has been determined to reduce the team's average age this season to protect the future.

Exciting backs

"The policy is working with exciting new backs thriving on the opportunities they have been given."

Notable wins over Stoke on Trent, Burton and Bridgwater also testify to the coaching of Colin Grimshaw, the former Coventry and Ireland scrum-half, who played fullback for Solihull two seasons ago when they won the Warwickshire Cup for the sixth time.

Solihull have recently converted Alan Coreton, a former wing, into a skilful fullback. Neil Perry, last season's Colts captain, and John Clarke are young and talented wings while Ron Sutton, a stalwart lock, and Dingley add experience to the pack.

During the past decade Solihull have become well-travelled tourists as well as willing hosts.

Rugby Union

ANDREW'S AIM IS NZ

Rob Andrew, England's outside-half with complex commitments of studies, international rugby and first-class cricket, has applied for an amendment of examination timings at Cambridge in order to tour New Zealand, writes Michael Austin.

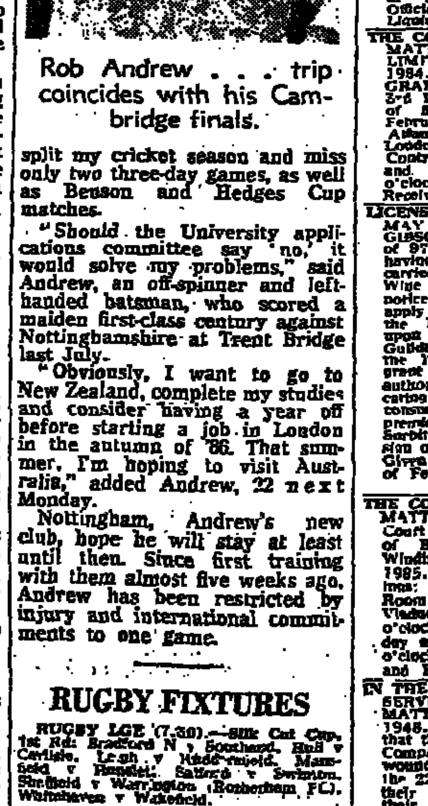
Andrew, a Yorkshireman and Cambridge's cricket captain this summer, told me: "England's month-long trip to New Zealand, starting in mid-May, coincides with my finals in geography and land economy.

"If I were allowed to defer the examinations, then I could tour New Zealand, if selected, split my cricket season and miss only two three-day games, as well as Benson and Hedges Cup matches.

"Should the University applications committee say 'no,' it would solve my problems," said Andrew, an off-spinner and left-handed batsman, who scored a maiden first-class century against Nottinghamshire at Trent Bridge last July.

"Obviously, I want to go to New Zealand, complete my studies and consider having a year off before starting a job in London in the autumn of '86. That summer, I'm hoping to visit Australia," added Andrew, 22 next Monday.

Nottingham, Andrew's new club, hope he will stay at least until then. Since first training with them almost five weeks ago, Andrew has been restricted by injury and international commitments to one game.



Rob Andrew . . . trip coincides with his Cambridge finals.

RUGBY FIXTURES

RUGBY LGE (7.30).—Silk Cut Cup, 1st Rd: Bradford N v Southend; Hull v Carlisle, Leigh v Huddersfield, Mansfield v Runcorn; Salford v Swinton, Sheffield v Warrington (Rotherham FC), Whitehaven v Wakefield.

OTHER SPORT TODAY

BADMINTON. — Surrey Ch'ships (Wimbledon S & BC).

BOWLS.—EIBA Champion of Champions Singles T'ment: West Region play-off (Bristol, 9.30). Women's Yetton Trophy, 5th Rd: W. Cornwall v Nailsea (Hayle, 11).

LAWN TENNIS. — LTA Satellite Circuit (Bramhall, Cheshire): Pearle Derlington Ch'ship.

RACKETS. — Amateur Doubles (Queen's Club, West Kensington).

Athletics

BRITAIN CALL IN STONE, 16

By KEN MAYS

GREAT BRITAIN have been forced to delve into their enormous wealth of teenaged talent to form the team to compete in the indoor international against Italy in Genoa on Saturday.

With so many of the tried and trusted indoor campaigners preferring to remain behind to put the final preparations to their European challenge, the selectors have spread their net.

They have included Michelle Stone, 16, from Southend to replace the unavailable Kim Hagger in the long jump and named Lesley Ann Skeete, 17, from Millfield School, to partner Wendy Jeal in the 60 metres hurdles.

Elise Lyon, 18, another Millfield girl, makes it an all-Scottish partnership in the 1500 metres with Yvonne Murray while Ross Copestake and Ashworth Laukam team up in the 3,000 metres.

Sisters in 800m

Leroy Lucas of Haringey and John Hill from Solihull get their first vests in the high jump and Roger Black is preferred to his Southampton teammate Kris Ababusi in the 400 metres.

But the team also includes the experienced Heather Oakes, the World Games silver medallist in the 60 metres, and the sisters, Jane Finch and Teena Colebrook from Cannock, in the 800 metres.

MEN

60m: L. Asquith (Birchfield), C. Sharp (Saffles out).
200m: L. Christie (Thames Valley), E. Tulloch (Sale).
400m: A. Bennett (Birchfield), R. Black (Southampton).
800m: R. Harrison (Liverpool), A. Morrell (Middlesbrough).
1,500m: C. Bradeley (Stoke), A. Currie (Dumbarton).
3,000m: R. Copestake (Birchfield), A. Laukam (Birchfield).
60m hurdles: N. Walker (Cardiff), C. Jackson (Cardiff).
4 x 400m: Relay Squad: Bennett, Black, K. Akabusi (Southampton), K. Bentham (Thames Valley).
High Jump: L. Lucas (Haringey), J. Hill (Solihull).
Long Jump: D. Brown (Longwood), F. Abelide (Haringey).
Triple Jump: F. Agyepong (Shaftesbury), Abelide.
Pole Vault: K. Stock (Haringey), J. Gutteridge (Windsor).
Shot: W. Cole (Thurrock), A. Vince (Wolverhampton).
5km Walk: I. McCombie (Cambridge H), P. Vesty (Leicester).

WOMEN

60m: H. Oakes (Haringey), F. Baker (Sale).
200m: C. Smart (Cardiff), J. Baptiste (Wolverhampton).
400m: L. MacDonald (Pitreavie), Whitehead (Stretford).
800m: J. Finch (Cannock), T. Colebrook (Cannock).
1,500m: Y. Murray (Edinburgh), E. Lyon (Millfield).
60m Hurdles: W. Jeal (Haringey), L. A. Skeet (Millfield).
4 x 400m Relay Squad: MacDonald, Finch, Colebrook, Smart, S. Gandy (Winchester).
High Jump: D. Davies (Leicester), J. Fay (Belfast).
Long Jump: M. Stone (Southend), M. Berkeley (Croydon).
Shot: J. Oakes (Croydon), M. Augee (Cambridge H).

LEGAL NOTICES

THE COMPANIES ACT, 1948. IN THE MATTER OF CASTLEBUILD LIMITED. Court No. 006930 of 1984. Nature of Business: builders. Winding-up Order made 17th December 1984. Date and place of first meetings: Creditors 1st March 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 10 o'clock. Contributories On the same day and at the same place at 10.30 o'clock. J. L. P. Pope, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF FASTRIGHT REPAIRS LIMITED t/a MAITLAND CLARK. Court No. 006598 of 1984. Nature of Business: Car repairs. Winding-up Order made 3rd December 1984. Date and place of first meetings: Creditors 28th February 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 10 o'clock. Contributories On the same day and at the same place at 10.30 o'clock. J. L. P. Pope, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. — IN THE MATTER OF NELSON GARAGES (SWANSEA) LIMITED. Court No. 927 of 1984. LEEDS DISTRICT REGISTRY. Nature of Business: Garage proprietors. Winding-up Order made 7th December, 1984. Date and place of first meetings: Creditors, 28th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 3.00 o'clock. Contributories, on the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Deputy Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF N. ROCHE & CO. LIMITED Court No. 006956 of 1984. Nature of Business: Builders. Winding-up Order made 17th December 1984. Date and place of first meetings: Creditors 27th February 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. — IN THE MATTER OF FOXPLATE LIMITED t/a CELEBRITY RESTAURANT. Court No. 006437 of 1984. Nature of Business: Restaurateurs. Winding-up Order made 26th November, 1984. Date and place of first meetings: Creditors, 27th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 11.00 o'clock. Contributories, on the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF AUNSALI FASHIONS LIMITED: Court No. 006471 of 1984. Nature of Business: CLOTHING MANUFACTURER. Winding-up Order made: 3rd December 1984. Date and place of first meetings: Creditors 27th February 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories: On the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF HORNTON STUDIO LIMITED. Court No. 006705 of 1984. Nature of Business: PHOTOGRAPHERS. Winding-up Order made 3rd December 1984. Date and place of first meetings: Creditors 27th February 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories: On the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

LICENSING ACT 1964. TO WHOM IT MAY CONCERN. WE FRANCIS GIBSON AND ELLATHEA GIBSON of 97 Maple Road, Surbiton, Surrey, having during the past six months carried on the trade or calling of Wine Bar Proprietors do hereby give notice that it is our intention to apply at the Transfer Sessions of the Licensing District of Kingston upon Thames to be held at the Guildhall, Kingston upon Thames on the 1st day of March next for the grant to us of a Justices Licence authorising us to sell by retail intoxicating liquor of all descriptions for consumption either on or off the premises situate at 97 Maple Road, Surbiton, Surrey and known by the sign of "The Tappit Hen Wine Bar." Given under our hand this 7th day of February, 1985.
F. Gibson and E. Gibson.

THE COMPANIES ACT, 1948 IN THE MATTER OF CRIMPBROOK LIMITED Court No. 007152 of 1984. Nature of Business: Business Consultants. Winding-up Order made 14th January, 1985. Date and place of first meetings: Creditors 1st March, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

IN THE MATTER OF CHARGE CARD SERVICES LIMITED AND IN THE MATTER OF THE COMPANIES ACT 1948. NOTICE IS HEREBY GIVEN that the Creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 22nd day of March, 1985 to send their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors, if any, to the undersigned, ANTHONY MALCOLM DAVID BIRD of THORNTON BAKER, c/o OAKWOOD HOUSE, SPA ROAD, MELKSHAM, WILTSHIRE, SN12 7NP the Liquidator of the said Company and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their said debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved. DATED this 8th day of February, 1985.
A. M. D. BIRD, Liquidator.

INDUSTRIAL AND PROVIDENT SOCIETIES ACT 1965. Notice of Cancellation pursuant to section 16 of the Act.
Notice is hereby given that the Central Office have, pursuant to the above mentioned section and ... cancelled the registration of Lloyds Register Quality Assurance Certification Association Limited (Register No. 24436R), the registered office of which is at 71 Fenchurch Street, London EC3M 4BS, at its request.
The society ceases to enjoy the privileges of a registered society, but without prejudice to any liability incurred by the society, which may be enforced against it as if such cancellation had not taken place. J. M. BRIDGEMAN, Chief Registrar of Friendly Societies. Dated 21 January, 1985.

IN THE MATTER OF BERWICK'S TOY COMPANY LIMITED. By Order of the High Court dated the 31st day of January, 1985 Mr Ian Jacob... Thornton Baker, Fairfax House, Fulwood Place, London, WC1V 6DW, has been appointed Liquidator of the above-named Company with a Committee of Inspection. Dated this 6th day of February, 1985.

IN THE MATTER OF THE COMPANIES ACTS, 1948 to 1981 and IN THE MATTER OF LYON GROUP LIMITED (In Voluntary Liquidation). NOTICE IS HEREBY GIVEN pursuant to Section 299 of the Companies Act, 1948, that a GENERAL MEETING of the MEMBERS of the above-named Company will be held at the offices of R. H. CORK, GULLY & CO., Chartered Accountants of Shelley House, 3, Noble Street, London, EC2V 7DQ, on Tuesday, the 5th day March 1985 at 2 p.m. to be followed at 2.15 p.m. by a GENERAL MEETING of the CREDITORS for the purpose of receiving an account of the Liquidators' acts and dealings and of the conduct of the Winding-Up to date. Dated this 5th day of February, 1985. M. A. JORDAN, O. SUNDERLAND, Joint Liquidators.

THE COMPANIES ACT, 1948, IN THE MATTER OF EASTCHEAP INVESTMENTS LIMITED Court No. 007026 of 1984. Nature of Business: Licensed deposit taker. Winding-up Order made 18th December 1984. Date and place of first meetings: Creditors 27th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. — IN THE MATTER OF LION AMUSEMENTS AND VENDING MACHINES LIMITED. Court No. 006992 of 1984. Nature of Business: Amusement Machine Operators. Winding-up Order made 17th December, 1984. Date and place of first meetings: Creditors, 27th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 10.00 o'clock. Contributories, on the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948, IN THE MATTER OF BOYDFORTE LIMITED. Court No. 006263 of 1984. Nature of business: Management Company. Winding-up Order made: 10th December, 1984. Date and place of first meetings: Creditors: 28th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock: Contributories: On the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF DREAMGLEN LIMITED. Court No. 004727 of 1984. Nature of business: Clothing Retailers. Winding-up Order made: 29th October, 1984. Date and place of first meetings: Creditors: 28th February, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.0 o'clock. Contributories: On the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

IN THE MATTER OF SMALL INFORMATION SYSTEMS COMPANY LIMITED AND IN THE MATTER OF THE COMPANIES ACTS 1948 TO 1980. NOTICE IS HEREBY GIVEN that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 4th day of March 1985 to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned David Llewellyn Morgan FCA of Spicer and Pegler, 8 Upper Grosvenor Street, London, W1X 0AL, the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved. Dated 29th January 1985. D. L. MORGAN—FCA, Liquidator.

THE COMPANIES ACTS 1948-1981 DSI CONTRACT & OFFICE FURNISHERS LIMITED. NOTICE IS HEREBY GIVEN that the Creditors of the above-named Company are required on or before the Thirtieth day of April 1985, to send their names and addresses and the particulars of their debts or claims, and the names and addresses of their Solicitors (if any) to J. M. Iredale, FCA of Cork Gully, Shelley House, 3 Noble Street, London EC2V 7DQ Ref SH 411 the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are by their Solicitors, or personally, to come in and prove their said debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved. Dated this fourth day of February, 1985. J. M. Iredale, FCA, Liquidator.

WEST MAKES CHELSEA PAY THE PENALTY

By DENIS LOWE

Sunderland ...... 2 Chelsea 0

CHELSEA, who lost central defender Joe McLaughlin in the early minutes with a dislocated elbow, saw substitute Dale Jasper twice concede penalties to give Sunderland a two-goal first-leg lead in a fiercely contested Milk Cup semi-final at Roker Park.

Chelsea were forced to re-organise after the early injury to McLaughlin, who was carried off after colliding with West when both men challenged for the ball.

Jasper came on as a substitute after 12 minutes and Chelsea responded with a series of corners in which Venison almost put through his own goal.

When Sunderland replied Don Shaw, the referee, blew for a *foul on the goalkeeper* when West's header looked bound for the net.

Canoville booked

Walker, Hodgson and Chisholm, Sunderland's three recent casualties, all reorted fit, and Chelsea, with Speedie ruled out because of a two-match suspension, had Dixon as the main striker.

Nevin and Canoville, who was booked for dissent, used their pace to good advantage in Chelsea's breaks without causing much trouble for Turner.

Sunderland's attacks, often launched by the aerial route, were mopped up efficiently by Pates and Lee.

Sunderland continued to make the running and went ahead in 27 minutes with a penalty awarded when Jasper handled Hodgson's cross in the corner of the box. West drove powerfully past Niedzwiecki.

Walker, a former Chelsea winger, and Hodgson went close in further Chelsea raids and Canoville was lectured by Mr Shaw after an unwise foul.

Unlucky Chelsea again had to reshuffle the pack when Lee suffered a thigh injury and had to move upfield.

Bumstead took over in the back four and twice made timely clearances, but Niedzwiecki brought off another brave save in the 42nd minute when going down at the feet of Walker.

Nevin's cross found no takers when Sunderland were stretched, but the clever Scot almost set up a goal for Dixon in the 52nd minute. The striker's first-time effort ended narrowly wide.

Then, another rash moment by Jasper, brought Sunderland a second penalty—and a second goal—in the 67th minute.

Jasper wrestled West to the ground just inside the box for another award which caused little argument. Niedzwiecki dived to his right to parry West's shot, but the striker followed up to hammer the rebound high into the net.

Sunderland.—Turner; Venison, Pickering, Bennett, Chisholm, Elliott, Hodgson, Berry, West, Daniel, Walker. Chelsea.—Niedzwiecki; Lee, Jones (J.), Pates, McLaughlin, Canoville, Nevin, Spackman, Dixon, Bumstead, Thomas.

FA Cup

FIVE TIES ARE STILL AT RISK

By DONALD SAUNDERS

UNLESS the blizzards return this weekend, Blackburn are certain to stage their televised F A Cup tie with Manchester United tomorrow night and Everton will continue their defence of the trophy the following afternoon against Telford.

York, fourth-round conquerers of Arsenal, also believe they have a better-than-even chance of meeting Liverpool at Bootham Crescent.

At the moment, there is some doubt about the other five ties being played unless the forecasters are proved wrong and a thaw arrives soon.

Bobby Saxton, Blackburn's manager, described the Ewood Park pitch last night as perfect: "We've had no snow, so there is no ice and the surface is firm and dry, rather like a hard ground in May," he explained.

As Everton have under-soil heating, the only threat to their match would be a blizzard, which might cover the terraces tomorrow night or Saturday morning.

Wimbledon gamble

Wimbledon, at home to **West Ham**, are gambling on a thaw and have decided to sweep their pitch clear of snow. "We usually keep the snow as protection but have decided to clear it in an attempt to get the game played," said Adrian Cook, their secretary. "Even so, I fear our chances are only 50-50."

So, West Ham have abandoned plans to relay the match on an 80ft x 40ft screen, at their Upton Park ground, since postponement could cost them £15,000.

Luton, hoping for their biggest crowd in two years to watch their tie with **Watford**, have arranged to hire men from the local job centre to clear snow—when higher temperatures are forecast.

Millwall's ground staff are chipping away at a two-inch covering of ice at The Den, so that if there is a thaw it will not leave the pitch waterlogged, so causing them to call off their tie with **Leicester**.

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Kerry Dixon and (right) Pat Nevin, who found chances few and far between for Chelsea at Sunderland last night.

BRISTOL R. REEL AT BRADFORD

By PETER KEELING

Bradford C. 2 Bristol R. 0.

BRISTOL ROVERS' hopes of reducing their gap behind the Third Division leaders were shattered last night as Bradford City took control and increased their command to 11 points.

But Rovers' player-manager, David Williams, several times showed *that the Bradford* defence could be penetrated when he made deep runs from midfield to get into shooting positions.

In the 26th minute, Stephens had a chance inside the penalty area but put the ball wide. Rovers in turn escaped when Evans arrived for a McCall corner. Cashley missed the ball and, in the scramble, Evans drove in a low shot but Cashley recovered to save.

In the 55th minute, Bradford took the lead with Campbell's 18th goal of the season. Good work on the right by Hendrie ended with Goodman heading down his centre and, from 18 yards, Campbell's first-time volley gave Cashley no chance.

A fine link-up between Campbell and Hendrie then brought a chance for Goodman at the far post but he failed to connect. Withe, of Bradford, and Holloway, of Bristol, were booked.

Having disposed of the gloves he had worn in the first half, Williams returned obviously meaning business; but Bradford produced a second goal in the 47th minute.

The Bristol defence was caught out on the right when Campbell *headed* to the far post and Ellis burst into the area to score with ease.

In the 55th minute, Brian Williams was only a foot wide of the right hand post of McManus in a Bristol counterattack and Randall again went near in the 63rd minute.

Bradford City.—McManus; Clegg, Withe, McCall, Jackson, Evans, Hendrie, Goodman, Campbell, Abbott, Ellis.

Bristol Rovers: Cashley; Slatter, Bater, B. Williams, Parkin, McCaffery, Holloway, D. Williams, Stephens, Randall, O'Connor.

BARNARD HITS WREXHAM

Exeter ... 2, Wrexham ... 0

EXETER, fighting their way from the foot of the Fourth Division, looked too enterprising and energetic for bottom-placed Wrexham from the outset.

There was continual pressure in the opening minutes resulting in a gift goal scored by Barnard, whose eighth-minute shot from Pratt's pass slipped through Hooper's hands and legs.

Five minutes later Barnard, on loan from Swindon, finished off the best move of the half.

Morgan's centre from the right deceived Hooper and reached Pratt, who knocked it down to Barnard, whose shot was too powerful for the keeper's attempt at a parry.

Wrexham's best chances of the first half resulted in a wild shot by Horne and a header from Steel which was cleared off the line by Pratt.

Wrexham had their best spell in the last half an hour but could not turn their effort into goals. Horne's shot was well saved by Wood while Edwards's fine effort came off a post.

EXETER. — Wood; Kirkup, Viney, O'Shea, Marker, McNichol, Ling, Harrower, Morgan, Pratt, Barnard.

WREXHAM. — Hooper; Williams, Comstive, Keay, Cunnington, Wright, Edwards, Horne, Steel, Charles, Rogers.

TODAY'S SOCCER

Kick-off 7.30 unless stated.

FOOTBALL COMB.—Bristol R. v Fulham (2).

LONDON SENIOR CUP.—2nd Rd: Southall v Welling.

SERVOWARM ISTHMIAN LGE.—Div. I: Hampton v Walton.

Hitachi Cup, 3rd Rd: Leyton W. v Harrow. 4th Rd: Epsom v Staines; Lewes v Sutton. Qtr-final: Hendon v Farnboro.

F A TROPHY.—2nd Rd: Replay: Bognor v Stafford.

SOUTHERN LGE.—Premier Div: Leamington v Gloucester.

TOUR MATCH.—Fulham v FK Austria.

F A YOUTH CUP.—4th Rd: Sheffield Wed. v Tottenham (7); Watford v Bournemouth.

Cricket

LIGHTS DO NOT WORRY INDIA

India are undaunted by having to play two of their first three World Championship of Cricket matches under lights, said Sunil Gavaskar, their capain, in Melbourne yesterday.

Gavaskar said that though Australia and the West Indies were vastly more experienced at day-night cricket, playing conditions would not affect his young team.

India play their three preliminary matches in the limited-over competition, to mark the 150th anniversary of the founding of the state of Victoria in Melbourne, against Pakistan on Feb. 20, England on Feb. 26 and Australia on March 3.

TOUR MATCH.—C.C.C. Under-25: 183-8 (A. Caswall 60, R. Aitkins 41). Kenya C.A. Under-25: 51-6 (D. Mott 4-11). Rain stopped play.

Quiet ambition of other Fashanu

By MICHAEL CALVIN

LOWER division footballers elevated from their accustomed obscurity by F A Cup success are not noted for their wit and wisdom.

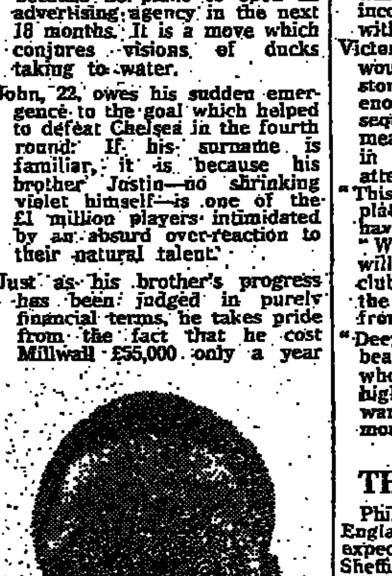
They traditionally mumble about the Cup being a great leveller. Remind them about the opportunities of facing a First Division side and they will invariably respond: "It's all down to what happens on the day."

John Fashanu obviously has not read the script. He may be a Millwall *forward of daunting ferocity*, but the sales pitch is straight from Madison Avenue.

The analogy is appropriate because he plans to open an advertising agency in the next 18 months. It is a move which conjures visions of ducks taking to water.

John, 22, owes his sudden emergence to the goal which helped to defeat Chelsea in the fourth round. If his surname is familiar, it is because his brother Justin—no shrinking violet himself—is one of the £1 million players intimidated by an absurd over-reaction to their natural talent.

Just as his brother's progress has been judged in purely financial terms, he takes pride from the fact that he cost Millwall £55,000 only a year after Lincoln had invested £18,000 in his robust attacking approach.



John Fashanu . . . a young player who knows where he is going.

He relishes the extra attention paid to footballers in the capital—"you may as well be in Siberia as in Lincoln because no-one watches you"—but knows when to stay in the background.

Garth Crooks and Watford's Nigel Callaghan are close friends who have provided insights into the pitfalls of professional football and John admits: "I have learned to keep quiet, look, listen and learn."

Warning ignored

"I have an old head on young shoulders, and appreciate that you pick up things here and there. Things happened so fast to Justin, for instance. We're different people and I'd deal with things in a different way."

It would be wrong to mistake self-confidence for arrogance. Yet it is no surprise to learn that John, a schoolboy boxing champion who dabbles in the martial arts, feels he is capable of playing at a higher level.

Friends warned him not to join Millwall because of the racialist element in the club's much-maligned supporters, but he stresses: "The fans have been great to me.

It's a demanding club with a manager who makes you work hard. But I *am* very ambitious. I want to get as far as I can *in football*.

"I don't know how long I am going to be in the game—there are other things I could do which would bring me the same income—but I want to progress with Millwall."

Victory over Leicester at the Den would be an important milestone and he is articulate enough to isolate what the subsequent recognition would mean to players who are rarely in the spotlight of mass attention.

"This game will be the biggest platform some of us will ever have in football," he says. "When the bubble bursts we will hopefully have made the club some money and enjoyed the experience of playing in front of big crowds.

"Deep down we believe we can beat Leicester. We have players who should be playing at a higher level and maybe we will want to win that little bit more."

THOMPSON READY

Phil Thompson, the former England and Liverpool captain, expects to sign a contract with Sheffield United within the next couple of days. He is already on *loan to the club.*

YESTERDAY'S SOCCER

MILK CUP.—Semi-finals, 1st leg

Sunderland (1) 2 **Chelsea** (0) 0
West 2 (1 pen) —32,440

POSTPONED. — Ipswich v Norwich.

CANON LEAGUE—Div III

Bradford C (1) 2 **Bristol R** (0) 0
Campbell
Ellis —5,528

DIVISION IV

Exeter (2) 2 **Wrexham** (0) 0
Barnard 2

POSTPONED.—Chester v Hereford.

CENTRAL LGE.—Div. I: Newcastle 0, Sheff. Wed. 1—Sheff. Wed. 2, Man. City 3. Div. II: Doncaster 1, York 0—Oldham 0, Burnley 0—Rotherham 0, Leicester 0—Scunthorpe 3, Preston 1.

CENTRAL LGE. — Blackpool v Port Vale (7).

FOOTBALL COMB. — Swansea 0, Portsmouth 1.

REPRESENTATIVE.—London Univ. 0, AFA XI 7.

FRIENDLY MATCHES.—Iraq 1, Nottingham F 1 (Baghdad)—Rangers 1, Moscow Dynamo 0.

POSTPONED

WELSH CUP.—5th Rd: Rhyl v Shrewsbury.

FA TROPHY.—2nd Rd Replays: Bangor v Stafford.—Matlock v Bromsgrove.

SOUTHERN LGE. — Bill Dellow Cup, 3rd Rd Replay: VS Rugby v King's Lynn.

NORTHERN PREM. LGE CUP. — Burton Alb v S Liverpool.

F A YOUTH CUP.—4th Rd: Coventry v Swindon.

LONDON SNR CUP.—1st Rd: Croydon v Hampton.

MIDWEEK LGE. — Bournemouth v Brentford.

RUGBY UNION.—Cancelled: Abertillery v Moseley. Army v Public Schl Wand. Bath v RAF. Coventry v Cheltenham. Glamorgan Wand v R Navy. Maesteg v Cardiff. Middlesex Clubs v English Colleges.

Collins celebrates with a smile

By PETER HILTON

BOBBY COLLINS has completed his first year as Barnsley's manager and is entitled to a smile of satisfaction as he contemplates spending his 54th birthday with his team at Southampton on Saturday for a fifth-round F A Cup match.

He has guided Barnsley to the fringe of the Second Division promotion race after a remarkable run of only one defeat in 21 League matches.

Collins has also survived calls for his sacking. "I can laugh about it now," he says. "We had a lousy start to the season, losing three matches, and it was 'sack the manager'. People these days have no patience."

The club's success has been built on a defence not noted for its generosity. In 12 away League games they have conceded only eight goals—a record no other club can match.

Love to attack

Of the teams in the chasing pack, Barnsley are in a better position than any to launch an effective challenge to the four clubs at the top.

"There is no point in worrying about whether we are good enough for the First Division. The thing to do is to get there—and find out," says Collins.

"But we are by no means a defensive team. We love to attack, but when the opposition has the ball you expect your players to get back and do certain things. God bless them, they have.

Bobby Collins

"We have played very well away this season but Southampton are not dummies. I went to see them when they beat Sunderland 1-0 and they looked a highly organised side."

Collins, a genial Scot who captained Leeds in the 1965 F A Cup final against Liverpool, is third in a line of former Elland Road favourites who have managed Barnsley.

But the football fever that gripped the town in the heady days of promotion under Allan Clarke and Norman Hunter has abated; a good Cup run would be a welcome boost to an area which has been hit by the miners' strike.

A town with solid working class roots, much of Barnsley's prosperity has been built on the pits. One of the town's gifts to the nation is the president of the N U M.

In the stands at Oakwell, however, the most famous face among the football club's lifelong supporters is that of Harold "Dickie" Bird, one of the world's best cricket umpires.

His sense of humour was surely nurtured on grey afternoons watching Barnsley.

Shrewd purchases

The town can be proud of the present team. The manager has bought cheaply to mould an organised unit as well as experienced players such as Rodger Wylde, the Futchers and Gwyn Thomas.

There are youngsters coming through the ranks, too. Collins, youth coach at Barnsley before taking over from Norman Hunter, sees this as a most satisfying aspect of management.

"Through not having a lot of money we have to make sure we get the best out of what is available," he says.

"I have made positional changes with some players and watched them improve. That's marvellous, too. As for management — I'm enjoying it enormously."

Teams such as York, Wimbledon and Millwall have already suggested this could be the year of the underdog in the F A Cup. Who is to say Barnsley, Cup winners in 1912, cannot make the point, too.

Television might bring harmony

By MICHAEL CALVIN

THE tortuous process of reconciling the conflicting interests of football and television, which resumes with a meeting of Football League chairmen in London today, may eventually bring an unprecedented degree of harmony to the English game.

There is little doubt that the chairmen wil reject the new four-year £19 million package, which caters for 19 live television matches next season.

Television's subsequent complaints will be long and vocal, and by saying "Football must grow up and sit down to run their business properly" yesterday John Bromley, ITV's Head of Sport drew up the battle-lines.

Yet the posturing—which may involve men like Robert Maxwell and Martin Edwards, the Manchester United chairman, being part of a reshaped League negotiating committee — only hides the mutual dependence of soccer and the screen.

Realistic approach

It cannot be denied that clubs *have been inconsistent in* their bargaining stance. The current conviction that the form of coverage is more important than the money raised is the exact opposite of the principles which applied when the current deal was negotiated two years ago.

But there is a new mood of realism in *influential* League circles, and a growing belief that soccer's interests will be best *served* if they join forces with the Football Association in dealing with television.

As the moguls value FA Cup coverage highly, the FA are in a position to exact a high price for *defying tradition and co-operating* with their fellow-administrators.

The League's reluctance to postpone fixtures before an international has long rankled at Lancaster Gate. Yet, in the *current climate*, that sort of concession is not beyond the realms of possibility.

Black-out unlikely

Whatever the outcome of the horse trading that is likely to dominate the coming months, few visualise a situation where our national sport is blacked-out.

Television chiefs are coy about the possibility of dealing directly with *major clubs*, today's meeting will be reminded forcefully that matches cannot be shown without the sanction of the management committee.

There are genuine financial worries, however. Small clubs, who would prefer recorded games to be an integral part of the new package, feel impotent when political manoeuvering could deny them much-needed revenue.

Advertising deals are inextricably linked with television exposure and Canon, whose sponsorship of the League has one season to run, will be watching developments with interest.

Golf

NICOLA ON THE WAY

NICOLA WAY, 16, embarks on a golfing trail next month which she hopes will lead to honours similar to those achieved by Paul, her brother.

Paul, 21, who underlined his determination to retain his Ryder Cup place with a five-stroke victory in South Africa last weekend, will help his sister by partnering her in the Sunningdale Foursomes next month.

Their careers are already following a similar pattern and Nicola, coached by Paul's tutor, Paul Foster, has slashed her handicap to four only two years after hitting her first golf ball.

She will make her debut in the Avia Watches Women's Foursomes at The Berkshire, a week before Sunningdale—her first step towards fulfilling an ambition to play professional golf in the United States.

"Paul and I have never before played together in a competition and, with such a strong field at Sunningdale, it will be a tremendous experience for me," said Nicola, whose twin sister Jackie has a handicap of seven.

"I intend playing the full women's amateur circuit this season and have given myself two years to make the grade," she added.

BASKETBALL

WORLD CH'SHIP.—Qualif. match (Bellinzona): Switzerland 93, England 108.

Ice Hockey

TWINS FOR BRITAIN

By HOWARD BASS

Three sets of brothers are among 20 Heineken League players chosen to represent Britain in the World Junior Ice Hockey Championships, in Brussels on Feb. 22-27.

Tony Hand, Britain's top points scorer in 1984, is accompanied by brother Paul. Ian Cooper, 16, the youngest in the squad, joins his elder brother Stephen. The Lovell twins are sons of Les Lovell, the former Brighton Tigers player.

Murrayfield Racers and Whitley Warriors each contribute four to the squad, Durham Wasps, three, and Fife Flyers and Streatham Redskins two each. Only four of the 20 have not had previous international experience.

C. Dickson (Fife), Cox (Solihull); P. Hand (Murrayfield), Biddulph (Streatham), Armstrong (Whitley), S. Cooper (Durham), Lee (Cleveland), McHaffie (Ayr); T. Hand, Lindsay Lovell, Les Lovell (Murrayfield), Browne (Streatham), I. Cooper, Johnson (Durham), Iredale, Ord, Wafer (Whitley), Goodsir (Fife), B. Dickson (Nottingham) Slater (Dundee).

Swimming

LISBON GOLD

Ten England Esso youth squad swimmers returned from Lisbon with 35 medals — 23 gold, five silver and seven bronze — after competing against Portugal, Spain, Tunisia and Wales in a 50-metre pool.

ENGLISH WINNERS.—Lisa Dodds (400m freestyle); Mark Foster (200m individual medley, 400m freestyle, 200m freestyle, 100m butterfly, 100m freestyle); Angela Lousley (100m breaststroke, 200m breaststroke); Helen Mansfield (200m individual medley, 200m freestyle, 100m freestyle); Malcolm McHaffie (100m breaststroke, 200m breaststroke); Ian Panting (200m backstroke, 100m backstroke); Grant Robins (400m freestyle, 200m individual medley, 200m freestyle, 100m butterfly, 100m freestyle); Helen Slatter (200m individual medley, 100m backstroke, 200m backstroke).

Swimming

BULGARIA COSTS SOARING

By PAT BESFORD

BRITAIN'S team for the European Championships in Bulgaria *this summer* could be cut because of increased hotel costs and the drop in the value of the dollar.

When Bulgaria offered to host the championships in Sofia from Aug. 3-11, their bid included accommodation and meal costs, based on the United States dollar, equating at the time to about £22 per head.

With higher prices now being asked and the dollar much stronger, the living bill for the *four classes of hotels* has increased to between £43 to £67 per person.

The British party of 62, including 24 swimmers, four divers, nine synchro and 11 water polo competitors, have been booked at the Grand, a hotel in the third grade price bracket of £49.

Small subsidy

Alfred Turner, treasurer of the British organisers, estimates that the new bill for accommodation, allowing for arrival only five days before the start, will be £40,000 and the total expense, with travel £53,000.

Mr Turner said: "The *Sports Council only* allow us £1 per head towards our hotel costs for preparatory training. If this could be increased and I can somehow bring our contribution down to £30,000, then I hope we can send the party."

Norman Sarsfield, secretary of the European Swimming League, has written in strong terms to the Bulgarian organisers in an effort to get the hotel prices down to the original level.

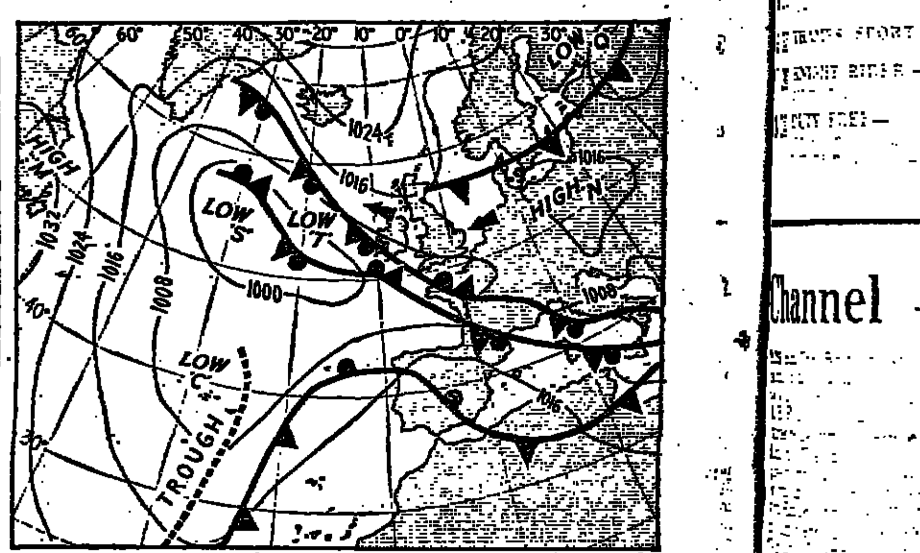
He said: "Every national team is in the same boat as Britain, and all are backing high efforts to get a reduction *in prices*."

East Germany are one of the countries threatening to reduce *the size of their squad*. That would be bad news for Bulgaria, for that nation is the dominating one at the Euroean Championships.

RACKETS

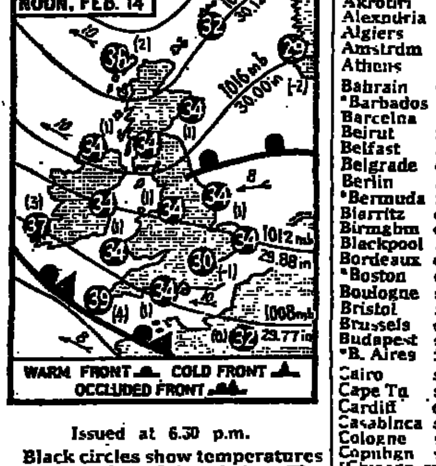
SCHOOLS MATCH: Marlborough (G. Beald & N. Bryant) bt Eton (P. Bally & M. Small), 15-9, 15-10, 16-18, 5-16, 15-6, 12-15, 15-8.

ATLANTIC WEATHER—Noon Feb. 13



Low "S" will remain slow moving while Low "C" moves steadily north-east and Low "T" moves east-south-east and weakens. Highs "M" and "N" will both move slowly south-east. Low "Q" will move slowly north-east.

BRITISH ISLES



Issued at 6.30 p.m.

Black circles show temperatures expected in Fahrenheit. The equivalent temperature in Centigrade is given alongside in brackets. Arrows indicate wind direction and speed in m.p.h. Pressures in millibars and inches.

SKI-ING CONDITIONS

The following reports were supplied by *representatives of the Ski Club of Great Britain:*

	Depth l	Depth u	Conditions Piste	Conditions o.P.	Weather	Temp (F) 5 pm
Avoriaz	120	150	g	pd	sn	25
Flaine	50	230	g	pd	sn	23
Igls	10	40	g	fa	f	23
Kitzbuhel	10	70	ha	pd	f	25
Megeve	40	80	fa	g	sn	30
Sauze d'Oulx	35	70	g	v	cl	30
Tignes	75	120	g	pd	f	32
Verbier	30	150	g	pd	sn	28
Villars	15	55	fa	pd	sn	28
Wengen	35	85	g	f	sn	30

Key: l—lower; u—upper; cl—clouds; f—fine; fa—fair; g—good; ha-hard; pd—powder; sn—snow; v—varied; depths in centimetres; temperature in Fahrenheit.

SCOTLAND

CAIRNGORMS—Upper and middle runs: complete, wide snow cover, surface icy. Lower slopes: complete, surface icy. Vertical runs: 1,800ft. Hill and main roads: clear. Snow level: 1,000ft.

GLENSHEE — Upper runs: complete, hard packed snow on a firm base. Lower slopes: ample nursery areas, hard *packed snow*. *Vertical runs*: 1,000ft. Hill and main roads: clear. Snow level: 1,000ft.

GLENCOE (open Fridays to Mondays only).—Upper runs: some runs complete, hard packed snow with icy patches. Lower slopes: snow cover patchy, hard packed snow with icy patches. Vertical runs: 1,000ft. Hill and main roads: clear. Snow level, 2,600ft.

LECHT—Upper and middle runs: complete, wide cover of new snow with icy patches. Lower slopes: ample nursery areas wide cover of new snow with icy patches. Vertical runs: 700ft. Hill and main roads: clear. Snow level: 2,000ft.

Forecast for today and tomorrow: Sunny intervals, occasional snow showers heavy at times. Glencoe mainly dry. Fresh or strong northeast winds. Freezing at all levels.

LONDON READINGS

Max. temp. (6 a.m. to 6 p.m.): 30F (−1C); min. temp. 6 p.m. to 6 a.m.): 23F (−5C); rainfall: nil; sunshine: nil.

In Britain yesterday (daytime): warmest: Round Island, Isles of Scilly, 43F (6C); coldest: Lyneham, Wilts, 27F (−3C); wettest: Lerwick, 0·16 inches; sunniest: Bognor Regis, 8·5 hours.

Lighting-up time 5.44 p.m. to 6.45 a.m. Sun rises 7.17 a.m. Sets 5.14 p.m. Moon rises 4 a.m. Sets 11.20 a.m. High water at: London Bridge 8.26 a.m. (20.4ft), 9.12 p.m. (20ft). Dover 5.44 a.m. (18.4ft), 6.31 p.m. (17.4ft).

HOME AND ABROAD

Ajaccio	c	52	11	Lisbon	c	59	15
Akrotiri	s	66	19	Locarno	c	36	2
Alexndria	f	75	24	London	c	28	-2
Algiers	s	66	19	*L. Angls	s	66	19
Amstrdm	s	25	-4	Luxmbrg	c	18	-8
Athens	f	59	15	Luxor	s	84	29
Bahrain	s	68	20	Madrid	c	52	11
*Barbados	f	82	28	Majorca	s	63	17
Barcelna	s	63	17	Malaga	f	68	20
Beirut	f	70	21	Malta	r	57	14
Belfast	f	36	2	Manchstr	s	34	1
Belgrade	c	12	-11	Melbo'rne	s	73	23
Berlin	s	23	-5	*Mexico C	c	59	15
*Bermuda	f	70	21	Miami	s	59	15
Biarritz	c	59	15	Milan	s	36	2
Birmghm	c	27	-3	Montreal	r	41	5
Blackpool	s	34	1	Moscow	s	9	-13
Bordeaux	c	54	12	Munich	s	19	-7
*Boston	c	37	3	Naples	s	46	8
Boulogne	s	25	-4	Newcastle	c	34	1
Bristol	f	27	-3	N. Delhi	s	72	22
Brussels	s	21	-6	New York	c	36	2
Budapest	s	18	-8	Nice	c	45	8
*B. Aires	f	77	25	Oporto	c	57	14
Cairo	s	79	26	Oslo	s	18	-8
Cape Tn	s	82	28	Paris	f	30	-1
Cardiff	c	28	-2	Peking	s	32	0
Casablnca	s	66	19	Perth	s	95	35
Cologne	s	27	-3	Prague	s	14	-10
Copnhgn	s	25	-3	Reykjavik	s	32	0
*Chicago	sn	19	-7	Rhodes	f	63	17
Corfu	f	48	9	*R de Jan	s	86	30
*Dallas	s	54	12	Riyadh	s	72	22
*Denver	f	39	4	Rome	f	45	6
Dublin	c	32	0	Salzburg	s	25	-5
Dubrvnik	s	39	4	*S. Frisco	s	54	12
Edinbrgh	f	37	3	*Santiago	s	84	29
Faro	c	63	17	*S. Paulo	r	75	24
Florence	s	41	5	Seoul	c	27	-3
Frankfurt	s	19	-7	Singapore	f	88	31
Funchal	f	68	20	Stockhlm	s	16	-9
Geneva	sn	30	-1	Strasburg	c	19	-7
Gibraltar	c	63	17	Sydney	s	84	29
Glasgow	s	36	2	Tangier	c	63	17
Guernsey	c	37	3	Tel Aviv	s	75	25
Helsinki	s	9	-13	Toronto	sn	34	1
Hongkong	r	57	14	Tokyo	s	55	13
Innsbrck	s	28	-2	Tunis	c	61	16
Inverness	f	27	-3	Valencia	s	63	17
I. of Man	f	34	1	*Vancver	f	45	6
Jersey	c	37	3	Venice	s	32	0
Karachi	s	77	25	Warsaw	f	12	-11
L. Palmas	s	66	19	*Wshngtn	c	46	8
*Lima	f	77	25	Wellington	s	61	16
				Zurich	sn	19	-7

Key: C—cloudy; f—fair; r—rain; s—sunny; sn—snow. Temperatures (F & C) lunchtime generally. Asterisk indicates previous day's reading.

BRITISH RESORTS

Reports for the 24 hours to 6 p.m. yesterday:

	Sun hrs.	Rain ins.	Max. Temps. F	Max. Temps. C	Weather (day)
East					
Scarboro'	2.5	—	37	3	Cldy pm
Bridlington	3.0	—	37	3	Sunny
Cromer	6.8	—	34	1	Sunny
Lowestoft	5.1	—	32	0	Sunny
Clacton	0.1	—	30	-1	Cloudy
Margate	—	—	30	-1	Sunny
South Coast					
Folkestone	7.5	—	30	-1	Sunny
Hastings	6.4	—	34	1	Sunny
Eastbourne	4.6	—	32	0	Sunny
Brighton	—	—	30	-1	Sunny
Worthing	7.6	—	34	1	Sunny
Bognor R.	8.5	—	32	0	Sunny
Southsea	7.5	—	34	1	Sunny
Sandown	5.6	—	32	0	Sny am
Shanklin	4.4	—	32	0	Sunny
Ventnor	5.6	—	34	1	Sunny
Shanklin	4.4	—	32	0	Sunny
Ventnor	5.6	—	34	1	Sunny
Bournem'th	3.9	—	34	1	Sunny
Poole	5.9	—	34	1	Sunny
Swanage	4.8	—	34	1	Sunny
Weymouth	4.0	—	32	0	Sny am
Exmouth	2.8	—	34	1	Sny am
Teignmouth	—	—	34	1	Cloudy
Torquay	0.1	—	34	1	Brgt am
Falmouth	—	0.04	37	3	Sleet
Penzance	—	0.09	39	4	Showers
Jersey	0.3	0.01	39	4	Drz pm
Guernsey	0.2	0.01	39	4	Slt pm
West					
Scilly I.	—	0.10	43	6	Rain
Newquay	—	0.04	36	2	Snow
Ilfracombe	2.9	—	33	0	Sny am
Tenby	7.2	—	32	0	Sunny
Colwyn B.	0.4	—	34	1	Brgt pm
Southport	3.2	—	36	2	Sunny
Morecambe	3.3	—	37	3	Sunny
Douglas	4.6	—	36	2	Sny pm
Scotland					
Lerwick	1.0	—	37	3	Bright
Glasgow	1.9	—	37	3	Shrs pm
Tiree	3.2	—	39	4	Bright
Kinloss	4.3	—	37	3	Cldy pm
Aberdeen	2.5	—	34	1	Showers
St Andrews	0.6	—	37	3	Snow
Edinburgh	0.6	—	37	3	Snow pm
Northern Ireland					
Belfast	0.9	—	36	2	Cloudy
Lake District					
Ambleside	5.6	—	34	1	Sunny
Kendal	3.9	—	34	1	Sunny

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هكذا من الأصل

TELEVISION—THURSDAY

GUIDE BY RONALD HASTINGS

BBC-1

6.30 a.m.-9 Breakfast Time, with Frank Bough and Selina Scott. 10.30-10.50 Play School, rpt. 12.30 News, Weather. 12.57 Regional News (London and South East only: Financial Report and News). 1 Pebble Mill at One in Bavaria, rpt. 1.50 Bagpuss, rpt. 2.5-3.45 The Afternoon Show, including Hope in Ulster; and Appearances, beneath the punk hairdos. 3.48 (not London) Regional News. 3.50 Play School. 4.10 The Family-Ness. 4.15 Cycle Star of Peeling Tower. 4.30 Dogtanian and the Three Muskehounds: cartoon. 4.55 John Craven's Newsround. 5 Blue Peter (Ceefax sub-titles). 5.30 Dr Kildare: With Hellfire and Thunder, rpt. 5.58 Weather.

6 00 NEWS.

6 30 REGIONAL MAGAZINES.

6 55 TOMORROW'S WORLD—Including such odd items as what kissing does between people and (no connection) how cotton pests are being killed by too much passion.

7 20 ODD ONE OUT—Game show with Paul Daniels.

7 50 TOP OF THE POPS—Introduced by Simon Bates and Janice Long.

8 30 A QUESTION OF SPORT—David Coleman and his sports quiz. (Ceefax sub-titles.)

9 00 NEWS, WEATHER.

9 25 CHARTERS AND CALDICOTT—Play Up, Play Up. The sixth and last episode in which all is revealed, against the background of an Old Trafford Test Match, but not before the pair have fallen into the hands of the murderer. (Ceefax sub-titles.)

10 15 QUESTION TIME—Sir Robin Day in Manchester with John Selwyn Gummer, Dipak Nandy, George Robertson and Audrey Slaughter.

11 15 ROCKSCHOOL—Repeat of the first of eight programmes for budding rock musicians, here looking at the necessary equipment. 11.40 Weather.

BBC-2

6.55 a.m.-7.20 Open University. 9.20-3 p.m. Daytime on Two, a sequence of 15 short educational programmes. 5.25 News, Weather. 5.30 Pride of Place: The Age of Elegance. The Marquis of Anglesey on the beauty and history of the country house. First shown on BBC Wales.

6 00 MONKEY—Catfish, Saint and the Shape-changer. Japanese all-action high-jinks. Repeat.

6 40 CARTOON TWO.

6 50 "IT'S ALWAYS FAIR WEATHER" (1955). Dance-musical about three WW2 soldiers who meet again ten years later, *in the same bar*, as a reunion, a dull affair for them all until they *go off on the* predictable spree. Comedy with darker moments, starring Gene Kelly, Dan Dailey, Michael Kidd and Cyd Charisse.

8 30 OUT OF COURT—David Jessel and Sue Cook keeping us in time with the law.

9 00 THE MISTRESS—Luke (Jack Galloway) arranges a free Sunday so that he can make things up with his mistress (Felicity Kendal), but she has other ideas.

9 30 FORTY MINUTES—Love Story. Two stories of love in the Midlands stitched together as a celebration of St Valentine's Day, though that patron saint may well not be entirely grateful. A slithering, gushy hoot of the sort of stuff most young people (even ourselves) probably committed to paper but would die of embarrassment if it were to be read out in serious manner years later. Love is much too profound an emotion to be undressed in this utterly trivial programme. Imagine Tristan and Isolde sung by a couple of untrained pop exponents.

10 10 THE ROCKFORD FILES—Dirty Money, Black Light. Repeat of the one in which Jim receives huge sums of money addressed to his absent father.

11 00 NEWSNIGHT.

11 45-12.45 OPEN UNIVERSITY.

ITV Thames

6.15 a.m. Good Morning Britain. 9.25 Thames News Headlines. 9.30 For Schools. 12 The Little Green Man. 12.10 Mooncat and Co: Sore Throat, rpt. 12.30 The Sullivans. 1 News. 1.20 Thames News. 1.30 Falcon Crest: Requiem. 2.30 Daytime, with Sarah Kennedy. 3 Gems. 3.25 Thames News Headlines. 3.30 Sons and Daughters. 4 The Little Green Man. 4.15 The Moomins. 4.20 Sooty: Alphonse. 4.40 Words, Words, Words. 5 Dangermouse. 5.15 Blockbusters.

5 45 NEWS.

6 00 THAMES NEWS—With Andrew Gardner and Tina Jenkins.

6 30 THAMES SPORT—Presented by Steve Rider.

7 00 KNIGHT RIDER—Knight by a Nose. As usual, no other information.

8 00 DUTY FREE—Forty Love. Amy, finding incriminating evidence against David and Linda, decides, unfortunately, to take action. Repeat.

8 30 MINDER—National Pelmet. Arthur plots to swindle a Brighton antique dealer while Terry minds one of his race-horses. Repeat. With three repeated series all on one evening Thames TV seem to be just coasting along.

9 30 TV EYE—Vigilante: have law and order broken down on New York's subway?

10 00 NEWS AT TEN; followed by Thames News Headlines.

10 30 KOJAK—The Corrupter. The owner of a jewellery company is mugged and murdered in the street. Kojak suspects his staff. Repeat. Even after ten years this series still makes other New York cops series look juvenile, and it has a stronger smell of reality, especially to those of us who have lived twice in N.Y.C.

11 30 LOOKS FAMILIAR—Denis Norden, with Farley Granger, Stubby Kaye and Julia McKenzie, looking back at films of the 1930s and 1940s.

12 15 NIGHT THOUGHTS—With Paul Boateng.

Channel 4

2.25 p.m. The British at War: the last three British WW2 films in this worthwhile series, starting with "They Came to a City" (1944, b/w), a rather uneasy screen version of J. B. Priestley's play, a difficult task, in which nine very varied people find themselves at the gates of a mysterious, ideal city. The play was written in 1943 and has obvious post-war implications, the city representing Priestley's idea of socialism at work. John Clements, Googie Withers, Raymond Huntley and A. E. Matthews were in the cast; many of whom were also in the stage production; followed by "Dim Little Island" (1949, b/w), an anthology of thoughts, directed by Humphrey Jennings, from Ralph Vaughan Williams, James Fisher, Osbert Lancaster and John Ormston; then "Family Portrait" (1950, b/w), another short Jennings film: a tribute to the people of Britain. 4.25 Countdown. 4.55 "Sabrina" (1954, b/w): Billy Wilder comedy with Humphrey Bogart doing very well in unaccustomed material. Enjoyable, Cinderella-type story set on Long Island, with Audrey Hepburn and William Holden.

7 00 CHANNEL FOUR NEWS—At 7.50 Comment and Weather.

8 00 DISCOVERY—David Bellamy and Miranda Robertson finding out about the social habits of hares, observed over many years.

8 30 TREASURE HUNT—Shropshire. The contestants are from Sevenoaks and London.

9 30 THE PRICE—Final episode of the six in a thriller which has severely divided audiences, some finding it slow-moving, unattractive and grubby, lacking any very original point or charm. Here the police close in on the kidnappers, but who will finally pay the price?

10 30 BILLIARDS—Rex Williams v Eddie Charlton.

11 15 ASSAULTED NUTS—Among them Tim Brooke-Taylor who is turning up on all channels every night, or so it seems.

11 45-12.10 HALL OF MIRRORS—Islam. Mrs Taj Hasnain, a Moslem, talking with Professor James Mackey.

**Outstanding. *Recommended.

ITV REGIONS

TVS

6 15 Good Morning.
9 25 TVS Outlook.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; TVS News.
1 30 Shine On Harvey Moon.
2 30 Daytime.
3 00 Gems.
3 27 TVS News; The Protectors.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Blockbusters.
5 45 News.
6 00 Coast to Coast.
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Lieutenant Schuster's Wife"—1972 suspense thriller: Lee Grant, Jack Warden.
9 00 Duty Free, rpt.
9 30 TV Eve.
10 00 News; TVS News.
10 30 Sporting Allstars.
11 00 Ion Quiz.
11 30 The Master.
12 30 Company.

Anglia

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Anglia News.
1 30 The Champions, rpt.
2 30 Daytime.
3 00 Gems.
3 25 Anglia News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Blockbusters.
5 45 News.
6 00 About Anglia.
6 25 Crossroads.
7 00 Knight Rider.
8 00 Duty Free, rpt.
8 30 Minder, rpt.
9 30 TV Eve.
10 00 News; Anglia News.
10 30 Professionally Speaking: The Rev. Dr Edward Norman, Dean of Peterhouse, Cambridge.
11 00 Snooker.
12 30 Reflection.

Central

6 15-8.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 25 European Folk Tales.
12 40 Contact.
1 00 News; Central News.
1 30 The Champions, rpt.
2 30 Daytime.
3 00 Gems.
3 25 News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Diff'rent Strokes.
5 45 News.
6 00 Crossroads.
6 25 Central News.
6 35 Emmerdale Farm.
7 25 "The Train Robbers"—1973 western about a widow (Ann-Margret) intent on clearing her family's name. Also starring John Wayne and Rod Taylor.
9 00 Duty Free.
9 30 TV Eve.
10 00 News; Central News.
10 30 Central Lobby.
11 00 The Protectors.
11 30-12.30 Fight Night from Birmingham.

Yorkshire

6 15 Good Morning.
9 25 Weather.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 Calendar Picture Show.
1 00 News; Calendar News.
1 30 The Love Boat.
2 30 Daytime.
3 00 Gems.
3 25 News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Keep It in the Family.
5 45 News.
6 00 Calendar.
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Lieutenant Schuster's Wife"—1972 suspense thriller: Lee Grant, Jack Warden.
9 00 Duty Free, rpt.
9 30 TV Eve.
10 00 News.
10 30 Live at City Hall: Stan Getz Quartet and Nancy Wilson.
11 00 Barney Miller.
11 30-12.30 Fight Night from Birmingham.

HTV

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; HTV News.
1 30 A Country Practice.
2 30 Daytime.
3 00 Gems; HTV News.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Diff'rent Strokes.
5 45 News.
6 00 HTV News.
6 40 Crossroads.
7 05 Emmerdale Farm.
7 35 "Lieutenant Schuster's Wife"—1972 suspense thriller: Lee Grant, Jack Warden.
9 00 Duty Free, rpt.
9 30 TV Eve.
10 00 News; HTV News.
10 30 Winter Outlook.
10 35 West This Week.
11 00 Shelley, rpt.
11 30 The Streets of San Francisco.
12 30 Weather.

HTV Wales: 6 p.m.-6.40 Wales at Six. 10.30-11 Wales This Week.

TSW

6 15-9.25 Good Morning.
9 30 For Schools.
12 00 Little Green Man.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Local News.
1 30 The Love Boat.
2 30 Daytime.
3 00 Gems.
3 30 Sons and Daughters.
4 00 Little Green Man.
4 15 The Moomins.
4 20 Sooty.
4 40 Words, Words, Words.
5 00 Dangermouse.
5 15 Gus Honeybun.
5 20 Crossroads.
5 45 News.
6 00 Today South West.
6 35 Gardens For All.
7 05 Benson.
7 35 "Lieutenant Schuster's Wife"—1972 suspense thriller: Lee Grant, Jack Warden.
9 00 Duty Free, rpt.
9 30 TV Eve.
10 00 News; Local News.
10 35 The Yellow Rose.
11 30 Struggle.
12 00 Postscript.
12 05 Weather; Shipping.

Channel

9 30 For Schools.
12 00-5.15 As TSW.
5 15 Beverly Hillbillies.
5 45 News.
6 00 Channel Report.
6 35 Crossroads.
7.00 Home Cookery Club.
7 05-12 As TSW.
12 00 News & Weather in French; Weather.

Open University

BBC 2 TV: 6.55 a.m.-7.20 S101. 11.45 p.m. Weekend Outlook. 11.50 T252. 12.15-12.45 S256. Radio 4 VHF: 11.30 p.m. A205. 11.50-12 Music.

WELSH CHANNEL 4

1 p.m. Countdown. 1.30 Alice. 2 Beth, Sut, Pam, Pryd a Ble? 2.20 Ffalabalam. 2.35-2.55 Hwnt Ac Yma. 3.25 The Making of Britain: The Triumph of Scotland. 3.55 In Search of the Wild Asparagus. 4.20 A Plus 4. 4.50 Ffalabalam. 5 Scwbi-dw. 5.25 Hanner Dwsin. 5.35 The Mary Tyler Moore Show. 6 Brookside. 6.30 Peppino. 7 Newyddion Saith. 7.30 Tro Tr Eidal. 8.5 Coleg. 8.35 Drannoeth y Ffair: yn dilyn Penawdau Newyddion. 9.5 The Bird Business—Bill Oddie reports. 10.5-12.55 "Man of Iron" (1980 Polish film sequel to "Man of Marble"): directed by Andrzej Wajda. BBC WALES 5.35 p.m.-5.58 Wales Today. 6.30-6.55 Dr Kildare. 8.30-9 Week In Week Out.

RADIO

FOUR

5 55 on L/w Shipping.
6 00 News Briefing.
6 10 Farming Today.
6 25 Prayer for the Day.
6 30 Today.
9 00 News.
9 05 Checkpoint, rpt.
9 30 Living World, rpt.
10 00 Medicine Now, rpt.
10 30 Morning Story.
10 45 An Act of Worship.
11 00 Analysis, rpt.
11 48 Curious Corners, rpt.
12 00 You and Yours.
12 27 Just a Minute, rpt.
12 55 Weather.
1 00 The World at One.
1 40 The Archers.
1 55 on L/w Shipping.
2 00 Woman's Hour.
3 00 "Now That the Buffalo's Gone": play by Rod Beacham about a boy's obsession with the Red Indian myth.
4 00 Empire Within.
4 10 Bookshelf, rpt.
4 40 Story Time: "From Russia with Love" (7).
5 00 PM (5.50 on L/w Shipping).
5 55 Weather.
6 00 News; Financial News.
6 30 My Word! Rpt.
7 00 News.
7 05 The Archers.
7 20 Any Answers?
7 40 International Assignment.
8 10 [illegible] to Nato, rpt: The Moderns.
8 40 Profile.
9 00 Does He Take Sugar?
9 30 Ian Skidmore, rpt.
9 45 Kaleidoscope.
10 15 Book at Bedtime: "The Power of Venus" (4).
10 30 The World Tonight.
11 15 Financial World.
11 30 Today in Parliament.
12 00-12.15 News, weather.
12.33 Shipping.

VHF: 9.5 a.m.-10.45 & 11-12 For Schools. 1.55 Listening Corner. 2.3 For Schools. 11 p.m. Study on 4: Measuring Up. 11.30-12 Open University. 12.30 a.m.-1.10 Night-time Schools.

THREE

6 55 Weather.
7 00 News.
7 05 Morning Concert (8-8.5 News).
9 00 News.
9 05 This Week's Composer: Brahms.
10 00 Bliss.
10 30 Songs for St Valentine's Day—recital by Sarah Walker (mezzo-soprano) and Roger Vignoles (piano).
11 20 Vienna PO plays Gluck arr Wagner, Haydn, Friedrich Cerha and Debussy (12-12.20 Six Continents, rpt.).
1 00 News.
1 05 Buchberger String Quartet plays Haydn and Hindemith from St George's Church, Bristol.
2 00 BBC Welsh SO: William Mathias, Vaughan Williams, Elgar (2.30-2.35 Reading).
3 50 Georges Onslow cello and piano music, rpt.
4 20 Berlioz and Shakespeare.
4 55 News.
5 00 Mainly for Pleasure.
6 30 Bandstand.
7 00 Bach on Record (2).
7 30 BBC Welsh SO from Cardiff, with Christian Zacharias (piano), conducted by Jacek Kasprzyk and Sir Michael Tippett: Brahms, Tippett (8.10-8.30 Walton's Lives. Extracts from Izaak Walton's "Short Life of John Donne").
9.25 Kenneth Leighton's Mass for Double Choir, with soloists and BBC Singers.
10 00 Music in Our Time.
10 55 London Concertante Ensemble play Vivaldi, Richard Rodney Bennett and Telemann.
11 57-12 News.

TWO

4 00 Colin Berry.
6 00 Ray Moore.
8 05 Ken Bruce.
10 30 Jimmy Young.
1 05 David Jacobs.
2 00 Gloria Hunniford.
3 30 Music All the Way.
4 00 David Hamilton.
6 00 John Dunn.
8 00 Wally Whyton.
9 55 Sports Desk.
10 00 The Impressionists.
10 30 Star Sound Extra.
11 00 Brian Matthew.
1 00 Charles Nove.
3 00-4 Kenny Davern.

VHF: 10 p.m.-12 As Radio 1.

ONE

6 00 Adrian John.
7 00 Noel Edmonds.
9 00 Simon Bates.
12 00 Gary Davies.
2 30 Steve Wright.
5 00 Bruno Brookes.
7 30 Janice Long.
10 00-12 Into the Music.

WORLD

6 a.m. Newsdesk. 7 World News. 7.9 Twenty-four Hours. 7.30 Short Takes. 7.45 Network U.K. 8 World News. 8.9 Reflections. 8.15 Country Music Profile. 8.30 John Peel. 9 World News. 9.9 British Press Review. 9.15 The World Today. 9.30 Financial News. 9.40 Look Ahead. 9.45 Monitor. 10 News. 10.1 From the Promenade Concerts. 10.30 Clayton's Zodiac. 11 World News. 11.9 News about Britain. 11.15 New Ideas. 11.25 The Week in Wales.

12 noon Radio Newsreel. 12.15 Top Twenty. 12.45 Sports Roundup. 1 World News. 1.9 Twenty-four Hours. 1.30 Network U.K. 1.45 Sackbuts and Sinfonias. 2 Outlook. 2.45 Out On the Floor. 3 Radio Newsreel. 3.15 The Pleasure's Yours. 4 World News. 4.9 Commentary. 4.15 Assignment. 4.45 The World Today. 5 World News. 5.9 Meridian. 5.40 The Week in Wales.

8 p.m. World News. 9.15 A Jolly Good Show. 10 World News. 10.9 The World Today. 10.25 The Week in Wales. 10.30 Financial News. 10.40 Reflections. 10.45 Sports Roundup. 11 World News. 11.9 Commentary. 11.15 Merchant Navy. 11.30 Meridian.

12 midnight World News. 12.9 News about Britain. 12.15 Radio Newsreel. 12.30 Mainstream. 1 News. 1.1 Outlook. 1.30 Dyslexia Need Not Be A Disaster. 1.45 Ulster Newsletter. 1.50 In the Meantime. 2 World News. 2.9 British Press Review. 2.15 The Art of Gerald Moore. 2.30 The Elements of Music. 3 World News. 3.9 News about Britain. 3.15 The World Today. 3.30 Business Matters. 4 Newsdesk. 4.30 Country Music Profile. 5.45 The World Today.

WAVELENGTHS

Radio 1: 1089 kHz, 275 m. 1053, 285. Radio 2: 909, 330. 693, 433. (Radio 1/2 VHF: 88-90·2 MHz). Radio 3: 1215, 247. (90·3-92·5). Radio 4: 200, 1500. Greater London 720, 417. (92-94·5, 97·1). World Service: 648, 463. Radio London: 1458, 206. (94.9). LBC: 1152, 261. (97.3). Capital: 1548, 194. (95.8).

THEATRES & CINEMAS

OPERA & BALLET

MATINEE TODAY

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA Ton't, Tues 7.30 RIGOLETTO. Tomor 5.00 (please note early start) TRISTAN AND ISOLDE (hot suppers avail). Sat. Wed 7.00 ANNA KARENINA. CC Ticketmaster 01-379 6212.

ROYAL OPERA HOUSE. COVENT GARDEN. Res. 01-240 1066/1911. Access, Visa, Diners' Club. S. Standby info. 01-836 6903. 65 amphi. seats avail. from 10 a.m. on the day (except Sunday). Tickets: Opera £2-£54, Ballet £1-£20.

THE ROYAL OPERA Tont. 6.0, TV recording with Howells (Octavian), Haugland (Ochs). Please note earlier starting time. Mon. 6.30, with Battle (Octavian), Haugland (Ochs), Der Rosenkavalier. Sat. 7.30, La Traviata. Wed. 7.30, Samson.

THE ROYAL BALLET Tomor., Tue. 7.30, The Sleeping Beauty. Ballet casting info. 01-240 9815.

SADLER'S WELLS. 278 8916. Grp Sales 930 6123. Booking Now BALLET RAMBERT BALLET DE MONTREAL LINDSAY KEMP Ring 278 0855 for Brochure.

CONCERTS

BARBICAN HALL. Barbican Centre, EC2. 01-628 8795/638 8891. Ton't 7.45 London Symphony Orchestra. Tamas Vasary cond/piano. BEETHOVEN: Overture "Egmont" Op 84. Piano Concerto No. 3 in C minor, Op 37, Symphony No. 7 in A, Op 92.

THEATRES

ADELPHI 836 7611 cc 741 9999/836 7358. Group Sales 930 6123. THE LAMBETH WALK — LEANING ON A LAMP POST — SUN HAS GOT HIS HAT ON MUSICAL COMEDY. ME AND MY GIRL ROBERT LINDSAY FRANK THORNTON EMMA THOMPSON —and dazzling company of 60 Directed by Mike Ockrent Many performances in February and March are SOLD OUT. 35,000 have got tickets to help the others the Box Office has to be open seven days a week. Of Nightly at 7.30 Mats Wed. 2.30 & Sat 4.45 & 8.15.

ALBERY. 836 3878. CC 379 6565/379 6433. Grp sales 930 6123/836 3962. Reduced price prevs from ton't. Evgs 8.00, Sat. 5.00 & 8.15. Opens Feb. 21 at 7.00. PATRICK MOWER ADRIENNE POSTA in THE SEVEN YEAR ITCH The Famous Comedy by GEORGE AXELROD. Directed by JAMES ROOSE-EVANS.

ALDWYCH THEATRE. 836 6404/0641. CC 379 6233. Group Sales 930 6123. Mon.-Thurs. 8, Fri. & Sat. 5 & 8.30. ROWAN ATKINSON is THE NERD by LARRY SHUE. Directed by MIKE OCKRENT. "An ambulatory Amityville Horror . . . wonderful display of grotesque comedy." Gdn. "RIB-CHATTERINGLY FUNNY." T. Out. "BLISSFULLY LUDICROUS." F.T. TICKETS NOW AVAILABLE ON THE DAY FOR ALL MON.-THURS. PERFS. LAST 5 WEEKS OF LIMITED SEASON.

AMBASSADORS. 836 6111. cc 741 9999. Grp. Sales 930 6123. LAST WEEK. Evgs. 8.0, Sat. 5.30 & 8.30. LITTLE THEATRE OF COMEDY INTIMATE EXCHANGES Last Week: AFFAIRS IN A TENT Directed by ALAN AYCKBOURN Lavinia Bertram & Robin Herford "are the best performances in London." Punch.

AMBASSADORS. 836 6111. cc 741 9999. Grp. Sales 930 6123. One Week Only From Feb. 19. LITTLE THEATRE OF COMEDY SHEILA STEAFEL in STEAFEL EXPRESS

AMBASSADORS. 836 6111. cc 741 9999. Grp. Sales 930 6123. Evgs. 8.00, Sat. 5.30 & 8.30. LITTLE THEATRE OF COMEDY KELLY MONTEITH IN ONE LIMITED SEASON FROM 25th FEB.

APOLLO VICTORIA. 828 8665. CC 630 6262. Group Sales 930 6123. STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN "A MUSICAL THAT SURPASSES ANYTHING AROUND IN EVERY DIMENSION." D. Exp. Evgs. 7.45. Mats. Tues. & Sat. 3.00. BOX OFFICE OPEN 10 a.m.-8 p.m. A limited number of seats available for Tues. Mat. limited to 2 per person. Some £1 standing room tickets are available ½ hour before every performance for the unwaged and students.

ASTORIA THEATRE Box Office/CC 734 4287/8/9. Group Sales 930 6123. "GO! GO! GO! GO! GO!" (Lit Rev) ANDREW LLOYD WEBBER Presents THE HIRED MAN AN EPIC LOVE STORY by MELVYN BRAGG & HOWARD GOODALL "THE BEST MUSICAL OF THE YEAR" Int. Herald Tribune. LAURENCE OLIVIER AWARDS '84 PAUL CLARKSON — BEST ACTOR Evgs. 8.0. Mats. Wed. 3.0. Sat. 4.0. NOW BOOKING TO MAY

BARBICAN 01-628 8795/638 8891 cc (Mon.-Sun. 10 a.m.-8 p.m.). For inc hotel package 01-330 7111. ROYAL SHAKESPEARE COMPANY BARBICAN THEATRE TWELFTH NIGHT today 2.00 & 7.30 (runs 3 hrs). THE COMEDY OF ERRORS returns 20-21 Feb. MOTHER COURAGE returns 22-28 Feb. Day seats £5 from 10 a.m. THE PIT THE DEVILS by John Whiting ton't, tomor. 7.30 p.m., Sat. 2.00 & 7.30 — not to be missed " C Limits (runs 2½ hrs)

COMEDY. 930 2578. C.C. 839 1438. Evgs. 8.0. Fri. and Sat. 6 and 8.45. MUSICAL OF THE YEAR Standard Drama Award 1983. THE INTERNATIONAL AWARD-WINNING SMASH HIT LITTLE SHOP OF HORRORS Second Great Year! "I LOVE IT—HOPE IT RUNS FOR 1,000 YEARS." Time Out. SEATS AT SOME PERFS. FROM £6. Group sales box office 930 6123.

COTTESLOE 928 2252. CC 928 5933. "S" (National Theatre's small auditorium—low price tkts). Ton't 7.30, then Feb. 15, 18, 21, 25, 26 DOOMSDAY. Tomor. 7.30, then Feb. 19, 20, 27. Feb. 16 at 11 a.m. & mat. Feb. 23 THE NATIVITY

CRITERION. S 930 3216. CC 379 6565/741 9999/379 6433. Grps 836 3962. Evgs 8.00, mats. Thurs. 2.30, Sat. 5.30 & 8.30. BRITISH FARCE AT ITS BEST The Theatre of Comedy Company ROBIN ASKWITH JACK SMETHURST PETER SALLIS PRUNELLA GEE SERETA WILSON TIMOTHY CARLTON PAUL TOOTHILL DAVID MASTERMAN in RUN FOR YOUR WIFE Written and directed by RAY COONEY Over 700 side-splitting performances "SHOULD RUN FOR LIFE." S. Exp. Special Theatre Dinner Criterion Brasserie/Stall or Circle tkt £14·60

DONMAR WAREHOUSE, Earlham St., Covent Garden. 379 6565, 379 6433. HULL TRUCK at 7.30 1984 COMEDY OF THE YEAR UP 'N' UNDER At 10 p.m. BOUNCERS (ends 11.10) Written and directed by John Godber Tickets £3·90, £4·90.

DRURY LANE THEATRE ROYAL. 01-836 8108. 01-240 9066. 01-240 9067. DAVID MERRICK'S 42ND STREET "The show has now swept up all the top prizes for musicals." D. Express. BEST MUSICAL Standard Drama Award "Exhilarating." D. Tel. BEST MUSICAL Laurence Olivier Award "Dazzling." D. Mail BEST MUSICAL Plays & Players London Theatre Critics Award "You won't find a show in London with more razzle dazzle." D. Exp. Evgs 8.0. Mats. Wed. 3.0. Sats. 5.0 & 8.30. Group Sales 01-930 6123. Book now until July Box Office open Mon.-Sat., 10 a.m.-8 p.m.

DUKE OF YORK'S. 836 5122/9837. Evgs. 8. Thurs. Mat. 3. Sat. 5 & 8.30. "TRIUMPH ON TAP." Eve. Std. STEPPING OUT A new comedy by RICHARD HARRIS COMEDY OF THE YEAR Standard Drama Award 1984 "HAD THE FIRST NIGHT AUDIENCE YELLING FOR MORE." D. Mail. "MUST SURELY TAKE THE TOWN." D. Tel.

FORTUNE. S 836 2238. CC Evgs 8.0 Thurs. & Sat. Mats. 3.0. From Feb. 25 for 3 weeks only MARGARET WOLFIT Dramatises George Eliot's THE MILL ON THE FLOSS

GARRICK. S. C.C. 01-836 4601. Evgs. 8.0. Wed. mat. 3.0. Sat. 5.0 and 8.00. C.C. 379 6433. Group sales 01-930 6123. 14TH HYSTERICAL YEAR. LONGEST-RUNNING COMEDY IN THE WORLD NO SEX, PLEASE— WE'RE BRITISH 2 HOURS OF NON-STOP LAUGHTER Directed by Allan Davis OVER 5,500 FANTASTIC PERFS.

GLOBE. C.C. 437 1592 Andrew Lloyd Webber presents the COMEDY OF THE YEAR Soc. of West End Theatres Award 1983 DAISY PULLS IT OFF by Denise Deegan. "ABSOLUTELY SPIFFING." D. Tel. "FULL MARKS FOR DAISY." Std. "A gold star to Daisy for a delightful show." D. Mail. Evgs. 8.0. mats. Wed. 3.0 Sat. 4.0. Group sales 930 6123. "THIS IS AN ABSOLUTE HOOT AND A SCREAM." Sunday Times. SECOND GREAT YEAR

GREENWICH THEATRE 01-858 7755. Evgs 7.45, mats Sat. 2.30 MY BROTHER'S KEEPER by NIGEL WILLIAMS. "A Very Good New Play . . . Willis As Well As Touching." Gdn. "The acting and production are impeccable." S. Times.

HAYMARKET THEATRE ROYAL. 930 9832. Group Sales 930 6123. MAGGIE SMITH JOAN PLOWRIGHT and MICHAEL JAYSTON THE CHICHESTER FESTIVAL THEATRE PRODUCTION OF THE WAY OF THE WORLD Directed by William Gaskill. "Maggie Smith returns to our stage in glory." F. Times. "The most outstanding achievement was that of Joan Plowright." Standard. "William Gaskill's superb production." Punch. Evgs. 7.30. Mats. Wed. 2.30. Sat. 3.0. FOR A LIMITED SEASON.

HER MAJESTY'S. 01-930 6606. CC 01-930 4025. Group Sales 930 6123. WEST SIDE STORY "FINGER-CLICKING GOOD." Std. THE BEST MUSICAL EVER WRITTEN." City Limits. Mon.-Fri. evgs 7.30. Sat. 4.45 & 8.0. Mat. Wed. 2.30. ALL PERFS TO END MAY NOW ON SALE

KING'S HEAD. 226 1916. Dnr 6.45, Show 7.45. MEET ME AT THE GATE. "A magical history tour . . . a glorious feeling for the period." Tms. "Delectable anthology . . . a King's Head . . . success." Obs. EXTENDED UNTIL 23 FEB.

LONDON PALLADIUM. 01-437 7373. Evenings 7.30. Mats Wed. & Sat. 2.45 LONDON'S GREAT STAR-STUDDED SPECTACULAR MUSICAL TOMMY STEELE IN SINGIN' IN THE RAIN with ROY CASTLE "TOMMY STEELE'S MERE PRESENCE ON THE STAGE LIGHTS UP THE ENTIRE THEATRE." S. Times. BOOKING OPEN NOW FOR ALL PERFORMANCES TO NEXT JUNE. Credit Cards 01-437 2055/734 8961. Night/Sunday Answfone 01-437 6892.

LYRIC HAMMERSMITH S CC 741 2311. Evgs 7.45. Mat Thurs 2.30. Sat. 4.0. LITTLE EYOLF by Ibsen with Cheryl Campbell, Anne Dyson, Paul Moriarty, Ronald Pickup, Diana Rigg. LYRIC STUDIO: Prevs from Ton't 8.0. A STATE OF AFFAIRS by Graham Swannell.

LYRIC. Shaftesbury Ave. 437 3686/7. CC 434 1050. 434 1550. Evgs 8.0. Wed. mats. 3.0. Sat. 5.30 & 8.30. FOR A LIMITED SEASON THE NATIONAL THEATRE PRODUCTION JULIE WALTERS IAN CHARLESON FOOL FOR LOVE by Sam Shepard. Directed by Peter Gill. "Blazingly impressive performance in a throat-clutcher of a play." Mail on S.

LYTTELTON. 928 2252. CC 928 5933. "S" (National Theatre's proscenium stage). Today, Sat. 3.00 (low price mats) & 7.45, tomor. 7.45, last perfs ROUGH CROSSING adapted by Tom Stoppard from Molnar's comedy. Low price previews from Feb. 21 THE ROAD TO MECCA.

MAYFAIR. S. C.C. 629 3036. Mon.-Thurs. 8, Fri., Sat. 5.40 and 8.10. RICHARD TODD in THE BUSINESS OF MURDER

MERMAID THEATRE. 01-336 5568. "930 6123. C.C. 01-741 9999. bats from any Keith Prowse. No booking fee. Evgs. 7.30. Tue. and Thur. mat. 3.0. Licensed Food Bar. Open 12-3 p.m. 5-7 p.m. LOU HIRSCH, CLIVE MANTLE and SUSAN PENHALIGON in OF MICE AND MEN STEINBECK'S timeless masterpiece.

MERMAID THEATRE. The New Shakespeare Company, in association with Lloyds Bank, present SHAKESPEARE WORKSHOPS EXPLORING HAMLET & OTHELLO March 4, 5, 6, 8, 11, 12, 16, 15. THE ROMAN TRAGEDIES, Julius Caesar and Anthony and Cleopatra, March 18, 19, 20, 22. 11.30 a.m.-3 p.m., with lunch break. All seats £2·50. Workshop tel. No. 01-933 5756/6864, or write NSC, Open Air Th., Regent's Park, London, N.W.1.

NATIONAL THEATRE. South Bank. NATIONAL THEATRE COMPANY: SEE SEPARATE ENTRIES UNDER OLIVIER/LYTTELTON / COTTESLOE Excellent cheap seats on day of perfs. all three theatres from 10 a.m. RESTAURANT 928 2033. CHEAP EASY CAR PARK.

NEW LONDON, Drury Lane, W.C.2. 01-405 0072. C.C. 01-404 4079. Evgs 7.45. Tues. & Sat. 3.0 & 7.45. THE ANDREW LLOYD WEBBER T. S. ELIOT INTERNATIONAL AWARD-WINNING MUSICAL CATS Group bookings 01-405 1567 or 01-930 6123 (apply daily to Box Office for returns). LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION. PLEASE BE PROMPT Bars open at 6.45 p.m. Now booking to June 1, 1985 — alternative C.C. bookings 379 6131. Postal applications now being accepted for June 3-August 31, 1985. THE LONGER YOU WAIT THE LONGER YOU'LL WAIT.

OLD VIC. 928 7616. CC 261 1821. Eves. 7.30. Wed. Mats. 2.30. Sats. 4.0 & 7.45. ANTHONY HOPKINS SAMANTHA EGGAR ALAN DOBIE COLIN FIRTH in THE LONELY ROAD by Arthur Schnitzler. Directed by Christopher Fettes. "TRIUMPHANT . . . A MASTERWORK." Gdn. "Anthony Hopkins a sensitive and telling performance." S. Tel. "It's a great pleasure to see Mr Hopkins back on stage." F. Times. "A powerful emotional drama." Gdn. LIMITED SEASON — BOOK NOW.

OLIVIER. 928 2252. C.C. 928 5933. "S" (National Theatre's open stage.) Toni., tomor. 7.15, then Feb. 16 to 20 and Mar. 18 to 21. ANIMAL FARM, by Orwell, adapted by Peter Hall. Tomor. 2.0, then mats Feb. 18, 19, 22 (low family prices). THE ANCIENT MARINER.

PALACE THEATRE. 437 6834. C.C. 437 8327/379 6433. Group Sales 930 6123. THE MOST WINNING MUSICAL GALINA PANOVA HONOR BLACKMAN JOHN BENNETT TIM FLAVIN in RODGERS & HART'S ON YOUR TOES with SIOBHAN McCARTHY and NICHOLAS JOHNSON From Fri. Feb. 15 to Wed. Feb. 20, incl. and at all Wed eve. & Sat. Mat. perfs. the leading role will be played by DOREEN WELLS "SHEER BLISS." D. Tel. Eves. 7.45. Mat. Thurs. & Sat. 3.30. Pre-theatre buffet from 6.45.

PALACE THEATRE BAR, Cambridge Circus. 437 6834. LUNCHTIME FOOD, MUSIC, WINE & ART ENTERTAINMENT DAILY AT 1 p.m. Admission free. Fully licensed, 11-3 Pub prices.

PHOENIX THEATRE. 240 9661 CC 836 2294/379 6433. Grp sales 930 6123. Mon.-Thur. 7.45. Fri./Sat. 5.30, 8.30. GRIFF RHYS JONES GWEN TAYLOR in TRUMPETS & RASPBERRIES A New Comedy by DARIO FO. "INSPIRED CLOWNING." S. Tel. "INSPIRED FUN." Standard. "INSPIRED INVENTION." D. Mail. "INSPIRED NONSENSE." F. Times. "BLISSFULLY FUNNY." Times. Good Standby Discounts. Students/UB40.

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PICCADILLY. 437 4506. CC 379 6565. 379 6433. 741 9999. Group sales 930 6123, 836 3962. Evgs 8.0, Fri. & Sat. 6.0 & 8.45. Paul Jones Nikki Brian Dee Prothero Gary Holton Carlene Julian Carter Littman THE ACCLAIMED FUN MUSICAL PUMP BOYS AND DINETTES "IMPOSSIBLE NOT TO HAVE A GOOD TIME." B.B.C. "Non-stop action. It's just one heck of a lot of fun." D. Mirror.

PRINCE EDWARD. 01-437 6877. S. Tim Rice and Andrew Lloyd Webber's EVITA THE GIANT OF MUSICALS Dir. by Hal Prince. Evgs 8.0. mats. Thurs. and Sat. at 3.0. C.C. Hotline 439 8499. 379 6433. 631 1101. 741 9999. Group sales 01-930 6123.

PRINCE OF WALES THEATRE. "RUSS IS BACK IN LONDON'S ALL-LAUGHTER COMEDY MUSICAL 01-930 8681 / 2. C.C. hotline 01-930 0844/5/6. Group sales 01-930 6123. RUSS ABBOT SHEILA WHITE in LITTLE ME "AMONG THE GREAT BLOCKBUSTING MUSICALS OF OUR TIME." D. Mail. "POSITIVELY SPARKLES." S. Exp. "THE FUNNIEST MUSICAL NEW YORK EVER SENT US." D. Tel. Evgs 7.30. Mats Thurs. & Sat. 3.0. Special rate for OAPs/students/Children (at certain performances). Reduced price Thurs. mats.

PRINCE OF WALES. 01-930 8681/2. C.C. HOTLINE 01-930 0844/5/6. Group Sales 01-930 6123. K. Prowse 01-741 9999. THE NATIONAL THEATRE'S AWARD-WINNING MUSICAL GUYS AND DOLLS Opens June 19. Bkg through Jan. '86.

QUEEN'S THEATRE. 734 1166. 734 1167. 734 0261. 734 0120. 439 3849 439 4031. Grp Sales 930 6123. CHARLTON HESTON and BEN CROSS in HERMAN WOUK'S THE CAINE MUTINY COURT-MARTIAL Royal Charity preview Tues. Feb. 26 at 7.30. Reduced price prevs. Wed. Feb. 27 at 3.0 & 7.30. Opens Thurs. Feb. 28 at 7.0. Subs evgs Mon.-Fri. 7.30. Sat. 8.15. Mats Wed. 3.0, Sat. 3.0.

ROYAL COURT. S. C.C. 730 1745. EDWARD BOND SEASON MUST END March 9th. THE POPE'S WEDDING Tonight, Feb. 18-21. SAVED tomor., Sat. "Neither production should be missed." Fin. Times. 8 p.m., Sat. mat. 5 p.m.

SAVOY. Box Office 01-836 8888. C.C. 01-379 6219. 01-836 0479. Eve. 7.45. Wed. 3.0, Sat. 5.0 and 8.30. THE AWARD-WINNING WEST END AND BROADWAY COMEDY HIT MICHAEL MEDWIN JOSEPHINE TEWSON HUGH PADDICK ROLAND CURRAM DILYS WATLING PHILIP BIRD NOISES OFF Directed by Michael Blakemore. "After two years Michael Frayn's comedy is still wildly funny." Times. OVER 1,000 PERFORMANCES.

SHAFTESBURY. 379 5399. C.C. 741 9999. Grp. sales 930 6123. Evgs. 8.0. Sat. 5.30 and 8.30. Wed. mat. 3.0. THEATRE OF COMEDY COMPANY DONALD SINDEN "A Grand Master." Std. MICHAEL WILLIAMS "Truly Hilarious." Std. BARBARA MURRAY and LIONEL JEFFRIES in TWO INTO ONE Written and Directed by RAY COONEY. "The most hilarious production yet mounted by Mr Cooney's Theatre of Comedy." F.T. "CLASSIC . . . FIRST-RATE FARCE." Gdn.

STRAND. 01-836 2660/4143/5190. Evenings 7.30. Saturday 5.0 & 8.30. MICHAEL PENNINGTON LUCY GUTTERIDGE The 3rd YEAR OF TOM STOPPARD'S THE REAL THING "I BELIEVE THAT THE REAL THING WILL COME TO BE SEEN AS ONE OF THE BEST ENGLISH PLAYS OF THE CENTURY." J. Peter, Sun. Times. Dir. by PETER WOOD. LAST WEEK.

STRAND. W.C.2. 01-836 2660/4143/5190. OPENING MARCH 5 at 7.0. subs. evgs. 8.0. mat. Wed. 2.30 (ex. March 6), Saturdays 5.30 and 8.30. RICHARD BRIERS DIANE FLETCHER POLLY HEMINGWAY WHY ME? a new comedy by STANLEY PRICE with LIZ SMITH directed by ROBERT CHETWYN.

ST MARTIN'S. 836 1443. Special C.C. No. 01-379 6433. Evgs 8.0. Tues. 2.45, Sat. 5.0 & 8.0. AGATHA CHRISTIE'S THE MOUSETRAP 33rd YEAR SORRY, no reduced prices from any source, but seats bookable from £3·50.

VAUDEVILLE. 01-836 9987/836 5645. Evgs 7.45. Wed. 2.30. Sat. 5.0. 8.30. WINNER OF ALL 3 MAJOR AWARDS BEST PLAY OF THE YEAR Standard Drama Award Laurence Olivier Award Plays & Players London Critics Award POLLY ADAMS CLIVE FRANCIS JAN WATERS GLYN GRAIN MICHAEL FRAYN'S NEW PLAY BENEFACTORS Directed by MICHAEL BLAKEMORE

VICTORIA PALACE. 01-834 1317. Evgs 7.30, matinees Wed. & Sat. 2.45. Prevs March 2-13. OPENS MARCH 14. MICHAEL CRAWFORD IN BARNUM BOX OFFICE OPEN 9 a.m.-9 p.m.

WINDSOR THEATRE ROYAL 95 53888 Runs until 23 Feb. ANOTHER COUNTRY by JULIAN MITCHELL. Directed by Ian Watt-Smith.

WYNDHAMS. 836 3028. CC 379 6565/379 6433/741 9999. Groups 930 6123/836 3962. Evgs 8.0. Wed. mat. 3.0. Sats. 5.0 and 8.15. "A VERY FUNNY SHOW." Obs. SUE TOWNSEND'S THE SECRET DIARY OF ADRIAN MOLE AGED 13¾ Music and lyrics by KEN HOWARD & ALAN BLAKELY "LIVELY SPARKISH HUMOUR." Gdn. "ACUTE AND FUNNY." Std.

YOUNG VIC. 928 6363. Until March 16 HAMLET Evgs. 7.0. Wed. & Fri. Mats. 1.30. "The best Shakespeare at the Young Vic for years." D. Tel.

CINEMAS

ACADEMY 1. 437 2981. THE TAVIANO'S KAOS (15). Sep. perfs weekdays 2.30, 7.25; Sun. 5.40, 7.25.

ACADEMY 2. 437 5129. Satyajit Ray's THE HOME AND THE WORLD (U). Daily at 3.10, 5.45, 8.25.

ACADEMY 3. 437 8819. Marcel Carne's LES ENFANTS DU PARADIS (PG). Film at 4.10 and 7.30.

CHELSEA CINEMA 351 3742 Kings Road (Nearest Tube Sloane Sq) Alex Cox's REPO MAN (18). Film at 1.15, 3.05, 5.00, 7.00, 9.05. Ends Thurs. 14 Feb. FROM FRI. 15th A PRIVATE FUNCTION (15). Film at 2.35, 4.35, 6.50, 9.00.

CURZON MAYFAIR. Curzon Street, W.1. 499 3737. James Mason, Edward Fox in THE SHOOTING PARTY (15). "Superb." F. Exp. "A brilliant film." BBC. Film at 2.00 (not Sun.), 4.10, 6.20 & 8.40.

LEICESTER SQUARE THEATRE. (930 5252). THE TERMINATOR (18) Sep. progs 3.00, 5.40, 6.25, 9.10. Advance for 6.25, 9.10 Perfs. Telephone bookings with Access and Visa welcome.

LUMIERE CINEMA. 836 0691. St Martin's Lane, W.C.2. (Nearest Tube Leicester Sq.). A PRIVATE FUNCTION (15). Film at 1.00, 2.55, 4.50, 6.50, 9.00. ENDS THURS. 14th FEB. Cinema closed on Fri. 15th only. FROM SAT. 16th Limited Season until March 12th of Edgar Reitz highly acclaimed HEIMAT (15). Showing in Four Parts. BOOKABLE for all Four Parts or each separate Part. Telephone for details.

ODEON HAYMARKET (930 2738). THE KEY (18). Sep progs 2.00, 5.00, 8.10. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111). Info. 930 4250/4259. WATER (15). Sep. progs. Doors open 1.45, 4.45, 7.45. Advance booking for 7.45 Perf. Access and Visa phone bookings welcome. Credit "Hot" Line 839 1929. 24-hour service. £2·00 seats Mondays all Perfs.

ODEON MARBLE ARCH 723 2011) GHOSTBUSTERS (PG). In 70mm Sep. progs. Doors open daily 2.00, 5.00, 8.00. Reduced prices for under 16s.

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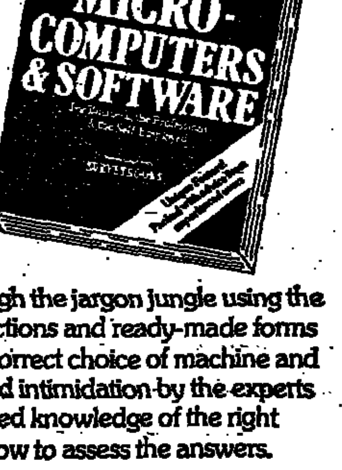

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BIRTHS

BOOTH.—On Feb. 13, [illegible] Passmore) and Carol [illegible] (Alexander John Barber) [illegible]
CORBETT.—On [illegible] (née [illegible]) and WILLIAM, a daughter [illegible]
DYOTT.—On [illegible] 13, in [illegible] to [illegible] Petronella and [illegible] a [illegible] and [illegible]
FLATHER.—[illegible] Williams, brother [illegible]
[illegible] Edmunds, to [illegible] Feb. 13, at the John [illegible] Edward, to MARY ANNE (née [illegible])
FLORIN.—[illegible] Robert, a son [illegible]
WOOD[illegible].—On Feb. 12, at the [illegible] Hospital, to [illegible] and [illegible], a daughter [illegible] Marks, James, Simon, Edward [illegible]
JENNER.—On Feb. 6, to MADELEINE [illegible] and NEIL, a daughter [illegible]
LOCKHART.— On Feb. 12, in Bermuda, to [illegible] (née Cole) and [illegible], a [illegible] John, brother to [illegible] and Emma.
LYNCH-BLOSSE.—On Feb. 11, at John Radcliffe Hospital, Oxford, to CARA and RICHARD, a daughter (Hannah [illegible]), a sister for Kate.
MARSH.—On Feb. [illegible] to CAROLE (née Greene) and PETER, a son (Andrew [illegible]), brother for Claire.
MICHIE.—On Feb. 3, to SUE (née [illegible]) and GORDON, a daughter.
NEWBERY.—On Feb. [illegible], to TAMSIN (née Colbert) and TIM, a son (Benjamin [illegible]), brother for Debbie and Jamie.
RATAZZI.—On Feb. 12, at B.M.H., [illegible] (née [illegible]) and RUY, a daughter (Clare [illegible]), a sister for Mark Leo.
RUSSELL.—On Feb. 8, at B.M.H. [illegible], to [illegible] and [illegible], a son (Robert Hendrik), a brother for Victoria.
SPENDLOVE.—On Feb. 12, at the Matilda Hospital, Hongkong, to TESSA (née Oliver) and PETER, a daughter (Ferella Louise).
STONE.—On Feb. 11, 1985, at the Royal Berkshire Hospital, Reading, to [illegible] and RICHARD, a daughter (Hannah [illegible]), a sister for Jonathan, Robert, [illegible], Andrea, Alison, Laura and Thomas.
STRAKER.—On Feb. 12, at Guy's Hospital, to ANN (née Bavin) and TIMOTHY, a daughter (Rosemary Elizabeth).
SWAIN.—On Feb. 12, to JANE and RICHARD, a daughter (Camilla Harriet), a sister for Anna and Hester.
WALKER-MUNRO.—On Feb. 9, to CHRISTINE (née Humphrey) and ANGUS, a son (Peter Michael Angus).
WOOD.—On Feb. 7, at St Elisabeth Hospital, Gutersloh, W. Germany, to SUSAN (née Ellinsham) and JOHN, a son (Anthony David William), a brother for Victoria and Eleanor.

MARRIAGES

PHILLIPS—BINNS.—On Friday, Feb. 1, in Bristol, NIALL STEPHEN, elder son of Mr and Mrs TOM PHILLIPS, to GWENDOLINE DIANA ROSEMARY, only daughter of Mr and Mrs CHARLES BINNS, of Leigh Woods, Bristol.

1st WEDDING ANNIVERSARY

POTTEN—RIDLER.—On Feb. 14, 1984, DOUGLAS GEORGE to GILLIAN ELIZABETH. Congratulations on your first. Love and best wishes from Emma, Sammy, Sarah, Sally and Douglas.

IN MEMORIAM

"THEIR NAME LIVETH FOR EVERMORE"
KELLY.—To the precious and constant memory of our elder son, STEPHEN, Pilot Officer, R.A.F., killed night flying, June 9, 1954. Especially today his birthday.—Mum.

DEATHS

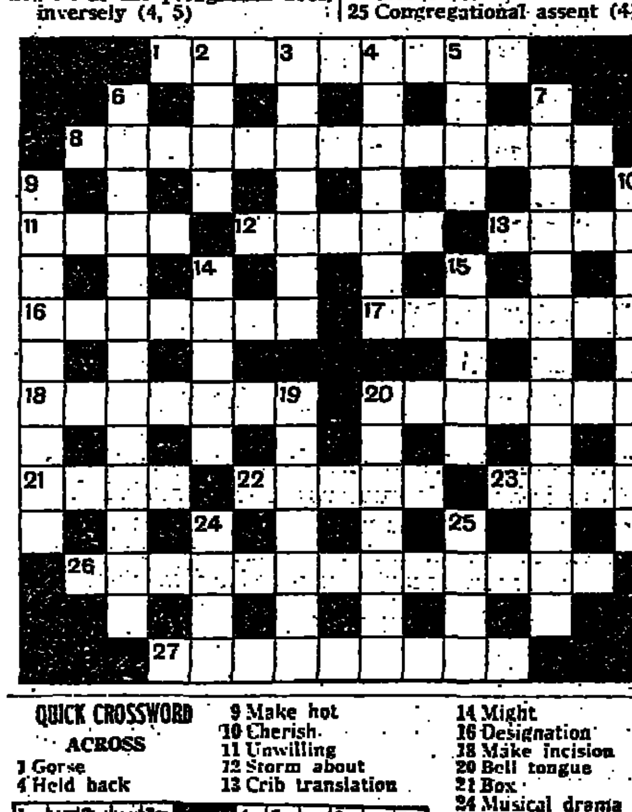
ADAMS.—On Feb. 13, 1985, BARBARA ANN, aged 51 years, of Wootton Lane, Lympstone, beloved wife of John, sadly missed by Lacey and [illegible]. Funeral details from Messrs Crews & Son, Exmouth 264751.
ADDISON.—On Feb. 12, peacefully at home, 16, West Court, Bridport, Dorset, SHEILA MARY (née Davidson), aged 80 years, beloved mother of Janet, Archie and Ian. Funeral service at the Crematorium, Weymouth, Dorset, on Tuesday, Feb. 19, at 11 a.m. Flowers may be sent to A. J. Wakely & Son, 91, East Street, Bridport, Dorset.
BAKER.—On Feb. 12, peacefully at Maplin Close, London, N21, FREDERICK WILLIAM, beloved husband of Gladys and loving father and grandfather. Funeral service 3 p.m., Tuesday, Feb. 19, at Mar[illegible] Crematorium. Family flowers only.
BARBER-FLEMING.—On Tuesday, Feb. 12, 1985, at Stirling Royal Infirmary, CHARLES ELPHINSTONE (Tony), formerly of Garrould Farm, [illegible] Station, dearly loved husband of Marnie Walker and much loved father of Peter, Tony and Ann, grandfather of G[illegible] and Victoria. Funeral service in Killearn Parish Church, on Friday, Feb. 15, at 2 p.m., to which all friends are respectfully invited, and thereafter to Snowdon Cemetery, Stirling, at 3.15 p.m., approximately.
BEASLEY.—On Monday, Feb. 11, 1985, suddenly and tragically, MICHAEL JOHN, of Friends Cottage, Kinmuckly, Inverurie, Aberdeenshire. Cremation private.
BECK.—On Feb. 10, 1985, suddenly, KEN, aged 63 years, husband of Elaine, of Boddington Road, Byfield, retired from G.E.C. Telecommunications. Funeral Thursday, Feb. 21, at 2 p.m., the service at Priors Marston Parish Church, Priors Marston, near Rugby, Warwickshire. No flowers.

BEESTON.—On Feb. 8, 1985, peacefully, at The Warren, Wood Road, [illegible], MARY MAUD NANCY, aged 86, widow of Brian and mother of Jean, [illegible] and Richard. Funeral at Guildford Crematorium on Friday, Feb. 15, at 12 noon.
BOYD.—On Feb. 10, suddenly after a round of golf, near his home at Vilamoura, Portugal, Captain ROBERT BOYD, D.S.O., D.S.C., Royal Navy, dearly loved husband of Peggy.
BRIGGS.—On Feb. [illegible], 1985, [illegible] BRIGGS, past General Secretary National Hairdressers Federation, beloved [illegible] of Alice and [illegible]. Cremation at Golders Green Crematorium, tomorrow (Friday), Feb. 15, at 1.20 p.m. Flowers may be sent to W. Garstin & Sons Ltd, 21, Marylebone High Street, W.1, by 12 noon.
BRUCE.—On Feb. 11, at the Royal Hampshire County Hospital, Winchester, after a short illness, PHYLLIS, ever loving wife of the late ALEX BRUCE and mother of [illegible] and NEIL. [illegible] service at St John's Crematorium, Woking, on Tuesday, Feb. 19, at 11.30 a.m. Family flowers only. Donations, if desired, to British Heart Foundation or Imperial Cancer Research Fund.
BURGESS.—On Feb. 8, LILIAN MAY, widow of Frank and much loved mother of John and David, grandmother of Sarah-Jade, Timothy and Tom. Donations in lieu of flowers, if wished, to [illegible], 85, Highbury Park, London N5 1UD.
CHAMPION de CRESPIGNY.—On Feb. 10, at Peterborough, Victoria, Australia, ROY, DANA, aged 78, beloved husband of Nan and father of the late Peter.
CHAVE.—On Feb. 11, 1985, SIDNEY CHAVE, B.A., Ph.D., F.R.S.H., beloved husband of Eileen and dear father of Jillian and Jeremy. Cremation private. Donations, if desired, to Macmillan Unit, King Edward VII Hospital, Midhurst. A memorial service will be held at St Oswald's Church, Norbury, on Saturday, March 16, at 12 noon. He was a very fine man and will be deeply missed by all his family and friends.
COLGRAVE.—On Feb. 12, after a long illness, JOAN, beloved mother of Trevor and sister of Marjorie and Tommy. Service to take place at Worthing Crematorium on Monday, Feb. 18, at 11 a.m. Family flowers only. Donations to Macmillan Service, King Edward VII Hospital, Midhurst.
COLLINS.—On Dec. 25, 1984, in hospital, MARGARET MARY, of 13, Ifield Road, Fulham, SW10, formerly of 95, Ifield Road, SW10. Funeral service at Mortlake Crematorium, Kew Meadow Path, Richmond, on Tuesday, Feb. 19, at 3 p.m. Inquiries to J. H. Kenyon Ltd, 74, Rochester Row, SW1; 01-834 4624.
COOK.—On Feb. 12, peacefully at home, GEORGE SAUNDERS, beloved husband of the late Gladys, father of Paul and grandfather of Andrew and Duncan. Service at St Anne's Church, Aigburth, Liverpool, on Feb. 15, at 2 p.m., followed by cremation. Family flowers only. Donations if desired to Cancer Research.
CORDER.—On Friday, Feb. 8, peacefully at home, CLIVE SPENCER, mourned by his wife, Noel, children and their families. A memorial service was held at St George's Cathedral on Tuesday, Feb. 12. Donations in lieu thereof may be sent to C.A.F.D.A. or N.S.R.I. (Rhodesia).
COX.—On Feb. 12, FRANCES HENRIETTA (née Coates), aged 90, formerly of Park Avenue, Watford, widow of Dr W. J. Cox, loving mother of Patrick and the late Christopher, grandmother and great-grandmother. Funeral at St Michael's Church, Watford, on Thursday, Feb. 21, at 11.15 a.m. Inquiries to Hempsalls (0923) 25309.
CONWELL-ROGERS.—On Feb. 13, at Rossly Manor, Cheltenham, Major General NORMAN ANNESLEY CONWELL-ROGERS, C.B., C.B.E., D.S.O., in his 89th year, loved husband of Diana and father of Richard and Susan. Cremation private. Thanksgiving service at St Michael's Church, Dowdeswell, to be announced later.
CRELLIN - ANDERSON. — On Thursday, Feb. 7, 1985, in the Isle of Man, EUPHINE (née Cundall), beloved wife of the late Arthur and dearly loved mother of Frances.
DANIEL.—On Feb. 11, suddenly at home, Lt-Col H. O. DANIEL, M.C., [illegible], of Timbers, Norney, Shackleford, Godalming, Surrey, aged 91 years, very much loved husband of Moira and father and grandfather. Requiem Mass at Church of the Holy Redeemer, Cheyne Row, Chelsea, S.W.3, at 12 noon on Friday, Feb. 15, followed by private cremation at 3.30 p.m. Family flowers only, but donations, if so desired, to R.A.F. Aid Society, H.M. Tower of London.
DYBALL.—On Feb. 12, at home, Major General ANTONY JOHN DYBALL, C.B.E., M.C., T.D., beloved husband of Betty, father of Susie and grandfather of Connel, Toby and Rory. A memorial service will be held later.
EDWARDES.—On Feb. 13, peacefully at Tetbury, Lieutenant Colonel, The Honorable MICHAEL GEORGE EDWARDES, M.B.E., late Rifle Brigade, devoted husband of Bunny. Funeral service at St Mary the Virgin, Tetbury, at 2 p.m., Tuesday, Feb. 19, to be followed by a private cremation. No flowers or letters, please. Donations to the Riflemen's Aid Society, Peninsula Barracks, Winchester.
ELLIS.—On Feb. 9, at Haslemere Hospital, EILEEN MARY (née Gillespie), aged 86, loved cousin of Bob and Biddy. Cremation at Guildford, on Tuesday, Feb. 19, at 2.30 p.m. Flowers may be sent to Goold & Chapman Ltd, Grayshott, Hindhead, Surrey.

(Continued on Column Seven)

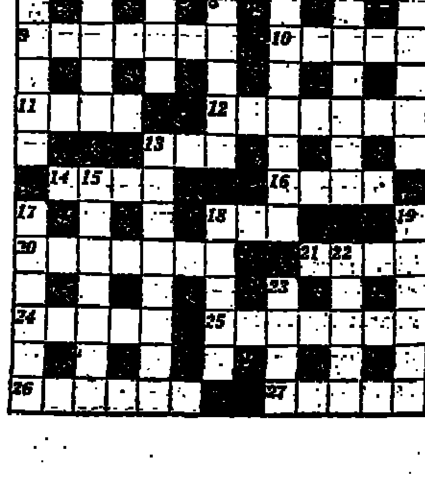
No. 18,375 ACROSS
1 One would be very sorry to wear this next to one's heart (4-5)
8 A smoked fish each for Darby and Joan dozing by the fire? (4, 2, 7)
11 Thrown at the bride in a paddy (4)
12 Parisian banker put in to have a look round (5)
13 A very large division in the mapped world (4)
16 Having nothing to do with planned theft and take-away (7)
17 Worry-guts intent by the rushing stream (7)
18 Right-hand man (7)
20 Offer lots at knock-down prices (7)
21 The wild apple that may be caught in Rotten Row! (4)
22 How 6 begins to tally (5)
23 A shade depressed (4)
26 The tower seems to be shifting! Don't loiter . . . (4, 2, 3, 4)
27 . . . as the ploughman does, inversely (4, 5)

DOWN
2 Parades her new sari? (4)
3 Shipwreck survivors, raising the roof? (7)
4 A fine protective device associated with locks (4-3)
5 & 15 Toper tumbling in heap as a remarkable disappearing act (4, 5)
6 Lucifer's case is thus firmly branded (8, 5)
7 Jilted, though the letter bore signs of kisses, apparently (7, 2, 4)
9 Unreasonable dislike of phosphorous red juice squeezed (9)
10 The pub worker who brings Sir's line to a close? (9)
14 Red head in iron railway carriage over the water (5)
15 See 5
19 Got to know something about my friend in court (7)
20 The spirit that fires everything about the business house? (7)
24 A stone mounted in the shop alcove (4)
25 Congregational assent (4)



QUICK CROSSWORD
ACROSS
1 Gorse
4 Held back
9 Make hot
10 Cherish
11 Unwilling
12 Storm about
13 Crib translation
14 Might
16 Designation
18 Make incision
20 Bell tongue
21 Box
24 Musical drama
25 Animal science
26 Hit
27 Governor

DOWN
1 Weakness
2 Put in new repair
3 Jacob's brother
5 Type of apartment block
6 Mary a Dr.! (anag.) (4-5)
7 Oil-fuelled engine
8 Noisily gay
13 Back pack
15 Unpaid sportsman
17 Exclusive news items
18 Fad
19 Petition
22 Rove for plunder
23 Pleasure trip



EVENTS

Continued from Page One

on leave at his home outside London, where matters stood. This was the first Michael Heseltine knew of the outcome of the investigation and no other Defence Minister had been involved. Michael Heseltine noted the report and that the decision whether or not to prosecute rested with the law officers.

John Stanley, who was on leave and out of London, received a writen brief on 15 August. This was the first time he was made aware of the outcome of the investigation by the Ministry of Defence police and of the reference to the Director of Public Prosecutions which had take place on 15 August. He was not involved at any time in the decision to prosecute.

I was myself in Austria and was informed by my private office by Telex on the afternoon of 13 August of the events that had taken place and I noted the position without comment.

Serious breach

The police report was received by the Director of Public Prosecutions on 16 August. The Solicitor General and the Director of Public Prosecutions considered that report on 17 August, and both formed the view that this was a serious breach of duty and trust by a senior civil servant.

They decided to consult the Attorney General and he was telephoned on the same day. The facts as reported by the Director of Public Prosecutions were explained to the Attorney General. The nature of the documents which had been communicated was described, and the Attorney General was told that the Director of Public Prosecutions and the Solicitor General advise da prosecution.

As he told the Hous eyesterday, the Attorney General too decided that the case fell within his published guidelines on the criteria for prosecutions and that there should be a prosecution.

In reaching that decision, the law officers did not seek the view of, or consult with, any of their Ministerial colleagues nor was the view of any other Minister conveyed to them. In common with other Ministers, I was informed of the decision after it had been made by a telex from my private office on 17 August.

My approval was neither sought nor given: either would have been an entirely improper interference with the quasi-judical function of the law officers.

Not limited

You have als asked for an explanation why a prosecution was authorised if the documents involved did not prejudice national security: Section 2 f the Official Secrets Act is, of course not limited to the protection of national security.

Civil servants whatever their rank have a special degree of responsibility imposed on them by the nature of their office, and their duties, and by the confidence that is thereby reposed in them. The Attorney considere that, particularly in view of his sniority, Mr Ponting's brach of responsibility an trust was s serious as to warrant prosecution under Section 2 of the Act.

Mr Ponting's subsequent acquittal in no way invalidates that decision and indeed, there has been no suggestion, even from the defence lawyers that there was not a case to go to the jury.

I have set out in some detail the events which led to the law officers' decision to prosecute Mr Ponting, and the considerations which led them to take that decision, because I attach very great importance to ensuring public confidence in the independence from Government of our judicial process including the quasi-judical role of the Attorney-General, in deciding whether to prosecute.

I believe that I have covered all the points which you raised and have explained fully the events leading up to the decision to prosecute Mr Ponting.

NUN DIES OF AIDS

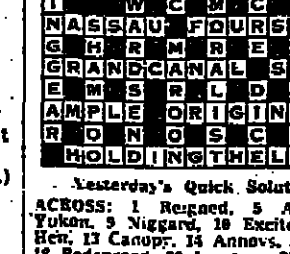
A Roman Catholic nun who died of Aids in a San Francisco hospital last week apparently contracted the disease from a blood transfusion she received in 1983 while being treated for a broken leg, her doctors said yesterday. She was Sister Romana Ryan, 66, a kindergarten teacher.—UPI.

HOME LOAN RISE

By Our City Staff

Midland Bank is increasing its mortgage rate fro mtoday from $12\frac{1}{2}$ to $13\frac{1}{2}$ per cent. Other banks' loans range from Natwest's $12\frac{7}{8}$ per cent. to 15 per cent. at the T.S.B, while most building societies are now charging 13 per cent.

SOLUTION No. 18,374



Yesterday's Quick Solution
ACROSS: 1 Reigned, 5 Allot, 8 Yukon, 9 Niggard, 10 Excitable, 12 Hen, 13 Canopy, 14 Annoys, 17 Ado, 18 Bedspread, 20 Imagine, 21 Issue, 23 Meets, 24 Egghead. DOWN: 1 Rhyme, 2 Ink, 3 Non-stop, 4 Danube, 5 Angle, 6 Loathsome, 7 Tidings, 11 Cannonade, 13 Cranium, 15 Nipping, 16 Adhere, 18 Bliss, 19 Dread, 22 Sec.

For a change on Sunday try your skill with THE SUNDAY TELEGRAPH *prize crossword.*

Continued from Page 1

By JAMES WIGHTMAN

No. 10 war of words

that on Monday, 15th August — three days before the police report reached the Director of Public Prosecutions — "The Defence Secretary and I were told of the outcome of the inquiry (i.e. by the Ministry of Defence) and that the matter had been referred to the director.

But that "in the succeeding days" neither you nor other ministers intervened.

In view of the fact that Mr Ponting has stated on oath that he was told he would not be prosecuted, but allowed to resign and in view of the fact that prosecuting counsel told the Court that there had been no damage to natinal security, it ois bviously essential that a full and adequate explanation of the involvement of you and your Minisers in the decision to prosecute Mr Ponting is given to the House.

Unless and until I receive that full and adequate explanation my words to the House stand.

Steel accepts assurance

In his letter to the Prime Minister, Mr Steel recalled that she had explicitly assured the House the day before that she was not involved in the decision to prosecute Mr Ponting.

"I accept that," he said. Then continued:

The Attroney General also said with great care that neither he nor the Solicitor General nor any of his officials was in contact with other Ministers before he took the decision to prosecute. I accept that also.

Nevertheless, I should be grateful *if you would quickly* confirm two points to clarify this matter.

First, that the person who decided to refer the matter to the Director of Public Prosecutions was Michael Heseltine, thus overriding the previous view of his officials and the Ministry of Defence police that Mr Ponting should not be prosecuted, but his resignation required.

And second, that while you were on holiday in Switzerland you were telephoned (by John Stanley) and told of the referral to the DPP and that you signified your approval of the decision not to prosecute.

This is not of course the same thing as being involved in that decision itself.

Some clarification on this issue *might resolve the unseemly* row between yourself and the leader of the Labour Party.

In any case, I believe Mr Kinnock to be wrong in concentrating on the side issue of who decided to prosecute.

What the House and the public are entitled to know is who uathorised the whole series of misleading statements about the sinking of the Belgrano.

It is not good enough, two years after these hostilities, to dwell on the security of our forces, though of course that must have been the priority consideration at the time.

The jury sew the details which have been denied to us, and still acquitted Mr Ponting.

The continued efforts to mislead Parliament were exposed in the trial, and it is on this that the debate on Monday should concentrate.

Party support for Kinnock

As the letters kept passing between 10 Downing Street and Westminster, Mr Kinnock was given an expression of support at the weekly meeting of the Parliamentary Labour party.

He told his MPs: "If we pursue one truth, all other truths will fall into place.

"The clouds of indignation engendered by the Prime Minister are obscuring the real issue and the debate on Monday will not be on the sinking of the Belgrano, but the sinking of the Government."

Mr John Selwyn Gummer, Conservative party chairman and Paymaster General in the Government, said in a statement denouncing the Labour leader.

"Mr Kinnock has levelled a grave charge. He has accused the Prime Minister of lying without producing a shred of evidence, despite repeated opportunities to do so.

"The onus is on him to prove the charge. He has failed to do so because his accusation is false. *An honourable man would withdraw.*

"The House of Commons has plenty of precedent for politicians to be able to apologise gracefully without loss of too much face. It is sad that Mr Kinnock has not the gits to admit he was wrong.

Mr Gummer and other Conservative MPs took every chance yesterday to defend Mrs Thatcher and to demand that Mr Kinnock withdraw his words in the Commons the day before.

But Tory MPs unsuccessfully asked the Speaker, Mr Weatherill, yesterday to change a ruling which allowed Mr Kinnock the day before to say that he "did not believe" her.

He said that the words used by Mr Kinnock were an "expression used in this House almost daily."

Sir Bernard Braine, Conservative MP for Castlepoint, said that in 35 years in the House he could not recall events such as the Leader of the Opposition accusing the Prime Minister of not telling the truth and then failing to substantiate the charge.

Mr Kinnock did not call the Prime Minister a liar—a phrase considered unparliamentary and which Speakers ask to be withdrawn.

In her responses, Mrs Thatcher did not accuse the Labour leader of calling her a liar.

PIT TALKS UNLIKELY THIS WEEK

By JOHN RICHARDS Industrial Correspondent

EFFORTS by the TUC and the Coal Board to get fresh pit talks under way were still alive last night, but it was unlikely that the two sides in the dispute would get together before next week.

Mr Walker, Energy Secretary, spent $1\frac{3}{4}$ hours at a secret meeting with the pit deputies union, Nacods, assuring them that the undertaking to discuss the closure of uneconomic pits being sought from the miners would not be a challenge to agreements between Nacods and the Board.

It was thought that he had given sufficient undertakings to the deputies to prevent them moving to a ballot for fresh disruption in the industry.

The miners' union has told the Coal Board it is prepared to accept the modified pit review procedure agreed with Nacods and has suggested that this acceptance should form the basis for peace talks.

Form of words

But there is to be more *negotiation between the TUC* and the Board to try to find a form of words which will allow the NUM and the Board to return to the negotiating table.

The Board wants the NUM to accept discussion of uneconomic capacity as the first item in any talks.

It requires the NUM to accept that at the end f agreed prcedures, the Board will keep *the right to close loss-making pits. It is pssible, however that* a forumula might be worked out allowing the NUM to maintain at least the semblance of its policy of opposing pit closures on economic grounds.

The major issues behind the strike are a four million ton cutback in capacity involving the closure of 20 pits and the loss of 20,000 jobs, and the immediate threat hanging over five collieries.

The Board has already said that changed market circumstances mean it must reconsider closure proposals and might also be persuaded to defer putting the five pits into the review procedure.

Another major issue in talks would be the union demand that some 620 miners dismissed during the dispute, including some who faced criminal charges in court, must be reinstated.

A further 294 miners gave up the strike yesterday, and compared with about 350 "new faces" returning last week.

One of the most significant decisions yesterday was a call by pit delegates in South Wales for a recalled national delegate conference of the NUM to review the strike and reaffirm support for attempts by NUM officials to seek a negotiated settlement.

Owen amazed by Thatcher tactics

IN his letter to the Prime Minister Dr. Owen said he was amazed that she did not intend to open Monday's emergency debate on the Belgrano controversy.

Mrs Thatcher was missing the opportunity "to explain fully to the Commons the circumstances surrounding the misleading statements which you and your Ministers have, on a number of specific occasions, given to the Commons."

He asked her: "Why you do not appear to think it necessary as the head of the Civil Service *to explain and justify the in*volvement o fthe machinery of government and individual civil servants from the level of Sir Clive Whitmore — Permanent Under Secretary of State at the Ministry of Defence — downwards in the systematic attempt to mislead, not only individual Members of Parliament but the select committee established by the House of Commons to investigate all aspects of this sorry affair."

Dr Owen also said: "You subsequently admitted to me in correspondence on October 8 that "Ministers were not informed at the time of the precise course of the Belgrano when she was sunk. Indeed this information did not come to Ministers' attention until the end of Nov. 1982 when all the details were eventually considered to deal with Parliamentary questions."

"Mr Heseltine was not appointed Secretary of State for Defence until January 1983. Since Sir John Nott has retired from the House of Commons it is only yourself who is in a position to explain to the House of Commons why the White Paper, "The Falklands Campaign: The Lessons" continued to carry inaccurate statements and known to be so by Ministers.

Missed opportunites

"The House of Commons deserves a personal explanation from yourself as to why:

You did not take the opportunity to correct the record in a written answer in Hansard on Dec. 13, 1982;

You did not take the opportunity to correct the record in a written answer in Hansard on Dec. 16, 1982;

You did not take the opportunity to correct the record in a written answer in Hansard on Dec. 20, 1982.

"The House of Commons also needs to hear from you to what discussions you had with Sir Clive Whitmore over the letter that was drafted by Sir Clive Whitmore in the presence of Mr Ponting and which you sent to Mr Denzil Davies on April 4, 1984, and which was published in Hansard on April 13, 1984.

"You also gave no explanation, when *I raised this matter* in the House yesterday, as to why in an oral answer on Feb. 21, 1984, you still tried to pretend to the House of Commons that all the facts had been given to the House and that they supported the Government's case, when Ministers knew — and had known since November, 1982—that the facts were incorrect.

"In relation to what was said *in the House yesterday, it is* surely time that we re-establish as early as is humanly possible, that misleading statements given to the House of Commons are corrected personally at the earliest opportunity when found to be incorrect and because of that all important convention Members of Parliament accept the truth of each other's statements.

"I do not therefore seek to *challenge the assurance that* you as Prime Minister were not involved in the decision to prosecute but I do think that you owe it again to the House of Commons to elaborate further on your statement in col. 162 of 12 Feb., that Ministers had no role whatsoever in the prosecution.

'Need to know'

"We do need to know what the *role* of Mr Hesseltine and Mr Stanley was in bringing the matter to the attention of the Director of Public Prosecutions and to the Solicitor General; what consultations they had, if any, with other Ministers, since from the information that was given in court it does appear that Ministers had a role in the prosecution even though the actual decision as to whether to prosecute was taken by the Solicitor General and the Attorney General.

We also need to know, if you were not consulted personally, to what extent your office was informed and whether or not they informed you as well about whether to refer the case to the DPP.

"I am sure against this background you will be prepared to recognise that a debate on Monday in which you did not take part would be one which would develue the House of Commons."

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DEATHS (Continued)

FIELD.—On Feb. 12, suddenly at her home, 8, Church Road, Steep, Petersfield, RACHEL MONICA CARY, aged 69, much loved wife of Margaret and [illegible] Dudley, John and Michael (deceased), R.I.P. Service at Steep Church on Tuesday, Feb. 19, at 2.30 p.m., followed by cremation at Chichester. Family flowers to Petersfield Funeral Services or donations if wished to British Diabetic Association, 10, Queen Anne Street, London W1M 0BD, or any society for the blind. A memorial service will be held at Bedales in June.
GARRARD.—On Feb. 13, peacefully at Mount Alvernia, Guildford, HAROLD JOHN JERVIS, aged 84, of 23, [illegible] Road, [illegible], late of B[illegible] and Cookham, very dear husband of Lilla [illegible] years, loving Dad and Grandpa [illegible]. Funeral [illegible] Crematorium, Monday, Feb. 18, [illegible] p.m. Flowers [illegible] by 2 p.m., please.
GILBRIDE.—On Feb. 12, 1985, peacefully at home with his family, FRANK GILBRIDE, aged 78 years, dearly loved husband, father and grandfather. [illegible] 12 noon, at St Mary's Church, Henley.
GLIDDON.—On Feb. 12, suddenly, [illegible] loved husband [illegible]. Family flowers only. Cremation at Canford on Friday, Feb. 15, at 2.30 p.m.
GOLDING.—On Feb. 8, 1985, in Brompton Hospital, M. E. (Micky) GOLDING, of Ridgway Place, Wimbledon. Cremation at Putney Vale Crematorium on Feb. 14.
GRAY.—On Feb. 13, peacefully in hospital, Major ALEXANDER CAMPBELL (Reid), late Argyll and Sutherland Highlanders, dear husband of Caroline, father of Sandra and Nicky and Emma's loved grandpa. Flowers and all inquiries to F. Rudd & Son, High Street, Portishead, tel. Bristol 842120.
GREEN. — On Feb. 12, STANLEY ARTHUR, of The Old Manor House, Westerham, dearly loved husband of Nora. Funeral service at St Mary's, Westerham, on Tuesday, Feb. 19, at 2.45 p.m. No flowers by request, private cremation.
GRIEVE.—On Feb. 13, 1985, peacefully in a nursing home near Canterbury, VIOLET MARGARET GRIEVE, aged 85, formerly of Folkestone and Broadstairs. Funeral service at Barham Crematorium, on Monday, Feb. 18, at 10.30 a.m.
GRIFFITH.—On Feb. 11, the Feast of Our Lady of Lourdes, peacefully at Royal Surrey County Hospital, after a short illness, Mrs CLARINDA GRIFFITH, M.A. (née Bourke), loving mother of Joan and Frank (Boy). Coffin to St Joseph's Church, Guildford, 4.30 p.m., Thursday, Feb. 21. Requiem Mass 11.30 a.m., Friday, Feb. 22, interment at [illegible]. Donations to Handicapped Children Charities (Cherrytrees, Guildford), at her [illegible] Cemetery. Family flowers only, own request.
HALL.—On Feb. 12, 1985, EDITH JANE, of Pinner, within four days of her 102nd birthday, beloved sister-in-law and aunt. Funeral service on Wednesday, Feb. 20, 12 noon, at Breakspear Crematorium, Ruislip (East Chapel). No flowers, please, but donations if desired to Royal National Institute for the Deaf.
HALLAM. — On Feb. 12, JAMES GORDON HALLAM, of Low Branthwaite, Sedbergh, Cumbria. Service at Lancaster and Morecambe Crematorium on Friday, Feb. 15, at 3.30 p.m. Family flowers only. Donations if desired to Cancer Research, c/o National Westminster Bank, Sedbergh.
HARRIS.—On Feb. 13, 1985, at Case Garden, Seaton, Devon, ETHEL MARY. Funeral at Seaton Parish Church on Monday, Feb. 18, at 1 p.m. Family flowers only. Donations to save the Children Fund, c/o Overmass & Chapple, 6, Beer Road, Seaton, Devon.
HARRIS-BURLAND.—On Feb. 13, peacefully after six months of illness, WILLIAM (Billy) HARRIS-BURLAND, O.B.E., T.D., F.C.A., in his 83rd year, Whitney Murray, S.O.E., Germany, British Rail, dearly loved and admired husband of Stella and father of Joan, Elizabeth, Gret and William. Funeral at Latimer Parish Church on Monday, Feb. 18, at 10 a.m. No flowers, please, but if you wish donations to Latimer Parish Church or Cancer Research. Train leaving Baker Street, at 8.40 a.m., will be met at Chalfont and Latimer Station.
HARRISON. — On Feb. 13, at The Royal Marsden Hospital, Sutton, FRANCES, much loved daughter of Matt and Jane Houseman. Funeral service at Randalls Park Crematorium, Leatherhead, Surrey, on Monday, Feb. 18, at 11 a.m. Donations to the Royal Marsden Hospital, Sutton, for Cancer Research would be appreciated by the family.
HAWARD.—On Feb. 13, 1985, peacefully in a Worthing nursing home, BETTY MARGARET, aged 69 years, widow of Alan. Service on Thursday, Feb. 21, at Worthing Crematorium, 12.15 p.m. Flowers may be sent to H. D. Tribe Ltd., F.D., tel. Worthing 34516, or donations if desired to the Worthing Society for the Blind, Nursery Lane, Byron Road, Worthing.
HEAD.—On Feb. 12, 1985, after a short illness, DAVID PARLIE HEAD, aged 42 years, of Egham, Surrey, former Mayor of Runnymede Borough Council. Funeral service at St. John the Baptist Church, Egham, on Wednesday, Feb. 20, at 12.45 p.m., followed by private cremation at Woking Crematorium. Floral tributes to 80, High Street, Egham, by 11 a.m. Inquiries to Lodge Bros., 4, Clarendon Road, Ashford, Tel. 52536.
HEBBOURN.—On Feb. 12, peacefully, IRIS ROSE, aged 89 years, of Barton-on-Sea, Hants. Cremation Bournemouth on Monday, Feb. 18, at 3.15 p.m.
HOLDEN. — On Feb. 12, peacefully after a short illness, IRENE AUGUSTA HELEN (née Graham), aged 87, of 19, Highdale Close, Farnborough, widow of Charles, dearly loved mother of Richard and Catherine and grandmother of Ian. Farnborough, 12.30 p.m., Wednesday, and Angela. Funeral service at St. Giles, Feb. 20, prior to committal at Beckenham Crematorium. Family flowers only. Donations if desired to R.N.L.I., West Quay Road, Poole, Dorset, or Gardeners Royal Benevolent Society, Bridge House, 139, Kingston Road, Leatherhead, Surrey.
HOOD.—On Friday, Feb. 8, 1985, quietly and peacefully at her home, BERYL OLIVE, formerly Bolton, wife of Jimmy. Funeral service at Holy Trinity Church, Southchurch, Southend-on-Sea Tuesday, Feb. 19, at 11.15 a.m., followed by private family cremation. Family flowers only to J. W. Tate & Son, 74, North Road, Westcliff-on-Sea. Donations if desired to Fairhavens Hospice, 126, Chalkwell Avenue, Westcliff-on-Sea, Essex.
HUMBLE.—On Feb. 9, in hospital, FRANK, aged 61, dearly loved husband of Rhona, and father of Peter and Robert. Funeral at Amersham Crematorium on Friday, Feb. 15, at 3.30 p.m. Family flowers only. Donations, if desired, to the Society for the Blind.
HYDE.—On Feb. 13, in Birch Hill Hospital, Rochdale, EVELYN, loved mother and grandmother. Private funeral. Donations to R.N.L.I.
JACOBS.—On Feb. 12, peacefully, CHARLES, beloved brother of Dorothy, uncle to David, Jean, Joanne and Jonathan. No letters, please.
JENKINS. — On Feb. 12, 1985, KATHLEEN MARY, of Irion Road, Southport, dearly loved aunt of her nieces and nephews. Further inquiries to Broadbents of Southport Ltd, tel. Southport 33252.
JOHNSON.—On Feb. 8, in hospital, IRENE ANNIE, beloved sister of Muriel (Mabel). Cremation at Streatham Crematorium, 12 noon, Feb. 14. Requiescat in pace.
JONES.—On Feb. 12, 1985, at Chalfonts and Gerrards Cross Hospital after a long and painful illness borne with great fortitude and tranquillity, JESSIE GLADYS (née Hazell), darling wife of Dr F. F. Jones and much beloved mother of Michael, Roger, Steven, Noel and Angela and of eight grandchildren. Funeral service at Chiltern Crematorium, Whielden Lane, Amersham, at 2.30 p.m., Feb. 19, to be conducted by Rev. Michael Jones. Family flowers only, but donations, if desired, to the Christian Community, 21, Napier Road, Edinburgh 10. Inquiries to H. C. Grimstead Ltd., tel. Gerrards Cross 882644.
LANGLEY.—On Feb. 12, 1985, peacefully at Ashford Hospital, Middlesex, CHARLES JAMES, aged 68, beloved husband of Betty, father of Simon and loving grandad. Funeral at Woking Crematorium on Tuesday, Feb. 19, at 12.30 p.m.
LE FORESTIER.—On Feb 13, peacefully in hospital at Ashford, Kent, after a long illness courageously borne, [illegible] in [illegible], widow of the late [illegible] Le Forestier. No flowers by request.
LITTLE.—On Feb. 12, peacefully, at 1, Rudby Lea, Hutton Rudby, DOROTHY MARY (Betty), formerly of [illegible] Road, Solihull 10, dearly loved wife of the late Tony Little, and mother of Christine, Tim and Wendy and a dear grandmother. Funeral service All Saints Church, Rudby, 2 p.m. Friday, followed by cremation.
MAKIN.—On Feb. 11, 1985, peacefully with her family, in London, MARY [illegible], of [illegible] Row, Winchester. Cremation at 11 a.m., on Feb. 18, at [illegible] Crematorium, arranged by A. [illegible] & Sons, [illegible], of 584, Norwood Road, SE27, tel. 01-670 1127. A thanksgiving service will be held at Wherwell Parish Church, near Andover, Hants, at 12 noon, on Feb. 23.
MARSHALL.—On Wednesday, Feb. 13, peacefully away, WALTER REGINALD HENRY MARSHALL. Cremation at Golders Green Crematorium, Bedford Chapel, at 4.10 p.m., Feb. 15.
MARTIN.—On Feb. 12, 1985, at Kings College Hospital, peacefully, after a short illness, EDITH LOUISE, sister to Dorothy. Funeral service at Honor Oak Crematorium, 12 noon, Wednesday, Feb. 20. No flowers, please. Donations to Kings Research Trust, Kings College Hospital, Denmark Hill, SE5. Any inquiries to 01-693 5764.
MAYNARD.—On Feb. 10, 1985, in his sleep, JOHN WILLIAM. Funeral at Croydon Crematorium on Friday, Feb. 15, [illegible]. Inquiries to Rowland Bros. 01-684 1667.
MILLER.—On Feb. 12, 1985, at Torbay Hospital, Torquay, after a long and painful illness, ROSE, beloved wife and dearest friend of [illegible] ARTHUR L. MILLER, of Ashdene, [illegible]. Funeral service at St Michael's Parish Church, Kingskerswell on Saturday, Feb. 16, at 10 a.m. followed by private cremation. Family flowers only, please.

MILLETT.—On Feb. 12, peacefully at the Cottage Hospital, Moretonhampstead, BARBARA VINCENT, aged 68 years, of 56, Lamb Park, Chagford, Devon, beloved wife of Humphrey, mother of Peter, Vincent and Priscilla, deeply missed by her daughters-in-law, Joan and Carol, grandchildren and great-grandchildren. Funeral service at St Michael's Parish Church, Chagford, on Monday, Feb. 18, at 11.30 a.m., followed by interment. Family flowers only.
MITCHELL.—On Feb. 11, suddenly and peacefully, MARGARET (née Martin), widow of CHARLES MITCHELL. Funeral on Monday, Feb. 18, at St Anne's Church, Birkenhead, at 1.15 p.m.
MORGAN.—On Feb. 9, 1985, suddenly at her home in St Leonards-on-Sea, MARY (Bunny), late of Malaya and Australia. Very sadly missed by all her friends. Cremation Hastings Crematorium Tuesday, Feb. 19, at 12 noon.
MYLECHREEST.—On Feb. [illegible], JOHN [illegible] MYLECHREEST, of [illegible], husband of Jean and father of Murray, Ian and Colin.
NEWTON.—On Feb. 12, peacefully, in [illegible], GLADYS MIRIAM EVELYN, widow of Jack and much loved mother and grandmother.
NIDA.—On Feb. 9, peacefully at Queen Mary's House Nursing Home, St Leonards-on-Sea, [illegible] HENRY GEORGE, aged 89, formerly Managing Director of C.H.G. Nida Ltd, Publicity Agents, London, dearly loved brother of Maude, Lily, Betty and Win, and much loved by his many nephews and nieces. Requiem Mass, St Thomas of Canterbury Church, St Leonards, Tuesday, Feb. 19, at 2 p.m., followed by cremation at Hastings at 3 p.m. Family flowers only. Donations, if desired, to C.A.F.O.D., c/o A. C. Towner Ltd., 218, Norman Road, St Leonards-on-Sea.
ORRELL.—On Feb. 13, after a brave fight, CHARLES, much loved brother of Alice and Joyce. Funeral service Southampton Crematorium at 12.15 p.m., Tuesday, Feb. 19. Family flowers only. Donations to Battersea Dogs Home, if desired.
PAGE.—On Feb. 13, 1985, EMILY IDA, peacefully, at her home, 84, Dewlands Road, Verwood, Dorset. Funeral service at Bournemouth Crematorium on Wednesday, Feb. 20, at 3.30 p.m. Family flowers only, please, but donations if desired to the Children's Society, 96, Crane Street, Salisbury, Wilts.
PARRY.—On Feb. 9, 1985, suddenly at her home, Rowena, aged 68 years, wife of the late Rev. David Parry. Funeral service at St Andrew's Church, Halstead, Essex, on Tuesday, Feb. 19, at 2 p.m., followed by interment at Little Waltham. Flowers to G. Collins & Sons, funeral directors, White Notley, Witham, Essex.
PULHAM.— On Feb. 12, 1985, peacefully at home, KERSTIN ELIZABETH. A much loved mother and grandmother. Inquiries to Cooks Funeral Services, tel. Chesham 785151.
RAPHAEL.—On Feb. 12, at her home in Ballymena, CATHERINE JANE CUNNINGHAM, in her 85rd year, dear sister of George and Tom. Funeral at Kirkinriola on Feb. 15, at 12 noon.
RIMMER.—On Friday, Feb. 8, suddenly from a heart attack, Dr ARTHUR HUGH MAXWELL RIMMER, of Victoria, B.C., Canada, aged 58, dearly loved husband of Gwen and son of the late A.E. and Nancy Rimmer and father of Isabel, Tom, Alison and Jeremy.
ROBINSON.—On Feb. 12, 1985, peacefully at his home, Elmbridge, Cranleigh, JAMES CROWTHER, much loved father of Tony and Susan. The service will take place at Guildford Crematorium on Wednesday, Feb. 20, at 11.30 a.m. Inquiries to Cranleigh Funerals (0483) 275758.
ROGERS.—On Feb. 12, 1985, in hospital, VICTOR HOLMAN, of Purley, aged 80 years, dearly beloved husband of Doris and much loved father of Jean and Elizabeth. Service at Croydon Crematorium, Thornton Road, Tuesday, Feb. 19, at 1 p.m. Family flowers only but donations if desired to Cancer Research.
SCRUTTON.—On Feb. 13, peacefully, at her home, 71, Stanmore Road, Stevenage, Herts, JOSEPHINE MARY SCRUTTON, aged 36 years, beloved daughter of Eleanor and the late Frank Scrutton. Service at St Nicholas Church, Stevenage, on Monday, Feb. 18, at 11.30 a.m. All inquiries and flowers to W. Austin & Son, Stevenage, tel. Stevenage 316625.
SENTANCE.—On Feb. 12, peacefully at home, WILLIAM ERNEST, in the [illegible], beloved husband of [illegible], devoted father of Roger and John.
SMITH.—On Feb. 13, 1985, peacefully in a Leamington Spa nursing home, HARRY, aged 88 years, a dear husband, father and grandfather. Funeral service 2.45 p.m., Monday, Feb. 18, at Holy Trinity Church, Leamington Spa, followed by private cremation. Family flowers only. Donations if desired to Helen Ley Charitable Trust, Berricote Road, Leamington Spa.
STANIFORTH.—On Feb. 16, peacefully at his home, The Old Post Office, Easton, Winchester, in his 85th year, WILLIAM, beloved husband of Edith for 61 years and much loved father, grandfather and great-grandfather. Funeral service at St Mary's Church, Easton, on Monday, Feb. 18, at 11.30 a.m., followed by private cremation. No flowers, please. Donations if desired to the British Heart Foundation, c/o John Steel & Son Ltd, Cheall House, Winchester.
SWEET.—On Feb. 12, suddenly at Bournemouth Hospital, WILLIAM, loving and dearly loved husband, father and grandfather. Funeral service to be held at Bournemouth Crematorium, on Wednesday, Feb. 20, at 11 a.m. No flowers or mourning by request, please.
STONOR.—On Feb. 9, 1985, suddenly, but peacefully at the Royal Hotel, Tunbridge Wells, Winifred MARY ANGELA. Requiem Mass at 11 a.m., St Augustine's Church, Tunbridge Wells, on Monday, Feb. 18, followed by interment. Inquiries about flowers to W. & F. Groombridge, funeral directors, Tunbridge Wells 25510. R.I.P.
WATERIDGE.—On Feb. 11, 1985, peacefully at Broome Park, Betchworth, JESSIE, sadly missed by her family. Funeral service at the Surrey and Sussex Crematorium, Worth, on Friday, Feb. 22, at 12 noon.
WEBB.—On Feb. 7, peacefully at Emily Jackson Wing, Sevenoaks Hospital, MAY DAVENPORT, late of Minerva House, Riverhead. Funeral at St Mary's Church, Riverhead, on Friday, Feb. 15, at 2 p.m. All flowers and inquiries to W. Hodges & Co., 37, Quakers Hall Lane, Sevenoaks, Kent, tel. 454457.
WILSON.—On Feb. 5, 1985, suddenly, at home in Abuja, Nigeria, GORDON, A. J. A sad loss to family, friends and colleagues. Cremation at Truro on Feb. 15. Details from R. D. Burroughs, (0736) 64062.
WILSON.—On Feb. 10, very peacefully after a long illness, HENRY ANTHONY, beloved husband of Joy and loving father of John, Philippa and Malcolm, grandfather of Simon, Joanna, Helen and Ruth and very much-loved stepfather of Susie and her family. Funeral service to be held at St Aidan's Church, Coulsdon, on Friday, Feb. 15, at 12 noon, followed by cremation at the Surrey and Sussex Crematorium, Worth, near Crawley, Sussex. Family flowers only, please. Donations, if desired to the Parkinson's Disease Association.
WOOLVEN. — On Feb. 11, 1985, peacefully in hospital, JOHN, aged 74 years, of The Drive, Shoreham-by-Sea, beloved husband of Winnie and father of Michael. Funeral service at Worthing Crematorium on Monday, Feb. 18, at 2.30 p.m. Family flowers only please. Donations if desired to N.S.P.C.C., c/o H. D. Tribe Ltd., 40, Brunswick Road, Shoreham.
YAGLE. — On Feb. 11, suddenly, MAGGIE, of Wendover, Bucks. Sadly missed by family and friends. Service Amersham Crematorium, Tuesday, Feb. 19, at 11.30 a.m. No flowers, please.
ZASS. — On Feb. 11, at Royal Marsden Hospital, London, S.W.3, DORA ELIZABETH, aged 73, dearly loved wife of Stanley and beloved mother of Ian and Elizabeth. Funeral 2 p.m., Feb. 19, at St George's, Bickley, followed by cremation at Lewisham Crematorium. No flowers, please, but donations if desired to the Royal Marsden Hospital Cancer Fund.

MEMORIAL SERVICES

MOORE. — A Memorial Service for Mrs FLORENCE FLORIE (Marion) Moore will be held at St Paul's Church, Worcester, at 4.45 p.m. on Sunday, March 3, 1985.
PEARCE-HIGGINS. — There will be a Service in Memory of Canon JOHN DENIS PEARCE-HIGGINS at 6 p.m. on Sunday, March 3, at St. Mary's Parish Church, Putney, S.W.15.

THANKSGIVING SERVICES

DANCE.—A Thanksgiving Service for the life of ANNE DANCE will take place at the Church of the Holy Cross, Moreton Morrell, Warwickshire, on Thursday, Feb. 21, 1985, at 11.45 a.m.
DAVIS. MARGARET FRANCES, L.R.A.M., A.R.C.M., L.G.S.M.—A Memorial Service will be held at St Andrew's Church, Islington, on Tuesday, March 5, at 2.30 p.m.

IN MEMORIAM

ATKINSON, ERNEST [illegible] WAYNE, O.B.E., at Lavenham, Feb. 14, 1969.—Beloved husband of M.H.A.
BRADSHAW, DOROTHY VALENTINE.—A beloved wife and mother, remembered in our thoughts, but remembered especially on 51 Valentine's Day, her Birthday.—Bill, Lyn and John.
CATCH, ANN J., B.Sc.(Hons.).—Always proudly remembered by us. Love, especially today, her Birthday. "We hear him in the wind's soft sigh, and in the flowers he came from."
ELLIS, MARY ALEXANDER.—Beloved Mother of Vivian and Beaumont, Feb. 14, 1961. Twenty-four years [illegible].
FARQUHAR Feb. 14. On his Birthday, AGNES, brave daring wife of [illegible] FARQUHAR, R.N. (Retd), Holder of Defence Medal and Hampshire Red Cross decorations.
HILL, HUBERT G. (Chum).—Feb. 14, 1934. With all our love.—Wee and Family.
KEMSLEY.—In treasured and loving memory of KENNETH who died Feb. 14, 1969.—Moira, Keith, John and Anne.
ORRELL, GLADYS.—Beloved Gran, Eve, [illegible] Orrell, Feb. 14, 1985. Requiescat.
PAVIS, NEVILLE C.—Feb. 14, 1978. Always lovingly remembered, but especially today in this our Ruby Wedding Year. May [illegible].—Lyna.
SMITH, FREDERICK F., LT.D.—Feb. 14, 1932. In loving memory of a dear loved Brother and Friend.
SMITH (née Gale), STEPHANIE.—Feb. 14, 1983. Loved and remembered always. From all the Family.
VEALE, ROSEMARY.—Remembering with love her Birthday. Always dearly [illegible]. [illegible] May, 1976.
WALL COUSINS, DOROTHY.—Feb. 14, 1970. [illegible] Mother [illegible] and the [illegible] of [illegible] love and gratitude always.

Printed and Published by THE DAILY TELEGRAPH, 135, Fleet Street, London, EC4P 4BL, and at Withy Grove, Manchester, and Registered as a newspaper at the Post Office.

'Fury' over disclosures

Mr Ponting, who [illegible] Brain Raymond, [illegible] the Ministry [illegible] with Mr Richard H[illegible] a Deputy Under-Sec[illegible] head of personnel.

Mr Ponting was re[illegible] right to be furious [illegible] Ministry had disclo[illegible] of the talks to the P[illegible]

Mr Raymond des[illegible] disclosures as an [illegible] breach of trust.

After the talks [illegible] Ministry official so[illegible] cated that it would [illegible] the responsibility of [illegible] Service manpower a[illegible] and office to find [illegible] appointment at Assis[illegible]

Pay cla[illegible] may [illegible]

By MAURI[illegible]

THE Governme[illegible] Civil Service leaders last night considering warnin[illegible] members that tak[illegible] in industrial actio[illegible] affect their pr[illegible]

The statement cause[illegible] They saw it a[illegible] and an attemp[illegible] possible sanctio[illegible] of this year's pay[illegible] Mr Peter Kemp, d[illegible] at the Treasur[illegible] for industrial r[illegible] the Civil Service, wh[illegible] Government's point o[illegible]

هكذا من الأصل